

# THE BROWN BULLETIN

Published By and For the Employees of Brown Company

Volume IV

BERLIN, NEW HAMPSHIRE, JUNE 13, 1951

Number 11

## Are We Building? . . .

Someone once observed that "the future is all that's left for us to build."

Brown Company's plans for modernization and expansion, plans for the proper utilization of our forests, and the many other plans in effect or soon to go in effect are evidence of one important thing — our company, with management and labor cooperating, is planning for a secure future . . . security from which we will all benefit.

Yes, Brown Company has definite plans to insure the future security of our plants, and to insure steady employment for everyone. But there is something else that we as individuals should think about — our own future and the future of our families. What are you planning to do about it?

Many of us keep telling ourselves that someday we'll finally get around to starting on a regular saving plan. If you are one of those people — how about starting today to build your own future? How about signing up — right now — to become a regular Payroll Saver right here at Brown Company.

Now is the time to start saving for your future security while the company's Payroll Savings Campaign is underway. Until you've tried this convenient, entirely automatic plan for saving money you simply don't know how little trouble saving can be. And remember — you sign up to save exactly the sum you can afford — no more and no less. Best of all, every dollar you save today is a dollar that belongs to you and your family — instead of being spent on something you really didn't want, or didn't need.

Putting dollars you can spare into U. S. Savings Bonds bought regularly through Brown Company's Payroll Savings Plan gives you a cash reserve for any emergency — and it's a pledge of better things tomorrow for yourself and your family.

Our company is planning for a secure future . . . let's each of us do the same as individuals by signing up for the Payroll Savings Plan.

## Officers Re-elected; Jordan Named Vice President and General Counsel

### Five Long-Time Employees Retire From Company

Five long-time employees have retired from Brown Company service. Best wishes go to Ned George, Joseph Francoeur, Ralph Duguay, Charles Lemoine, and Pierre Michaud.

Ned George started working in 1912 as a Power House operator at Electric Repair. In 1923 he was transferred to the Riverside Steam Turbine in the same capacity and remained there until 1947. Since that time he has served the company as a Load Dispatcher. He retired May 20, 1951.

#### Joseph Francoeur

Joseph Francoeur began his Brown Company career as a Machine Hand in 1906 and later, in 1912, became a trucker. In 1922 he worked as a Stock Grader and two years later was promoted to Foreman at the Dryers. His next job was that of Inspector and in 1946 he became a Foreman at Burgess. He retired May 20, 1951.

#### Ralph Duguay

Ralph Duguay started work-

(Continued on Page 3)

It was recently announced that at a Brown Co. directors meeting in Boston all officers of the company were re-elected to serve in their respective positions for the coming year and that John W. Jordan, Secretary, had been promoted to Vice President and General Counsel of the company.

Prior to joining Brown Company in 1943, as Secretary, Mr. Jordan practiced law

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## Brown Company's Annual Scholarships Awarded To Two Students From Gorham



(Staff photo)

Pictured left to right are Dr. Arnold E. Hanson, Barbara Fenn, Laurence F. Whittemore, and Gordon Penney as the two winners received congratulations from the president as well as words of encouragement.

**Barbara Fenn To Attend Colby Junior**

**Gordon Penney To Attend UNH**

At commencement exercises on June 14th two outstanding students from Gorham High School formally received Brown Company's annual scholarships valued at \$3,000 for each of the two winners. Miss Barbara Fenn and Gordon E. Penney were selected as this year's winners as the result of a series of objective examinations given to a group of students recommended by Berlin, Notre Dame, and Gorham High Schools. Both students, as indicated by the results of the exams, show definite promise and ability to continue with higher education in their chosen fields and should be a credit to Brown Company and to the people who support our educational institutions in the Berlin-Gorham area.

#### Barbara Fenn

Miss Fenn is the daughter of Mr. and Mrs. Edward Fenn of Lancaster Road in Gorham and is valedictorian of this year's graduating class at Gorham High. She plans to attend Colby Junior College at New London, N. H. this fall on Brown Company's first annual \$3,000 scholarship for girls, enrolling in the liberal arts curriculum with emphasis on music, dramatics, and art.

Miss Fenn has been active in music and dramatics throughout her high school career. She was a member of the band, orchestra, and glee club during her four years at Gorham High as well as being a member of the dramatics club. During her last two

(Continued on Page 2)

### A Series:

## Company Highlights of 1950

(Continued from last issue)

May 2, 1950 — Work progresses at Cascade. The Traffic department, First-Aid room, Machine shop, and Maintenance shops were all moved at this time to make room for huge storage area for towels.

June 13, 1950 — New type cells installed at the Chemical plant. A major step in the modernization of Brown Company manufacturing facilities was completed when these 52 Hooker type electrolytic cells were installed. They replaced the 400 old cells and produce the same amount of chlorine and caustic with a substantial reduction in floor space.

July 11, 1950 — Forty new railway cars purchased for

Berlin Mills Railway. The weight carrying capacity of the new cars is 169,000 pounds as compared to an estimated 60,000 pounds capacity for the old models making possible greater efficiency in freight movement between the several plants within the company.

August 22, 1950 — Plans made to rebuild No. 1 paper machine. At this time plans got underway to completely rebuild the paper machine into a modern machine capable of running 1,200 feet per minute.

Sept. 5, 1950 — Attractive signs adorn company buildings. These signs were an-

(Continued on Page 3)

## New Company Display Attracts Many At Trade Fair



Here is Brown Company's newly conceived display which was seen by thousands of people at Berlin's recent Trade Fair. It is now prominently displayed at the Cascade mill's new time-office so workers and visitors alike see for themselves where our products are used.

### VETERANS . . .

Your G.I. Bill is about to expire. Your opportunity to get an education at government expense under the G.I. Bill expires July 25, 1951.

You may stay on the job and still prepare yourself for advancement by enrolling in any accredited correspondence school.

Write or call the Editor, Brown Bulletin, for further information.



## THE BROWN BULLETIN

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### STAFF

#### PULP DIVISION

Buster Cordwell  
Paul Grenier  
Mark Hickey  
Ray Holroyd  
Adam Lavernoch  
Leo LeBlanc

#### CASCADE MILL

Ernest Castonguay  
Buster Edgar  
Leroy Fysh  
Robert Murphy  
Lucille Tremaine

#### REPORTERS-AT-LARGE

Angus Morrison  
Jack Rodgerson

#### ONCO PLANT

Alfred Arsenault  
Phil Farrington

#### CHEMICAL PLANT

Ash Hazzard  
Alfred McKay  
Charles Anderson

#### RESEARCH DEPARTMENT

Thelma Neil

### MAIN OFFICE

Lucille Lessard

### WOODS

Louis Catello

### POWER AND STEAM

Charles Enman

### RIVERSIDE MILL

Ronaldo Morin  
Leo Landers

### BERMICO DIVISION

Russell Doucet

### STAFF CARTOONISTS

Leo Leblanc  
Jack Rodgerson

### STAFF PHOTOGRAPHER

Victor Beaudoin

### PORTLAND

Doris Smith

### NEW YORK

Doris Seif

### EDITOR

James P. Hinchey

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June 13, 1951

## Pointers from Portland

BY DORIS E. SMITH

While looking over the various items I have collected for use in this column, I came across the following which might prove of interest and be helpful to some of you readers:

"Bright red paint can be put to many useful purposes around the house, as an aid to the safety and convenience of the family. Because red is one of the most eye-catching colors, it is useful as a warning and a hurry call.

For example, that high shelf in the bathroom cabinet, where medicines are kept out of reach and sight of curious children, may be painted red as a flag to other members of the family. Similarly, the containers of such poisonous materials as lye preparations for cleaning drains or insecticides, which also must be kept where children cannot possibly get at them, may well have a coat of red as a distinguishing mark.

Red also may help in emergencies. The pail of sand which many wise families keep on hand for fire control will be easier to locate if painted red, as will the fire extinguisher and the outdoor faucets to which a hose must be connected in a hurry. Red paint can also mark the first-aid kit.

Finally, red paint on the handles of small garden tools will help prevent losing or mislaying them, because it will show up clearly against ground, grass, or foliage."

The above were taken from a pamphlet sent out by the

U. S. Department of Agriculture.

When I baked a blueberry pie last Saturday, the juice ran out of the pan and down on the bottom of the oven. One of my neighbors happened to be visiting me at the time and she was rather surprised because I did not become alarmed over the messy job of cleaning the oven I had ahead of me. I asked her if she didn't know that it really wouldn't be a hard job to clean at all, if I waited until the oven was cold and then put in one or two tablespoonfuls of ammonia and let that stay overnight. After that the cleaning with soap and water takes just a short time. Since she hadn't heard of this, it seemed possible that some other people might like to know about it, too, so I decided to use it in my column today.

Now that summer is coming, many folks like to sit outside when they come to visit. If you have occasion to use chairs out on your lawn which have straight legs which might dig into the lawn, here's one way to help the situation: Just attach a six-inch square of sponge rubber to each chair leg. (This is a good way to use up an old sponge.) The legs will not dig holes in the lawn.

That reminds me of another pointer: By placing rubber furniture cups under the casters on your washing ma-

## Scholarships

(Continued from page 1)

years at Gorham High she participated in both the Junior and Senior Plays and three of her school's operettas. She is also recognized as a talented pianist and flutist and has been to the All-State Music Festival for four consecutive years.

### Gordon Penney

Gordon E. Penney, son of Mr. and Mrs. Edward Penney also of Lancaster Road in Gorham and winner of Brown Company's fourth annual \$3,000 scholarship for young men, plans to enroll at the University of New Hampshire this fall and major in Civil Engineering.

Mr. Penney took third honors at Gorham High School this year. In his freshman year, he served on Student Council and served as president of his sophomore class. During his last two years at school he participated in both the Junior and Senior Plays. He has also been active in both basketball and track.

### Selection

Selection of both winners was based on the results of a series of objective examinations, one being conducted by the Testing Bureau of the University of New Hampshire and the other by the Department of Vocational Counseling at Colby Junior College. Personal resumes of the candidates were also considered before the final selection was made by each of the above mentioned groups.

chine, you won't be bothered by having the machine "walk away" from you while you are doing the family wash!

Yesterday, one of the girls in a nearby office caught her heel in the hem of her skirt, and since she didn't have a needle and thread handy, I suggested she tape up the hem with transparent tape until she got home. That is just one of the many handy ways transparent tape can be used. Here are a few more: Use it to mend rubber gloves. Just run a strip of the tape on the inside of the glove where the hole appears, and it will hold indefinitely. It will do just as good a job when you need to patch a split raincoat.

There seems to be no end to these "pointers" which many of you readers have been so kind to send me. I'm always glad to get them, and will try to include them from time to time in this column, so keep them coming!

## John Jordan

(Continued from page 1)

for twelve years in New York with the firm of Medina and Sherpick of which Federal Judge Harold R. Medina is a

## Our Great America ☆ by Mack



## People At Work...

Leo Hamel, a 16-year man, is shown here checking important details at the Acid room of the Burgess mill.



Here is James Goudreau, an old-timer with 40 years at this job of cutting screen plates in the Burgess machine room.



Here is Jimmy Dinardo, fourth hand on #2 paper machine at Cascade, adjusting the machine for proper friction.



Jimmy Dumeresque is pictured here pausing for a moment from his work as Watchman at Cascade — a job which he has had for 20 years.



former senior partner.

### Practiced Law

Born in New York City, Mr. Jordan received his early education in its public schools and later attended Princeton University and Fordham University Law School having graduated from the latter in 1928. Since that time, he has been admitted to the New Hampshire, New York, and Federal bars.

Mr. and Mrs. Jordan have resided in Gorham since 1943 and are the parents of three children.

### Others Re-elected

Other officers re-elected are L. F. Whittemore, President; E. H. Maling, Vice President

in Charge of Finance; H. G. Brush, Vice President and Treasurer; Wentworth Brown, Vice President and Assistant to President; D. P. Brown, Vice President in Charge of Sales; H. G. Schanche, Vice President in Charge of Woods Operations; W. J. Oleson, Jr., Controller; J. W. Jordan, Secretary; C. G. Raeburn, Assistant Treasurer and Assistant Secretary; Douglas Mercer, Assistant Secretary; and Leonard A. Pierce, Clerk.

One thing at a time and that done well  
Is a very good motto, as many can tell.



# "The Brown Company Hour" Features Orchestra and Chorus on Final Program



A candid shot of the Berlin Civic Orchestra in the midst of a selection during the final broadcast of "The Brown Company Hour."



Dr. Arnold E. Hanson, Director of Company Relations, briefly addressed the studio and radio audience explaining the purpose of the programs.



Adding to the finale of this season's series of programs was the Berlin Civic Chorus as shown in the above candid photo.

## Let's Talk It Over...

Have you ever formed an opinion of something? I'm sure you have and so let's take "opinion" as our subject in this issue and see how it affects us.

First of all, what is an **opinion**? It is "belief, judgment or estimation of something." We hear or read about an accident that has happened where someone we know became involved in a mix-up with his car, fell from a ladder while painting his house, or got hurt on his job. Whether someone tells us about it, whether we read about it or hear about it — we are very apt to form an opinion of what happened before we know the facts. This is a normal reaction — but it's wrong.

What we form around that opinion is what counts and that must be made after we know the facts. We are all human and, not being perfect, have weaknesses of varying kinds and degrees and so our opinions will vary.

Let's take an example. We start out in life by getting a job and are assigned to a crew as bottom man. We try to do our best to convince our superiors that we are sincere in our efforts and we hope that they will recognize the fact. We may appear to be a bit over anxious to make good. Some of the crew have no conception of our well intentioned efforts and then and there form an opinion that they just aren't going to like us.

Others form their opinions even before we start. This type of opinion is imaginary and usually temporary. As you work along and do a decent job, you will soon have the enjoyment of knowing that some of those opinionated people changed their minds about you — and all because they gave you some thought.

This is where safety comes in. First, we should all form a good opinion of safety — one that requires much of our time — at work and at home. In order to work safely we must constantly **think** in terms of safety — for ourselves and our fellow workers.

We should always be on guard against "anything" which might cause an accident. As we "talk shop" let's not forget to "talk safety", too. Let's form our opinions of how to work safely by talking it over with our fellow workers and discussing it whenever we find the opportunity.

Jack Rodgeron

## Company Softball Schedule

### FIRST ROUND

Week of	Monday	Tuesday	Wednesday	Thursday
June 11	Research Woods-Office	Burgess Upper Plants	Cascade Bermico	
June 18	Cascade Upper Plants	Research Bermico	Woods-Office Burgess	
June 25	Burgess Research	Woods-Office Cascade	Upper Plants Bermico	
July 2	Woods-Office Bermico	Burgess Cascade		Research Upper Plants
July 9	Research Cascade	Bermico Burgess	Woods-Office Upper Plants	

### SECOND ROUND

Week of	Monday	Tuesday	Wednesday
July 16	Burgess Woods-Office	Cascade Upper Plants	Research Bermico
July 23	Cascade Bermico	Research Woods-Office	Burgess Upper Plants
July 30	Research Upper Plants	Burgess Cascade	Bermico Woods-Office
Aug. 6	Bermico Burgess	Woods-Office Upper Plants	Cascade Research
Aug. 13	Woods-Office Cascade	Research Burgess	Upper Plants Bermico

## Retirements

(Continued from Page 1)

ing in 1918 as an Unloader at the Woods department and later, in 1922, worked on the Wet Machine at Burgess. His last job before retirement was on the Screening Machine at Burgess. He retired April 29, 1951.

### Charles Lemoine

Charles Lemoine began working as a Helper in 1918 and two years later became a Repairman. In 1923 he became a Millwright and worked at several jobs until becoming Piper in 1930. He then advanced to Piper First Class in 1933 and remained in that job until his retirement May 6, 1951.

### Pierre Michaud

Pierre Michaud first worked for Brown Company as a laborer in 1908 and later worked as a Baling Man and Back Tender. In 1944 he worked on the Screening Machine at Burgess and remained there until his retirement May 6, 1951.

## Highlights of 1950

(Continued from page 1)

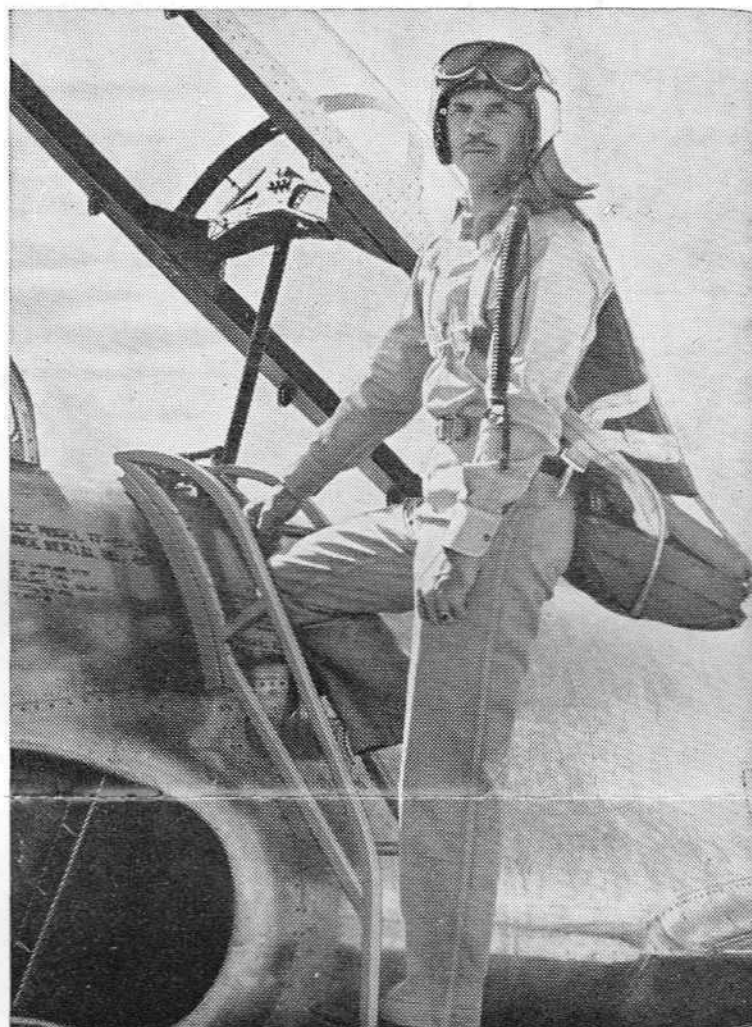
other step in modernization. They inform visitors from out-of-town and people within the city of the location of our many plants and office buildings.

Sept. 20, 1950 — Plans announced for construction of new 6-foot penstock to replace old water canal. Another step in line with the company's plan of modernization was this project to replace the old water canal.

Nov. 1, 1950 — Final fly ash collector in operation at Heine plant. The mammoth fly ash collector was put to use on the Heine plant's No. 7 boiler and it began its long and continuous operation of collecting fly ash and conquering the nuisance.

Nov. 15, 1950 — New parking system constructed at Cascade. A new parking lot at Cascade designed to accommodate nearly 350 cars plus a bus stop was completed at this time providing better facilities for the many workers at the plant.

(Continued in next issue)



At the very moment you're reading these words, this man is standing ready to risk his life for America—and for you.

Is there anything that YOU can do to help HIM?

Yes. Starting right now you can buy more... and more... and more United States Defense\* Bonds! Sign up for them today—through the Payroll Savings Plan where you work or the Bond-A-Month Plan where you bank. Defense is your job, too!

### The U. S. Defense Bonds you buy give you personal financial independence

Remember that when you're buying Defense Bonds you're building a personal reserve of cash savings. Money that will some day buy you a house, or educate your children, or support you when you retire. Remember, too, that if you don't save *regularly*, you don't save at all.

So go to your company's pay office—now—and sign up for regular Defense Bond purchases through the Payroll Savings Plan. In this plan, you may save as little as \$1.25—or as much as you want—each week. If you can save just \$7.50 weekly, in ten years you'll have bonds worth \$4,329.02 cash! You'll be helping protect America—and helping make your personal dreams come true.

**\*U. S. SAVINGS BONDS ARE DEFENSE BONDS  
BUY THEM REGULARLY!**



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# What's News Around The Plants

## Bermico Bits

BY RUSS DOUCET & ASH HAZZARD

Salaried employees of the mill and office met briefly in the office of the mill manager, Harry Sweet, to present Arthur Taylor, former plant engineer, with a gift of luggage in view of his recent transfer to the Engineering Department. Mr. Sweet, as spokesman for the group, made the presentation to Mr. Taylor in appreciation of his accomplishments while at Bermico. As project engineer for Upper Plants, Mr. Taylor will continue his work at Bermico together with engineering problems of other plants.

Eleanor Berntsen recently returned from a two week vacation in Washington, D. C.

Russ Doucet and wife are the proud parents of a baby daughter. Happiness and best wishes to you.

## Cascade Chatter

An article appeared in this column recently to the effect that the Red Sox should wear nylons in order to "produce runs." The Red Sox fans are laughing about that one after taking over the Yankees in Boston. The Sox fans (Tommy Stiles included) say they will win on the road. Yankee fans say they could win if they were allowed to take the left field wall with them.

What horned pout fisherman from the Mill Control department got wet the other night when he jumped in Umbagog lake after a fish? What's the matter, Gus? Where we come from we use lines, hooks, and bait.

Bernard Dunton enjoyed a week's vacation recently.

Louis Gallant, formerly Maintenance order clerk, is now located at the Chemical mill. Best of luck, Louis.

It is very evident here at Cascade that everyone is pleased and proud of the new time office and surroundings.

### Towel Room

Congratulations to Lorraine Marshall and Private Ansel

Cox of Bedford, Kentucky who were married recently.

A bridal shower was given to Lena Beaudoin recently.

Best of luck to Germaine Camuel and husband, Omer Descoteau of the U. S. Navy, on their recent marriage. We understand that they will make their home in Norfolk, Va.

We wish Geraldine Judson and Yvonne Gingras speedy recoveries from illness.

## Onco Plant

BY PHIL FARRINGTON

Marie Anctil is back from her vacation. The day Marie was due back it seems that the alarm clock didn't ring loud enough. What happened, Marie?

"Pee Wee" Martin is out with an infected foot. Let's get back here, Pee Wee, — the work is piling up.

Our fisherman, "Nick" Albert, had good luck the other day. He caught his limit of "legal size plus" trout. Too bad the motor wouldn't run, though. It must have been tiresome rowing across the lake and back.

We'll miss "Bing" Sheridan around the plant. He's been here for quite some time but has decided to bid Onco farewell. Good luck, Bing.

## Main Office Musings

BY LUCILLE LESSARD

Jean McGivney, Stenographic department, and Huguette Roy, Methods Engineer, left the employ of Brown Company on June 9th. The girls have left Berlin for Washington, D. C. where they have positions in the Department of Commerce. Good luck, girls.

Irene Latulippe, Engineering department, took that fatal step on June 2. She is now Mrs. Robert Ruel. Best of luck, Irene.

Yours truly spent a week-end in Boston a few weeks ago and had a most enjoyable time. Good shopping, too.

## Chemical Plant Explosions

BY AL MCKAY

Olie Larson was presented a sunshine basket from the boys of the Bleach plant, Cell house, and the Chlorine plant upon his return from Boston after recovering from illness. The boys wish you good health and an early return, Olie.

Fritz Jensen, No. 6 Cell house, has given his second donation at the Bloodmobile. Fritz is also on call for fire-fighting. He has given it some thought — have you?

### Things you don't see at the Chemical mill:

Richard Christiansen when he needs a shave.  
John Briggs taking five.  
Bert Turcotte sitting down.  
George Reid walking to work.  
Aime Blais' hair parted in the middle.  
Earle Philbrick without his pipe in his mouth.  
George Lafleur when he hasn't got something to say.  
Alfred McKay when he hasn't got a story to tell.  
Harold Johnson leaving the brine filter house before four o'clock.  
Robert Niclason smiling.  
Bill Lemire walking home.  
Bob Riva without a cigar.  
Bill Raymond smoking more than two cigs a day.  
Byron Ferris with his hat on in the office.  
Charlie Anderson without his Floc samples.  
Mac McLaughlin without "The" Studebaker.  
Joseph Charest without his broom or mop.  
Guido Mattasson without his waste can.  
Lief Jensen in a hurry.

Robert "Nick" Niclason, No. 4 Cell house, has hit the road again on his "Whizzer." Spring is officially open — share the road, Nick!

Earl Hamlin is on vacation at this writing. We are waiting for his return to get an inspiration. Pitch us a load, Earl.

Victor Dutil is going to Kennogami, P. Q. on a fishing trip. Good luck, Vic, and don't forget the way back.

"Between two evils, choose neither; between two goods, choose both."

## Burgess Screenings

BY PAUL GRENIER

Arthur Bouchard, Oiler at Burgess, visited the Benson Animal Farm recently. While there, he made the big baboon very angry by making faces and hitting on his chest (Art's chest, that is). The baboon retaliated in his usual way and made Art happy. More fun!

Joe Fournier went fishing last week on a cold and rainy day but still managed to get his usual catch. Tried to find out where he went but he won't talk.

Dave Innis who was an employee at Burgess for many years, died May 22nd. He was well known here at Burgess and will be missed by many. His son, Bill, also a former employee of Brown Company, attended the funeral.

Johnny Yonkers, Bleachery, has great plans for his vacation. He is going to Rumford, Maine in July to visit all his old girl friends.

George Tardiff, Harvey Roberge, Fred Marois, and Don Marois went fishing on the Canadian side recently. Unfortunately, Don Marois met with an accident in the form of a broken ankle. Here's wishing you a speedy recovery, Don.

James Webb is recovering from an accident which occurred at the Kraft mill.

Buster Metivier, Kraft mill, is now recuperating at his home after an operation. Get well soon, Buster.

## Power and Steam

BY TEX ENMAN

Roy Brown, New Power House, took a trip with his wife to Pittsburg, Massachusetts recently to see their daughter and son-in-law, Dr. and Mrs. Donald Stewart and granddaughter, Dianne.

Teddy Wild, Shelburne Power House, has his lunch room open for business on the main highway in Shelburne. Call and see him when passing through.

ing through.

Justin Griffin, Dispatcher for Power and Steam, was out sick for a while but is now back on the job again. He says he tried Doc Cordwell's "Scotch Broth" but it didn't help. He is now taking "Spring Tonic" but says he thinks the Doc is a quack. Don't lose faith in the Doc. What he has done for others, — he will do for you.

## Riverside Ramblings

BY LEO LANDERS AND R. MORIN

At last someone has won the fishing equipment that Don B. of the Machine room hoped he would win. We have a line and a hook you can borrow for this summer, Don.

Cliff D. of the Machine room envies those of us who are over forty. He read about the doctor who said men over forty are foolish if they don't drink at least three ounces a day. The doctor also said that those under forty are foolish if they drink at all.

Our congratulations to the Kraft mill bowling team who won the Mill Championships. Our congratulations also to the Riverside Machine room team who were runners-up. We are glad the tournament is over, though. Our "Potato King" from Milan was becoming a nervous wreck. Cheer up, J. B. — we'll win next year.

There were rumors of a convention of the United Nations in Lewiston recently, but upon investigation we found that it was only Leo Landers, Albert Aubey, and Gaston Moffet on a shopping trip with their wives.

Lucien Montminy claims that he and his family (four people) drink seven quarts of milk daily. We figure if he would see John Berquist and buy a cow, it would be much cheaper. Maybe the new dog is drinking all the milk, Lucien.

Attention! Leo Landers is no longer called "Stubby." From here on in he is to be called "Tubby." If anyone wonders why, just take a look.



## Customer Satisfaction

is the stuff our jobs are made of—it is the backlog of goodwill that means future orders and steady work—it is ready cash that fills our pay envelopes—it is security we make ourselves—for ourselves. Whether our customers are satisfied or not . . . it makes a difference to YOU!