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# THE BROWN BULLETIN

Published By and For the Employees of Brown Company

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Brown Company, Berlin, N. H.

Volume V

BERLIN, NEW HAMPSHIRE, JANUARY 24, 1952

Number 2



Feb. 22, 1732

"Let us raise a standard to which the wise and honest can repair."

Feb. 12, 1809

"—that this nation, under God, shall...not perish from the earth."

FEBRUARY is the birth month of two of the greatest Americans. The dates on which they were born are remembered and honored; we have not remembered the dates of their death, because Washington and Lincoln will live as long as there is an American alive to recall their words and deeds.

The frailties and inadequacies of lesser men who followed them into the Presidency of our country, while not condoned, will in time be forgotten.

But on the birthdays of Washington and Lincoln in this eventful year, let us recall and take strength from the fact that America has had men who placed principle above privilege, patriotism above politics, and love of country beyond all personal gain.

God willing—and if each of us will truly resolve and act—we shall have them again.

## What's Your I. Q. . . ?

To all Brown Company employees! Try your hand at this interesting "I. Q." (insurance quiz). It will help you check your knowledge of your Brown Company Group Life Insurance, a benefit which means so much to you and your family. There are 10 questions, so score yourself 10 points for each question that you answer correctly. The procedure of scoring answers will be found on page 3.

### — QUESTIONS —

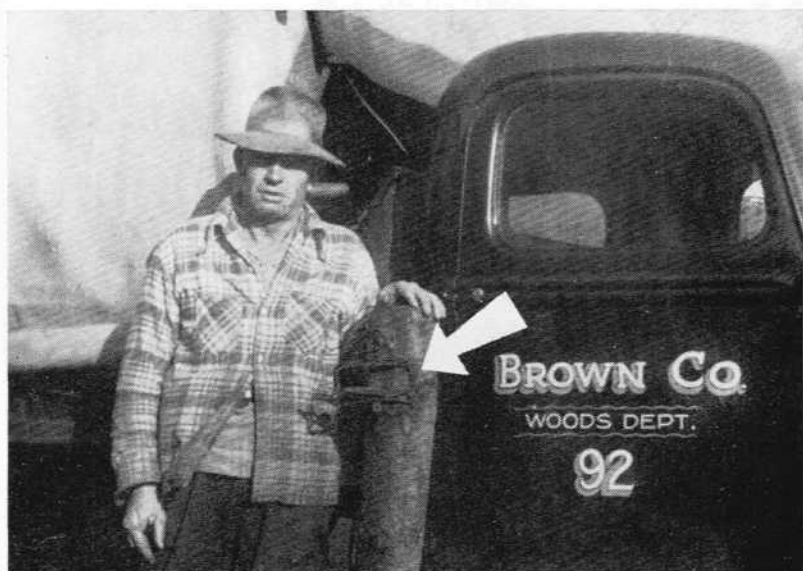
1. How much Group Life insurance do you have?
2. Who will receive your Life

insurance benefit in the event of your death?

3. Can you change your beneficiary?
4. Will the Group Life insurance benefit be paid if you die as a result of an off-the-job accident?
5. What happens to your Group Life insurance if you leave the company?
6. Where is your Group Life insurance certificate now?
7. Does someone in your household know where your Group insurance certificate can be found?

(Continued on Page 3)

## FOX TRAP FOUND IN FOUR FOOT LOG



Byjah Anderson, Woods department sub-foreman is shown with a four-foot stick of wood which was found at Pine Island receiving station. Imbedded in the wood (arrow) was a fox trap. No one knows exactly how it happened but the wood stick came in on a load from somewhere in Maine.

## New Expansion, Modernization Projects Highlight Past Year of Operation and Help Insure a Bright Future for Company

### Employees Eligible For 10% Discount On ICS Courses

According to information recently received from the local representative of the International Correspondence Schools, all Brown Company employees wishing to study with ICS are eligible to receive a 10 per cent discount on the cost of any course offered.

#### Special Arrangement

This added benefit to Brown Company employees was made possible through special arrangement with ICS.

All employees wishing to take advantage of this offer are asked to contact J. Arthur

(Continued on Page 2)

Let's refresh our memories about Brown Company happenings during the past year of operations.

We started the new year of 1951 with a bright future, when the annual report showed that Brown Company and Brown Corporation had ended 1950 operations with a net profit of \$4,021,000.

In connection with the company's over-all modernization program, work started in February on a new brick building at Cascade, headquarters for the new time keeping system which went into effect upon completion of the building.

Millions of readers became familiar with the theme, "The Woods are Full of New Ideas" and aware of the company's place in today's industry when the company's new advertising campaign officially began with a full-page colored ad in the March 24 issue of "The Saturday Evening Post".

In April President Laurence F. Whittemore announced that Brown Company would offer a \$3,000 scholarship for girls to attend Colby Junior College at New London, New Hampshire. This scholarship was made available to girls, from the surrounding area, in the graduating classes of Berlin, Notre Dame, and Gorham High Schools.

On April 21, Brown Company moved its Sales Office from New York to 150 Causeway Street, Boston, Mass., with a branch office still being maintained at 500 Fifth Avenue, New York City.

In early April, ground was broken and construction began on a new, modern Floc plant. Designed to contain the latest type machinery and equipment, it would provide additional capacity to meet the growing demand for the product.

In May construction began on a lagoon at Cascade to hold waste liquor. This would make it possible for the Burgess mill to continue production through the summer and no longer curtail production because of the waste liquor problem. This project would also include a recreation area for the people of the Cascade area.

Barbara Fenn and Gordon Penney, both graduates of Gorham High School, in June were awarded \$3,000 scholarships by President L. F. Whittemore. Miss Fenn planned to attend Colby Junior College, while Mr. Penney enrolled at the University of

(Continued on Page 3)

### Industrial Accidents Increased Last Year

According to the Metropolitan Information Service, mishaps in the course of and arising out of employment were responsible for an estimated 16,500 deaths during 1951, a substantial rise from the year before, reflecting the increase in industrial activity. Fatalities in public accidents, other than motor vehicle, rose to about 16,000 in 1951. On the other hand, fatal injuries in and about the home showed little change from the toll of 27,500 in 1950.

"A rise in the already large number of lives sacrificed to accidents each year would be

(Continued on Page 2)

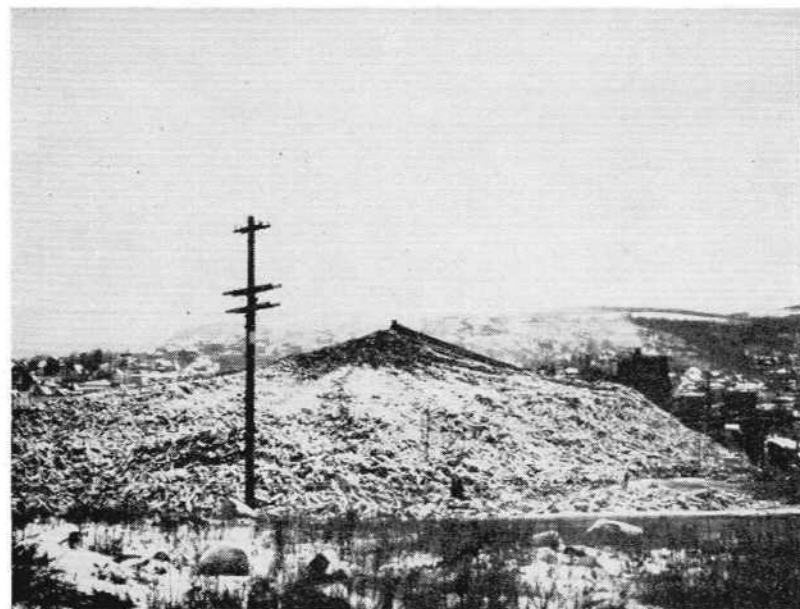
### "A Bright Idea" Is Not Enough

A "bright" idea, no matter how brilliant it may seem, is not enough by and of itself.

It takes research, development, perfection — and then more of the same — to bring an idea or invention from the brain to the drafting board and then into production for the benefit of workers and consumers. . . As, for instance, a man named Hero of Alexandria, Egypt, invented a steam engine before the birth of Christ—but almost nothing was done to put steam to use

(Continued on Page 2)

## 32 THOUSAND CORDS OF WOOD



The pile of hardwood pictured above contains approximately 25,000 cords of wood which has been cut into four-foot lengths. That's a lot of wood, but it wouldn't last long if it wasn't continually replaced by constant deliveries via rail, truck and water. The hardwood pile pictured above would be consumed by Brown Company in from five to six weeks of normal operation.

At its peak the hardwood contained 32,700 cords of wood, — a mountain of wood to say the least.

## THE BROWN BULLETIN

Published every other week by and for the employees of Brown Company, Berlin, N. H.

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Leo LeBlanc

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Leroy Fysh  
Robert Murphy  
Lucille Tremaine

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Jack Rodgerson

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Phil Farrington

#### CHEMICAL PLANT

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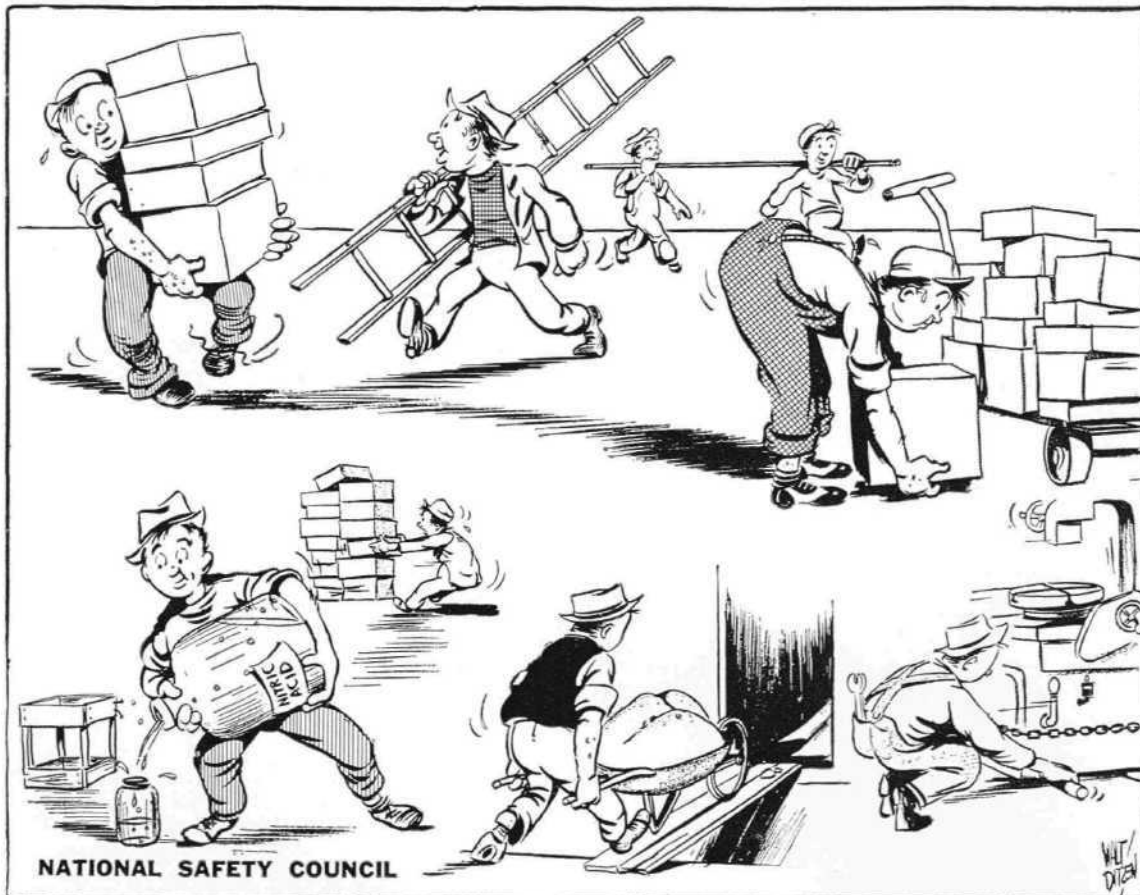
#### BOSTON

Ruth Poole

#### EDITOR

James P. Hinchey

## WHAT'S WRONG WITH THIS PICTURE?



NATIONAL SAFETY COUNCIL

Vol V Number 2

JANUARY 24, 1952

### Editorial

## No Place For Waste . . .

Speak of economizing to a government official and he'll probably exclaim: "Economize? Where? On defense? That's where the bulk of our spending goes — into defense and things connected with defense."

On the surface, that seems unanswerable. No American wants our fighting men to be short of a single plane, tank, gun, ship or any other weapon needed. That's obvious. And apart from weapons, nobody begrudges the money spent to give the members of our armed forces good quarters, good food, recreational facilities and other comforts and benefits.

Nevertheless, the fact remains that not all military spending is necessarily above question or reproach.

For example — \$360,000 is being spent for an officers' hotel in Okinawa . . . government maintains golf courses in Japan for Army personnel; one course employs ninety maintenance people . . . government paid out \$200,000,000 in gasoline and maintenance costs in order to pay an extra \$75,000,000 in flight pay. These are just a few items, from the Congressional Record, concerning military expenditures which are, to say the least, questionable. There are many more unnecessary expenditures.

It is impossible for the average citizen to judge whether the amounts spent on fighting equipment are excessive or unnecessary. But it takes only half an eye to see — by the examples reported every day in Congress or in the press — that some military spenders are afflicted with the same blind disregard for the people's money that is epidemic in the civilian agencies and bureaus of the federal government.

Let's look at it this way! Suppose Brown Company and the rest of our nation's industries operated on a system which disregarded waste! Suppose our company spent excessive amounts of money on unnecessary projects! How could we continue to operate? That question is not difficult to answer. Industry could not keep operating and would eventually bog down if it wasted the money supplied by stockholders.

By the same token, waste of public funds is never a pretty spectacle. Somehow, it seems even less pretty than ever when the wasting is done by military procurement officers. They, more than anyone, should realize the gravity of the job to be done — and that money drained away in useless projects and duplication of service and supply will not buy a jet plane or a submarine.

## As To Our Freedoms Here's Another —

Among the other freedoms we enjoy in our land is the freedom of men to experiment — perhaps to fail at first but then to try again, and thus build and develop businesses which make jobs.

People save money and invest it in other people's ideas. Scientific research and ma-

chinery are bought; workers begin work. A small plant, which may have begun in an inventor's basement or garage becomes a big one. Profits are plowed back into the business to increase production, lower the sales price, make still more jobs.

It's one of the many freedoms we enjoy — which most of us just take for granted, being Americans.

## 10% Discount

(Continued from Page 1)

Sullivan of the Public Relations department at their earliest convenience. Arrangements will then be made for the employee to discuss his situation with an ICS representative.

## Industrial Accidents

(Continued from Page 1)

disconcerting at any time," the statisticians comment, "but it is particularly so at this critical period when manpower is urgently needed for our armed forces and our national production."

## "A Bright Idea"

(Continued from Page 1)

for about 1,800 years. In modern times, a man named W. L. Judson, who got tired of lacing up high shoes, invented the fore-runner of today's zipper. But it took about 25 years to make the zipper a commercial success.

## The Boxer's Waltz

BY TEX ENMAN

Oh how I miss him tonight  
Miss him with lefts that are slow

Oh how I miss him tonight  
Seldom can I land a blow.

Oh I connect once in awhile  
But more times I miss by a mile

Then I hear the bell ringing  
I still keep on swinging  
Oh boy, how I miss him tonight.

"If you want to raise a crop for one year, plant corn. If you want to raise a crop for decades, plant trees. If you want to raise a crop for centuries raise men. If you want to plant a crop for eternities, raise democracies."

—Dr. Carl Schenck.

## Strictly FOR THE GIRLS!

When you're buying fabric to make a full stiff petticoat, washable nylon marquisette and net are good choices because of their inherent stiff texture.

Problem legs actually are no problem if you wise up to a few stocking tricks suggested by a leading hosiery manufacturer. If you're inclined to bow-legs, wear stocking seams slanted inward. Legs that are too heavy can be pruned visually by wearing darker hose that blend with costume colors. Gams that are too thin take on a fleshier appearance in stockings that are lighter in color and keyed to the tone of your dress or suit.

But whatever the leg difficulty, wash hose before wearing for the first time so they'll fit snugly without wrinkling. And be sure to suds them gently after each wearing so legs will appear well groomed at all times.

Stray hairs at the nape of milady's neck can be kept in place by stroking with a wet finger that has just been rubbed over soap. Ear-mark this handy trick for emergency grooming sessions in powder room or at the office.

Washable dresses and blouses have no button problem if you use enameled pins dented in the middle for pinning on shank buttons. Easy to remove on washday and replace after the ironing has been done. Pretty plastic and metal costume buttons need never again be laboriously removed and sewed back on. These pins come in several colors.

About the worst crime a wife can commit in her household is to appear in the morning completely bedraggled and unkempt. So before serving breakfast, resolve: to wash your face, apply a dash of powder and a smidgin of lipstick, and to brush tangles out of your hair. You'll find that nothing speeds a man on his way more cheerfully than a pleasant picture of a fresh-faced frau on his mind.

To keep laundry as sweet and clean as when you first took it off the clothesline, be sure that your iron is spotless before starting to press. Warm it up just a bit, then wash the bottom with a cloth wrung out of warm soapsuds. Wipe with a clean damp cloth and you're off to a fresh start with your ironing.

Insomnia? Make your bed more inviting and you'll get into it with greater pleasure. Try changing the bed linens oftener, having freshly-washed blankets or quilts, and a well-aired mattress and pillows. A bed that is fresh and sweet with crisp sheets lulls you to sleep a lot faster than one that's become mussed and dusty.

For cleaning sponge rubber shoe soles, use a small brush to apply rich soapsuds mixed with a little ammonia. Then wipe with a clean damp cloth.



"One thing about inflation, though—it makes it easier to cut hair!"

## For Your Safety

BY JACK RODGERSON

### Rules For Winter Driving

#### Maintain a "skid-proof" speed

A car must travel 3 to 12 times farther before coming to a full stop on snow or ice than on dry concrete. A skidding car indicates a motorist is driving too fast. Good tip: before starting out in slippery weather get the feel of the road while driving slowly and before reaching heavy traffic. If car skids when brakes are applied, better slow down even more.

#### Use tire chains

Inadequate traction — a major cause of higher accident rates in winter — can be improved by use of chains on tires. Tire chains reduce passenger car braking distances on ice and snow about 40 to 50 per cent . . . truck braking distances about 60 to 70 per cent.

#### Keep the windshield clear

Reduced visibility is the other major contributing factor to winter accidents. Snow, frost and sleet on the windshield obscure pedestrians and other traffic. Perfectly functioning windshield wipers and an efficient defroster are absolute necessities for safe winter driving.

#### Follow at a safe distance

Hazardous roads mean inadequate traction — and hazardous roads can always be expected to be more treacherous in spots. Under such conditions, it's impossible to be absolutely sure you have the speed and traction to pass safely. That's why passing should be kept to a minimum, with an extra margin of safety allowed between cars. And in winter, more than ever, hand signals for turning and stopping should be given far in advance.

### What's Your I. Q.?

(Continued from Page 1)

8. What should you do if you lose or misplace your Group certificate?
9. Where can you obtain more information about your Group insurance plan?
10. How much does your Group Life insurance cost?

#### Check Your Answers

Check your answers to the Insurance Quiz shown on page one. If you have a perfect score, congratulations! If not, better look over your Group insurance certificate tonight. Remember, it's a good idea to know all you can about your insurance benefits.

1. If you know, chalk up 10 points. (You can check this figure in your Group insurance certificate.)

2. In the event of your death, the beneficiary you have named will receive your Life insurance benefit.
3. Yes, you can change the name of your beneficiary at any time on the form provided for this purpose. Be sure the person named as beneficiary is the one you want to receive your Group Life insurance benefit.
4. Yes, your Group Life insurance benefit will be paid in the event of your death, no matter what the cause.
5. You may arrange with the Metropolitan Life Insurance Company to continue your Life insurance protection under an individual policy, without medical examination, if you apply for it within 31 days after you

### Of Prophets And Profits

A prophet is not without honor  
Save in his own country, they say;  
And profits are something like prophets  
(But spelled in a different way.)



They're held to be lacking in honor

By some who, regardless of facts,  
Would have them abolished entirely

Or taken completely by tax.  
A prophet can live without honor,

His forecasts of joy or of gloom

May come true or not, and no matter —

Who cares with the coming of doom?



But profits, come leaner or fatter

Or none — then that matters, son, gobs:

No profits, no venture, no money —

No money, no business, no jobs!

leave Brown Company. The individual Life insurance policy will be issued upon one of the forms of policy then customarily issued by the Metropolitan, except Term insurance, at the rate for your class of risk and age at that time.

6. If you don't know, you had better deduct 10 points from this Quiz. (It's a good idea to keep your certificate in a safe and handy place at home.)

7. If not, you better deduct another 10 from your score. (Be sure that someone in your household knows where your Group insurance certificate can be found. It may save time and worry in the event of your death.)

8. Report the loss to the Insurance department as soon as possible.

9. If you have any questions about your insurance benefits, see the Insurance department. It is located in the Industrial Relations building.

10. Your cost is low—far less than you would have to pay for this same protection if purchased on an individual basis. The low cost is possible because of advantages gained through group participa-

### 1951 Highlights

(Continued from Page 1)

New Hampshire.

Plans for the complete remodeling of the company's wood handling system got underway in July. Work began with the building of a new steel and concrete building to house three new barking drums. In addition, excavation and grading for new railroad car sidings and a 450-foot cable wood unloading conveyor started. In connection with this project, a "truck tilter" was to be installed. Believed to be the only one of its kind in the industry, this "tilter" was designed to hydraulically unload wood trucks by tilting them up so that the wood dumps into a chute which then feeds the logs onto the conveyor.

The men of Brown Company set a record in September by completing the installation of No. 1 paper machine at Cascade in five and one-half weeks. In this period, the men also demolished old machinery and reconstructed the area before erecting the paper machine.

Modernization and construction continued with the installation of a Dorr FluoSolids system. Because of a shortage, the company planned to produce its own sulphur at the rate of 9,000 tons a year.

Bermico, originally erected in 1918 as a result of a war-time emergency, this year got a new face. Besides re-arranging facilities to improve efficiency and working conditions, the outside walls were covered with 20,000 square feet of corrugated asbestos board.

On the lighter side, the 1951 softball champs were Upper Plants when they defeated Cascade in playoffs.

As the result of company-union negotiations, Brown Company employees were provided with a contributory pension plan, based on income and length of service, in October.

The Chemical plant received its share of new construction with the installation of 44 new Hooker type electrolytic cells and the enlargement of No. 6 Cell House. These cells were added because of the heavy demand for chemical products.

From the Chemical plant to Cascade, nearly 35,000 square yards of roads were resurfaced and improved and constructed, in and around the company's plants and offices.

In November work began on the company's "baby pulp plant". To be used for experimentation, this new, modern plant would actually be a complete pulp plant on a small scale.

The Woods department got a well-done from the Liberty Mutual Insurance Company late in November. Liberty Mutual stated that the "lost time frequency was well below the national average for the industry."

Maintenance workers of the company were given the opportunity to take a three-month basic training course, prepared by the company's plant engineers and the International Correspondence Schools.

And so that's the Brown Company picture for 1951. Let's hope that the year 1952 will be filled with this same type of cooperation and teamwork between management and employees so that Brown Company may continue to expand and progress and thereby provide the north country with a future that will be even more secure than it is today.

tion and because Brown employees last year amounted Company is willing to to \$168,737.77. Employees share in the cost of the paid about one-half of this plan. amount while Brown Company Total claims paid to sixty paid the remainder.



# What's News Around The Plants

## Power and Steam

BY TEX ENMAN

Oscar Robertson, who has been out sick, is feeling much better and expects to return to work in the near future.

Joseph Boucher, Sr., is quite ill at the St. Louis Hospital.

There was a crew of men from the Allis Chalmers Company, working on #3 generator and, although they were noisy, they did a fine job.

## Chemical Plant Explosions

BY ASH HAZZARD AND AL MCKAY

Oscar Vashon has just bought a new "Chevie" truck and is now in the market for a deep freeze. His fishing production exceeds his sales.

Bowling news: W. Raymond, E. Philbrick, R. Riva and G. Reid vs. G. Lafleur, V. Mortensen, A. St. Hilaire and J. Cote have just completed their second match which ended in a dead heat. The boys are all anxious for another match with both teams very confident of coming out on top.

Leo Bertin and wife thought Santa had a flat tire or something but, lo and behold, six hours later on Wednesday morning at 6:00 a. m. down the chimney came 6 lb. 12½ oz. of boy. Congratulations to both of you.

Maurice Guilmette and wife are the proud parents of a baby boy. Best wishes.

N. Lambert is in Seventh Heaven these days while on vacation. His favorite song, "Let It Snow" came through just in time, and his skis are singing these days.

F. Ottolini and wife reversed the order which the Floc plant boys seemed to go for and have a brand new girl. The ball mill boys are on the "bawl", eh!!

James "Mac" McLaughlin and the Mrs. enjoyed the holidays visiting their daughter and her husband in La Tuque.

## 7 FACTORS WHICH DETERMINE THE SPEED YOU SHOULD DRIVE YOUR CAR

The principle cause of automobile accidents is operating a vehicle too fast for existing conditions. The following seven factors or conditions are important in determining a proper speed. For safer driving, remember them and judge your speed accordingly.

AMERICAN MUTUAL LIAB. INS. CO.



Condition of Weather — fair, rainy, or snowing.



Condition of Car — Are there good brakes, lights, horn, tires and other mechanical parts.



Condition of Traffic — Amount of traffic one may encounter.



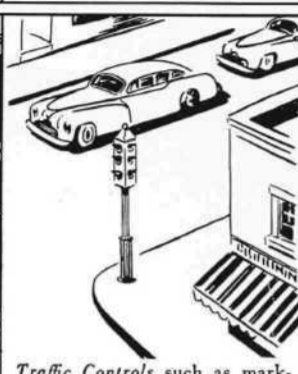
Condition of Driver — whether sleepy, ill or nervous.



Condition of Roads — cement surface or dirt highway, straight or winding.



Time of Day — determines visibility.



Traffic Controls such as markings on highways to be observed and speed-warning lights to be obeyed.

They also took in Trois Rivières and Grand' Mere, where "Mac" has a brother.

George Roy enjoyed a week's vacation over the holidays.

We send our wishes for a speedy recovery to A. Gingras and L. Therrien, who are out sick.

## Cascade Chatter

We wish to express our sympathy to Arthur Caron on the loss of his wife, and to Leo Turmel on the loss of his brother.

Paul Laflamme, formerly of Finishing and Shipping, has bid off a job and is now with Power and Steam. We hate to see you leave but at the same time we wish you success and happiness on your new job.

Ed Goulet has been asking various people if they have seen any "cat" tracks around. Are you referring to domestic cats or wildcats, Ed?

Sam Thurston of the paper machine who has been out for the past three months due to an injury has returned to work. Glad to have you back, Sam.

Fred Levesque of the Core Room has resigned his position as chief steward of the Cascade mill after serving in that capacity for nine years. Fred wishes to thank everyone for their fine cooperation.

We all wonder what has happened to our "love birds". Guess we will have to ask Uncle Sam for a few more furlongs.

Miss Jeannine Delphonts became the bride of Mr. Roberts on January 12 at St. Benedict's Church in Cascade. Congratulations Mr. and Mrs. Roberts.

Many of the towel room girls attended the Gorham-Berlin basketball game at Berlin recently. At the end of the game some looked mighty sad and others mighty happy. We say congratulations to Gorham, may you capture the Class B tournament at Durham and to Berlin rooters, you went down fighting and better luck next time.

We all wish a speedy recovery to Mrs. Eva Roberge, Dora Provencher, and Flora Day who are ill at the present time.

The many friends of "Cliff" Finnson employed in Quality Control, will be glad to know that he has returned home

and, from all reports, is well on the road to recovery. Best of luck, Cliff.

Cecile Brassard of the Stenographic department is all smiles — you guessed it — a diamond. The lucky fellow is Paul Saucier. Congratulations.

## Burgess Screenings

BY PAUL GRENIER

Bill Sweeney of the electrical crew observed a birthday recently and, during the noon hour, the boys had two candles glowing for the occasion. We hope you will see many more, Bill.

Pauline Dupuis is sporting a new ring on the third finger of her left hand. Best wishes, Pauline.

Francis Belanger is back to work. He has been out for three months due to an automobile accident. Welcome back, Francis.

We understand that Conrad Cote of the Kraft screens is on the sick list. Here's wishing you a speedy recovery, Conrad.

Alcide Ruel and Theodore Cyr of the pulp loading crew are still on the sick list. We

are hoping to see you back soon.

## Riverside Ramblings

BY CLARENCE WELCH

It's good to see Carl Johnson back at the old routine. Carl has just been out for a period of six weeks.

Onez Marois was in the mill for a short visit the other day. We are happy to report that he is looking very well.

We hear that Albert Sanschagrin has taken up a new trade. Albert is now sharpening skates in his spare time. Albert says the best way to sharpen figure skates is to get rid of any excess notches on the tips of the blades. They are no longer figure skates when that is done, Albert.

While sitting at my desk the other day a note was dropped that read as follows: "Now that we have B. Cote's green sweater cremated, how about yours, Montminy?" What's going on, Lucien? Are they trying to take your best sweater away from you?

Leo Ouellette is the proud owner of a new Plymouth. Leo, if you are ever in doubt and need a few helpful hints about the new buggy, consult our finishing room engineer, R. C. We hear he knows all the answers about a Plymouth.

Roland "Paid Cash" Charon is the proud father of a baby girl. Congratulations on both counts, Roland.

We are suggesting a new Liars Club. We have a few candidates in sight. They are, J. C., E. D., R. C., and a few others. We are picking R. C. the winner this round. If anyone is interested in joining, get in touch with Bill Goudreau.

We hear that Leo is still trying his hand at bowling. We also hear that if he keeps up the way he is going, he had better try somebody else's hand. How about a match, Leo? I can always beat a 60. Maybe you had better eat a few more of the candy bars that Bob passes out, Leo.

## Good Customer Service Vital To Brown Company's Operations

**GOOD CUSTOMER SERVICE PAYS OFF**  
...it makes a difference to YOU!

**GOOD SERVICE**  
takes the CUSS out of Customers  
IT MAKES A DIFFERENCE TO YOU!