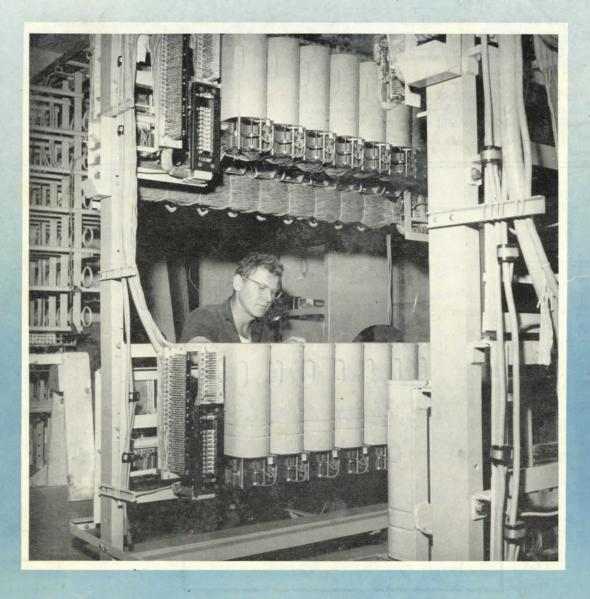
THE BROWN BROWN COMPANY - BERLIN, NEW HAMPSHIRE



Sept. 1957

New Telephone System...See Page 3



PUBLISHED MONTHLY

FOR EMPLOYEES AND FRIENDS

OF BROWN COMPANY

BERLIN, NEW HAMPSHIRE

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COVER: In the basement of the Main Office, Elmer Howland makes acceptance tests in the switch room for the new telephone system that combines the old "automatic" with the "New England" phones.

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Blood Saves Lives

Give a Pint Of Your Blood October 3

> Red Cross Bloodmobile St. Barnabas Hall





Mew
Telephone
System
Being
Being
Justalled

TIME CATCHES UP with all things — and Brown Company's automatic telephone system is no exception.

Next month, or early in November, the old "automatic" will become a thing of history. In its place will be a brand new system designed for greater efficiency and decreased costs in operation and maintenance.

As happens to everything else, the old automatic system was beginning to outlive its usefulness. Equipment was becoming outmoded. Installation of new, costly cables was becoming necessary. It was time for a change.

THE NEW BOARD . . . Russ Knee (left) tests circuits while Will Philips checks station extensions on the new switchboard in the Main Office. The new telephone system is being installed and will be maintained by the New England Telephone and Telegraph Co.

The new system will combine the intra-company telephone system and the New England system.

No longer will two phones be needed — one for company calls, one for "outside" calls. One phone will do the job of two.

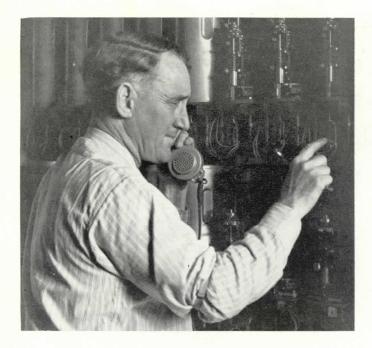
For all practical purposes, as far as the individual phone user is concerned, there will be little difference in operation.

You'll dial other departments just the way you have on the old automatic system. You'll place toll calls through the company switchboard just as has been the practice in the past.

There will be one important difference. From most phones you will be able to dial the Berlin operator direct. This will be for local calls only.

Another great difference will be found in improved night service.

The three number system for dialing within the company will still be in effect with two exceptions. These are in dialing to and from Cascade. A person dialing a Berlin number from Cascade Mill will first dial the number 8 and then the three figure extension number. Berlin people calling any of the tele-



phones in Cascade Mill will dial the number 8 and then the three extension numbers.

All of the automatic numbers will be changed. A new phone directory with the new numbers is now being prepared.

Combining the automatic and New England systems will cut almost in half the number of telephone sets in the company. At present there are about 650 automatic phones and 250 New England phones. The new system will have about 500 instruments.

The call load on the company switchboard at the Main Office will be cut considerably with the new system. About 500 local outgoing calls a day now go through the switchboard. These calls to Berlin will not have to go through the board. All local incoming calls, however, will still be handled by the company operators.

Studies of telephone requirements and coordination of arrangements with the telephone company people was done by the Internal Audit and Office Methods Division. "Where these studies have shown there is a greater than average number of calls more than one phone will be installed," Richard T. Jordan, division manager, said. "In the case of exceptionally busy phones, two lines will be provided. If the first is busy, the system will automatically switch over to a second line in the same office."

Installation and all servicing of the new equipment is being done by the New England Telephone and Telegraph Company. Planning the arrangement of HE BUILT THE "AUTOMATIC" . . . Bill Isherwood, who has been in charge of the intra-company phone system, made one of the first installations 40 years ago.

telephones and auxiliary equipment has been done by Alvan Googins of the Internal Audit and Office Methods Division, working with William Mooney, communications engineer for the New England Telephone and Telegraph Company.

The new system writes the end to the automatic system that has been handling intra-company calls 40 years. Bill Isherwood, who has been in charge of the automatic system, helped make one of the first three installations in 1917. Since then he has seen the system grow into one of 650 telephones handling up to 5,000 calls a day. The automatic lines today extend from Tenth Street in Berlin Mills to the Shelburne Power House and into every building in the company and a few private dwellings, such as Bill's home.

Within a few weeks the old phones will disappear, the old relays will be silent.

In their place will be new phones, new equipment, a new telephone system designed to do the tremendous job of communications Brown Company needs today.

How Are Your Telephone Manners?

Telephone manners are important. Often, the only impression a person gets of another is over the telephone.

Be cheerful, be polite when you answer the phone.

Make sure you have the correct number when you dial, and dial accurately.

If you get a wrong number, don't hang up without saying anything. The friendly thing to do is apologize for dialing the wrong number.

Use your finger for dialing. Using a pencil can result in a wrong number if the pencil is held at an angle.

Don't force the dial back. Let it go back under its own power between numbers.

When you finish a call, make sure the receiver is back in the cradle so that the circuit is broken. If it isn't, others may not be able to call you.

Efficiency is the Key to the Future for Both Brown Company and Employees

RECENT reductions in the working force of Brown Company have been the subject of extended discussions, as well as an exchange of letters, between management and executives of Local 75.

Management has explained in detail why orders from customers — and a continuation of them — is the only insurance for the future, both for the employees and for Brown Company and its stockhold-

Orders can be insured only if Brown Company's operating efficiency is such that its cost of production permits prices of its products to be set so they will successfully compete with other mills. If Brown Company's operating efficiency does not match that of its competitors, Brown Company's prices cannot be set where they will at least match competition.

If we cannot compete, we cannot get orders. The more orders, the more goods we must produce. The more production we require, the more jobs available.

The following letter sent by President A. E. H. Fair to President William Brideau of Local 75 gives the facts about the present situation.



Mr. William J. Brideau President, Local 75 Berlin, New Hampshire

July 19, 1957

Dear Mr. Brideau:

We acknowledge your letter of July 12 referring to reduction in

In the past we have discussed the subject of operating costs and the necessity of having operations which are as efficient as competitive mills. I am sure that you and the members of your Union realize that we must improve our operations. In fact, concern relative to efficiency has been mutually expressed at meetings in the past, and we have had your assurance of cooperation in cost reduction generally.

As you know, the policy of the Company, which has been publicly known for many months, is to build a Brown Company operation which is competitive. Actually, we have no choice in the matter. We have emphasized the urgent necessity of cost reduction and clearly indicated that we must take action to protect the Company.

In stressing to you the importance of unqualified cooperation, I am sure that it is not necessary to point out that those who stand to benefit most from the progress we make are the employees themselves, who in the majority of cases have many years of service

Very truly yours,

Young Man Who Wants_ To Get Ahead

LUCIEN O. ROY is a good example of a young man who wants to get ahead.

The other day, Lucien received a sizeable check from Brown Company. It represented 93% of the cost of a correspondence course in automation electronics, which he has just completed.

But Lucien doesn't want to stop there. He has asked the company to approve another course. "I want to learn all I can in the electronics field so that I can get ahead," he declared.

Lucien Roy is one of 35 Brown Company people studying under the company correspondence course

program.

It's a plan which allows reimbursement of the expenses of a course up to 100 per cent, depending on the scholastic standing of the employee in the course.

Here's how it works:

A salaried or hourly-paid employee who wants to take a correspondence course in connection with either his present work or work to which he could be assigned in the future should first talk with his salaried supervisor. The supervisor, with the assistance of the Personnel Department, will advise the employee in selecting a course.

Upon the approval of the mill manager, or the department head in the case of salaried employees, the application is referred to the company's education committee. The employee receives written notice from the training coordinator whether or not approval is granted.

When an employee has successfully completed his approved course, he presents his certificate to the training coordinator. The coordinator averages the grades received throughout the course and determines the rate of reimbursement. Employees receiving 92 or better in their courses receive 100 per cent reimbursement. The amount of reimbursement decreases as the overall grade decreases.

Complete information on courses is available at the office of the training coordinator, David Marquis, in the Industrial Relations Building.

Thirty-five Brown Company people are now studying under the program. Nineteen are salaried employees, 16 are hourly-paid.

Twelve employees are taking engineering courses, seven mechanical courses, six electronics, four pulp and paper, four management or supervisory courses and two accounting.



HE WANTS TO GET AHEAD . . . Lucien O. Roy of Burgess Mill beams as he receives a check covering 93% of the cost of a correspondence course in automation electronics he has just completed. At the left are Theodore Brown, control superintendent, and Lewis Keene, senior control chemist.



SHOES FOR SAFETY . . . Hundreds of Brown Company people are protecting their feet against injury by wearing safety shoes. Those who don't wear them should. Discussing one of the more popular type of shoes worn by employees are, left to right, John Fitzgerald, safety director; Albert B. Clark, director of labor relations; T. Richard Probst, vice president in charge of operations, and Aubrey R. Morrison of the Safety Division.

SALES are better than ever in the safety shoe department — but they could be even better.

More and more people are buying safety shoes. Sales have increased about 50 per cent in the past two vears.

But even with this big jump, about 65 per cent of the people in Brown Company are going without foot protection.

Safety shoes aren't just for the fellow who handles pulpwood or the man who moves large rolls of paper, the safety experts are quick to point out. Anyone can drop something on his toe or kick his toe against something accidentally.

"Everyone should wear them," Safety Director John Fitzgerald points out.

Two new Brown Company officials set an example the other day. One of the first things T. Richard Probst, vice president in charge of operations, and Alfred B. Clark, director of labor relations, did after arriving at the company was to drop in at the Burgess Storehouse to buy safety shoes.

Safety shoes have come a long way from the days when they looked like equipment for Frankenstein's monster. Most of them (except those for special jobs) have the style and looks of a regular dress shoe.

There's one big difference — a difference you can't see. It's a metal cap built into the toe of the shoe. This toe cap weighs only a single ounce — but it can protect you against a ton falling on your

Safety shoes are easy to buy. You can get them at the Burgess Storehouse any day, Monday

Safety Shoes — a Safe Buy Always

through Friday, between these hours: 8-9 a.m., 11 a.m.- 12 noon, 1:30-2:30 p.m., 4-5 p.m. They also can be ordered through the Cascade Storehouse.

You can buy safety shoes on a payroll deduction plan. The payments can be spread over a period of several weeks, if you wish.

Safety shoes are not expensive. For less than six cents a day, a man can equip himself with two pairs of the best safety shoes a year.

Safety shoes are a good investment. Just ask Frank Gauthier, Tony Laperle, Leo Gilbert and the dozens of other people who have escaped serious foot injuries because they were wearing safety shoes.

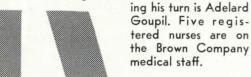
HE WEARS THEM . . . One of the first things T. Richard Probst (below), new vice president in charge of operations, did on joining Brown Company was to buy a pair of safety shoes at the Burgess Storehouse. Also a customer that day: Albert B. Clark, new director of labor relations.







EXPERT MEDICAL ATTENTION . . . Mrs. Victoria Sullivan, R.N., dresses a cut for Armand Brunelle at the Burgess Mill first-aid room. Wait-



by Evelyn C. Lipman

THE HEALTH and safety of every employee is of first importance to Brown Company.

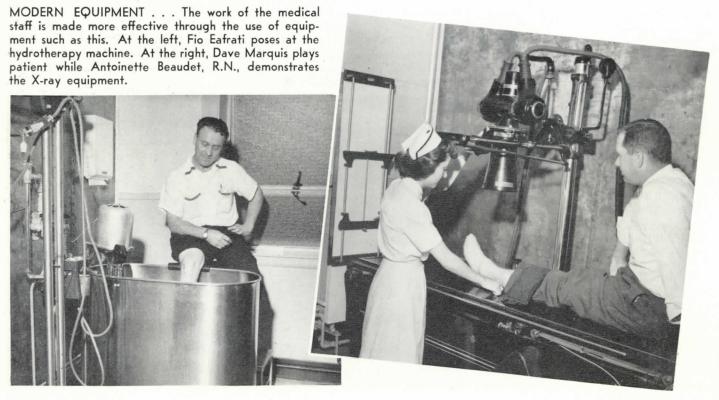
And that means not only the expert care of sick or injured people, but the preventing of illness and accident.

"We are continually striving to improve the conditions under which people work," Medical Director Dr. Robert W. Kaschub points out.

"The Medical and Safety Divisions study health conditions throughout the plants, and the Safety Division sees that proper protective equipment is used in the prevention of accidents."

Every person applying for work at Brown Company is given a pre-employment physical examination. Through this medical check-up, the company can determine whether a person is able to do the types of work available at Brown Company.

After he begins work, the first-aid facilities are available to him for any injuries he may receive while at work, or he may receive advice and minor treatment for injuries received outside the plants.



Watch On Your Health

An employee also may discuss any health problem with the medical director and receive his advice under the health-counselling plan. His habits of living may be analyzed and a general physical examination may be given.

"We try to advise an employee so that he may recognize medical problems that should be taken up with his family physician," Dr. Kaschub said. "Brown Company's Medical Division makes a liberal use of specialists in consultation and treatment, and finds that in the long run the most expert treatment brings about a more rapid recovery both physically and economically."

Any employee who is out of work for more than 40 hours because of illness must clear through the Medical Division before he returns to work. The family physician may send his report of diagnosis to the Brown Company's medical director stating the physical status of the employee.

If there has not been a complete recovery but the man can begin work, the matter is referred to the Employment Division to see if there is a temporary job he can do until he has fully recovered and can resume his regular job. If a man has a permanent disability, but is still able to do certain work, special consideration is given him if possible and a job found to give him employment within his capabilities.

The Medical Division gives temporary treatment in certain minor medical conditions while the employee is at work, but it is not the policy of the department to take complete medical care of any employee for any illness.

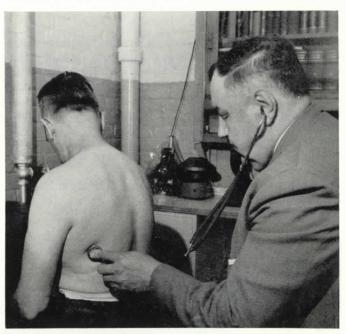
The central first-aid room, located in the Industrial Relations building, is equipped with many of the latest pieces of medical equipment. There are an X-ray machine, a hydro-therapy tank, an ultrasonic wave generator for applying internal heat to various parts of the body, a Keystone visual screening apparatus for general testing of eyesight, and sufficient laboratory equipment to do such things as blood counts and urine analyses.

The X-ray machine is used for fingers, hands, wrists, elbows, toes, ankles, etc., but for larger areas

of the body, the X-rays are taken at the St. Louis Hospital.

The first-aid rooms at Cascade Mills and Burgess Mill are fully equipped with all modern appliances for treating minor eye conditions, cuts, bruises and minor burns. Heat and other procedures involving physical medicine are used in the treatment of minor sprains and strains.

Any employee may receive medical aid at any of the company's three first-aid rooms. Minor medical treatments are given also to persons involved in



CHECK-UP... Prospective employees are given thorough pre-employment medical examinations by the company medical director, Dr. Robert W. Kaschub. Dr. Kaschub has had more than 17 years' experience in industrial medicine and has been with Brown Company since 1949.

business on Brown Company premises, even though they may not be employees.

Dr. Kaschub has conducted a series of courses in first-aid at the mills and plants, and has trained clerks at the woods camps. In the mill, when an ac-





THE BEST OF CARE... At the left, Mrs. Cecile Parent, R.N., dresses a burn for Oscar Biron at the Cascade first-aid room. At the right, Mrs. Lydia O'Connell, R.N., demonstrates treatment of an eye with the help of Gerard Laperle.

cident occurs, those trained in first-aid may prepare the injured man for moving him and immediately contact the Medical Division and the ambulance.

"Speed of transporting a man from the scene of an accident to the point of treatment is not the first consideration," Dr. Kaschub explained. "Handling the injured person properly to prevent shock and further injury to his body is far more important."

A completely modern ambulance is available 24 hours a day, seven days a week.

The ambulance, operated by the Berlin Fire Department, was presented to the City of Berlin by Brown Company in 1947. Two patients can be accommodated when necessary.

Central first-aid room facilities are available every day except Sunday, from 8 A.M. to 5 P.M. Burgess and Cascade first-aid rooms are open seven days a week from 8 A.M. to 5 P.M. If an accident occurs after the first-aid rooms are closed, both mill and woods camps use the special emergency room maintained at the St. Louis Hospital.

The Medical Division has the responsibility of reporting industrial accidents and occupational diseases to both the Liberty Mutual Insurance Company, the insurance carrier for Brown Company, and the New Hampshire Labor Department.



GIFT TO THE CITY This ambulance, operated by the Berlin Fire Department, was presented by Brown Company to the City of Berlin. Fully equipped, it can accommodate two patients at a time if necessary.

ACCIDENT REPORT . . . Detailed information is kept by the Medical Division on accidents. Here Mrs. Zilla Stiles Young records accident information. Playing the role of patient is John Poirier of the Woods Department.

Dr. Kaschub, a graduate of Wesleyan University, received his medical degree from Tufts College Medical School in 1935. He has had more than 17 years' experience in industrial medical work and has been with Brown Company since October 1949.

He is a member of the Committee on Industrial Health and the N. H. State Medical Society, and is on the staff of the St. Louis Hospital.

Brown Company has six registered nurses on its staff. They are Mrs. Victoria Sullivan, a graduate of St. Joseph's Hospital, Sudbury, Ontario, Canada, at the Burgess Mill first-aid room; Mrs. Cecile Parent, a graduate of the St. Louis Hospital, at the Cascade Mill first-aid room; Antoinette Beaudet. also a graduate of St. Louis Hospital, at the central first-aid room at the Medical Division; Mrs. Lydia O'Connell, graduate of the Margaret Pillsbury Gen-



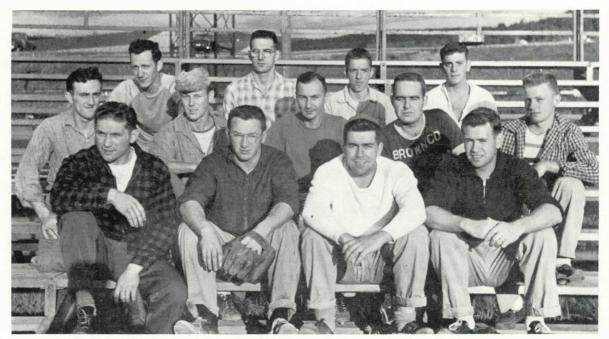
eral Hospital, Concord, N. H., full time regular relief nurse, and Jacklyn Bernier and Mrs. Lillian Blouin, graduates of St. Louis Hospital, relief nurses for unusual personnel replacements.

Follow These Rules For Your Own Health and Safety

| DOReport | to | a first-aid | room | IMMEDIATELY |
|----------|----|-------------|------|-------------|
| in case | of | accident | | |

- DO......Report the accident to your supervisor.
- ONCE in case of ANY and ALL chemical splash.
- DO......Close the eye and keep it closed until you arrive at a first-aid room in all other eye injuries.
- DO......Control hemmorhage until arrival at the first-aid room by applying direct pressure with the hand over the bleeding area.
- DO......Report at once to a first-aid room if you have a sprain. It could be a broken bone.
- DO......Always carry your gas mask or respirator
 . . , and use it! If exposed to gas, get
 outdoors quickly!

- DO......Remove clothing at once and wash the area with water if saturated with chemicals.
- DO......Move a badly injured man by stretcher and ambulance, and few mistakes will be made.
- DON'T......Attempt to move under your own power following a fall from a height.
- DON'TApply the so-called "vinegar" to the eye use water.
- DON'T.....Attempt to remove foreign bodies from eyes, either yours or a fellow worker's
- DON'T..........Move an injured man unless you have had instruction in first aid or know what his injuries are.
- DON'T......Attempt to remove a splinter yourself. You may not get it all.
- DON'T.....Try to treat a burn. Wrap up the area and report to a first-aid room.



THE TEAM . . . Although playing less than .500 ball, this Brown Company team proved to be one of the top thrill-makers in the City Softball League this summer. Front row, left to right, Norm Bouchard, Nick Sazonick, John Nadeau and Leo Patry. Second row, Andy Gauthier, Ki Bouchard, Gaston Bouchard, Al Watson and Carl Langlais. Third row, Joe Ottolini, Dick Roy, Dick Bilodeau and Dich Boucher.

On Basis of 1957 Play, Brown Company Softballers Have Every Reason to Say . . .

"Wait Until Next Year!"

SOFTBALL has its ups and downs. If you don't believe it, ask the members of the Brown Company softball team.

There were "ups" at the start and end of the season and a long "down" in mid-season.

Over the first seven games, Brown Company played at a .571 clip and over the last nine games it sped along at a .556 pace. If, over the entire season, the Browncos could have maintained their play like that they would have wound up solidly in third place.

But during the eight games in mid-season the best the Brown Company team could do was take one game in eight. That spelled fifth place.

If the Browncos didn't win any pennants, they certainly gave the fans plenty of thrills. They had some good hitting, some good pitching and pulled off several upsets during the season.

Brown Company defeated every team in the seven-team league at least once over the 24-game season. Only against the two top teams — Curtis and Eastman's — did they win less than two games each.

It looked for a long stretch as if the Browncos might be cellar dwellers. But late in July they began climbing. A streak of four wins in five games took them out of last place for good and set the stage for their near first division finish.

Season's Averages

| John Nadeau | .429 |
|-----------------|------|
| Leo Patry | .412 |
| Dick Roy | .388 |
| Ki Bouchard | .355 |
| Nick Sazonick | .350 |
| Dick Bilodeau | .350 |
| Al Watson | .322 |
| Carl Langlais | .320 |
| Norm Bouchard | .274 |
| Andy Gauthier | .255 |
| Gaston Bouchard | .235 |
| Russ Nolin | .215 |
| Joe Ottolini | .200 |
| | |

Then in the play-offs, the Browncos pulled one major upset and almost a second. They soundly trounced Camp Dodge, 26 to 12, and then were nosed out in the semi-finals by the Recreation Department, 3 to 2, in an eight-inning game.

Workhorse of the pitching staff was Joe Ottolini, who had some able assistance from John Nadeau.

The Brown Company roster listed two hitters with averages of over .400. They were Nadeau with .429 and Leo Patry with .412. Six others hit better than .300.

The closeness of the race was underlined by the fact that of its 15 losses, Brown Company dropped seven games by only one run and three other games by only two runs.

That is emphasized even more in the closing weeks of play. From July 22 to the end of the regular season, Brown Company won five and lost four. Three of those losses were by only one run, the other by two runs.

Maybe next year that one or two run difference will go the other way.

| Season's Results | | | | | | | | |
|------------------|--------------------|--|--------------------------|----|--|--|--|--|
| Brown | Company | 8 | Eastman's | 5 | | | | |
| Brown | Company | 12 | Lamoureux | 2 | | | | |
| Brown | Company | 5 | Lavigne's | 16 | | | | |
| Brown | Company | 8 | Camp Dodge | 10 | | | | |
| Brown | Company | 7 | Curtis | 16 | | | | |
| Brown | Company | 5 | Recreation | 4 | | | | |
| Brown | Company | 4 | Lavigne's | 3 | | | | |
| Brown | Company | 13 | Recreation | 14 | | | | |
| Brown | Company | 10 | Curtis | 11 | | | | |
| Brown | Company | 14 | Eastman's | 25 | | | | |
| Brown | Company | 8 | Lamoureaux | 10 | | | | |
| Brown | Company | 4 | Recreation | 5 | | | | |
| Brown | Company | 8 | Curtis | 4 | | | | |
| Brown | Company | 2 | Eastman's | 6 | | | | |
| Brown | Company | 7 | Lamoureaux | 17 | | | | |
| Brown | Company | 16 | Camp Dodge | 9 | | | | |
| Brown | Company | 5 | Lavigne's | 7 | | | | |
| Brown | Company | 13 | Lamoureaux | 11 | | | | |
| Brown | Company | 9 | Lavigne's | 8 | | | | |
| Brown | Company | 8 | Camp Dodge | 6 | | | | |
| Brown | Company | 16 | Camp Dodge | 17 | | | | |
| Brown | Comapny | 10 | Recreation | 8 | | | | |
| Brown | Company | 12 | Curtis | 13 | | | | |
| Brown | Company | 12 | Eastman's | 13 | | | | |
| Play-Offs | | | | | | | | |
| Brown Brown | Company Company | $\begin{array}{c} 26 \\ 2 \end{array}$ | Camp Dodge Recreation | 12 | | | | |

LONG GONE . . . Nick Sazonick swings for the fences in a game against Camp Dodge. The home run helped Brown Company pull another upset over a first division team.





PITCHING ACE . . . Joe Ottolini was the iron man of Brown Company's hurling staff in the late season spurt that moved the team from last to a near first division berth.



COOKS . . . Emile Landry, Theodore Martin, Ernest Gagne and Joseph Paradis cook the corn and the coffee for the first annual picnic of the Golden Age Club at Dolly Copp. About 100 members and guests enjoyed the all-day outing.

DANCING ON THE GREEN . . . Whether indoors or out, Golden Agers like to dance. At their outing they found that dancing on the grass is lots of fun.



"THAT'S A GOOD ONE"
... At the right, Albert
Croteau spins a yarn for
Brown Co. Pres. A. E. H.
Fair and Joseph Chevarie,
vice pres. of Local 75.



Golden Agers Hold First Annual Picnic



HAPPY GROUP.... Among those at the Golden Age outing were: Front row, Adolph Rousseau, Issac Wedge, Alfred Bugeau, Joseph Dallaire, Fred Carrier, Nap Labrecque, Octave Campagna, Leo Frechette, Mrs. Frechette, Mrs. Lamontagne, State Sen. Laurier Lamontagne, Omer Larrivee, Joseph Paradis, James Mulrooney, Joseph Kennedy. Second row, Mrs. Wedge, Mrs. Mulrooney, Mrs. Larrivee, Mrs. Carrier, Mrs. Arsenault, Mrs. Ernestine Poirier, Mrs. Groleau, Mrs. Bouchard, Mrs. Annie Martin Mrs. Alfred Matteau, Mrs. Napoleon Lamontagne, Mrs. Richard, Mrs. Exilia Chabot, Mrs. Joseph Landry, Mrs. Mary Blais. Third row, Mike Grigel, Mrs. Leon Caouette, Mrs. Sabourin, Mrs. Leville, Mrs. Bugeau, Mrs. Castonguay, Mrs. Belanger, Mrs. Rose Montminy, Mrs. Rose Anna Gagnon, Mrs. Rousseau, Mrs. Parent, Mrs. Croteau, Mrs. Fredette, Mrs. Dumont, Mrs. Godin, Owen Greene. Fourth row, Joseph Fredette, Edmond Leveille, Henry Morrisette, Fred Castonguay, Emile Parent, Napoleon Lamontagne, Willam Arsenault, Romuald Bouchard, John Belanger, Ernest Gagne, Theodore Martin, Emil Landry, Joseph Martin, Alfred Sabourin, Andrew Porier, Ovila Valliere, Gus Godin, Napoleon Groleau, Albert Croteau, Onesime Hachez, Arthur Richard, Joseph Dumont.

BROWNCO NEWS REVIEW

Dr. Robert J. Van Nostrand Is Promoted To Position Of Assistant Sales Manager Of Pulp and Floc Division



DR. R. J. VAN NOSTRAND

Dr. Robert J. Van Nostrand has been promoted to assistant sales manager of the Pulp and Floc Sales Division, it has been announced by Edward H. Petrick, vice president in charge of sales.

Dr. Van Nostrand has been serving as administrative assistant since September 1955.

FISHING CONTEST LAKE TROUT

Francis Gendron, Cascade, 6 lb. 8 oz., 271/4 in.

SALMON

Lucien Lauziere, Cascade, 3 lb. 10 oz., $20\frac{1}{2}$ in.

Lawrence Lavoie, Onco, 3 lb. 6 oz., $19\frac{1}{2}$ in.

Louis Melanson, Burgess, 2 lb. 10 oz., 183/4 in.

RAINBOW

Melbery Boutelier, Cascade, 2 lb. $2\frac{1}{4}$ oz., $17\frac{3}{4}$ in.

HORNED POUT

William Hennessey, Trucking, 1 lb.

10 oz., 14 in. Wilfred Dignard, Burgess, 1 lb. 6 oz., 13½ in.

Omer Pelchat, Power and Steam, 14 oz., 12 in.

A graduate of Lawrence College and the Institute of Paper Chemistry in Appleton, Wis., Dr. Van Nostrand came to Brown Company in 1943 as a chemist with the Research and Development Department. In 1945 he was named assistant coordinator in the New Products and Market Analysis Division. He returned to Berlin as research coordinator in 1948.

In 1950 Dr. Van Nostrand rejoined the Sales Department and in 1952 was named regional sales manager for the Mid-West.

Dr. Van Nostrand and his family live in Weston, Mass.

Here's Your Chance To Save Regularly and Automatically

The best way to save regularly is to put the money away before you cash your pay check.

It's a simple way, too — when you use the Payroll Savings Plan.

Through this plan, the amount you want to save each pay day is deducted from your check and invested for you in United States Savings Bonds.

Within the next few days, a Payroll Savings Campaign will be conducted throughout the mills and offices. You will have a chance to join hundreds of others who are saving regularly and automatically.

Join the Payroll Savings Plan!

Isaac R. Dunlap, Formerly With Permacel Tape Corp., Joins Staff Of Research and Development Department

Isaac R. Dunlap has joined Brown Company's Research and Development Department, it has been announced by Douglas H. Mc-Murtrie, director of research.

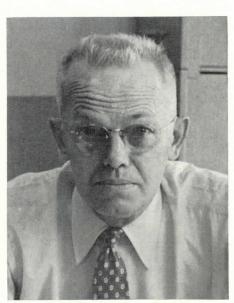
Mr. Dunlap has been with Permacel Tape Corporation in New Brunswick, N. J., for the past nine years, working with marked success in the field of saturated papers. While with Permacel, he cooperated closely with members of Brown Company's research staff on research programs carried out in the experimental paper mill at the Research Department.

Before joining Permacel, Mr. Dunlap was with the Continental Can Company in Chicago and United Wallpaper at Aurora, Ill.

Mr. Dunlap received his bachelor of science degree in chemistry and mathematics from Defiance College, Defiance, Ohio, in 1933 and did graduate work in organic chemistry at Ohio State University.

From 1940 to 1944 he was on the staff of the Institute of Paper Chemistry at Appleton, Wis., as a research assistant.

Mr. Dunlap is a member of the Technical Association of the Pulp and Paper Industries and of the



ISAAC R. DUNLAP

American Association for the Advancement of Science.

Mr. and Mrs. Dunlap have three teen-age children.

MOUSE AROUND THE PLANTS



BURGESS & KRAFT

by Jeannette Barbin

Nazaire "Buster" Metivier, accompanied by Mrs. Metivier, has been on a business trip to Stockholm, Sweden, to witness the "start-up" of an evaporator plant similar to ours here.

Mary Marcou, at this writing, is hospitalized at the St. Louis Hospital. It is hoped that she will be "flt as a fiddle" soon. Filling in for Mary at the office was Janet Philbrick, stepdaughter of Roland Fickett. Nice to have you with us, Janet.

"Ted" Montag has returned from a tour of duty with the Army. He was stationed at Fort Bliss, Texas.

"Corky" Burghardt has accepted a position with the Calcasien Paper Company in Louisiana. All good wishes to you and your family, "Corky"!

Thomas McNichols, in Burgess Maintenance, is being replaced by Jack Tottel, Northeastern University student.

Visitors from the Boston Office have been Bob Van Nostrand, John MacDonald and Harold Chellis.

Roland Caron, a mechanical engineering student at the University of New Hampshire, replaced Peter Pilgrim in Burgess Maintenance.

Our deepest sympathy to Pete Ryan on the death of his sister, Mrs. Paul Gauthier; and to Normand Boisselle, on the death of his father.

Fred Riley vacationed in Ocean Park, Maine. He saw Basil Rathbone in "Witness for the Prosecution", and says it was a good play.

Nurse Vic Sullivan had a visit from her daughters, Mary Gail and Janet. Mary Gail lives in Brooklyn, N. Y., and Janet graduated recently from St. Vincent's School of Nursing, Worcester, Mass.

Earl Henderson vacationed at

Nile Clinch Retires



THIRTY-THREE YEARS SERVICE... Fellow workers at the Band Pulp gather around to wish Nile Clinch (standing, third from left) best wishes on his retirement. Kneeling, left to right, Harold Johnson, Laurent Bilodeau and Rosario Bourassa. Standing, Louis Blais, Leo Phaneuf, Mr. Clinch, Gilbert Stiles, Thomas Walsh, Gerald Rich, Arthur Pepin. (Photo by Roger Cooper)

Lockes Mills; "Jeff" Bergeron traveled to New York and Montreal. "Jeff" did a little fishing, but claims the hig energet away.

the big ones got away.

Thorvald Arnesen visited his daughter in Connecticut, and returned home with his granddaughter and her girl friend.

Arthur Michaud has been taking a lot of good-natured "ribbing" from the boys in the Machine Shop. They say Art claims to see bears at his camp, and has to toss hammers at them. Simply to keep people away from his raspberry patches?

Gene Letourneau spent vacation at Bar Harbor, Pine Point and Lockes Mills, Me.

Other vacationers included Bob Travers and Phil Kimball.

Harry Dyer is now technical assistant in our Burgess Wood Handling Department.

by Chester Veazey

A speedy recovery is wished for Rene Labbe, Michael Bouchard, Eugene Roy, Alcide Audette, Lorenzo Leclerc, Arthur Betz, Hermenegil Vien and Joseph Leclerc, out on sick list at this writing.

Glad to see you back, Richard L'Heureux, Alphe Massey, Rene Labbe and Henry Roberge.

Robert Treamer and Francis Alimandi have been transferred to Cascade; Arthur Couture, to Heine Boiler; Dennis Dechamplain to Riverside, and Paul Poitras to Maintenance Pool.

Armand Riendeau has joined the Army.

MAINTENANCE AND CONSTRUCTION

by Lucille Morris

Gertrude Cote must be an angler too. She spent a few days of vacation at Akers Pond.

Jeff Elliott just "took off".

Pat Coffin and his family took to the woods at Lake Mooselookmeguntic.

Bill Baker vacationed at Biddeford Pool, Me.

Your correspondent took a week's vacation at Higgins Beach.



BERMICO

by Rosaire Brault

Congratulations to Edgar Lalande on his recent marriage to Suzanne Monfette.

Also, best wishes to newlyweds Kenneth Young and Ruth Robin-

Albert Roberge visited in Lewiston. Me., on vacation.

Frank Lavigne vacationed in Bath, Me. We hear the quahogs were delicious.

Donald Roy visited his sister while vacationing in Massachusetts.

On a weekend trip, Will Holden landed a two pound brown trout. He says it's fun without a net.

The worst things happen to Joe Couture—he locked his car keys inside his trunk while vacationing at Akers Pond.

NEW YORK

by Rosemary Sloat

I wonder if many of you know, other than those who work directly with the product, to how many places our products go.

For example, do you know thousands of feet of Bermico have been used on the Massachusetts and New York turnpikes, not to forget mentioning the many airfields being built throughout the United States?

Floc is being used in the overall manufacture of cigarettes.

You girls like nice looking pocketbooks? They use quite a bit of Onco in many purses.

And surely everybody knows about our photographic pulp being used by Kodak!

If you knew your paper customers, you would be amazed how many of our brands are packaged in Brown Company paper. Just for fun, try reading labels and the fine print on your household goods.

Bumper crop of baby boys for former Brown Company girls: Phyllis Timmes, Ann Wright, and Bea Jackson.

Our holiday visitors were Mr. and Mrs. Alfred MacKay and Lillian Ennis.

Dorothy Lacey, Helen Lacey's daughter, just returned from four wonderful weeks in Denmark. Dorothy is still curious as to how the Scandinavian people keep their countries so very clean, even to no cigarette butts appearing on the streets, and yet the people carry lighted smokes!

Helen Lacey spent her two weeks' vacation in San Francisco. Also on vacation were Helen Smith and Charles Mark.

WOODS DEPT.

by Lorraine Bisson

Our sympathies to the family of Maurice Quinn on the recent death of his mother, Mrs. John Quinn.

Mike Grigel spent part of vacation at Rye Beach and Sebago and Umbagog Lakes.

Jim Bates has moved into his new home on Evans Street, Lancaster Road.

Tommy Garland started vacation quite properly by trading cars and then taking day trips.

"Dunk" Cameron traveled to New York State for vacation.

Claude Mountain took a week to do some gardening.

Maurice Quinn and his family vacationed at their summer camp at Cedar Pond.

by Peg Bartoli

Mr. and Mrs. Warren Johnson vacationed at Umbagog Lake, Old Orchard and Boston. Mrs. Johnson is employed at Cascade Towel

Helen Forbush toured Eastern Maine, New Brunswick and Nova Scotia.

The Gordon MacIntosh family were tenting at White Lake.

Lucien Fortier and family enjoyed their vacation at Umbagog Lake.

Kenneth Fysh joined his family for two weeks at a Lockes Mills'

Sincere sympathy is extended to Otto Erickson on the death of his father-in-law, Judge William Alden Burgess, of Dover-Foxcroft, Me.

Lionel Gagnon and family spent some time at Ossipee Lake.



RESEARCH & DEVELOPMENT

by Joan Vien and Joan Weiss

Congratulations to newlyweds Lillian Brunelle and Claude Routhier. Many happy years from all of

Doris Pinette spent some time in Boston during vacation.

Margaret Sylvestre's vacation was spent at Hampton Beach and shopping in Boston.

Elsie Holt and Mr. and Mrs. Hollis Heath enjoyed a cottage at Lockes Mills, Me.

Welcome to Barbara Nolet, who is assisting in the Paper Laboratory.

Connie Forbush's vacation was also at the beach.

Other vacationers were Corinne Tondreau and Basil McConnell.

A pre-nuptial dinner party was given Mrs. Claude Routhier (Lillian Brunelle) at the Country Club. The girls presented her with a corsage of gladiola buds and a large painting. Those attending included Joan Weiss, Margaret Sylvestre, Mary Kluchnick, Coreen Tondreau, Irene Morrissette. Katie Devlin, Alice McKee, Pat O'Connor, Barbara Nolet, Florence Lamoureaux, Doris Pinette, Joan Weiss and Joan Vien.

RECORDING GAUGE

by Tony Cellupica

Eli Rainville toured New York and Connecticut on vacation.

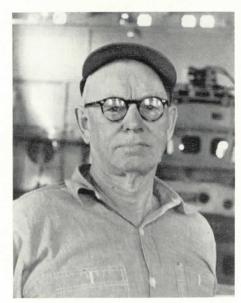
Hector LeBlanc motored through the Gaspe Peninsula. Claims he was scouting some good hockey

Placid Caron enjoyed a good rest at home.

Our farmer, Perley Evans, had quite a garden this year, keeping the boys in tomatoes and cucumbers.

Other vacationers included Harold Thomas, Vernon Johnson, George Gauvin and Stanley Roy.

POWER AND STEAM



BEST WISHES . . . Glen Cole of the Power and Steam Department has retired after 31 years with Brown Company.

by Carl Rayner

Your regular correspondent, Sylvia Oliver, went camping at Lockes Mills.

Our sincere sympathy to relatives and friends of Ed Goulet, retired spare operator at Shelburne powerhouse, on his recent death.

Darrell Silsby is one of those who never misses his deer. We think he spends his vacation training some deer so he will just come when called during the hunting season.



by Lepha Pickford and Lorraine Lachapelle

Carol House spent a week of her vacation at "The Arundel", a cottage named for Arundel Castle in England, at Peaks Island.

Fonnie Smith has left the Credit Department to accept the position of junior secretary to Loren Given, manager of labor relations. All welcome her replacement, Jackie Carignan.

Jeanne and Norman Bouchard vacationed at The Weirs, and took in a ball game in Boston between the Red Sox and the Yanks.

All welcome Oscar Carrier to Cost Accounting.

Walter and Mrs. Forrest visited in Massachusetts.

Lorraine and Robert Lachapelle toured parts of Canada.

Alfred and Mrs. Croteau and daughter flew from Boston for a Miami vacation.

Board Chairman Laurence Whittemore was one of the guest speakers at the North Conway Conference on Alcoholism.

STENOGRAPHIC DEPT.

by Eleanor Pettengill

Pauline Dutil vacationed in Willimatic, Conn.

Gordon Clark and family visited in Norwich, Conn.

Also on vacation were Jeannine Montminy and Jacqueline Dupois.

Janet Robichaud is leaving to take up new duties at the American Fore Company in Hartford. A farewell party was given in her honor at the Knotty Pine Steak House.

PURCHASING DEPT.

by Irene Markovich

Barbara Kilbride spent a week at Cape Cod.

Mary Ellen Nielson visited in Amherst, Mass. and at Westover Air Force Base.

Bob and Mrs. Oleson took their holiday in the Rangeley Lake area.

The Ed Lacroix's visited in Hartford.

After watching the Lawrence Welk show, Jack Gothreau could no longer resist the beautiful push-button model, so he's sporting around in a new yellow and black one.

CENTRAL ORDER BILLING

by Rita Gagnon

"Skish" Oleson and his family spent a week's vacation at Higgins Beach, Maine.

Congratulations to Mr. and Mrs. Roland Lambert, the former Lola Paquette, on the birth of an 8-pound 13-ounce daughter.

Norman and Julie Bugeau vacationed at Hampton Beach with Romeo and Doris Labonte, one of our "hello" girls.



CHEMICAL & FLOC

by Alf MacKay

The Earle Philbricks vacationed at their Lockes Mills camp.

"Tish" Myler visited in Swampscott, Mass.

Signs of fall—Cecile Nelson has returned from her summer cottage at Cedar Pond.

Bill Raymond vacationed at Atlantic City and Washington, D.C.

That new 1957 model car you see around is Henry Eaton's.

George Lafleur and family had an enjoyable time at their cottage at Lakeside.

Albert "Junior" Guilmette toured Quebec Province.

George Roy is a Red Sox fan, so while on vacation in Boston he took in some games.

Albert Stone is sporting around in a new ranch wagon.

TABULATING DEPT.

by Laurel Rowell

Mr. and Mrs. David Foote spent the first week of vacation in Springfield, Mass. They returned home the second week to work on their new home.

Aline Pelchat vacationed at Old Orchard Beach.

Claire Gilbert visited in Rhode Island.

Therese Montminy spent some time in Boston.

Mr. and Mrs. George Pelchat chose Hampton Beach for vacation.

MANUFACTURING DIVISION

by Ada Anderson

Rod McLeod visited in Prince Edward Island during his vacation.

Sandra Labrecque journeyed to Fremont, N. H. and Bailey Island, Me.

Don't Learn the Traffic Laws By Accident by Doris Purington

Madeleine Pearce seems to be thoroughly enjoying her new car.

Norma Tontodonato underwent surgery recently. She is recuperating and everyone wishes her a speedy recovery.

A former member of our office, Mrs. Joan Blake, is the proud mother of a son. All happiness is wished for this little family.

Dave Servis vacationed at Marshfield.

Lillian Ennis had a good time at Virginia Beach.

Mrs. Lois O'Leary and daughter, Kelly, spent their holiday in Berlin, with her parents Mr. and Mrs. Leon Dubey, and also visited at Hampton Beach.

Vince Laporte reports having a fine vacation.

Other vacationers were Winnie Doolan, Don Clement and Rosalie Caiger.

Mrs. Carol Carberg and her husband enjoyed a motor camping trip through Canada.

Tony Santucci has returned from his two weeks' National Guard training.

Rose Sands and Doris Purington journeyed to Berlin recently. It was on one of those chilly days. Just a taste of below zero weather to come, girls!

We had the pleasure of a visit from Philip Vance of the Berlin office.

All welcome Ann Lyons in our teletype room.

INDUSTRIAL RELATIONS

by Jean Johnson

Brides recently honored were Janet Hamel Blanchette and Zilla Stiles Young. Janet was guest of honor at a dinner at the Tower Inn, Jefferson; and we celebrated Zilla's nuptials at the Country Club.

John Fitzgerald spent a few days in Boston recently.

Vacationers included Jack Rodgerson, who motored to Prince Edward Island; Rita Roy, who visited in Lockes Mills; and "Doc" Kaschub and "Link" Burbank, who just "took off".

by Merna Joudrey

Ted Falardeau and his family vacationed at Lake Winnepesaukee.

The George Craigs visited for a few days in Boston.

The John Clarks toured, visiting at Connecticut Lakes and Boston.

Ernie St. Laurent chose The Weirs, Hampton Beach and a trip to Quebec City.

Mary Devlin visited in Manchester, N. H.

Other vacationers were Martin Pietsch, George Shedd and Ronald Miranda.

Bernard Covieo is pleased with his new car.

INDUSTRIAL ENGINEERING

by Genise Amero

Robert Strachan visited relatives and friends in Vinalhaven, Me., his birthplace.

Robert Young spent part of his

by Robert Valley

Nancy Wheeler's vacation was spent camping at Milo, Me.

Your correspondent and family basked in the sun at Old Orchard Beach.

vacation visiting in Pierreville, Quebec.

Keith Jelly is joining the Kaiser Aluminum and Chemical Corporation at a new plant near New Orleans, Louisiana, as their chief industrial engineer. Before joining Brown Company, Mr. Jelly had worked in the aluminum industry in Canada. The Jellys are looking forward to their new experience, but leave their many friends with sincere regret. They wish to say "Thank You" for all the kindness and good wishes extended to them.

CASCADE MILL



CONGRATULATIONS . . . Mr. and Mrs. Henry Poulin cut the wedding cake after their marriage. Mrs. Poulin is the former Beatrice Delisle, employed in the Towel Room.

by Lydia Bockman

Congratulations to Clarence Thibault on his recent marriage to Jeanine Lepage.

Lois and John Sweet and Joan and Warren Johnson vacationed at Old Orchard and Hampton beaches for a week, then fished at Lake Umbagog.

Theresa Lafrance and Juliette Therreault motored to Connecticut on vacation.

Congraulations to Mr. and Mrs. Robert Morin on the birth of a son.

Other vacationers were Pearl Oleson, Lucille Charest, Jeanne Pouliot, Germain Buteau, Germaine Caouette, Paulin Loven, Doris Guay and Rita Couture.

TRAFFIC DEPT.

by Dee Torro

Ed and Mrs. Delisle spent vacation at Hampton Beach.

Mr. and Mrs. Paul Saucier went to Sebago Lake.

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PAID

BERLIN, N. H. Permit No. 227

In Brown Company we have modern, efficient machines — machines that can turn out miles of paper or tons of pulp in a very short time. We have big machines and small machines. But no matter what the size, no machine is bigger than a man.

It is the men and women who run the machines. The amount of production, the efficiency of operation, the quality of the products all depend on the men and women. The machines can do the job well only when the men and women who operate those machines do their jobs well.

The security of Brown Company jobs depends on the men and women who work for Brown Company.

(Photo posed by Napoleon Carbonneau of Cascade Mill.)

No Machine Is Biqqer Than A Man

