

The  
BROWN COMPANY



# Bulletin

BERLIN, GORHAM, NORTH STRATFORD, N. H.  
BIRMINGHAM, ALA. CORVALLIS, ORE.



## New Boost For The North Country

(See Page 3)

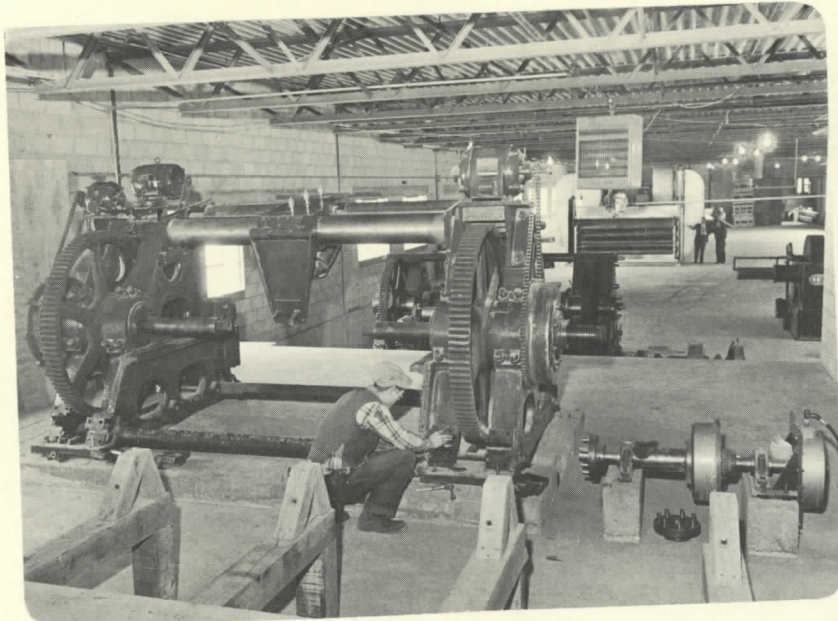


MARCH - APRIL 1960

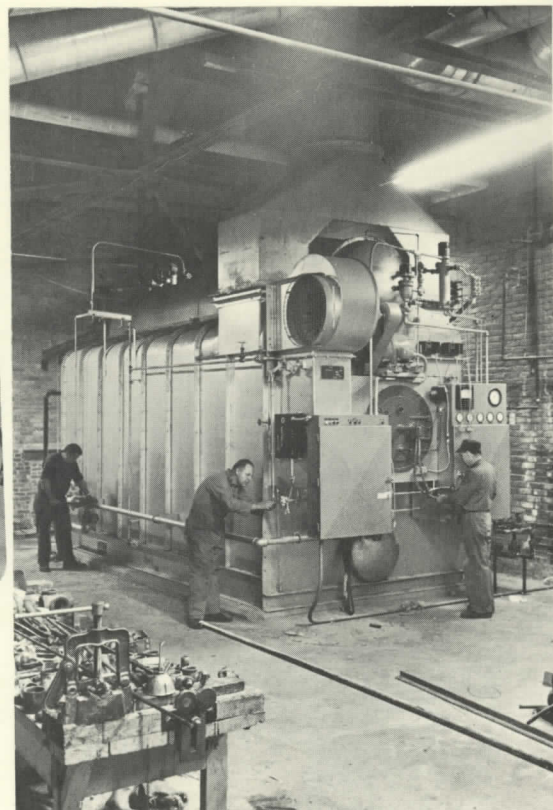


MARCH APRIL, 1960

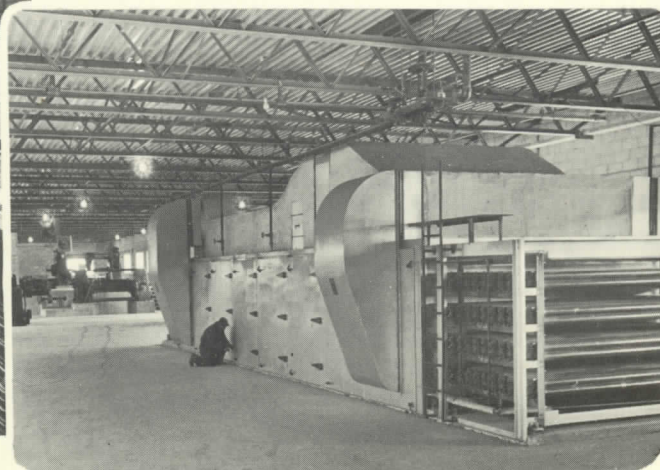
VOLUME VII, NO. 6



NEW ADDITIONS AT NORTH STRATFORD . . . (Above) New addition houses lathes and dryer for cross-banding operation. (Right), Boiler is installed for auxiliary steam. (Below), cross-banding and veneer are stored in humidity controlled warehouse addition.

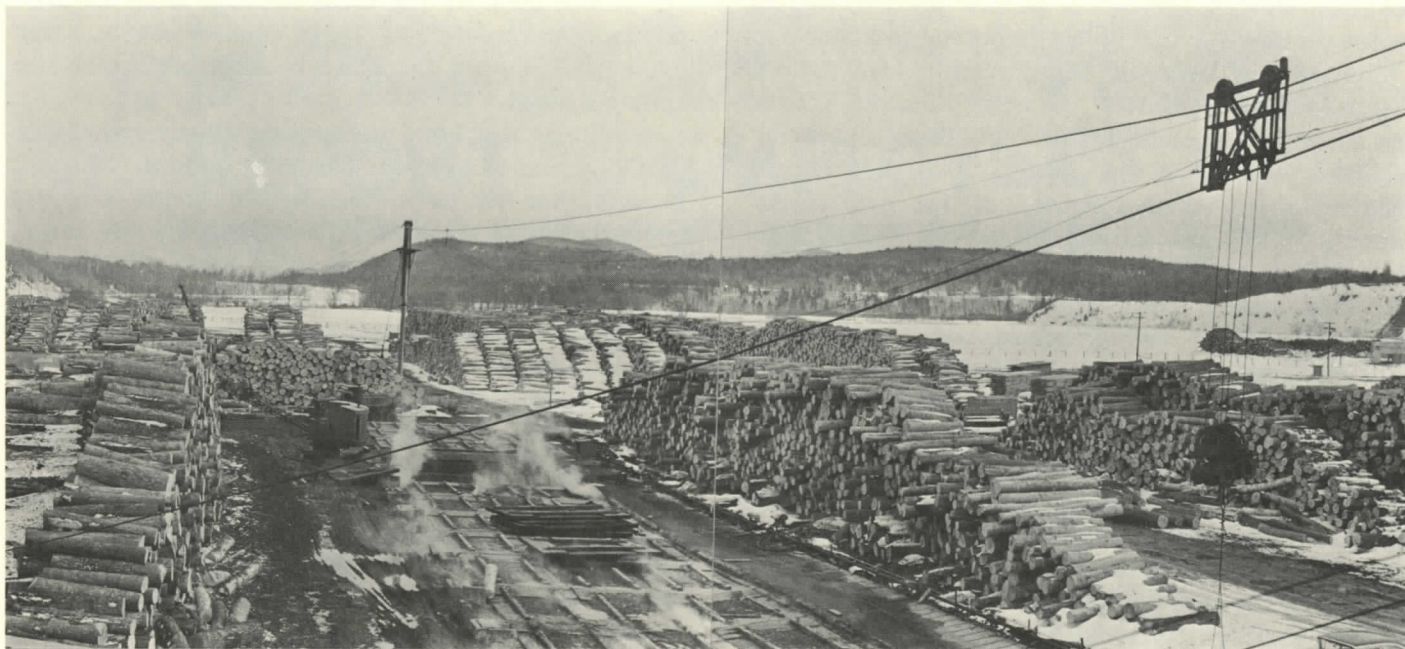


DRYER READY TO GO . . . (Below), Cross-banding moves from finish lathe through automatic clipper, then into dryer.



THE COVER . . . The Old and The New. Top photo shows North Stratford plant in 1956. In bottom photo new building occupies what was log-storage area.





**VENEER LOGS AND CROSS-BANDING . . .** Over 5½ million board feet of New England's finest logs, ready for manufacture into yellow birch plywood, are shown in log storage area at North Stratford, N. H. This supply will keep mill running for only 16 weeks.



Manufacture of "cross-banding" is about to commence in a new building 240' long and 50' wide at North Stratford. This is a new product of the veneer and plywood operations of Brown Company's subsidiaries.

Cross-banding is the layer of wood which makes up the center part of the plywood "sandwich." It goes between the outside sheets of veneer which make up the face and back of the sheet of plywood with the grain running opposite or "across" the grain of outside veneer sheets, hence the name "cross-banding."

Until now, most of the cross-banding used at North Stratford has been purchased — as much as 30 carloads a month — at a cost of several million dollars each year. Woods like Poplar and Gum

from the South, Luan from the Philippines, and Cativo from South America are most often used for cross-banding. But the cross-banding soon to be made at North Stratford will come from good northern hardwood, maple, birch, oak and beech logs cut from the timberlands of Brown Company and other woodlot owners in this area.

The cross-banding operation means a lot to the "North Country." It means new jobs, at least 40 of them, in the mill at North Stratford, and many more for men who harvest wood. It means more work for the owners of trucks, hauling logs from where they are cut to the mill, and a new source of income from wood for property owners in New Hampshire, Maine and Vermont. It also means a new and higher market for many logs which were



not good enough for veneer or saw logs, so had to be cut up into 4' pulpwood at pulpwood prices.

According to Allie Salls, president of Brown Company's subsidiaries Granite State Veneer and Plywood Products, Inc., the new manufacturing facilities will allow the North Stratford mill to produce about three-quarters of its own cross-banding. Only the thicker sheets will still be purchased from southern suppliers.

This means many hundreds of thousands of additional dollars will be spent and circulated in northern New Hampshire, Maine and Vermont instead of in states like Mississippi, North Carolina, and Georgia, where most cross-banding has previously come from.

The new cross-banding plant is similar in its facilities to the veneer mill. First, the logs must be steamed to soften them. This takes place in vats, four of them, each 30' long, 25' wide and 12' deep. After steaming for 24 hours, they are taken out, put on a debarking lathe, and all bark removed. The bark is carried by conveyer to a hog, where it is chewed up and then burned to provide steam for the mill. From the debarking lathe, logs go to a second lathe called a "round-up" lathe which smooths the log off into a true cylinder.

No waste is allowed here either. The "round-up sheets" are chipped for use in Brown Company's pulp mills in Berlin.

Finally, the rounded-up log is put on a third and final lathe which actually cuts the sheet of cross-banding for use in making plywood. From this lathe, the continuous sheet passes through an automatic clipper, synchronized with the speed of the lathe, to cut full-size sheets of cross-banding ready to be put through dryers and used.



**OPEN CHRISTIE . . .** Deven Burbank, son of Manager of Personnel Relations H. P. Burbank, demonstrates skill on skis at open slope in Gorham.

About 35% of the cross-banding must be clipped to remove defects. These smaller sheets, after drying, are spliced and glued in accordance with the sizes required.

Salls is quick to point out the advantages of cutting cross-banding at North Stratford. "First," he said, "we will have much better control over our production. If something is wrong with the cross-banding, we can correct it right here. That's impossible when we buy our cross-banding."

Using northern hardwood for cross-banding should improve the quality of the plywood also, according to Salls, who says it is a much stronger material and will glue better to the outside sheets of veneer.

The biggest advantage of all is the new market created for logs in this area. It means more work for mill employees, woodsmen, truckers, and more income for property owners. To a state like New Hampshire which has lost thousands of jobs, especially in the textile industry, to new mills in the South, this is a most important contribution by Brown Company's plywood and veneer subsidiaries at North Stratford.



**GIANT WILDCAT . . .** this 40-lb. cat looks like a giant pussy, but trapper Clifford Finsson, Riverside, says it was real mean. Cliff, who has been after this cat for five years, finally trapped it beside a recent deer kill in Success.





# REPORT TO EMPLOYEES



While Brown Company sold more goods in 1959 than it did in 1958, by a respectable 3½ million dollars, it earned about half a million dollars less than in 1958.

These figures, of vital interest to all employees as well as to others in the North Country who look to Brown Company operations for their livelihood, were presented in the Annual Report.

They show:

In 1958	Net Sales	\$55,407,620
In 1959	Net Sales	\$58,888,381

The above figures include the entire year's sales for Resi-Chem Corporation, which became a subsidiary of Brown Company in October 1959. Even without Resi-Chem, the sales of Brown Company and its North Stratford subsidiaries showed an increase of 5.2% last year, but earnings were down substantially.



In 1958	Net Earnings	\$1,295,631*
In 1959	Net Earnings	\$714,203

\*Includes \$315,000 of federal income tax refunds.



In other words, Brown Company **increased** its sales by over 5% in 1959, as compared with 1958, but profits **decreased** by over 25%, not counting the tax refund in 1958.

Although there were fewer Brown Company employees (about 50) in 1959 compared with 1958, employee payrolls and benefits were increased.



These figures show:

In 1958	Employee payroll and benefits	\$19,238,659
In 1959	Employee payroll and benefits	\$20,343,822

"There were three principal projects in 1959, all of which are now nearing completion," states the Annual Report.

The first was construction of a plant at Birmingham, Alabama for the manufacture of Bermico sewer pipe and conduit. This plant is strategically located for ready access to raw materials and southern markets.

The second was construction of added building space and installation of new equipment at Cascade to handle increased demand for sheeted papers, including offset and register bond, and to create additional space for storage and handling of towels.

The third was construction of buildings and facilities at North Stratford for manufacture of cross-banding (the center portion of the plywood "sandwich"), utilizing Brown Company hardwood logs too valuable for pulpwood, yet not up to the exacting standards for veneer faces and backs. New storage facilities for veneer, under controlled temperature and humidity conditions, were also completed.

New products introduced during the year included a "Driwell" unit consisting of 19 sections of 4" Bermico, bundled and perforated to receive and disperse water from roof drains; "Wul-Tex," a new Onco product made from a blend of Solka Pulp and selected wool fibers; "Press-Aid L," a Floc used in processing fruit juices; and embossed towels as well as a natural brown C-Fold towel to fill out the Nibroc towel line.

In writing of Berlin operations, Board Chairman L. F. Whittemore reported to stockholders:—

" . . . principal increases (in sales) were in paper and plywood, both of which showed important gains over the previous year. On the other hand, sales of sulphite pulp were down substantially, and the selling price on one of the principal grades was lower than the year before, with the result that losses were incurred on this line of product. Most lines of product showed reduced profit margins as labor rates were increased without corresponding increases in selling prices."



# With the LADIES in BROWN COMPANY



by Evelyn C. Lipman

Kathleen Albaugh Lynch — better known as “Katie” — has been an operator at the Cascade Paper Finishing Room since 1923. During 37 years with Brown Company, she has seen the paper cutting operations go through a complete cycle.

Thirty years ago the Company was a major producer of sheeted papers for envelope stock and other uses, with 10 or 12 large cutting machines. Then Nibroc towels came on the scene and became so important that most of the space used for sheeted paper operations was taken over for towel machines.

Katie and the women who work with her play a very important role in the Finishing Room operations. They must be sure each ream of paper contains 500 perfect sheets, so customers will get what they ordered and have no complaints. They look for and pull out of the pile any sheets which are wrinkled, spliced or for any other reason are defective and discard them.

Katie, born and educated in Berlin, has always lived on Cascade Hill. Her first husband, Harry Albaugh, employed at Cascade Boilerhouse, died in 1920. Her second husband, John Lynch, a Cascade electrician, died several years ago. Katie has two children, a son Harry Albaugh, who owns an electric shop in Lyme, N. H., and a daughter, Veronica Gordon of Pittsfield, Mass. Veronica's husband Harold Gordon, was once owner and manager of the Berlin Street Railway after it converted from streetcars to buses. With her three grandchildren, Katie finds no dull moments, especially at the Christmas family gathering.



Irene Markovich, secretary to General Purchasing Agent Van R. Woolsey, and supervisor of the department since 1954, was born and educated in Berlin. She joined Brown Company in 1941, first in the Stenographic Department; then six years at Bermico Office, coming to Purchasing in 1951.

Irene and her husband, Joe, production control supervisor at Bermico Mill, have a mutual hobby, designing and making furniture. Irene gets an idea, sketches it, and Joe — a self-taught cabinet-maker and “jack-of-all-trades” makes the pieces in his basement workshop. One of their most original creations is a combination radio, bar and phonograph made of birch plywood.


Three years ago, Irene and Joe remodeled their four-room apartment. While Joe took down partitions, changed plumbing, and wired new electrical outlets, Irene helped with painting, reupholstered chairs and made draw draperies. From a pair of livingroom lamps in a Boston store, Irene sketched her own design. With some odd pieces of wood, brass, and glass tubes, Joe turned out as handsome a set as you'd see.

Their latest project is furnishing their summer cottage at Lockes Mills, Me. Irene helped plan the two-bedroom ranch style cottage, gave Joe a hand pouring cement, laying beams, floorings and side walls. While Joe completed the interior last year, Irene concentrated on the lawn and did some landscaping. This summer they are going to build an outdoor patio and move down the knotty pine bedroom sets and other furniture Joe has made.





# STUDENTS' MURAL AT CASCADE




**MURAL ON PAPER MAKING . . .** Gorham junior high students cut out, painted and mounted essential machines used in making pulp and paper. Upper left, clockwise, Judy Tate, Sheila Howland, Cathy Jensen, Jill Orino, Ray Losier and Maurice Thompson. Lower left, Judy Tate paints paper mill. Center, Cathy Jensen (seated), Peter Warren, Joe Ruel, William Dooen, Gary McLeod, Ray Losier and Jill Orino pose around finished mural. Lower right, Sheila Howland (left) and Cathy Jensen at work during project.

Last spring Gorham Junior High School teachers William Marston and Thomas Tracy arranged to have their classes taken through the Cascade Mill. It was a combined social science and art project, and an opportunity for students to watch paper actually being made.

One result of the mill tour is now on exhibit at the Cascade Time Office. It is the work of about 10 of the students, some of them children of Company employees, who made the visit a year ago. Their project is a mural about 12' long and 4' high. It shows key steps in the process of making pulp and paper, from pulpwood delivered at the mill to the finished product.

Art Director Tracy says that the mural is entirely the work of the students. They first sketched mills and machines freehand, on pieces of plywood, then cut them out and painted them giving a three-dimensional effect by use of proper shading. The finished pieces were then attached to a single large sheet of wallboard, and connected with red lines to

show the flow of materials through various manufacturing processes.

Paper men will quickly recognize in the mural such familiar equipment as the barking drum, digester, washer, Jordan and paper machine.

From the realistic appearance of the completed mural, it is evident that the Cascade tour and art instruction combined to develop a better understanding of how paper is made in Brown Company's mills.



Gorham school officials examine APPA manual, donated to local schools by Company, on paper making in class room. (Left), Supt. Gordon Tate (Right) Principal John Baldwin.



# BROWN CO NEWS REVIEW

## THOMAS STILES PROMOTED

Thomas J. Stiles, former general superintendent at Cascade, has been made Manager of Paper Manufacturing and will be responsible for paper manufacturing at Cascade and Riverside.



Mr. Stiles who started working at Cascade when only 16 years old, is first vice president, Northeastern Division, Paper Industry Manufacturing Assoc. He served with the Army in the Pacific Theatre during World War II. His hobby is raising horses for harness racing.



**CONDUIT CUSTOMER VISITS MILL** . . . John A. Denny of Westinghouse Electric Supply Company visited Bermico Mill last month. Mr. Denny handles WESCO purchases of conduit from Brown Company. Left to right, Robert E. Cross, Bermico sales manager, Mr. Denny, and Arthur R. Taylor, manager, Bermico manufacturing.

## NEW TOWEL SALESMAN



Penn Holman of Atlanta, Georgia has joined the Towel Sales Division and will cover the states of Georgia, Alabama, Mississippi, Arkansas and part of Louisiana. Penn is a graduate of the University of Georgia, served four years in the Navy and is unmarried. His chief interests are water skiing and golf.

## NEW RESPONSIBILITY FOR BROWN COMPANY OFFICIALS

Four Brown Company officials have been elected officers or directors of Bermico Products Limited, new Canadian affiliate of Building Products Limited and Brown Company, which will manufacture Bermico pipe and conduit in Hamilton, Ontario for Canadian markets.

Elected directors were Alexander B. Walker, assistant treasurer of Brown Company, Malcolm T. Murray, staff vice president for sales, and Bernard M. Guthrie, manager of the Company's west coast Bermico operations.

Arthur R. Taylor, manager of Bermico manufacturing, was made vice president of the new firm and Mr. Walker was elected as its treasurer. Leonard F. Long, president of Building Products Limited, will serve as president of Bermico Products Limited as well.



**BERMICO FOR AIR FORCE** . . . Company employees complete loading of shipment of 3" and 6" conduit for use at Andrews Air Force Base in Maryland. Conduit is bundled, will be lifted through top of truck on unloading. Left to right, Rosaire Brault, Lawrence LeClair, Rene Leveille. Interested spectator is Airman 2/c Eugene Christiansen of Gorham, home on Christmas leave. Gene's father Clarence is a grader for National Hardwood Lumber Association.



## NEW BUYER FOR PURCHASED PULPWOOD UNIT



Henry J. Dombkowski of Mexico, Maine has joined the Purchased Pulpwood Unit as buyer in western Maine, replacing Johnny Renoux, who will devote his entire time to the purchase of logs for the North Stratford veneer operations of Brown Company.

Mr. Dombkowski is a graduate forester from the University of Maine and acquired the nickname of "Rabbit" while a halfback on the University's football team. He served with the United States Army in Korea between 1952-55, was discharged with rank of first lieutenant.

## BORK AND BENNETT ATTEND LOGGING CONGRESS

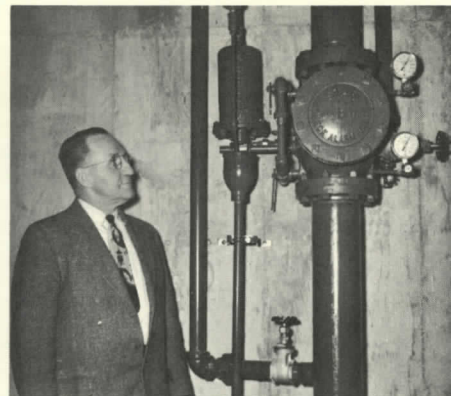
John Bork, Assistant General Logging Superintendent, and Daniel R. Bennett, foreman at Lincoln Pond Camp 3, will take

part in panel discussions on logging at the sixth annual Northeastern Logging Congress at Utica, New York, April 20-22. Representatives from 20 northeastern states are expected to attend.

Mr. Bork will serve on a panel discussion on "Planning Logging Operations" and Mr. Bennett will take part in a panel on "Skidding and Yarding Forest Products."



**DRAWING THE BOW . . .** Bob L'Heureux of Bermico demonstrates correct technique for good marksmanship as Roger Montminy, Burgess Digesters (left) and Lionel Grondin, Bermico (right) stand by.



**INSPECTS CHECK ALARM VALVE . . .** Fire Marshall Henry Holland inspects newly installed valve in basement of Cascade Finishing Room. In the event of fire which activates sprinklers, water passing through this valve automatically triggers fire alarms at Cascade.

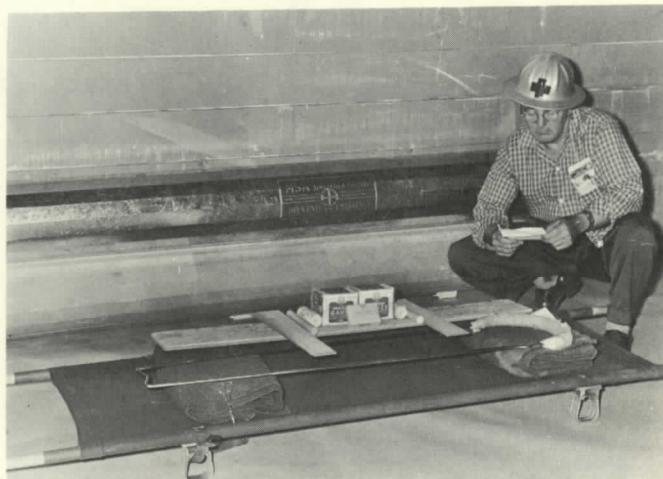
Henry Holland of the Plant Service Department has been appointed Fire Marshal of Brown Company.

Mr. Holland, who in the past has devoted only a portion of his time to fire protection, will now spend his entire time on this work.

Mr. Holland's duties will include education and training of all personnel including mill fire brigades, supervision of testing and inspection of fire protection equipment and liaison with fire insurers and the Berlin Fire Department.



**CONSERVATION AWARD TO COMPANY . . .** C. S. Herr, Vice President in charge of Woods Operations (left) accepts John Pearce Award of Northeast Section, National Wildlife Society, from Ralph G. Carpenter, II, Director of New Hampshire Fish and Game Dept. Award was made in recognition of Company service in preserving deer herd by leaving uncut areas of softwood where deer yard during winter.



**FIRST AID CANISTER . . .** Safety Supervisor Jack Rodgers checks contents of one of 50 emergency kits spotted around mills. Canister contains stretcher, splints, tourniquet, bandages and other emergency supplies.



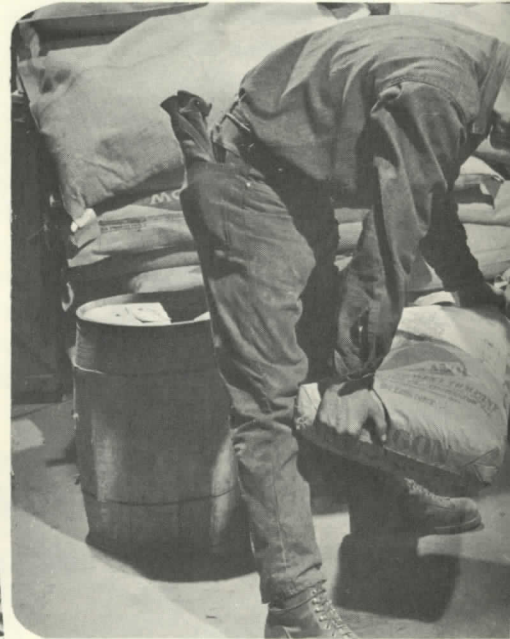


# PRIZE-WINNING CAPTIONS



"Look Mom! Daddy is not wearing his goggles!"

↑



"Instead of your back, use



Del Aube, Cascade Maintenance



"Keep to the right and you will be left!"



Hector  
Const





se your legs and knees!"



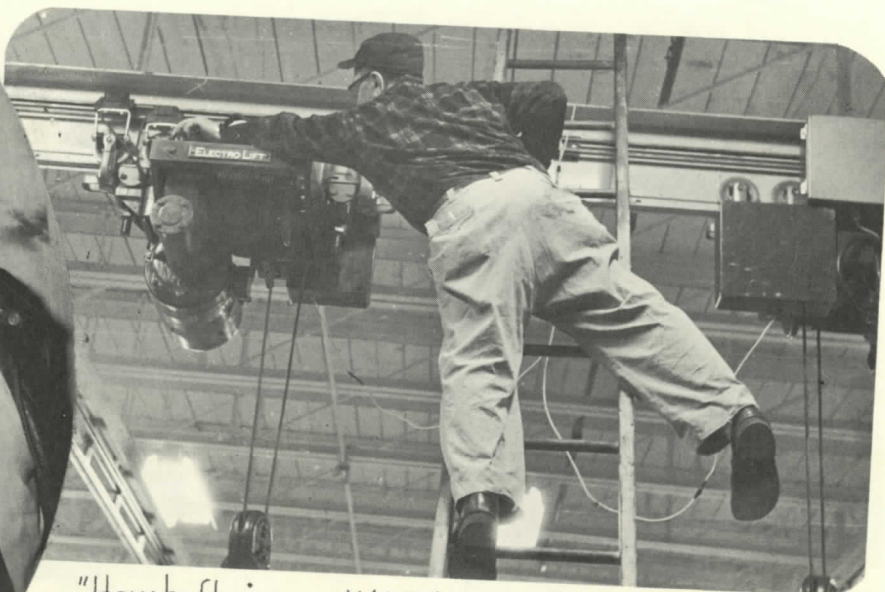
or Pouliot,  
instruction



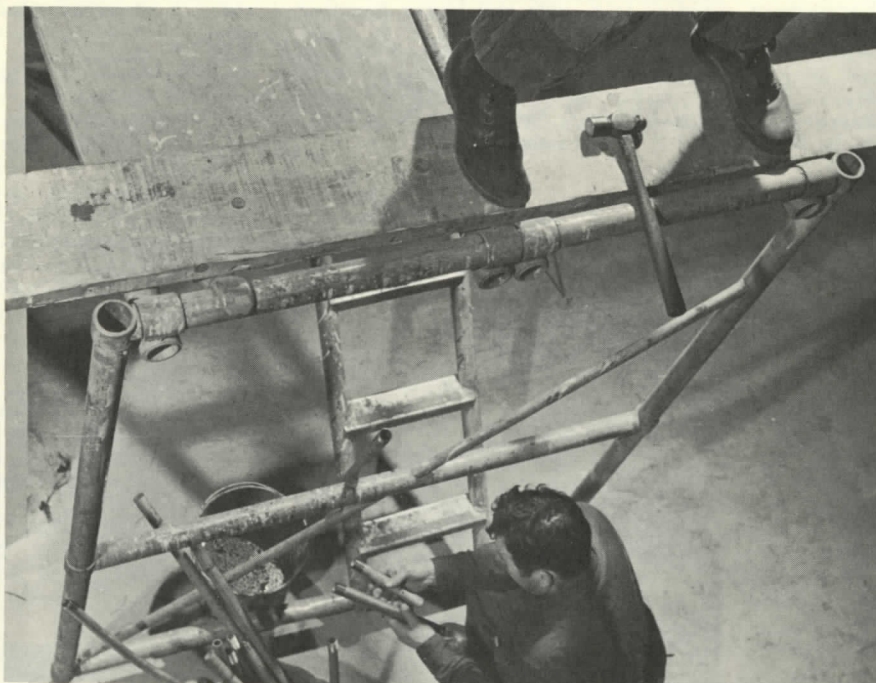
Roland Edqar,  
Gorham Hydro



Arthur Given,  
Riverside Office →



→ "How to fly in one HARD lesson!"



"On Target!"

**T**HERE are the winners of the BROWN BULLETIN safety caption contest. Each winning caption was awarded \$5.

All entries from employees showed that they recognized the dangerous situation which was shown in each of the five pictures. It was a difficult job to select the best captions from those submitted.

From the fact that the winners came from different mills, it is ap-

parent that the majority of employees are safety-conscious in most places. Safety on the job must be practiced 24 hours a day — 365 days each year. Until this is done, accidents will continue to happen.

We thank those who entered the contest, and also those employees who posed for the original pictures. We know they did so with full knowledge that what they were doing was the **WRONG** way.

— The Editor.



# News AROUND THE PLANTS



**SWEDES VISIT BERLIN . . .** Shown above with Brown Company officials are three representatives of Stora-Kopparberg, Swedish iron, pulp and paper firm and world's oldest corporation founded in 1288 A.D. to mine copper. Seated, left to right, Dr. Karl N. Cederquist, technical director of Stora, Brown Company's Dr. George A. Day, and Stora's Bertil O. Lunden and Nils Ahlberg. Standing in rear, Research Department's Ben Hoos, Dr. Paul M. Goodloe, A. B. Webber and P. S. Glasson.



**BROWN COMPANY BASKETBALL TEAM . . .** Hoopsters finished third in league play, losing many games by only a few points. Front row, left to right, Herb Buckley, Data Processing, Billy Dupont, Woods, Paul Sullivan, Police Dept. Ken Dickinson, Bermico. Back row, John Ellis, league statistician, Coach Harry Johnson, Riverside, Larry Bisson, Bisson's Garage, Dick Mortenson, Plant Protection, Downing Boucher, Burgess, and Maurice Wheeler, Public Service Co.



## RESEARCH & DEVELOPMENT

by Connie Forbush and Marge Sylvestre

Several of our technical men at Research entered a contest entitled "It Pays To See Victor," which appeared in the fall issues of both Chemical Processing and Chemical Engineering News magazines.

Dick Hall won an AM-FM Zenith radio, one of the Fifth Prizes.

The contest was composed of a crossword puzzle with clues across on chemical technical terms and trick questions requiring the knowledge of chemistry.

Fifty prizes were awarded, the first of which was an all expense trip for two to the summer Olympics to be held in Rome. Second prize, a console Hi Fi Stereo outfit; Third, 21" console Zenith TV set; Fourth, 10 prizes of 17" Zenith portable TV sets; and 15 Fifth prizes — AM-FM table radios. There were 22 Sixth prizes, Transistor Radios.

Two Research chemists who drive Pontiacs were hit recently by the same truck. We are beginning to wonder if Pontiacs are a jinx!

Coreen and Bill Aulie are on vacation, enjoying the "excellent" skiing reported in New Hampshire.

Ben Ansbacher of the Pulp group was waylaid in Waterbury, Conn., by a bad appendix which demanded immediate

attention. He is recuperating at the home of his parents in Burlington, Vt.

Walter Littlefield has been on the sick list for a couple months. We hope he will soon be back to his usual good health.

Florence Lepage is back at work after recovering from a broken arm sustained in a fall.

Dr. Paul Goodloe, Harold Titus, Ben Hoos, Dick Blanchard and Dick Ramsey attended the TAPPI convention in New York.

Research has another proud father — "Fy" Lepage has another baby boy, Gordon David, born February 1st.

Mr. and Mrs. William Aulie, Doris Pinette, Margaret Sylvestre and Roland Routhier attended the Ice Capades held in Lewiston, Me.



**43 YEARS WITH RAILWAY . . .** Alphe Godien, car inspector for the Berlin Mills Railway since 1935, receives best wishes and purse of money from fellow-workers. Making presentation is Manager Loyal F. Van Kleeck at right.

## BERLIN MILLS RAILWAY

by Leo Gingras

Everyone hopes Superintendent Albert Lafleur is having a fine Florida vacation and is soaking up some of that sunshine.

Replacing him in the Yard is Roland Pinette.



## MAIN OFFICES

by Muriel McGivney, Margaret Wagner and Lepha Pickford

Paul McGrath of Cost Accounting, is another ski enthusiast. Wildcat and Belknap areas are his chosen spots.

Carroll and Mrs. Mountfort had as guests over the February 22nd weekend their daughter and son-in-law, Mr. and Mrs. Carleton Nutter and family from Wallingford, Conn. Mrs. Mountfort returned with them for a visit.

Walter Forrest spent the Washington's Birthday holiday in Portland, Me. and Hingham, Mass.

Mr. and Mrs. Edwin Vaupel attended the wedding of their daughter Velma and Stanley Southwick of North Hampton, N. H. on February 27th in Tenaflay, N. J.

Evelyn Lipman attended the Ice Follies in Boston over a weekend and took in a show.



Patricia O'Connor spent the Washington's Birthday weekend in Lewiston visiting relatives.

The Ladies' Lounge has taken on a "new look" with the addition of new furniture. All the gals approve.

Mr. and Mrs. Alexander B. Walker vacationed in Florida in March.

## PRODUCTION

by Ada Anderson

Congratulations to Sandra and Richard Gagne on the birth of a baby boy. Ronald Jon was born on February 3rd and weighed 8 pounds and 11 ounces.

Gil Lepage attended the Paper Sales meetings which were held in New York during the Pulp and Paper Convention, the week of February 21st.

We were pleased to welcome back Bob Murphy after a seven-week illness. Bob, who is our Pulp Supply Coordinator was confined both to his home and at Mary Hitchcock Hospital in Hanover.

## INDUSTRIAL ENGINEERING

by Genise Amero

On March 4th Ada Anderson was pleasantly surprised during her rest period when she was presented with a birthday cake by a group from the Main Office. All gathered around to wish Ada "many more," and to taste the delicious and beautifully decorated cake.

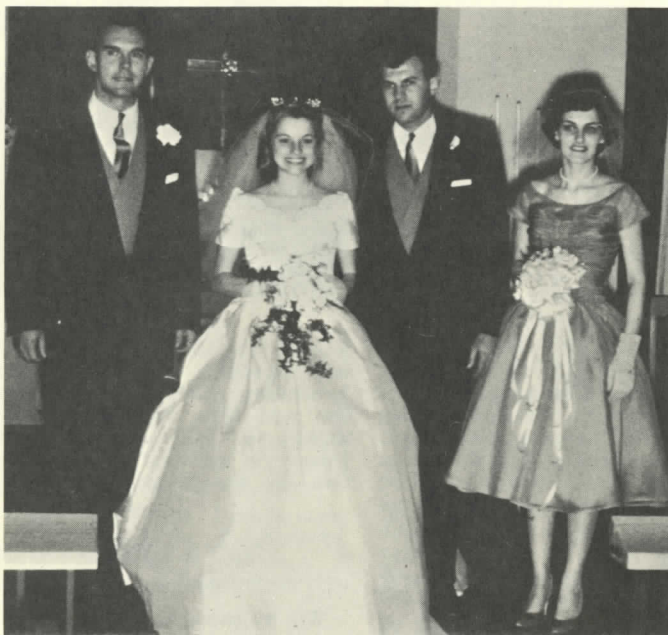
Pat Wysocki who formerly was with this department, is opening an office for the Mathews Conveyer Co. in Lexington, Mass. He will be calling on Brown Company from time to time, as it is included in his territory.

A few new faces are being seen at Wildcat these days—Pearl Murphy, Lorraine Alati, Barbara Kilbride, Lita Samson and Beverly Young, who, incidentally, is being introduced to skiing by Martha Jane and Fonnies Smith. "Bev" was instructed by your correspondent as to how to perform a snow-plow turn last Saturday, and by the end of the afternoon had it completely under control. She shows such ability in adapting herself to the sport that, who knows, we may have another Penny Pitou.

Speaking of skiing, Strack tells us that he has finally mastered (or practically mastered) parallel turns. Strack has been doing a little reading on the subject lately and finally came upon the secret. Incidentally, I saw him in line at the Gondolas, completely covered with snow. Do you really suppose he has the secret?

The Ice Capades in Lewiston was attended by a group from the Main Office. The display of brilliancy and good taste in costumes, settings and lighting arrangements was something to be admired. Talent-wise, there was hardly room for improvement.

The return trip showed a little excitement. I was driving along and this little Corvair passed me. I thought it was clipping right along, and a few miles further I noticed the Maine State



VAUPEL WEDDING . . . Velma Vaupel, daughter of Edwin G. Vaupel of Cost Accounting, was married in New Jersey February 27th. Left to right, Hugh Marshall, best man, the bride, groom Stanley Southwick, and maid of honor Joan Moretti.



LEAP YEAR REUNION . . . Girls presently and formerly employed at Purchasing Department get together each Leap Year to renew acquaintanceship. Front row, left to right, Theresa Barbin, Barbara Kilbride, Lucille Gauvin, Roberta Morin. Standing, Julia Sullivan, Lillian Routhier, Patricia Poliquin and Eula Taylor. Photo taken by Irene Markovich, in charge of the party, held at Tower Inn February 29th.



Police car had stopped the Corvair and then turned and was headed in the opposite direction from me. I kept going and had gone no further than 4 or 5 miles when headlights appeared directly behind me and seemed to be ready to pass me. I thought, there goes that Corvair again, but lo and behold, it was the State Trooper again, but this time stopping me. I stopped, rolled down the window, he didn't say a word, walked from the back of the car to the front, looked at the license number, then he asked to see my driver's license and car registration, continued to fill out a form, handed me a card and told me to get the car tail light fixed—whew!!

It seems that the Whiting family has a little man in green uniform chasing them to their front doorstep these days. You certainly can't say the Whitings aren't well matched.

Len has finally got his dryer and washer hooked up. With all the wires and everything about, we were afraid he would get electrocuted. Good work, Len, now let's hope they work.

Len is working on a new machine in the Cascade Towel Room these days called a "squeezer" (for squeezing cartons to aid in applying tape). In case of breakdown, Strack has offered his services in filling in while it is being repaired.

How about that new Hollywood muffler Len is sporting around these days? Loud, isn't it?

Everyone is happy to see our switch-board operator Honey Cameron back after a prolonged illness.

Conrad is getting so proficient with his wheel chair we are thinking of entering him in the 500-mile race at Indianapolis.



**RUSS DOUCET'S YOUNG FRY . . .** Left to right, Christine, 8, Lisa Louise, 7 months, and Celeste, 6, daughters of Mr. and Mrs. Russell P. Doucet, now living in Indianapolis, Indiana. Mr. Doucet is midwestern sales representative for the Bermico Division.

## DATA PROCESSING

by Laurel Rowell

We welcome Lorraine Gagne back to our department. Lorraine worked with us before she was married and will be with us a few months.

Congratulations to Claire Gilbert on her marriage to Raymond Rivard of Cascade Mill. The couple were married at St. Joseph's Church February 6th and traveled to Connecticut on their honeymoon. A pre-nuptial dinner was held for Claire at the New Berlin House. The group at Tab presented her with a set of stainless steel bowls and a lovely utility cart.

At this same time, a gift of jewelry was given to Beverly Robichaud, who was leaving the following week to live in Portland, Maine.

## PURCHASING

by Irene Markovich

The "Leap Year Reunion" for former and present employees was held by the Purchasing Department girls at the Tower Inn on February 29th. There was a lot of catching up on news. Get-Well wishes were sent to Patricia (Thomas) Birkett who was unable to attend as she recently underwent surgery and was still at the Mary Hitchcock Hospital in Hanover. Also unable to attend was Helen (Mortensen) Delargy who now lives in Springfield, Mass.

What is this we hear about our ski enthusiast, Barbara Kilbride, being tangled up with the T-Bar Lift at Wildcat recently? Fortunately, minor damage to Barbara—none to T-Bar.

## INVOICING DEPARTMENT

by Yolande Landry

Boston visitors recently included John Keane of the Paper Sales Division and Dave Servis and Bob Lang of Towel Sales, who stopped by to say "hello" while here for a sales meeting.

Marie Amero and Elaine Paquette gave us a glowing account of their recent weekend in Boston. Highlight of the trip—the Ice Follies.

Warren Oleson and family also motored to Boston for The Follies. While there "Skish" dropped in on the Sales Office, thus combining a little business with pleasure.

Congratulations to Doris Bergeron upon winning a \$25 bond at a local drawing and \$60 the previous evening at a private shower. That's what we call a profitable weekend!



**CHRISTMAS WITH ANDY . . .** Plant and construction personnel at Birmingham relaxed to celebrate the Christmas holiday (but without snow). Seated at left, Mrs. Mildred Andrews and Nell Landers of office staff. At right, Mrs. Thomas of construction company, and Vivian Jones, also of office staff. Standing with Andy is Mr. Thomas. Others in photo include Brown Company's Bill Agee and Jim O'Dell who will help supervise Bermico production in south.



**BROWN COMPANY HOCKEY TEAM . . .** Finishing second in regular City League play, Brown Company's pucksters fought way into finals of post-season playoff but were downed by National Guardsmen in the end. Left to right, kneeling; John Garneau, Jules Payette, Jiggs Lessard, Paul Cloutier and Norman Bugeau. Standing, Oscar Carrier, George Coulombe, Leo Roberge, Leo Vezina, John Callahan and Roland Lepage, Jr. Absent when photo taken were Ronald Cislane, George Roy, Joe Fontaine, Donald Duquette, Richard Gagne and Joe Ottolini.





**40 YEAR'S SERVICE . . .** Ralph Ryerson, Upper Gate House Tender, Gorham Power, retires after 40 years with Company. Left to right, Paul Johnson, Chief Operator, Power and Steam Department, Ryerson, Chief Power Engineer Henry Stafford presenting service pin, and in rear, Dispatcher Norman Robichaud.

## POWER AND STEAM

by Sylvia Metevier

Congratulations to Mr. and Mrs. Norman Robichaud on the birth of their fourth child, a daughter, Patricia Norma, weighing in at 8 lbs. 3 oz. Norman is our Power Dispatcher.

Best wishes for a happy retirement go to George Parent, helper at Riverside Extension.

Your correspondent wishes to report that her son, Clark Stephen, is now two months old and a bouncing, healthy baby.

## INDUSTRIAL RELATIONS

by Beverly Young, Lorraine Lachapelle and Ubalde Rousseau

Congratulations to Patrick J. Reilly in his new appointment as Director of Labor Relations. He replaces Alfred B. Clark who resigned recently. Best wishes also for a speedy recovery to Mr. Reilly, who has been in the hospital.

Fonnie Smith took a week's vacation recently to enjoy skiing on various slopes.

Rita Roy is our expert skier in this department. No slopes are too steep apparently, Rita takes them all in her stride. Give Beverly Young a few more weekends and she too will be a whiz at skiing.

Our sympathy is extended to Mr. and Mrs. David Marquis, on the death of David's father-in-law Oscar Murray.

Omer Lang of Woods Employment attended a conference in Washington, D. C., March 1, 2 and 3. He had to remain an extra day on account of the snowstorm.

## MAINTENANCE AND CONSTRUCTION

by Janice Lowe

Mrs. A. C. Coffin underwent surgery at the St. Louis Hospital recently. We all wish her a speedy recovery.

Congratulations to Mr. and Mrs. Clark Metevier on the birth of their son Clark Stephen. Mrs. Metevier is the former Sylvia Oliver of the Power and Steam Department. Syl came back to work this week and Claudette Leblanc, who replaced her, has promised to come back and share our coffee break sometime. Good luck to you Claudette, and don't forget to come and see us.



by Lorraine Pinette

Mr. C. S. Herr was in New York City for the American Pulpwood Association Meetings during "Paper Week." While there, he and Mrs. Herr attended a performance of "My Fair Lady."

Ken Norcott, Mike Grigel and Clarence Rand had a close call. In driving to work one morning, an oncoming loaded pulpwood truck side-swiped a truck in front of them and the next thing they knew, pulpwood was coming through their windshield. Fortunately, the fellows were not hurt but as a result, Mike is now sporting a new Ford.

Our former Olympic star, Bob Reid, Sr., has returned from Squaw Valley where he attended the 1960 Olympics as an official.

Martha Jane and Fonnie Smith recently took a week's vacation to ski. Guests at their home during the week were Miss Christina Miano and Frank Miano of Holyoke, Mass., Miss Sheila Keane of Waynesboro, Pa., Lt. and Mrs. Ronald Helman and daughter Betsy of Plattsburg Air Force Base.

On Saturday, February 27th, Fonnie and Martha Jane, Beverly Young and Christina Miano attended the David Simpson Memorial Race held at Intervale Ski Area. In the party were Ronald Simpson of Melrose, Mass., Alice Simpson, Mrs. Lily Belinski and Dr. Joseph Searls, all of New York City.

## WOODS ACCOUNTING

by Patricia Poliquin

Our sympathies are extended to the families of Reynold Finnegan of this department and Howard Finnegan of Woods Storehouse on the death of their mother.

Leon Hawkinson was one of the lucky ones to enjoy a two weeks' vacation in Miami, Florida this winter. Leon visited the Seaquarium in Miami and spent some time at Hialeah. Also, we can't forget to mention his basking in the Florida sunshine surrounded by swaying palm trees. He sure did have a beautiful tan when he came home.

Arthur Jodrie, one of our scalers, has been recuperating at home after an operation. We understand he is coming along fine and will be returning to work in a few weeks.

Beverly Hawkins has been helping out with the scaling work in this office due to the absence of Arthur Jodrie.

Kenneth Fysh has been his usual busy self at this time of year preparing for the Annual Ski Carnival of the Nansen Ski Club.



**SLED DOGS RACE AT BROWN FARM . . .** Thanks to the efforts of Hubert Connolly, first-class machinist, Burgess Maintenance and Paul Connolly, Electric Repair Shop Storekeeper, and their families, sled dog racing returned to Berlin this winter for the first time in 23 years. Shown above are part of spectators and contestants with Hubert Connolly holding Cindy and Prancer, 3-year-old Siberian Huskies. Hubert, Jr. is behind sled.



## LUMBER PRODUCTION DIVISION

by Gene Anderson

The re-opening of the sawmill after a six-week's shutdown was good news for all. The saws are humming again and the crew are all back on the job.

Our manager Webster Evans took the opportunity during the shut-down to spend a short vacation on the Grand Cayman Islands in the British West Indies.

A welcome hand is extended to Russell Coolidge and Wayne Bissell, new Atlantic Lumber Co. hardwood graders assigned to our mill.

Gordon Adams, our log deckman, hit the jackpot at Vaillancourt's Market drawing. He collected a \$200 cash award.

Millwright Ernest Ward, Sawyer Austin Pennell, and Pondman George Gauthier are on our sick list.

Our sympathies go out to Filer Richard Mealey, whose brother passed away recently in Dover-Foxcroft, Me.

Congratulations to Mr. and Mrs. James Tibbetts on the birth of their new son. Jim, who is a pondman, was so excited over the good news he fell into the pond.

Carl Mowrey's craftsmanship with wood is hard to beat. The gun cabinet made by him is something to be really proud of. Carl is also an Atlantic grader located here.

Foreman Bill Pike, Jr., along with a couple of friends had a very successful rabbit hunting trip in the Jefferson area. All three hunters got their limit in short order.

## RECORDING GAUGE

by Tony Cellupica

Mr. Recording Gauge himself, Bernard Covie, has retired as of March 31st.



**INQUISITIVE WHITE TAIL . . .** photographed from car window by BULLETIN photographer Vic Beaudoin at Wilson Mills, Me. just east of entrance to Parmachenee truck road.

It seems that "Mac" was a "Reckin Gage Man" way back when automation wasn't even in the dictionary. He will be missed by all of us. Now you will be able to do all that fishing you want "Mac."

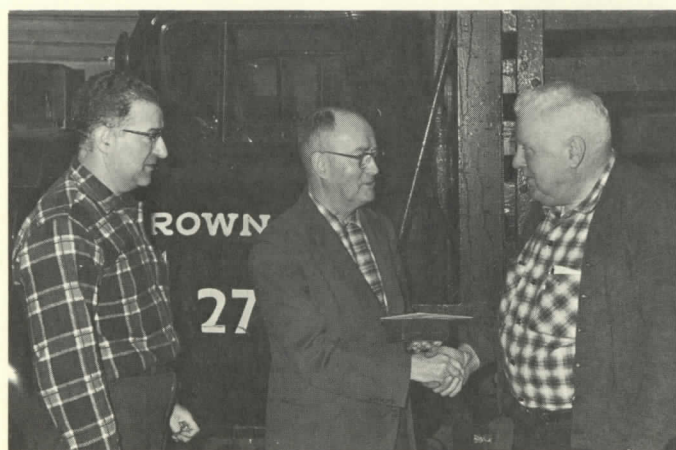
Our replacement, Vic Blair, has left us after being around quite some time. The last we knew he was giving Research a helping hand.

A hearty welcome to a newcomer, Royden Crotto, who has joined our repair crew as an apprentice.

An early vacationer was Vernon Johnson. Vernon and his family took in the Ice Capades in Lewiston and also did some skiing.

This correspondent tried out his first step in politics in the City elections this spring, but didn't fare too well. After winning in the Caucus, it seems that incumbent Councilman Lionel Parent was too much competition.

Now that Hector Leblanc has bought a snow blower, we didn't have any more snow. Thanks, Hector!



**TRUCKING CLERK RETIRES . . .** Allen Henley, who retired after 46 years with Brown Company, is shown above on last day at work with Trucking Supervisor Arthur Goyette, left, and Bill Pickford, supervisor, trucking operations (Woods), right. In Mr. Henley's left hand is wrist watch and purse given him by fellow employees.



**RELIEF FOREMAN RETIRES . . .** Thomas Thorpe, Cascade Paper Machines, leaves company after 42 years' service. Fellow-workers wished him happy retirement as he headed for Florida for winter. Tommy's "green thumb" will be busy come spring with his flower garden. Left to right, Tour Foreman Odilon Boivin, Mr. Thorpe, Assistant Superintendent Edward Fitzgerald, Superintendent Reginald Murray and Adolphus Blais.





## BERMICO

by Rosaire Brault and  
Robert Downs

A speedy recovery is wished for Conrad Bergeron, still on our sick list.

We welcome back to work after prolonged illnesses, Herbert Berry, tinsmith, and Lionel Michaud of the Fittings Department.

Another Florida vacationer was Harold Tankard.

The Boy Scouts' "Dad and Son Banquet" was held February 13th. Opening ceremony was performed by Scout Troop 150 of North Conway under Scout Master Jim Lacker, followed by an evening of Scout events. There was a talk on "Scouting in America" by local Scoutmaster Paul DeChamplain of Bermico, followed by Scouting events by members of Troop 210.

Presentation of the AAD Award will be given May 8th at St. Anthony's Church, Manchester, by The Most Reverend Bishop Primeau.

The Golden Jubilee Jamboree will be held July 25-30 in Colorado Springs, and the local Jamboree, at Camp Carpenter, Manchester, N. H. on May 8th.

Robert Whitney of the Research is District Commissioner.

The Mt. Forist Archery Club hopes to participate in some competition with other clubs in the State, this spring.



## CHEMICAL & FLOC

by Alf McKay

Maurice Roy and Alphonse Lavoie attended a hockey game in Montreal—Canada vs Detroit.

Albert Gilbert has been hospitalized with a back injury.

Oscar Vachon is back to work after being out with a broken toe.

Linwood Johnson has a new Ford and Warren MacKenzie, has been seen sporting around in a Valiant.

## ONCO PLANT

by Florence Parent

Emile Michaud is spending a month in Florida. Lucky "Mich." No snow to shovel there!

Helen Harp is recuperating at home after undergoing surgery. Hurry and get well, Helen.

Marjorie Lozier is back with us. It's nice to have you back, "Marge."

Ernest Bergeron, Ethel Piper and Germain Sullivan are back to work after being out sick. Glad to see you back.

We were sorry to see Armand Landry leave us. Good luck in your new job, Armand. He is temporarily replaced by Elaine Thibeault.

Congratulations to Ethel Piper on becoming a grandmother once more. This time it's a boy to her daughter and son-in-law, Mr. and Mrs. Robert Pike.

Congratulations also are extended to Carol Stenberg's son on his graduation from Medical School. Carol, now with Bermico, was formerly with this department.



## CASCADE

by Lorraine Alati and  
Bob Cloutier

Welcome back to Bob Murphy, who has been out on sick leave for the past six weeks. Its good to have you back with us, Bob. We all hope that you will stay on the road to good health.

Congratulations are in order to Richard and Mrs. Bisson on the birth of their son Steven David, who weighed in at 7 lbs. 7 oz. Steven is their fourth child and was born on March 1st. "Dick" works as a chemist in the Cascade Paper Laboratory.

We of the Cascade Office and co-workers of Reggie Murray were very sorry to hear of the death of his father, Oscar Murray, who also at one time was a Brown Company employee.

Carole (Dalphonse) Lamirande has terminated her employment at Cascade Office to join her husband in Frankfurt, Germany, where he is stationed with the U. S. Army. We all wish her "bon voyage" and a happy stay and tour in Germany.

Congratulations to Tommy Stiles who recently was promoted to Cascade Mill Manager. We, your co-workers and friends wish you every success in this new position.



**MILLWRIGHT RETIRES AFTER 37 YEARS . . .** Leo Murphy, Chemical Plant millwright receives congratulations from Maintenance Manager Harold Blakney. Left to right, front row, Plant Engineer Oscar Hamlin, Murphy, Blakney, Norman Hayes and Clarence Oleson. Back row, James Kearns, Fred Vallis, Leo Marcotte and Adelard Rivard.



**38 YEARS WITH COMPANY . . .** Albert Lawrence, Cascade oiler receives best wishes from his friends at Cascade upon retirement. Left to right, front row, Plant Engineer Alvin DeSisto, Mr. Lawrence, and Relief Foreman Maurice Cloutier. Back row, George Antonsen, John Leveille, Laurier Riendeau and Herman Beaudet, oilers.





**WHO SAID THERE'S NO SANTA CLAUS . . .** seems to be the message conveyed in this picture by the eyes of "Tommy" Cloutier. Tommy is the 19-month-old son of Rose and Bob Cloutier. Rose at one time, was a Brown switch-board operator. Bob works in the Cascade Office as secretary to the mill manager.

### CASCADE TOWEL ROOM

by Pauline McIntyre  
and Jeanne Couture

Almado Smith had a visit from his son Pvt. Gerald Smith of the U. S. Army Engineers, who has completed his basic training at Fort Dix, N. J.

Mrs. Rita Couture announced the engagement of her daughter Gloria Ann to James David Ramsay, son of Mr. and Mrs. Richard Ramsay.

William "Bill" Pike vacationed in Dover and Portsmouth.

Our sympathy is extended to Joseph "Ben" Gallant on the death of his mother, Mary Gallant.

Sympathy is also extended to Edmond Boutin on the death of his wife Edrie.

A speedy recovery is wished for Bill St. Pierre, towel supervisor.

Henry Demers broke the record by catching a four pound laker.

Irene Chevarie was given a farewell party at the home of her parents, Mr. and Mrs. Joseph Chevarie before leaving for eight weeks of basic training for the Army at Fort McClellan, Alabama. Irene worked as a towel operator and cutter operator.

While on vacation, Albert Bouchard and his wife spent a weekend in Sherbrooke, P. Q.

Our sympathy is extended to Cecile Martin on the death of her brother, Joseph Gagne, and to Mrs. Jeannette

Roche Gagne on the loss of her husband. Mr. Gagne was an employee of Riverside Mill.

Congratulations to the proud parents — to Mr. and Mrs. Lionel Frenette on the birth of a son. Lionel works with the shipping crew; to Mr. and Mrs. Francis Alimandi on the birth of their first daughter. Mr. Alimandi is also of the shipping crew.

Sympathy is extended to Roland Albert on the death of his father-in-law Oliver Guitard.

Lilla Jensen's nephew, Erling A. Jensen, the son of Mr. and Mrs. Fritz Jensen, is engaged to Miss Sandra Dalphonse. Sandra's father works in the spare crew, Cascade Paper Machines.

Our sympathy goes to the family of the late Armand Lauziere. Armand was employed in the shipping department, had worked in the towel room since 1945, after joining the Company in 1936. He was a Veteran of World War II.

Doris Mercier Gauthier was given a surprise stork shower by her two sisters and her mother, Mrs. Joseph Mercier. Sisters Laurette Laroche and Dot Rivard are both employed at Cascade. Attending were Jean Couture, Theresa Lafrance, Juliet Therrault, Cecile Peabody, Lena Peters, Beatrice Peloquin, Lucia Dupuis, Winnie Milliken. Louise Michaud Paulin visited Doris the following afternoon. Many beautiful gifts were received.

Nap Carbonneau and his wife had a visit recently from their daughter Susan and Nancy Klasse of Hartford, Conn.; also Bill Kern and Al Wolfe of the University of Massachusetts. While here they spent considerable time skiing at Wildcat.

We sure were all glad that Nap and the boys didn't get hurt seriously from the explosion on No. 9. Nap said he sure was taken by surprise and was plenty scared.

Another engagement was William "Bill" Marcou's son Daniel Richard Marcou to Marguerite Langevin.



**ARMY NUPTIALS . . .** Private Doreen Bald, Women's Army Corps, United States Army, became bride of Private Maurice Baker, stationed with Army in Georgia, at St. Anne's Church. Doreen is daughter of Mr. and Mrs. Arthur Bald of Milan, both employed at Brown Company — Mrs. Bald, at Towel Division; Mr. Bald, Burgess.



**BURGESS & KRAFT**

by Jeannette Barbin

Mr. and Mrs. Fred Hayes, Jr. attended the wedding of their son Ronald, February 27th, to the former Carol Ann Donlan of Saxonville, Mass., in St. George's Church, that city. Others who attended were Neville Hayes and his fiancée, Janice Gaudette (daughter of Henry Gaudette — Burgess Construction); Mr. and Mrs. Maurice Brasselle; Ritchie, Linda, and Christine Hayes; Mr. and Mrs. Fred Hayes, Sr. and Mr. and Mrs. Donald Marois. The groom is Senior Accountant for Arthur Anderson Public Accountants in Boston. The newlyweds established residence in Watertown, Mass.



**50 YEAR MAN . . .** Joseph Valliere, machine tender, has been employed exclusively at the Cascade Mill for half a century. Wishing him a happy retirement are, left to right, Lloyd Carpenter and Joseph Baillargeon, tour foremen, Chet Bissett, Personnel, Valliere, Albert Vautour, spare crew foreman and Superintendent Reginald Murray.



Peter Thomas has resigned to accept a position as Products Development Chemist in General Electric's Silicone Products Department, Chemical and Metallurgical Division, Waterford, New York. Waterford is just north of Albany.

Nurse "Vic" Sullivan, accompanied by her sister Miss Emma Paquette of Sudbury, Ontario, visited Vic's son and daughters in Boston and New York recently.

Deepest sympathy is extended to Edmond Boutin on the death of Mrs. Boutin.

Charlie McKelvey underwent surgery at St. Louis Hospital, and is now at home recuperating.

We are happy to report that Ted Donaldson, who has also been in the hospital, is now back at work.

Mrs. Louis Fortuna has been replacing Ted in the Construction Office. She plans to join her husband, presently stationed at Fort Benjamin Harrison in Indianapolis, before too long.

A speedy recovery is also wished for Leo Fecteau, out since January 30th with a long siege of double pneumonia; and for George Albert, on the sick list since December 27th.

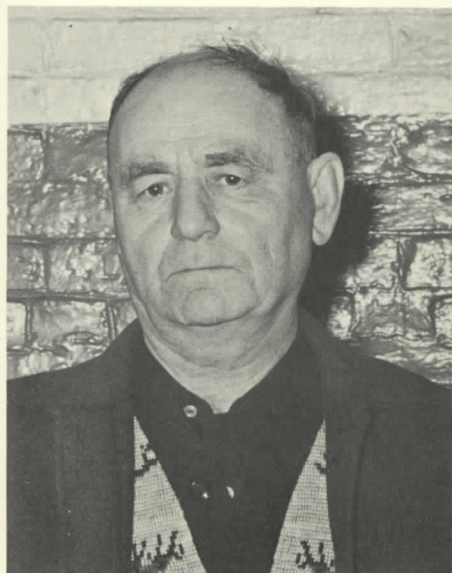
Alphonse Therriault spent two weeks in late February skiing in The Laurentians.

Congratulations to Mr. and Mrs. James Labonte on the birth of a daughter, Janet, January 28th.

Thorvald Arnesen and Wilfred Bertrand were business visitors in February at Oxford Paper Company, viewing their wood-handling system.

Mr. and Mrs. T. M. Brown were in New York City during Paper Week in February.

Mrs. Robert Birkett (formerly Patty Thomas) underwent surgery at Mary Hitchcock Hospital. Our best wishes to



**34 YEARS' SERVICE . . .** Odilon Garon, blacksmith at Burgess received best wishes for happy retirement and a purse of money from his fellow-workers.



**RETIREMENT DINNER . . .** Pete Ryan, maintenance supervisor, Burgess, was honored at a retirement dinner and presented with a purse and 33-30 Winchester rifle. Left to right, Dr. George Day, technical director, Chief Engineer George Craig, Harold Blakney, maintenance manager, Ryan, Plant Engineer Ed Chodoski, Hugh Jordan, general manager, sulphite pulp division and Roland Fickett, assistant to Chairman of Board.

Patty for a complete and speedy recovery.

Dewey Routhier has been transferred to the new knife grinder room.

A speedy recovery is also wished for Norm Pickford who also underwent surgery in Hanover.

True Dustin, now retired, vacationed in Albemarle, North Carolina for two months while visiting his son Charles and wife.

A couple of intrepid ice fishermen from the Burgess Pipe Shop found themselves in uncomfortable positions, to say the least, after one of their ice-fishing excursions. Lionel Allen, driving back from Silver Lake, was stranded on the Gorham Road halfway between Berlin and Gorham when a piston broke off and went through the engine head, forcing the unhappy motorist to hitch-hike a ride home. Decidedly more uncomfortable was Romeo Couture who, with son Donald, attempted some ice-fishing on the upper Androscoggin. Both had snowshoed some 20 minutes from their home to a likely spot. While checking the soundness of the ice, Romeo suddenly found himself chest deep, snowshoes and all, in the icy water! The worst was still to come, for the hike back home was a frosty endeavor!



**GOOD LUCK, PHILIBERT . . .** Philibert Roger, Burgess Yard, right, receives handshake and best wishes from Yard Foreman Ben Dale upon his retirement after 41 years with company.

## TRAFFIC DEPARTMENT

by Carol Couture

Leo Couture and his family have spent several weekends skiing Wildcat. Leo is kept pretty busy through the winter months, as he is also a very loyal Maroons hockey fan.

Dick Roberge has been a frequent patron of Notre Dame Arena, taking his son skating on Friday nights.



by Bill Benedict

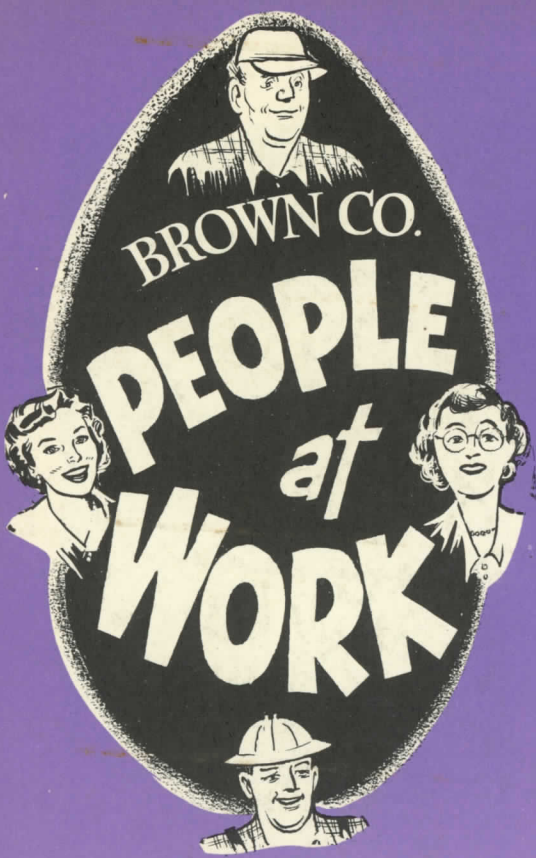


This month's subject for our rogues' gallery is John Keane.

A native of greater Boston, John was graduated from Belmont High School in 1954 after which he attended the University of Maine and St. John's Seminary in Brighton, Massachusetts. Before serving the U. S. Marine Corps he taught high school in Boston and is now a sales trainee in our Paper Division.

In his spare time John engages in the major seasonal sports and for a hobby enjoys playing the guitar and singing.





Donald Beaudet,  
 Gate House attendant,  
 Riverside  
 Power House.



Irene Morrisette  
 pulp tester,  
 Research.



Joseph Lundblad, pattern maker,  
 Cascade.



Roland Croteau, blacksmith,  
 Burgess.

Sec. 34.66 P.L.&R.  
 U. S. Postage  
**PAID**  
 BERLIN, N. H.  
 Permit No. 227

FORM 3547 REQUESTED  
 POSTAGE GUARANTEED

BROWN COMPANY  
 BERLIN, NEW HAMPSHIRE