

# THE BROWN BULLETIN

Published By and For the Employees of Brown Company

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Brown Company, Berlin, N. H.

Volume IV

BERLIN, NEW HAMPSHIRE, DECEMBER 20, 1951

Number 23



The family—source of our land's spiritual and moral strength.

**B**RIBERY and "fixes," corruption in high places—tolerance of any betrayal of public trust so long as it's legal—become an increasing weight on the conscience of us all.

If we don't do something about it, what of America's children? What will sustain them? Shall we just turn on the radio louder—to divert their attention and drown out the still voice within us?

Where and when shall we begin? Should it not be now, in the home? That is where to make a start toward establishing a sense of right and wrong, and a respect for integrity and honor.

The family, united for even a moment each day in homage to God as the source of all spiritual and moral strength, is the point of beginning. From such a base we may then unite in a common cause: the restoration of morality and integrity in public life.

## 26 Tree Farms Certified During Annual Meeting Held In Jefferson

More than 400 persons registered for the 50th annual meeting of the Society for the Protection of New Hampshire

forests and the 46th annual meeting of the American Forestry Association held recently at Jefferson, N. H.

A feature of the conference was the presentation by New Hampshire's Gov. Sherman Adams of 26 Tree Farm certificates, involving a total acreage of 10,253 acres.

X. L. Pellicer, vice president of the St. Augustine National Bank and chairman of the forestry committee of the Florida Bankers Assn., told the convention that thousands of small land owners in most parts of the United States could increase their incomes and help the national economy by tree farming on now unused portions of their acreage.

### Good Investment

"Under inflated conditions, there is no better investment than real property, particularly when that real property grows and increases under reasonable forestry practices," he said.

## DANGER

Brown Company employees who are parents of children and who reside in Cascade are requested to urge their youngsters and other youngsters not to attempt climbing over the high industrial fence which surrounds the lagoon at Cascade.

Children have been seen and warned by company guards to refrain from this practice as it is very dangerous and could be disastrous under certain conditions.

Children are urged to avoid this practice as the water in the lagoon is eight feet in depth and the ice is hazardous.

## Company's Sales Divisions Hold Annual Meeting In Boston Office To Discuss Plans and Sales Program for 1952

### Pension Plan Enrollment Now Complete, Deductions Started

According to recent word received from the Brown Company Pension Board, enrollment in the Pension Plan for hourly employees is now complete with the exception of a few employees who could not be contacted because of vacations or other reasons.

Latest figures show that a total of 2,052 out of a possible 2,066 are now enrolled in the Plan and as of this writing, nine have not yet been contacted while five have not consented to join the Plan.

### Deductions Started

The first Pension Plan contributions were deducted from

the check which was received on December 6, 1951. As of this date, employees will begin to accrue future service benefits providing the Plan is approved by the WSB.

It is expected that approval from the Wage Stabilization Board will be received in the near future. Petitions were filed by the Company and the Union in the month of November, 1951.

### Future Service

In the event that the Wage Stabilization Board does not approve the Plan, contributions made by employees will

(Continued on Page 2)

### Advertising Program Also Discussed

### Plans Now Complete For Coming Year

During the second and third weeks of November, Brown Company's General Sales Office at 150 Causeway Street, Boston, was the meeting place for a group of experienced men who gathered to exchange ideas, render suggestions and formulate plans for Brown Company's 1952 divisional sales programs. At the divisional meetings representatives from all phases of the

(Continued on Page 3)

### Company Booklet, "Green Harvest" Has Wide Distribution

Brown Company's 55-page booklet titled "Green Harvest", which was introduced at last year's field trip, has been requested by people from all over the world, according to the company's Woods department.

Several of the more recent requests were from Japanese firms engaged in the utilization of trees.

The booklet tells the complete story of pulpwood pro-

(Continued on Page 3)

## Growing Accident Toll Dims Outlook For Coming Holidays

### Hamlin, Mountain Named Associate Directors For March of Dimes

Mark Hamlin and Harold Mountain, both of Brown Company's woods department, have been appointed Associate Campaign Directors for Coos County for the 1952 March of Dimes.

William Sharp, Chief Timekeeper for Brown Company, will also be active in this coming year's drive. He has been appointed City Chairman for the year.

### Pay Check Deductions Now Combined; Make Room For Pension

Social Security deductions for Brown Company employees (shown as F.O.A.B. on pay checks) have been combined with the Withholding or Income Tax deductions and now appear as a combined amount on all pay checks and payrolls. The change was made necessary in order to allow sufficient space on the present pay checks to accommodate space for the recently inaugurated

(Continued on Page 2)

Everybody looks forward to the Christmas-New Year's holiday season, with the possible exception of the National Safety Council.

The Council, struggling to hold in check a rising accident toll this year, knows that the year-end holiday period includes the most dangerous dates on the calendar.

Traffic deaths alone this

(Continued on Page 2)

## G.I.'s GET WALLET FOR CHRISTMAS



J. Arthur Sullivan, Public Relations department, is shown looking over Brown Company's gift to its employees now serving with Uncle Sam in the Armed Forces. The wallet is made from Solka Pulp (made here at Brown Company) and latex. The combination is processed and embossed by Premoid Products, Inc., West Springfield, Mass.



## THE BROWN BULLETIN

Published every other week by and for the employees of Brown Company, Berlin, N. H.

Editorial Offices: Company Relations Department.  
Telephones: Automatic 208; New England 46, Ext. 9.

### STAFF

#### PULP DIVISION

Buster Cordwell  
Paul Grenier  
Mark Hickey  
Ray Holroyd  
Adam Lavernoch  
Leo LeBlanc

#### CASCADE MILL

Ernest Castonguay  
Buster Edgar  
Leroy Fysh  
Robert Murphy  
Lucille Tremaine

#### REPORTERS-AT-LARGE

Angus Morrison  
Jack Rodgerson

#### ONCO PLANT

Alfred Arsenault  
Phil Farrington

#### CHEMICAL PLANT

Ash Hazzard  
Alfred McKay

#### RESEARCH DEPARTMENT

Thelma Neil

### WOODS

Bill Johnson

#### POWER AND STEAM

Charles Enman

#### RIVERSIDE MILL

Ronaldo Morin  
Leo Landers  
Clarence Welch

#### BERMICO DIVISION

Russell Doucet

#### STAFF CARTOONISTS

Leo LeBlanc  
Jack Rodgerson  
Lucien Bilodeau

#### STAFF PHOTOGRAPHER

Victor Beaudoin

#### PORTLAND

Doris Smith

#### BOSTON

Ruth Poole

#### EDITOR

James P. Hinchey

Vol. IV Number 23

DECEMBER 20, 1951

## Editorial

### One For the Road . . .

No one begrudges the nation and its people their joyousness and gayety during the Christmas-New Year's Holidays since this is a traditional time for rejoicing. The parties and exuberance are also an escape, particularly in these foreboding days of fears that cloud the days for all who live within the threatened borders of the free world.

We do not need to rationalize our annual merriment by offering fear as a cause. The celebration would probably be even more boisterous if we were free from these fears.

But what are we going to do to reduce the price we are paying the piper?

Last year the price tag was 849 fatalities on the streets and highways during the twin three-day celebrations of Christmas and New Year's. This year, unless we do something about it, the cost may very well be greater.

With the blessing of the National Safety Council, the American Association of Motor Vehicle Administrators and others concerned with highway safety, there has been advanced a suggestion so basic and obvious that it is surprising it has not already been widely adopted. It is simply this:

"When it's time for one for the road be sure it's coffee."

It may seem foolish, but it isn't. There is considerable medical evidence that this is good advice. Coffee is a beverage which is a recognized antidote for both fatigue and over-indulgence (if you must get that way).

Tests prove that coffee reduces unsteadiness. And, the thousands of truck, bus and taxi drivers whose business is safe driving are living documentation of the importance of coffee to alertness.

If each of us resolves this year to make the "one for the road" coffee, more of us who leave our homes whole and happy will return in health to enjoy the year ahead.

## Pension Plan

(Continued from Page 1)

be returned. Under the WSB rulings no benefits can be paid until the Plan has been approved. Deductions have already started however, so that employees may begin accruing future service benefits immediately.

### Salary Plan

Salary Pension Plan contribution deductions were also started with the check received on December 6, 1951. Out of a possible 427, 411 have already enrolled. Ten have declined enrollment in the Plan and six have not yet reported.

The Pension Board has also been informed that the Plan is being insured in the Prudential Insurance Company of America, the second largest life insurance company in the world.

## Deductions

(Continued from Page 1)

Pension Plan deductions.

### How to Figure

Employees may figure the exact amounts of Social Security and Income Tax deducted by using the following method.

The amount of Social Security deducted can be figured by multiplying the gross amount of pay by 1½ percent. To find out the amount of Income Tax deducted, subtract the amount of Social Security deducted from the total deduction. This is the Income Tax.

In accordance with the present Federal Insurance Contributions Act, deductions for employees' contributions to Social Security are made only on the first \$3,600 of gross pay earned yearly.

## Growing Accident

(Continued from Page 1)

year are running more than 10 percent ahead of 1949. A final death toll of about 35,000 is in prospect — the highest since 1941.

### Peak Period

"The Christmas-New Year's holiday season is the peak accident period of the year," said Ned H. Dearborn, Council president. "Heavier travel and the festive spirit of the season always add to the normal winter hazards of bad weather, slippery roads and more hours of darkness.

"Members of the armed forces coming home for Christmas, and families going to visit military camps of those who can't come home, will boost travel this year," he said.

Motorists were advised to start trips early and set an easy pace. Speed should be cut down if weather or road conditions are bad. Hurry and speed are at the root of most serious accidents.

A little extra time, thought and courtesy will also help prevent holiday tragedies.

A person who believes that opportunity is dead in this country — might as well be.

## Our Great America ☆ by Woody



## Strictly FOR THE GIRLS!

The discovery of fascinating soapy water is one of the high points of childhood, according to a National Film Board of Canada's educational film which traces child development by ages and stages.

Isn't it a blessing that small children get more fun out of simple things than from costly toys! Mothers should realize that the most successful playthings are often the handiest items around the house.

For instance, soap and water and a basin will keep little hands safely busy for hours at a time. Add a soft clean towel and the entertainment is complete.

It's also damp of course, but the bathroom, kitchen, nursery — and a smart mother — can take it.

New clothes hampers covered with washable quilted plastic are suitable for bedroom or studio, not just the bathroom. These can be had in hassock shape to double as a seat.

A charming and roomy wastebasket for a child's room can be made from a grocery store carton. Cover it inside and out with washable wallpaper, leaving one short end open. Keep it clean and fresh by wiping it off first with a sudsy cloth and then with a clean damp one.

To avoid having refuse attract insects and develop a rancid odor; always rinse tin cans in warm water immediately after emptying them of food. Excellent for country and city-dwellers alike since most refuse stands around for a day or even a week before being collected.

A closet full of old shoes can make the place seem like the black hole of Calcutta. Throw out or give away the ones you aren't using; wash the linings of the other shoes with a sudsy cloth and give them all a good polish. Repeat the lining-washing often and you'll never have a closet full of old shoes again. The sudsy cloth prevents perspiration damage — and odor.

If their rubber grips no longer keep your scatter rugs from slipping, try this remedy: Scrub the rubber with soap and water and a stiff brush. The soap washes away the accumulated floor wax and dirt. Then the clean rubber can go about its original business of holding rugs to the floor.

It's easy to make worn turkish towels in various sized pairs of mittens for every member of the family to wear at bathtime. It's stimulating to work up a sudsy lather and scrub the body with both hands.

Intelligent care of the feet is just as important to health and beauty in one season as another.

Footbaths should be a year-round habit. A warm soapy soak relaxes the feet, rests them from the pressure of even the best fitting shoes — and smooths out the lines in your face like nothing else will! And don't be content to just soak them — scrub them all over with a brush and get the circulation racing around again. Peppy feet brighten the eyes and do more for a woman's figure than the most expensive girdle.

### INDUSTRIAL SAFETY



### GOOD HOUSEKEEPING

A place for everything and everything in its place. A well-kept work area.





# Company Sales Divisions Hold Annual Meeting In Boston Office To Discuss Plans



In attendance at the annual Bermico Sales meeting, were, front row, left to right: Harry Sweet, N. W. Hayes, D. P. Brown, J. G. Skirm, N. L. Nourse, Earl Van Pool. Back row, left to right: F. C. Stakel, A. R. Taylor, J. W. Noble, R. K. Loane, L. E. Wallace, J. H. McAuliffe, E. W. Loving, W. F. Bishop, R. E. LaPlante, F. W. Mark, and W. A. Littlefield.



In attendance at the annual Pulp Sales meeting, were, front row, left to right: H. J. Humphreys, W. L. Gilman, D. P. Brown, J. J. McDonald, N. L. Nourse, L. M. Cushing. Back row, left to right: Gilbert LePage, M. M. Shaw, H. S. Chellis, R. M. Cleland, F. C. Stakel, P. M. Goodloe, N. W. Hayes, C. F. Duff, R. K. Loane, M. A. Hescok, R. J. VanNostrand, and W. A. Littlefield.



In attendance at the annual Paper Sales meeting, were, front row, left to right: C. W. Mark, E. O. Hanson, N. L. Nourse, G. F. Henderson, W. A. Littlefield, B. K. Babbitt. Back row, left to right: F. C. Stakel, J. W. Noble, J. P. Becker, F. T. Eaton, R. McCoy, Jr., C. F. Smith, J. H. McAuliffe, and C. W. Ashcroft.

(Photos Courtesy Boston Office)

## Sales Divisions

(Continued from Page 1)  
company were in attendance.

### Paper Division . . .

On November 8, the Paper Sales organization was briefed on latest governmental regulations by Gilford Henderson, Sales Manager of the Paper division, who also outlined the broad sales policy to be followed in the coming year.

Eugene Hanson discussed in detail the grades and finishes of paper to be manufactured on each machine. The grades to be run on the new paper machine were also discussed in some detail.

Representatives in the field were found to be very enthusiastic about the reception "Nibrocel" is receiving. This is Brown Company's hardwood sulphate Kraft sheet which has been found ideally suited for so many converting purposes.

Paper Sales plans for 1952 are now complete.

### New Products . . .

Walter Littlefield, who heads the new Products Development, discussed new products now under development and consideration by the Research department here in Berlin. The year 1952 may bring bigger and better products for Brown Company, a company

which has pioneered in new product development for many years.

### Advertising . . .

The advertising program for the coming year was outlined by Frederick Stakel, Advertising and Sales Promotion Manager. Advertising for the year 1952 will continue to do its job of keeping Brown Company's name before the eyes of the public and inform our old and new customers of the advantages found in our many quality products.

### Pulp Division . . .

The third week of November was marked by several sales division conferences held in Boston. The Pulp Sales division held their meeting on November 14, 15 and 16. The purpose of this conference was to develop production and contract plans for the Burgess Sulphite mill at Berlin and the La Tuque Mill in Canada. A complete study was made of current and future activities in the Pulp and Paper Industry. As a result of the work carried out during the conference, plans were made to substantiate a sold-out condition throughout 1952 for both pulp mills.

### Solka-Floc . . .

A program was also established during this meeting for

the development and sale of the new total capacity of the Solka-Floc plants. Many new and interesting developments for the use of Solka-Floc were presented, all of which were in addition to present fields in which Solka-Floc is now being sold.

### Bermico Division . . .

The annual Bermico Sales meeting was held in the Boston office on November 15 and attended by all members of the Bermico sales force.

J. G. Skirm, Sales Manager of the Bermico division, opened the proceedings with a discussion of Bermico Fibre Cores and Conduit. He announced the addition of a new type interlocking plastic spacer to the Bermico line of products which is being manufactured by the Jim Robbins Company and promoted by Brown Company. Later sessions were devoted to Bermico Sewer Pipe.

Plans and policies for merchandising Bermico Sewer Pipe for 1952 were also discussed. Manufacturing phases of the Bermico operation and their relationship to sales were covered by Harry Sweet, Manager of the Bermico plant, and Arthur Taylor, Project Engineer.

## Green Harvest

(Continued from Page 1)  
duction by Brown Company. The foreword is in the form of a letter of introduction by President Whittemore in which he explains the purpose of the publication. A portion

of the letter reads as follows: "The publication and distribution of this booklet is another step forward in our Company Forestry Program. Its purpose is to make available the best and the latest information on forest management and operating practices."

## Bowling Standings

Brown Co. Girls' Office League				B. Napert-Chemical Flock				
STANDINGS				107 102 105 314				
TEAMS	W	L	Pct.	G. Lafleur-Chemical	90	100	302	
Cornell	26	6	.813	A. Hazzard-Chemical Flock	123	86	322	
Holy Cross	22	10	.688	D. Mullins-Bermico #3	112	99	303	
Bates	21	11	.656	R. Dube-Bermico #3	109	91	304	
Navy	17	15	.531					
Army	14	18	.438					
Bowlers Bowling 270 or Better				Brown Co. Men's Office League				
Mavis Jordan-Army	78	81	111	270	STANDINGS			
Eleanor Berntsen-Holy Cross	94	94	86	274	Division "A"			
Brown Co. Mill League				Division "A"				
STANDINGS				TEAMS	W	L	Pct.	
Division "A"	W	L	Pct.	Seamen	21½	14½	.597	
Bleachery	24	8	.750	Majors	21½	14½	.597	
Riverside #1	22½	9½	.703	Generals	21½	14½	.597	
Cas. Boilers	20½	11½	.646	Sgt. Majors	21	15	.583	
Chemical	17	15	.531	Lt. Generals	19	17	.528	
Cas. Maint.	15	17	.469	1st. Lieuts.	18½	17½	.514	
Cas. Machine	14½	17½	.453	Privates	17	19	.472	
Finishing	12½	17	.446	Tech. Sgts.	16	20	.444	
Burgess Lab.	13	19	.406	Corporals	16	20	.444	
Bermico #1	11	21	.344	2nd Lieuts.	14	22	.389	
STANDINGS				Division "B"				
Division "B"	W	L	Pct.	TEAMS	W	L	Pct.	
Chemical Flock	26½	5½	.828	Sergeants	23½	12½	.653	
Bermico #3	24	8	.750	Ensigns	23½	12½	.653	
Inst. Control	17	11	.607	1st Sgts.	23	13	.639	
Cascade Beaters	14½	13½	.513	Captains	21	15	.583	
Bermico #2	15	17	.469	Brig. Generals	17½	18½	.486	
Riverside #2	15	17	.469	Commanders	16	20	.444	
Casc. Boilers #2	14	18	.438	Master Sgts.	16	20	.444	
Cascade	7	21	.250	Rear Admirals	15	21	.429	
Towel Conv.	1	23	.027	Vice Admirals	13	23	.361	
Bowlers Bowling 300 or Better				Commodores	6½	29½	.210	
J. McKelvey-Riverside #2	103	117	94	314	Bowlers Bowling 300 or Better			
A. Laplante-Bermico #1	96	83	121	300	R. Jordan-Sgt. Majors	109	107	328
					R. Fickette-2nd Lieuts.	113	87	306
					A. Sullivan-Rear Admirals			

## New Paper Machine Guard Installed at Cascade To Prevent Accidents In Future



Satisfied with job . . .



Ready to install . . .



Checking installation . . .

Del Aubey, Albert Vautour, Adolphis Blais, and Clarence "Hank" Hammond pose for camera after completing their job of discussing, planning, building and installing a new guard for Number One paper machine at the Cascade plant.



# What's News Around The Plants

## Riverside Ramblings

BY CLARENCE WELCH

Church Street was the scene of a wild hunt recently. One morning "Red" Carr, attired in hunting togs, was seen creeping very cautiously down the street. Passersby took refuge not knowing what got loose from Mt. Jasper. After the dust settled "Red" was seen, weary and tired, carrying his pet rooster home. It had escaped during the night.

What was the matter with Leo's bowling recently? From all reports his highest string was around 60. Could it be because the pins are on the spot now or was it due to spots of a different nature?

It seems that some fellows get dirty or messed up no matter how clean the surroundings. Wally Rines should agree with us after what happened to him in our spotless humidity room lately. You can't handle paper with greasy hands, Wally!

Robert Landrigan is taking Carl Johnson's place while Carl is out due to an accident. Carl was struck by an automobile while crossing the road in front of his store in Milan. The outcome of the accident was a broken collar bone, three cracked ribs, a chipped shoulder and five stitches in the back of the head. Everyone wishes you a speedy recovery, Carl.

William Goudreau, our finishing room foreman, is on three weeks vacation. It will extend until after Christmas.

Bob Landrigan claims that they separated the men from the boys the other night when his bowling team bowled another team of supposedly high calibre men. The other team had a "Bob" on it, too, who very graciously came up with a gift for Landrigan for his fine bowling. Hang on to it "Wing" — you might need it.

In the last issue of the Bulletin, I wrote that I had heard that J. Bergquist was making up excuses for his team when it was matched

with A. Wheeler's team. It seems that Albert should be making the excuses now. There must be some good reason why he didn't show up. There had better be or there will be more news about Albert and his bowling in the next issue.

## MERRY CHRISTMAS AND A HAPPY NEW YEAR TO EVERYONE FROM RIVERSIDE

### Notice

All hourly-paid employees wishing to apply for salaried jobs may do so by contacting the Personnel Department.

If a clerical position is accepted, however, it will be necessary for the individual to sacrifice his seniority as an hourly-paid employee.

## Burgess Screenings

BY PAUL GRENIER

Al Parent of the storehouse is leading bowler at Burgess. Keep it up, Al. He is also anxious to do some skiing if he can find some snow. Be on the lookout for Al!

Why do all the boys start barking when they go into the storehouse when our councilman, Emile Parent, is there. Could it have anything to do with boxer dogs?

Roland L'Heureux let someone have his rubber boots recently but can't remember who he gave them to. We understand he blamed his wife for letting them out. Did it work, Roland?

Emile Ramsey went on a hunting trip recently in his new car and after hiking through the woods, he returned to his car and began polishing it. While Emile was using elbow grease on his new car, a fleet-footed deer gracefully hopped right by him. He was so astounded that he didn't even think of throwing the can of polish at him.

Miss Armeline Jacque is substituting as Mr. Cushing's secretary while Jeanette Barbin is recuperating from an

eye operation.

Arthur Michaud of the lead-burner crew was presented with a beautiful ring from the Moose Club at a large meeting held in their rooms recently. Arthur is Governor of the Lodge.

Louis Melanson met with an accident recently when he hit his head on a pipe union. He had several stitches taken but is now back to work.

Harry Bartlett has been out for six weeks due to illness.

## Chemical Plant Explosions

BY ASH HAZZARD AND AL MCKAY

There's a 3-star general in the Caustic plant, according

the 14 pound turkey he was presented with by the wheel of fortune is nothing but pleasant memories now.

The newly installed Coca-Cola machine really is appreciated, but please, fellows — it's a liquid, not a frozen delight. Bring back the bottles for a refill!

Fred Ottolini turned in his catch a bit late. Nice hunting anyway, Fred!

Abele Cloutier has a puzzled expression on his face but has the deer anyhow. Abele says that the hunter who brings back a doe for a deer gets more for his dough!!

George Roy has forsaken Cascade and returned to the East Side. A political move, no doubt!

Tommy Jones has beaten the parking meters. Unless he

sleep in the daytime and stay awake at night. Well, Oscar, you can work the 12-8 shift and sleep with the baby.

Mr. and Mrs. Fred Schelhorn spent a short vacation in Bermuda recently. They flew from La Guardia Field, New York.

Paul Dutil of the Humidity Room is sporting a Nash (complete with oil burner). Oil companies please note.

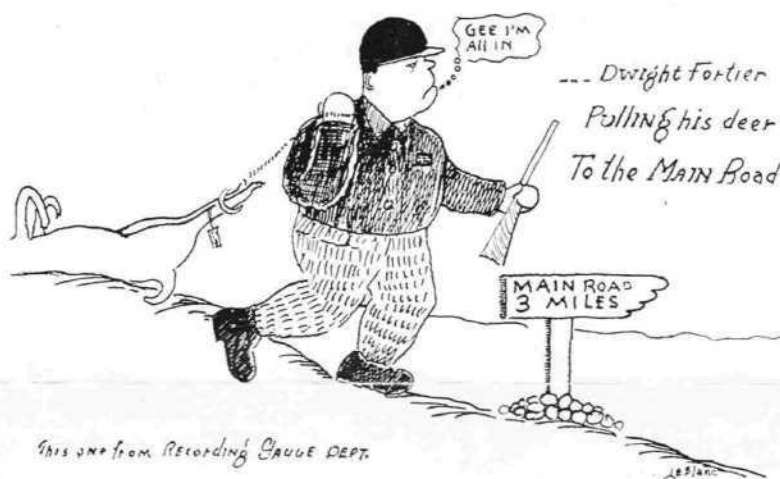
Clarence Robinson and Andy MacIntyre, owners of Fords have been praising the "Tin you love to touch" long enough. Andy was seen pushing his car with Clarence's help at 20° above. Do Ford owners call that cold?

Jack Hiltz, our Chemical Engineer, has returned to work after a short illness. Glad to see you back.

Pat Hinchey was at the Boston Office on business a few days last week.

Bob Landrigan has been temporarily transferred to Riverside due to Carl Johnson's illness. While on the subject of Bob, it seems his bowling team really went to town the other night taking all four points. Many reasons are given for his high average, but it must be either the Northern exposure or the high altitude.

## WRONG "END" DWIGHT



## Power and Steam

BY TEX ENMAN

Ed Goulet is sure getting bobcats and coons these days. Ed says if his coon dog starts howling when the moon rises he is sure of two or three coons that night.

Eddie DeWild is selling fire extinguishers as a sideline. We have seen them demonstrated and they are good protection for the home or car.

Joe Boucher, Jr. had a week of hunting recently. We hope he landed a deer. P. S. — He did.

"Doc" Cordwell is working overtime these days. "There are so many colds and nervous breakdowns that I'm worked to a frazzle," says the "Doc."

finds the pennies on the sidewalk he will not make a deposit.

George Reid was a recent visitor in Portland, Maine.

Lindy Johnson hit the jackpot as far as getting deer this fall.

Signs of Winter: "Tish" has jacked up her car until Easter.

## Cascade Chatter

Congratulations to Mr. and Mrs. Oscar Carrier on the birth of a son, born November 26th.

Oscar wonders why babies

to what it says on a certain locker in the dressing room. Who is J. B.???

A. Guilmette has accepted a bid as laboratory assistant and is now in training. Best of luck, Al.

Henry "Chummy" Vezina decided that he needed more pulling power to get him over the hills. So it's a '51 Studie. Watch the curves, "Chummy."

Bob—in case you don't get to yours truly first, I'd like to correct myself, make an apology and mention that everybody knows that our Plant Engineer is Bob Riva. Sorry for the mistake! I don't like wet feet, either!!!

A. Dube of No. 6 Cell house has owned up to the fact that

## Waste Elimination Vital To Company Operation

