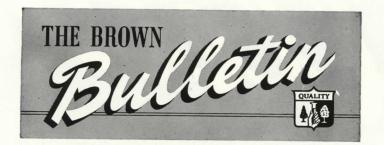
THE BROWN BROWN COMPANY PERINA NEW HAMPSHIRE

BROWN COMPANY - BERLIN, NEW HAMPSHIRE



"Working Together We Can Go A Long Way"... See page 8

January 1957



PUBLISHED MONTHLY

FOR EMPLOYEES AND FRIENDS

OF BROWN COMPANY

BERLIN, NEW HAMPSHIRE

INDEX

| JANUARY 1957 | VOLUME | 5. | No. | 6 |
|------------------------------------|---------------|----|-----|----|
| "I HAVE CONFIDENCE IN YOU" | | | | |
| THE EVENING GOWN OF WRAPPING PAPER | | | | 5 |
| PANEL STRESSES INTERDEPENDENCE | | | | |
| GOLDEN HOURS WITH GOLDEN AGERS | | | | |
| BROWNCO NEWS REVIEW | | | | |
| NO LOST TIME IN 50 YEARS | | | | 14 |
| NEWS AROUND THE PLANTS | | | | 16 |

COVER: Civic, labor and company leaders discuss Brown Company and the community in the final program of the company's fall television series over Channel 8 (WMTW, Mount Washington TV). Left to right: Channing Evans, president, Berlin Chamber of Commerce; Edward Reichert, Brown Company attorney; William Brideau, president, Local 75; Leo Ray, selectman, Gorham; Stuart Skowbo, senior vice president and treasurer, Brown Company; Mayor Aime Tondreau, Berlin; A. E. H. Fair, president, Brown Company; Moderator Jonathan Karas.



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Brown Company Families To Be Spotlighted In New Television Series Over Channel 8

THIRTEEN Brown Company families will be spotlighted on television during the next three months.

They will be a part of the big two-for-one entertainment package Brown Company will bring to viewers of Channel 8 (WMTW, Mount Washington TV) every Thursday evening from 8:00 to 8:30 p.m., starting February 7.

Thrills and excitement spark the program with the presentation of "San Francisco Beat", one of television's most popular dramatic programs. Played by an outstanding cast, "San Francisco Beat" brings to televiewers each week intriguing stories based on true cases from the files of San Francisco police.

During each program, the cameras will move into the home of a Brown Company family. Announcer Bob Joyce will talk with the Brown Company people and their families about their work, their hobbies, community activities and the many other things that interest these typical North Country people.

Make a date to watch "San Francisco Beat" and the visits to Brown Company families every Thursday evening at 8:00 p.m. over Channel 8 (Mount Washington TV), starting February 7.

"I Have Confidence in You...



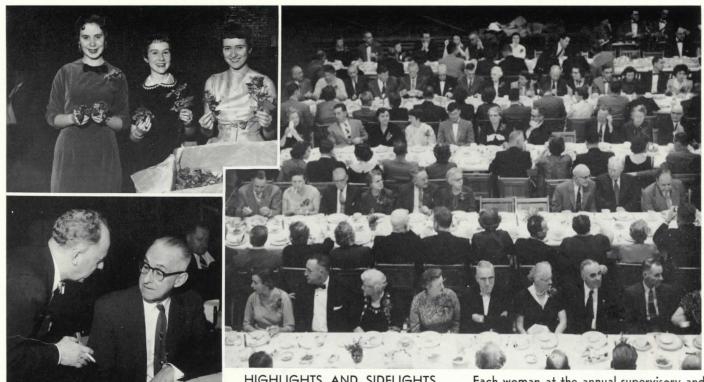
...and in Brown Company."

THE men and women who are responsible for the continuation of more than 4,000 jobs in Berlin and Gorham, and the people who plan and supervise those jobs received some well deserved words of appreciation the other night.

Board Chairman Laurence F. Whittemore cited the faith stockholders have in Brown Company, and President A. E. H. Fair expressed his appreciation for the work and leadership of supervisors and members of the technical staff. "Sixty-eight hundred stockholders have faith in you," Mr. Whittemore told the seventh annual technical and supervisory staff dinner. "The stockholder was the forgotten man for many years. From 1930 to 1955, no holder of common stock got one cent back on his investment. But the stockholders had faith

SPEAKERS... Board Chairman Laurence F. Whittemore (left) and President A. E. H. Fair address more than 425 members of the supervisory and technical staff and their wives at the seventh annual dinner.





HIGHLIGHTS AND SIDELIGHTS . . . Each woman at the annual supervisory and technical staff dinner received a rose from three perky hostesses, Patty Thomas, Ann Theresa Barbin and Mary Ellen Nielson (top left). At the left, "Link" Burbank and Arthur Sullivan, who were in charge of arrangements.

and hopes for the future."

Mr. Whittemore emphasized that the faith of stockholders in the people who work for Brown Company has been underlined in the millions of dollars which have been spent in the plant improvement and expansion program.

Both Mr. Whittemore and Mr. Fair emphasized the vital job of every employee in the new year.

"We all know we are coming into a time of stiffer competition," Mr. Fair declared. "We can spend millions on plants and equipment but only by the effective use of the facilities can we benefit by the investment. We must make products that will sell."

The president underlined the fact that "everyone of us is working for the customer. He's the one we have to satisfy."

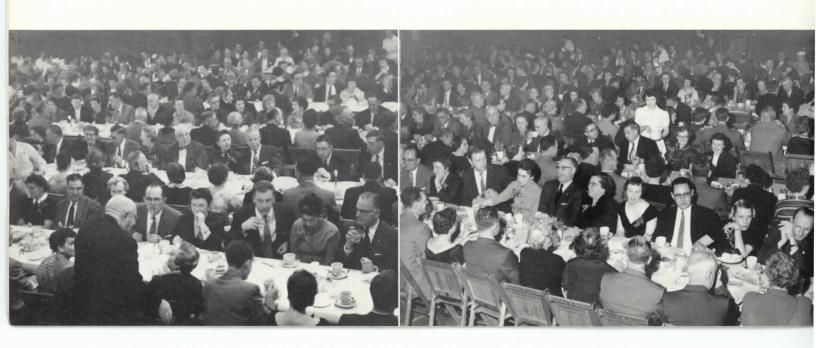
In speaking of the future, Mr. Fair told the supervisors and technical people, "It is you who must give leadership and inspire confidence. I have confidence in you and I have confidence in Brown Company."

More than 425 members of the supervisory and technical staff and their wives attended the dinner at the Berlin High School.

Following the dinner, the men and women were entertained by Carl deSuze, radio and television star of Boston's WBZ.

Music during the evening was provided by Louis Catello and his orchestra.

Arrangements for the evening were in charge of H. P. Burbank, manager of personnel relations, and J. Arthur Sullivan, manager of employee activities.





WHEN you take the cellophane from a pound of bacon or open the cellophane wrapper on a pack of cigarettes, chances are you're handling a Brown Company product.

Cellophane begins as wood pulp, and every year thousands of tons of sulphite pulp made by Brown Company people are shipped from Burgess Mill to the cellophane manufacturing plants.

Cellophane is not exactly a new product. The first steps in its development were taken by three English chemists in 1892. In 1912, a Swiss chemist living in France, Jacques Edwin Brandenberger, learned how to make thin, flexible cellulose sheets which proved satisfactory for wrapping purposes.

It was in 1924, that cellophane made its American debut. But it was a costly item. People thought of it in terms of a wrapping for glamorous things like costly perfumes.

But Americans are a sanitary-conscious type of people. They saw what cellophane could do and they wanted more of it. Production was expanded and at the same time manufacturing costs were reduced. As the price dropped, more and more businesses saw the advantages of cellophane — a wrapping that pro-

tected any article but still made it possible for customers to see the article which was wrapped.

Today, millions of pounds of cellophane are being produced in the United States, and the possibility for future uses are almost unlimited.

Cellophane is almost a twin sister to rayon. Both cellophane and rayon start out through the same type of process and continue through similar chemical steps to the finished products.

Brown Company pulp goes to the cellophane manu-

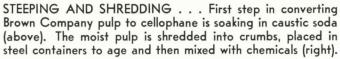
How It Got Its Name

Like the product, the name "cellophane" was invented by a Swiss chemist, Jacques Edwin Brandenberger.

He took the first part of "cellulose" and the last part of the Greek word "diaphane," which means clear.

And out came "cellophane."





facturers in the form of sheets and rolls.

First step is to soak the pulp in caustic soda. Then it is squeezed to remove the excess liquid, leaving a batch of moist pulp called "alkali cellulose."

A shredding machine gently crumbles the pulp. The crumbs are placed in steel containers where they are allowed to age. During this step, the cellulose changes chemically because of the action of the caustic.

After aging, the crumbs are placed in huge rotating churns, where another chemical (carbon disulfide) is blended with them to form an orange colored mixture which the chemists call "cellulose xanthate."

The material moves to huge blending tanks where a caustic solution is added to form a honey-like liquid called "viscose." It is sent from the blending tanks to ripening tanks, where it stands until it is in just the right condition.

The machines that form the sheets of cellophane are called "casting machines." These big machines are some 200 feet long and cost in the vicinity of a half million dollars. For efficient, economical production, a cellophane plant must include at least eight of these casting machines.

The ripened viscose is piped to the wet end of the machine, entering a closed trough-shaped hopper at the bottom of which is a narrow slit. The lips of this slit are of very hard metal, ground to a high degree of accuracy and adjustable to the ten-thousandth of an inch. The two lips are set a few thousandths of an inch apart.

As the viscose is squeezed out through this lip, it enters a bath of diluted sulphuric acid. This changes the syrupy liquid into a film.

The newborn film is carried over, under and through a series of metal rolls, which remove the excess acid. The film, about 50 inches wide, then dips in and out of a series of baths and is finally bleached, softened and air dried.

As in making paper, the cellophane is wound on rolls at the dry end of the machine and then rewound on shipping rolls, slit into narrower rolls or cut into sheets.

If the cellophane is to be the moisture-proof type, it goes through an additional process before being slit. It passes through a special bath, through rollers to remove excess solution and is dried in heated chambers.

Not all cellophane is alike. There are various degrees of moistureproof film, heat sealing types, flame resistant varieties and colored and opaque types. There are something over 100 different types.

As with many Brown Company papers, a good deal of the cellophane goes to converters. There are several hundred converters who supply specially printed cellophane to customers.

Looking back on the historical side of cellophane,

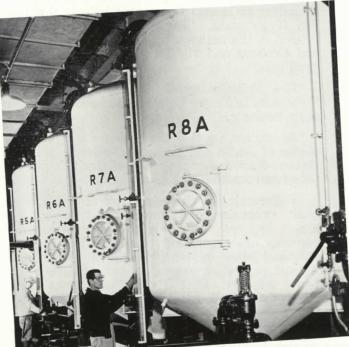
perhaps if the Swiss chemist, Brandenberger had not been such a fussy gentleman, Burgess Mill might not be turning out pulp for cellophane.

He was shocked when he saw what the inelegant table manners of Gallic trenchermen were doing to the tablecloths from which they ate. Why, he wondered, couldn't someone invent a tablecloth which would not soak up the spilled food and drink?

He sprayed a tablecloth with liquid viscose, and then treated it in an acid bath. The treated cloth he produced was stiff and brittle, although it had a high gloss and sparkle.

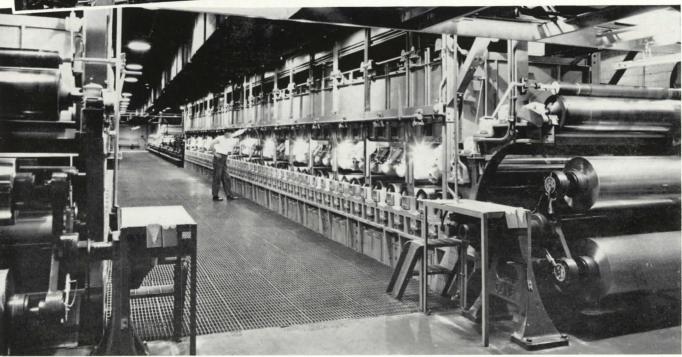
Brandenberger noticed a corner of the coating had come loose. So he stripped it off in the form of a thin transparent film.

That was the first cellophane.



RIPENING . . . That's the word used to describe the conditioning process under which chemically treated and dissolved pulp goes as it is made ready to be formed into cellophane as we know it. A few of these ripening tanks at the plant of a major manufacturer are shown at the left.

THIS IS A CASTING MACHINE . . . Dissolved, chemically treated and ripened, the pulp enters the far end of this 200-foot long casting machine as a liquid and is wound up on the near end as a dry, shiny film. On its way through the machine, a series of baths purify, wash and soften the film, after which it is dried.



GOVERNMENT officials, union leaders, civic officials and members of management sat down before the television cameras to talk about Brown Company and the communities of Berlin and Gorham.

They said many important things. Perhaps most important, and the theme that ran through the entire program, was this: That Brown Company is mighty important to the North Country — and the North Country is mighty important to Brown Company.

The seven men were members of a panel in the final broadcast of Brown Company's fall television series over WMTW, Mount Washington TV (Channel 8).

These were some of the highlights:



William J. Brideau

President, Local 75, United Brotherhood of Pulp, Sulphite and Paper Mill Workers

"The future of our members depends upon the future of Brown Company," Mr. Brideau said. "I am sure with the vast amount of money being spent to modernize the company's old plants and the construction of new plants and facilities, that the completion of these improvements will put Brown Company on a sound and competitive foundation that will certainly make for a more secure and prosperous future for our membership and their families."

In discussing areas in addition to wages and working conditions in which the union and company work closely, Mr. Brideau said: "We have a pension plan and an apprentice training program that are taken care of by joint committees comprised of three union members and three company members.

"The company and union also cooperated very closely in establishing a low cost housing development very well known in Berlin as Highland Park. I believe there are at the present time about 39 of these new homes constructed by a local contractor and now occupied by Brown Company employees and their families.

"Also, just a few months ago, Local 75, with the help and cooperation of Brown Company, started a credit union for all Brown Company employees and their families."



Channing Evans

President, Berlin Chamber of Commerce

"The members of the Berlin Chamber of Com-

Panel Stresses Interdependence of Company and Community

merce make their plans in their respective businesses according to Brown Company's industrial activity," Mr. Evans said. "Brown Company's \$19,000,000 payroll is the mainspring of business life in Berlin and Gorham and right now is ticking along at a good rate.

"In addition, many of our local business firms find their sales to Brown Company to be the backbone of their business.

"So you can see that the business and professional people of Berlin and Gorham are dependent on continuous Brown Company payrolls, which can result only from continuous Brown Company profits."

In discussing a citizen's views of the company's plant expansion and improvement program, Mr. Evans declared: "Probably no single segment of our economy has experienced a growth like that of the pulp and paper industry during the past 10 years. As our population grows, so, too, will the pulp and paper industry. That is why the citizens of Berlin are so excited about Brown Company's multi-million dollar plant improvement program.

"By modernizing and expanding their present production facilities in Berlin and Gorham, Brown Company will be in a stronger position to obtain its share of this additional pulp and paper business. This, in turn, is bound to improve the economic status of every Brown Company employee and citizen who lives in our area."



Aime Tondreau Mayor of Berlin

"All this activity on the part of Brown Company means that much more activity for the city. This type of activity is something we prize a great deal. It means more jobs, and this means more people. And the more people you have, the better it is for the city."

Mayor Tondreau pointed out, however, that as the activity of a city increases, so does its problems. He declared about 125 new dwellings have been built in

the city every year for the past several years and that most of this building is on the outskirts of town, "where there are no streets or sewers. This means the city must provide these extra services."



Leo E. Ray Selectman of Gorham

"We feel we have the finest town located anywhere and Brown Company is one of the finest industries anywhere. The company contributes to a major portion of our citizens. It has made continuous improvements right along.

"Brown Company pays directly to the town treasurer approximately 65 per cent of all funds to maintain streets and the general economy of Gorham."



Stuart W. Skowbo Senior Vice President and Treasurer

Mr. Skowbo cited several vital figures, among

them these:

"This past month, Brown Company issued two checks totaling almost \$1,000,000 in payment of property taxes. The check to Berlin was \$753,000 and the check to Gorham was \$221,000.

"Brown Company makes local purchases each year of almost \$10,000,000. About \$7,500,000 was paid in the last 12 months for purchased wood and trucking of wood. Another \$2,000,000 goes to the purchase of such items as construction materials, machine parts, trucks, cranes, hardware, automotive supplies, gasoline, kerosene, lubricating oil and food for woods camps."



Edward J. Reichert
Brown Company Attorney

Mr. Reichert compared wages of today and 10 years ago, pointing out that today's base rate of \$1.61 is 71 cents an hour higher than that of 1946.

"The interesting thing, however, is the way the average earnings in the pulp and paper industry have increased in the last 10 years," he said. In the pulp and paper industry, the average hourly wage has increased 89 cents an hour, but in manufacturing, generally, it has increased only 79 cents an hour."



Understanding Must Be Jwo-Way. Street, President Declares

President A. E. H. Fair, in speaking on the television panel, summed up the role of every employee in Brown Company this way:

"Any business must have stockholders and customers, in addition to employees and resources. We in Brown Company, as in any other company, have the responsibility to use the investment of our stockholders to the best advantage to serve our customers, our stockholders, our employees and, through the employees, the community.

and, through the employees, the community.

"The equipment provided by our stockholders can only be effective if we, the employees, use it to best advantage. But we need the help of everyone in the company and the community to do this effectively. The responsibility does not rest with any one person or with management alone. It is the responsibility of every employee.

"This responsibility can best be exercised through understanding, and understanding does not stop with our giving information to our employees and our neighbors. It must be a two-way street. It is necessary that we understand each other and have sufficient interest to be constructive in our criticisms and suggestions. Everyone should feel free to make suggestions to the right person. Suggestions are just as welcome from members of the community as they are from our own organization.

"We are convinced that with such spirit of understanding, we can go a long way toward attaining the security which everyone desires. The future holds many challenges. With the right approach and mutual understanding we are con-

fident of the future."



STRUTTIN' ON DOWN . . . Mike Landry and Ovila Valliere whip into a jig to the accompaniment of Joe Gagne's fiddle.

THE KIDS may let it rock and roll. But, man, the place is really jumpin' when Ovila, Albert and Joe start kicking up their heels.

Ovila, Albert and Joe? They're three fellows whose age may be advanced in numbers but whose spirit, vim and

vigor are just as bright and chipper as they were those 40, 50, yes, 60 years ago when they first drew a pay check from Brown Company.

Ovila, Albert and Joe are typical of 140 retired men who are members of the Golden Age Club.

You can underline the word "golden". The times they have at the dances, card parties and all the other doings at their clubrooms in the Community Club are bright as the shining sun.

Typical of the golden times was their Christmas party. Members and wives spent a gay evening

SWING YOUR PARTNER . . . The kids have nothing on their elders when it comes to cutting a rug. Among highlights of a busy Golden Age Club schedule are the dances. Music for the affairs is provided by Fiddler Joe Gagne, Pianist Anna Laliberte and Harmonica Player Joe LaTullip.

dancing, playing cards, exchanging gifts and swapping stories and perhaps a bit of gossip.

It was no sedate, hands-folded-on-your-lap type of affair. There was Joe Leblanc, a lively 84, stepping out in a Canadian jig to the fiddle tune of Joe Gagne, 82.

On the other side of the room, Omer Larivee and Mike Landry swung their partners into the line of square dancers in a caper that would leave the teen

agers gasping for breath.

The Christmas party is only a highlight of a busy, round-theyear program the Golden Agers



OFFICERS Leaders of the Golden Age Club are these men. Seated, left to right, Ovila Valliere, secretary-treasurer; Andrew Poirier, vice president; Leo Frechette, president; Fred Castonguay and Joseph Roberge, directors. Standing, Joseph Parent, trustee; Mike Grigel, director; Joseph Fredette and Joseph Dumont, trustees, and Ernest Gagne, director.

THE BROWN BULLETIN

olden Hours zwich olden Agers





HAPPY PEOPLE . . . These members of the Golden Age Club and their wives took time from their gay holiday party to pose for a picture. The party was one of many fun-filled times the club has throughout the year. Membership in the club is open to all retired Brown Company employees. The club has its own clubrooms in the Community Club.

have set up. Every week they get together for cards — sometimes just the men; other times the wives are asked to join them.

If some don't want to play cards, there's the television set to watch, or a good magazine or book to enjoy.

Once a month, there's a dance. Like the Christmas party, those dances rate among the most enjoyable affairs in the North Country.

Plans are now being made to add more activities to the already busy schedule. Among some of the things mentioned: Movies, talks, skits, songfests.

The Golden Age Club has its own clubrooms, three extremely well-furnished rooms at the Community Club. These are open to members, not only for their special affairs, but for use

FUN WITH CARDS Every week, Golden Age Club members have their own card parties, sometimes stag, other times with their wives invited.

during the week and in the evenings.

The Golden Age Club is in one way a pretty exclusive organization. The average fellow couldn't get in no matter how much he wanted to. You see, to be a member, you have to be a rather special person. You have to be a retired Brown Company employee. All of which means that the Golden Age Club is made up of some of the nicest people on earth.

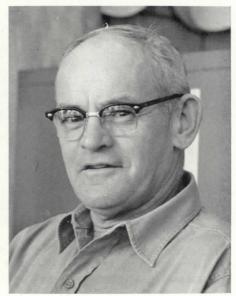


BROWNCO NEWS REVIEW

Adrien Croteau and Nazaire Metivier Named To Top Positions Paper Division Employee At Kraft Mill; Both Worked Up Through Ranks In Company Takes Home \$40 Prize



ADRIEN CROTEAU



NAZAIRE METIVIER

Two men who have worked up through the ranks have been promoted to top positions in the Kraft Mill

Adrien Croteau has been named superintendent and Nazaire Metivier has been named assistant superintendent of the mill, it has been announced by Pulp Division Manager F. X. Guimond.

Mr. Croteau joined Brown Company in 1925, working for the most part in pulp operations. In 1936 he was promoted to rebale foreman in the Finishing and Loading Department and in 1940 he was named a foreman at the Burgess Dryers.

When the Kraft Mill begin operations in 1947, Mr. Croteau joined the Causticizing Department in that plant. He was promoted to tour foreman in 1949 and to assistant superintendent of the Kraft Mill in 1952.

Mr. Metivier joined the company in 1918, and, like Mr. Croteau, has spent most of his time here in pulp manufacturing. He moved from sulphite to kraft operations in 1949 as a digester cook.

In December 1949, Mr. Metivier was promoted to tour foreman at the Kraft Mill.

THANK YOU

I wish to express my deep appreciation to my many fellow workers for their thoughfulness on the occasion of my retirement. My many years with Brown Company were memorable ones. The friendships I have made will be treasured for many, many years to come.

Levi Paulsen

THANK YOU

I wish to express my sincere appreciation to my fellow-workers at the Kraft Mill for the kindness extended me upon my retirement. The gift I received is greatly appreciated.

Temple Birt

Working on the paper machines at Riverside Mill must be a good luck omen.

Alexander J. MacDonald was the winner of the \$40 prize in the second month of the safety promotions. When his name was drawn, he was working on the machines at Riverside.

In the first month, Bernard Arguin was the big prize winner. He works on the machines at Riverside

In the promotion, each employee buying safety shoes or safety glasses has filled out a card. Each month a card has been drawn, the winner having his choice from a long list of prizes, each of which is valued at about \$50.

Mr. MacDonald was not the only employee who found safety pays off in cash. Thirty-four other men received silver dollars because they were wearing safety shoes on the job. Each month 50 names were drawn from the hat and those wearing safety shoes were given the silver dollars.

These were the men receiving silver dollars:

Burgess—Edward Gendron, Dari Pomerleau, Ralph Gleason, Armand Riendeau, Robert Bilodeau, Val Albert, Clyde Manser, Guido Alonzo, Henry Hachez, Lucien Lafrance.

Cascade—Henry Houle, Raymond Gagnon, Charles Downs, Edward R. Roy, Norman Turgeon, Joseph Springer, Del Aube.

Bermico—Albert Provencher, Amer Descoteaux, Robert Downs, Edward Brown.

Power and Steam—Roger Gagne, Armand Arguin, Wilfred Baillargeon, Frank Reardon.

Riverside—Robert Laflamme, Louis Rheaume.

Onco—Everett Christiansen. Saw Mill—Herbert Mercier.

Construction and Maintenance— Henry Allain, George Lambertson, Irving Collins, Emmanuel Gauthier, Robert Boulanger.

Susie Sparkle Or Slovenly Sam — Which Shall It Be?

Meet Susie Sparkle and Slovenly Sam!

Which one you do meet will depend on you.

Susie Sparkle and Slovenly Sam are the symbols of a good housekeeping program in the mills and offices of Brown Company.

Susie Sparkle represents all that is good in housekeeping. If you find her in your department or office you'll know you're doing a good job of keeping things picked up as they should be.

Slovenly Sam, as you can guess, likes to hover around where things are not in order. If he comes to visit you . . . well, you can guess why.

There are important reasons for good housekeeping. When things are in their place and the working area is neat, there is less chance of accidents. Everybody enjoys working more in a neat place, and, as a result, does a better job.

Either Susie Sparkle or Slovenly Sam will be around. Which of the two it is depends on you.

BOSTON

by Barbara Foley

We Bostonians had a wonderful time at the annual Christmas Party held at Hotel Lincolnshire. There was a delicious dinner and dancing to the music of Jerry Benard and his orchestra.

Despite one of the nastiest nights of the still-young winter season, there was one of the largest turnouts in recent years. The rain, sleet and snow failed to dampen the holiday spirit.

The "cool cat" who sat in on trumpet for a few selections was our own Bob Landrigan. We think him "the most, to say the least."

We all want to say to Vin La-

Company Cited For Work With Handicapped



CITATION Stuart W. Skowbo (left), senior vice president and treasurer, accepts for Brown Company a certificate in recognition of the company's "meritorious service in advancement of employment opportunities for handicapped persons." The award is presented to Mr. Skowbo by Chamber of Commerce Secretary Alf Halvorson on behalf of General Melvin Maas, chairman of the President's Committee on National Employ the Physically Handicapped, and Mrs. Abby L. Wilder, chairman of the Governor's Committee.

Porte, "a job well done in setting up this year's Christmas Party." Judging from all reports, everyone had a great time.

Boston Office's bowling league still provides much interest. As the season progresses, the league standings are still close, all of which points to the possibility of a fierce race right down to the wire. Joe Mangano's Yankees still lead the league with thirteen points, with Peg Hulme's White Sox one notch lower with twelve points. Don Clement's Red Sox are in third place with eight points, and Bob Landrigan's Indians in fourth place with seven points.

However, judging from past performances, the lead can change hands from week to week with each club taking their turn at "getting hot." Don Clement is holding on to a slim margin with high average of 85, with Rose Sanda a point behind with 84. Rose heads the parade with high average for three strings, 94, and high three

string pinfall with 281. Don Clement still holds high single with 111, but several have come mighty close to wiping that off the records.



by Alf MacKay

On the sick list were Burt Turcotte, Aime Devost and Leon Sevigny.

Our storehouse expert, George Roy, enjoyed a vacation during the Christmas holidays.

Mike Roberge wishes to take this opportunity to thank his many friends for his birthday party and the wonderful gifts.

Raymond Landry took a shot at two deer and two bear and wound up killing one deer.



NO LOST TIME Levi Paulsen was feted by fellow workers at the time of his retirement, marking 50 years with the company without any time lost due to illness or accident. Front row, left to right: Mrs. Patrick Hinchey, Mr. Hinchey, Mrs. Hugh Jordan, Mr. Jordan, Mr. and Mrs. Paulsen, Mrs. Maurice Thurlow, Mr. Thurlow. Second row: Gene Anderson, Robert Murphy, Roland Fickett, Evelyn Lipman, Elizabeth Baker, Ralph Rogers, Mrs. Rogers, Mrs. Carleton MacKay, Mrs. Maynard Bruns, Mr. Bruns, Mrs. Edwin Vaupel, Mr. Vaupel, Mrs. Murphy. Third row: Alfred Croteau, Fred Walker, Thomas Dame, Ben Lavernoich, Carleton MacKay, Frank Crockett, William Poisson, Carroll Montfort, Walter Forrest.

No Lost Time In 50 Years

Levi Paulson Complete Half Century Without Day Lost Due To Illness Or Accident . . . Several Others Retire After Long Service Here

be this: "Three good meals of simple food every day, no lunching between meals and plenty of walking."

Levi, whose first job at Brown Company was cleaning locomotives, was a subscriber in every group health and accident insurance policy the company has ever had. "I never had to draw on that insurance," he said, "but I feel because of that I am the winner."

Following varied jobs in the pulp and paper mills, Levi joined the office staff at Riverside in 1908. He was in the Cascade Office from 1909 to 1946, when he transferred to the Main Office.

HERE'S a record to shoot at: Levi Paulsen, cost analyst with the Accounting Department, has completed 50 years with Brown Company without any lost time due to accident or illness.

Retiring on his 68th birthday, Brown Company's "iron man" said the secret of his good health might

FIFTY YEARS SERVICE . . . Temple Birt (center), retiring after 50 years, receives a gift from Supt. Adrien Croteau on behalf of the men of the Kraft Mill, and a service pin from Division Manager Frank Guimond. Others include, left to right, Edward Gendron, Robert Bonsall, George Bergeron, Nazaire Metivier, Laurier Dion, Archie Belanger, Aurelle Descoteaux, Don Myler, Mike Demers, John Hegeman.



THIRTY-NINE YEARS SERVICE . . . Fellow workers at the Onco Plant honor John Travers on his retirement. Front row, left to right: Thomas Sullivan, Ray Boisselle, Jean Poirier, Emile Michaud, Charles Sgrulloni, Bob Valley. Second row: Conrad Cote, Germaine Sequin, Edith Wentworth, Marjorie Logier, Madeline Martin, Nancy Wheeler, Florence Parent, Mr. Travers, Ethel Piper, Archie Gagne, Louis Riendeau, Helen Harp, Roy Davenport. Third row: Roger Bass, Emile Arsenault, Roy Smith, Louis Smith, Joe Labbee, Phil Farrington, Ed Babin, Wilfred John, Lawrence Lavoie, Conrad Aube, Lucien Roy.





FORTY YEARS SERVICE Cascade Maintenance men say good luck to Eugene Nollet on his retirement. Front row, left to right: Stanley Judge, Mr. Nollet, Les King, Even Morey, John Beckwith, Hugh Fitzgerald. Second row: Patrick Pike, Edward Boutin, Norman Bouchard, Alcide Croteau. Third row: Richard Roy, Donald Veazey, William Lamontagne, Roger Fisette.



GOOD LUCK Chemical Plant employees wish two veteran employees, Nicodemo lentile (37 years) and John Knox (16 years) the best. Front row, left to right: Robert Stenberg, Oscar Hamlin, George Roy, Division Manager Henry Eaton, Mr. lentile, Mr. Knox, Harvey Roberge, Henry Dionne, Alfred Maroris, Harry Sullivan. Second row: Fred Vallis, Leo Murphy, Gaston Napert, Earl Philbrick, Alfred McKay, William Raymond, Aldei Dionne, Byron Ferris, Robert Baldwin, William Hanson, Albert Gauvin, Robert Horne, Arthur Rivard. Third row: Kenneth Neil, Antonio St. Hilaire, George Lafleur, Albert Guilmette, Willie Roberge, Laughlin McKenna, Albert Stone, Adelard Rivard, John Lessard, Adelard Valliere, Adelard Pinette, Glendon George.

MOUS AROUND THE PLANTS

Long Service Recognized



A PIN FOR SERVICE... Ovide Falardeau (left) receives a Brown Company service pin recognizing the 45 years he spent with the company. Mr. Falardeau, pictured receiving the pin from Maintenance Manager Harold Blakney, was an electrical foreman before his retirement.



RESEARCH & DEVELOPMENT

by Joan Weiss and Joan Vien

Harold Titus is recuperating after an operation. We hope to see him back real soon.

On vacation at this writing are Thelma Neil, Dr. Paul Goodloe, Bill Marshall and Vic Beaudoin.

Mr. and Mrs. B. G. Hoos motored to Bloomfield, N.J., to visit their son, Joe, and his family. Joe is working in the research and development department of the General Foods Corporation. Their journey also included a visit to their younger son, First Lieut. Robert Hoos, a pilot in the Air Force. Bob is stationed at Langley Air Force Base, Va.

The Research girls held a party

at the Knotty Pine Steak House in Gorham. Those attending were Mary Kluchnick, Elsie Holt, Lou Tremaine, Connie Forbush, Margaret Sylvestre, Lillian Brunelle, Doris Pinette, Pat O'Connor, Joan Weiss and Joan Vien.

Christmas presents were exchanged and everyone had a marvelous time. The excellent meal was followed by a series of slides on California and Florida. Elsie Holt related items of interest from her California trip and Doris Pinette explained the Florida ones where she had her vacation.

Romeo Drapeau injured his knee. Hurry and get well, Romeo.

Lois Leavitt returned to Research recently for a visit. She brought along her infant son, Richard, who made a big hit with everyone. He's going to be a heartbreaker, that lad!

Elsie Holt journeyed to Boston to take in the Ice Capades.



by Rosaire Brault

Congratulations are in order for Roland Bergeron on his recent wedding to Jeannette Lemieux. The couple honeymooned in New York and Washington.

Congratulations also for Robert G. Baillargeon and Lorraine Villeneuve, who are planning a February wedding.

On vacation at this writing are Ernest Parisee, Paul Leveille, Stanley Gutowski, Gerard Godin and Joe Leroux.

Sympathies are extended to Edmund and Adrien Baillargeon on the recent passing of their grandmother, Mrs. August Corneau.

William Suffill, Rene Gagne, Lawrence Leclair and Omer Dumont have been out on the sick list.

Robert Bisson is back to work after a short illness. Glad to have you back with us, Bob.

The latest report on the bowling league has Tin out in front. The following was the standing at year's end.

Pts. Team

20 Tin —Ray Roberge, Bob Jodrie, "Mac" McPherson, "Doc" Morse

17 Iron —Bert Labonte, George Gauvin

13 Gold —Charlie Crotto, "Buster"
Mortenson, George
Morin and Lionel
Dupuis

13 Silver — Dominic Rano, Joe Mc-Gillan, Harvey Blanch-ard and Al Taylor

5 Copper — Fred Langevin, Ben Hoos, Fy LePage, Armand Bernier

4½ Lead —Dick Hall, Rollie Coulombe, Gerry Vallee, Gerry Michaud

The four men on the Tin team set a record December 19 by bowling a total one-string pinfall of 434. Every man bowled over 100.

THE BROWN BULLETIN

WOODS DEPT.

WOODS CAMPS

by Joe Robichaud

Burton Corkum, assistant district supervisor for the Parmachenee area, left by car for a two weeks' vacation in Cleveland, Ohio. Burt most likely had some poor driving conditions due to the storm that hit most of the eastern states.

All the camps in the Parmachenee area are equipped with TV sets. Two channels come in very well — Channel 7 of Sherbrooke, Quebec, and Channel 8, Mt. Washington. This creates minor discords at times. Some men prefer Channel 7, which is mostly French, and others want Channel 8.

Pete Gogin, foreman at Camp 9, has finished the cutting part of his logging operation and has a very small crew. We jokingly told Pete that the TV set would be taken out if he had less than 10 men on his payroll. Pete answered that the price of coffee and doughnuts would go up if he lost the set. Now, nobody turns the set to Channel 7 so Pete can enjoy "Cheyenne," "Broken Arrow" and "Westward Ho the Wagons."

With the recent cold wave, winter roads are shaping up and pulp hauling is getting in high gear. Two cranes are at the softwood landings on Aziscoos Lake. All trucks are crane-unloaded, which kills three birds with one stone—a time saver, back saver and space saver. In the vicinity of 60,000 cords of spruce and fir will be hauled on this landing this winter.

Red Hitchcock, Conservation Officer in this area, has recaptured his smile. When November 30th finally rolled by, we mean.

Hard hats have been made a must on the tractor logging jobs. Your correspondent painted a "Safety First" sign on his hard hat and wears it as he travels to the different camps to remind the men how valuable wearing hard hats can be.

An axe handle with vacuum grip cups is being tried out to see if these cups are of value in preventing accidents. If so, this axe handle, because of its safety feature, will be available for next cutting

New Chemist



JOINS COMPANY Richard L. Blanchard has joined Brown Company as a paper chemist with the Research and Development Department. A graduate of Bates College, Mr. Blanchard was with Bates Manufacturing Co. in Lewiston, Maine, before coming to Berlin.

season.

A safety graph is posted in all camps showing the accident frequency rate of each operation beginning October 7 and ending November 3.

A Safety Committee has been set up composed of Rodney Webb, camp foreman, John Poirier, camp clerk, George Wilson, camp scaler and headed by Omer Lang, woods employment and safety director, and Joe Robichaud, woods safety supervisor. Each month, there is a drawing for a prize of a woolen shirt for men who have had no more than two days lost time in the 30 calendar days worked. This, it is hoped, will bring about the spirit of competition among the supervisory personnel and men in the camps.

OFFICES

by Lorraine Bisson

Martha Jane Smith and her sister, Fonnie, enjoyed a week's vacation over the Christmas holidays.

by Pea Bartoli

Congratulations to Mr. and Mrs. Dennis Martin, the former Lor-



BURGESS & KRAFT

by Gene Erickson

Mr. and Mrs. Gotthard (George) Webber of Munich, Germany, have left Berlin after an extended stay. Mr. Webber helped in training Lab men in the new chlorine dioxide plant at the new Kraft Bleachery. Upon completing his duties here, he was given a farewell party at the Knotty Pine Steakhouse. Farewell gifts were given the Webbers on behalf of the Lab men. George sang some Christmas songs in German and everyone had a good time.

Our deepest sympathy is extended to Mr. and Mrs. Arthur Fortier and family on the death of his father-in-law, and to Mr. and Mrs. Clarence Lacasse, on the death of an uncle.

Congratulations to Mr. and Mrs. Eugene Roy on the birth of a son. Both are doing fine.

Two more Lab men are sporting around in newer cars — Robert (Moose) Landry and Harold (Red) Graves. Both cars look to be pretty good buys and we hope they have many happy miles ahead of them.

raine Henri, on their recent marriage. Lorraine was a beautiful bride and we all wish them the best of happiness. The couple have moved to their new home in Gorham.

A bang-up Christmas dinner dance was given by the Woods Department. More than 150 employees, wives and husbands met at the Chalet. A delicious dinner was served and music supplied by Melou Lavoie's orchestra.

A very clever skit was put on by scalers, clerks and foremen from all the woods camps.

A double quartet sang humorous verses to familiar tunes. Those participating were Jim Bates, John Bork, Mark Hamlin, Bill Johnson, Tommy Garland, Ivan Elger, Clarence Rand and Ken Norcott.

Jim Bates recited a poem which he had written and John Bork conducted the group singing. Master of ceremonies for the occasion was Mark Hamlin.



MAIN OFFICE

by Lepha Pickford and Jeanne Bouchard

Mr. and Mrs. William Armstrong (she is the former Mary Lou Sullivan) have moved to Port Huron, Mich., where he is employed by the Dunn Paper Company.

Too bad, Ralph Rogers, maybe next year you'll get a bigger deer.

Congratulations to Mr. and Mrs. Carleton MacKay on the birth of a baby girl.

Mary MacIntyre enjoyed a few days shopping in Portland, Me.

Cost Accounting welcomed Wally Martin to his new position.

Alfred Croteau is a proud grandfather for the third time.

Lepha Pickford visited her brother's family in Boston and cousins in Lynn, Mass., over the holiday.

Honey Cameron, one of our switchboard operators, visited in Concord, N.H. and Providence, R.I.

Thomas Dame took a week's vacation over the holidays. He and Mrs. Dame visited in Boston.

Roland Fickett vacationed for a week over the holiday season.

ENGINEERING DEPARTMENT

by Lucille Morris

Harold Blakney spent a week end in and around Boston, visiting relatives.

Jeff Elliott took a week's vacation during the holidays.

by Merna Joudrey

Congratulations to Mr. and Mrs. Marshall Green on the birth of a

Our department had a few "lucky" hunters during the deer season. Bob Wilson, Bob Riva, Henry Stafford and Bill Waldo brought home their winter's supply of meat.

Norway Johnson left the last of December for Florida. Now that he has retired, Norway doesn't want to have anything to do with our New Hampshire winters.

PURCHASING DEPARTMENT

by Irene Markovich

The month of December will long be remembered by all of us.

On the 13th, we had a lovely Christmas party at Tower Inn in Jefferson, to which wives and husbands of employees were invited. After a cocktail hour, small gifts were exchanged. Wonderful thick, juicy steaks were enjoyed by all.

A small cocktail party was held on the 16th at the home of your correspondent. Among those attending were Barbara Kilbride. Theresa Barbin, Roberta Morin, Maryellen Nielsen, Patty Thomas and Pat Wentworth, Laurette Leclerc, Lillian Brunelle, Julia Sullivan and Eula Taylor. Gifts were exchanged with Laurette Leclerc playing Santa Claus.

Brown Company's office party was held at the Costello Hotel and well represented by Purchasing Department.

INDUSTRIAL RELATIONS

by Janet Hamel

John Fitzgerald, director of the Safety and Suggestion Division, recently underwent surgery at the St. Louis Hospital and has been convalescing at his home.

Vacationing at home over the holidays were Juliette Lepage and your correspondent.

INDUSTRIAL ENGINEERING

by Genise Amero

Bob Nease, time study analyst, has left our department to join the local police force. Welcome to Clark Peterson, who replaces Bob.

Welcome also to Tod Hutchins,

time study analyst. Edward Lavernovich has gone to Elmire, N.Y., to work for Westinghouse. A party was given for him at the home of Keith Jelly. The group presented him with a golf cart.

CENTRAL ORDER BILLING

by Julie Alonzi

The girls of C.O.B. had a Christmas dinner party at the Knotty Pine Steak House in Gorham. They kept their gift exchanging for the Manufacturing Division party.

Warren "Skish" Oleson is welcomed back after two weeks' illness.

CASCADE

The Paper Division held its annual Christmas party at the Chalet. We all enjoyed ourselves.

In a 24-hour period, Roland Lepage's car got stuck, stalled in a snow bank, and had a collision. It never rains, but it pours, and when it pours, it freezes.

Verne Clough has been on vacation.

MANUFACTURING DIVISION

by Ada Anderon and Sandra Labrecque

The first floor of the main office enjoyed a Christmas party in the manufacturing section. A Christmas tree beautifully decorated by the girls was laden with gifts. Milton Shaw and Irene Markovich played Santa. Refreshments were served by your correspondents and Vice President Robert Andrews and Bob Henderson, assistant to the general purchasing agent, hosts for the party.

OFFICE SERVICE

by Eleanor Pettengill

The stenographic and duplicating section had a Christmas dinner party at the Knotty Pine Steak House and exchanged gifts at an office party, at which refreshments and Norwegian pastries were served.

Those on vacation over the Christmas holidays included Alice Gendron, Jeannine Larochelle and Jackie Mason.

TABULATING DEPARTMENT

by Laurell Rowell

Welcome to Tab, Lorraine Frabizio. Lorraine replaces Tina Delisle, who is home now preparing for that blessed event.

POWER AND STEAM DEPARTMENT

Sylvia Oliver enjoyed a two-day vacation over the holidays.

A Reader Writes

Dear Editor:

I have done a little research on the figures in your editorial comparing wages and cost of living of now and thirty years ago. Somebody is way off base. First, a man with a base wage of \$1.61 takes home only \$1.329, after compulsory deductions of union dues, income tax, and Social Security.

I would like to find a store with the prices you quoted. Somebody is getting their eggs and milk direct from the cows and chickens. You say you can get 30 eggs and seven quarts of milk for one hour's pay. All the stores I have checked charge 26.5 cents per quart of milk and 69 cents per dozen for eggs. That figures \$1.725 for 30 eggs and \$1.86 for seven quarts of milk. Maybe I trade at the wrong store.

Kenneth Clarke Miscellaneous Finishing, Bermico

Editor's Note: There is a great misunderstanding about the difference of "day's pay" and "take home pay."

A "day's pay" is what an employee actually earns. In Brown Company, the base "day's pay" for an eight-hour day is \$12.88, and an "hour's pay" is \$1.61.

"Take home pay" is a man's actual pay, with some of his expenses already paid out. Income tax payments, Social Security payments and union dues are a part of a man's expenses, just like food and rent. The only difference is that under law a man pays his income tax and Social Security before he cashes his check. He does the same thing for union dues at the request of the union.

In the article on what an hour's pay today will buy compared with the purchasing power of an hour's pay 30 years ago, the Brown Bulletin used figures prepared from the records of Edward Marois, proprietor of Eddie's Market and a director of the Independent Food and Grocers Association of New Hampshire.

At the time the article was prepared, the price of milk was 24

Suggestion Plan Hailed By Japanese Pulp Company

The success of Brown Company's Suggestion Plan has been hailed from afar — as far away as Japan, in fact.

John Fitzgerald, Suggestion Plan director, received this letter from the chief of the planning section of the Kokoku Rayon and Pulp Co., Ltd.:

"Gentlemen:

"According to the conversation of a member of the inspecting group U.S.A. came back to Japan in this year, September, I heard the suggestion sheet in your company is very excellent. Would you please kindly send us a piece of your suggestion sheet, as we wish to refer it.

"Yours Sincerely, "Yotaro Tanaka."

A complete resume of what Brown Company's Suggestion Plan is and how it works is on its way to Japan.

cents a quart. Thus the cost of seven quarts of milk was approximately equal to an hour's pay, figured on the base rate. The price of eggs at that time was 65 cents a dozen. Thus the cost of 30 eggs was approximately equal to an hour's pay.

It must be remembered that food prices are changing all the time. There were some slight increases in both these items between the time the article was prepared and the present date. There also are variations in prices among different stores.

The important thing to remember is this: An hour of your labor buys many more groceries today than it did 30 years ago.

TRAFFIC DEPARTMENT

by Dee Torro

Eddie Delisle took a week's vacation during the Christmas holidays.

Your correspondent was also away, visiting in Amherst, Mass.

NEW YORK

by Rosemary Sloat

Decked the office with cards and holly, plus a BIG Christmas tree! Everyone on the ninth floor of 500 Fifth enjoyed it as much as we did. Bill Mark put on the lights for us, Joan Forster trimmed it and Rosemary Sloat mopped up after 'em. What price glory?

Helen Smith decided the holidays were a good time to take her remaining vacation for 1956, and spent it with her two children.

If at no other time, it is always with a warm appreciation that we receive tidings from people who have shared Brown Company with us and left. Had a wonderful, newsy letter from Anne Flerra, formerly secretary of N. L. Nourse. She is still in Beverly Hills, Calif., and instead of skiing in New England for recreation, she takes to the High Sierras. She has also taken up skindiving. That's a switch!

Gloria Spidalieri, who used to work with us in New York, transferred for IBM from Upper New York State to the Big City in an executive secretary capacity. All good wishes go with her. On his frequent trips upstate C. F. "Brownie" Brown used to call on Gloria occasionally, and report back to us. Now we can keep track ourselves. Already she has advised that Ann Wright and Phyllis Timmes are on the heirway for the second time. Isn't that nice?

The real ole timers got together for an evening in town — Eileen (Redmond) Collins, Harriet (Barry) Fickert, Mrs. Link and Rosemary Sloat. Lillian (Gauthier) Baird couldn't make it, but better luck next time.

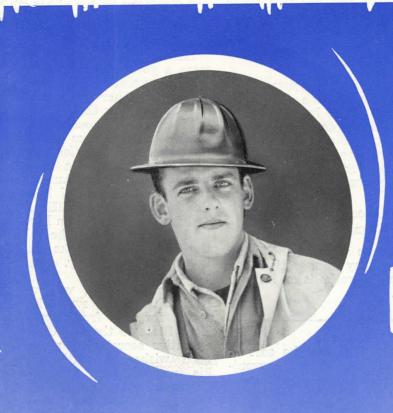
And so the festivities are over for another year. But it's still nice to have heard from so many former business associates, as well as those with whom we labor. Bless you.

THANK YOU

I wish to extend my sincere appreciation to the millwrights at Cascade Mill for their thoughtfulness in presenting me a purse of money during my illness.

Henry Lemire

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Saqa of A Hard Hat

Richard Wright is another fellow who appreciates hard hats.

The Island Pond, Vermont, man is a tractor operator in Brown Company's woods operations. And like other tractor drivers in the woods, he wears his safety hat on the job.

The other day, Dick was skidding logs with a small tractor. The cable snapped free from the

load and sailed through the air. It struck him with such force that it knocked him from his machine.

"I was dazed — but that's all," Dick declared. "That hard hat sure saved me from a serious head injury."

To which can be added: It could happen to you. Make sure you're wearing your hard hat. A dented hat feels so much better than a dented head.