

The
BROWN COMPANY



Bulletin

BERLIN, GORHAM, NORTH STRATFORD, N. H.
CORVALLIS, OREGON



The Bulletin Rolls on Offset
(See Page Five)

JANUARY-FEBRUARY 1959

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VOLUME VI, NO. 11



YOUR REPRESENTATIVES IN THE LEGISLATURE . . . The public-minded men and women from Berlin and Gorham, many of them in the Brown Company family, who speak for you on pending legislation, are shown with Governor Wesley Powell (seated) at State House. Standing left to right (front row) Arthur A. Bouchard and Romeo Desilets (both of Burgess), Mrs. Rebecca A. Gagnon, Mrs. Marie A. Christiansen (wife of Onco Mill Manager Elmer Christiansen), Mrs. Hilda C. F. Brungot, Oliver A. Dussault, Frank H. Sheridan and Mayor (Senator) Laurier Lamontagne. Back row, Philip H. Perrault (Cascade), Clarence J. Lacasse (Burgess), George W. Graham (retired electrician), Frank L. Crockett (retired accountant), and Guy J. Fortier (retired scaler).

YOUNGSTERS OF BROWN COMPANY EMPLOYEES TAKE TWO of TEN PRIZES IN ESSAY CONTEST

TV sets in Berlin, Gorham and the surrounding area had a big audience from 6:55 to 7:25 p. m. on Wednesday, February 18 as 10 local high school students were stars of a half-hour program.

It was the appearance of the 10 winners in Brown Company's High School Essay Contest, as they collected \$1,500 in prizes for their efforts in producing the 10 best of the essays received from 314 high

school students who entered the competition.

The subject of the essays was "WHOSE RESPONSIBILITY IS BROWN COMPANY?".

For ten weeks, in the last part of 1958 leading citizens of the communities in the vicinity of Berlin appeared on a series of radio broadcasts over Station WKCB. They discussed, with Brown Company executives, var-

ious phases of the Company's operations, particularly as they are related to the employees and to the communities in which Brown Company plants are located.

For photos of the winners see Pages 10-11

THE FRONT COVER

First issue of Brown Company Bulletin to be printed on Brown Company offset paper is shown coming off press. Press is ATF English Mann, two-color, 25 x 38. The Bulletin is now printed at one of the most modern offset printing concerns in northern New England.



"Our Objective ... A Bigger, More Productive... Better Brown Company"



PLAIN TALK FROM BOARD CHAIRMAN . . . In serious mood, Laurence F. Whittemore discusses his views on future of Company at Supervisors' Dinner. Attentive listeners include Yvonne Skowbo, wife of Senior Vice President and Treasurer Stuart Skowbo, President A. E. H. Fair, and at right, Malcolm T. Murray, Vice President in charge of Specialty Product Sales.

A review of progress made during 1958 in the face of recession-year competition; the effect of an unnecessary strike of production workers on what appeared to be a favorable future; and thanks to loyal men and women of Brown Company for a job well done under trying circumstances featured the Ninth Annual Technical and Supervisory Staff dinner attended by three hundred and ninety-six Brown Company officers or supervisors and their wives at the Berlin High School, on December 17th.

Chairman of the Board Laurence F. Whittemore, President A. E. H. Fair and Senior Vice President Stuart W. Skowbo each outlined frankly and without reservation their views on the present and future prospects of Brown Company to the assembled group which gathered at the meeting in spite of sub-zero weather and the snowstorm which has accompanied nearly every supervisory dinner in recent years.

Before addressing the group, Chairman Whittemore introduced the Company's Vice President in Charge of Specialty Product Sales Malcolm T. Murray, who had joined the Sales Department since the date of the last Supervisors' Dinner. He took obvious delight in the fact that Brown Company had attracted one of Scott Paper Company's top sales executives away from that organization, and predicted that Mr. Murray would give Brown Company competitors a real "run for their money" when his reorganization of various divisions in the Sales Department had been completed.

"As I think I said last year," Whittemore remarked, "the next two or three years will decide whether the Brown Company of the future will have all told about 4,000 employees, or whether it will become a much smaller company in Berlin, with perhaps only about 2,000 employees."

"The millions of dollars which the stockholders of Brown Company permitted management to spend in Berlin over the past few years in the rehabilitation of plants and equipment was absolutely essential. Without it Brown Company could never have met competition during the recession year of 1958.

"Our general raw material situation is excellent," Whittemore said. "We have the finest timberland resources of any pulp and paper company in the northeast. The products of our forests both as to veneer logs, sawlogs and pulpwood, cannot be surpassed.

"My concern, as Chairman of the Board, is more especially with the near and distant future of the Company. I feel that we are deciding the future of Brown Company now, and I say we, meaning all people concerned, officers, supervisors and employees.

"I hope that you who are the supervisory force of the Company realize the great possibilities which can do so much for all of us. Our objective must be for a bigger, more productive and better Brown Company."

President Fair, who was forced to leave the dinner meeting early in order to meet a business appointment the next morning in New York, pointed out that the Company had successfully gone through one of the most difficult years in its history and was well along toward reaching a peak in its business when the December strike gave the Company a severe set-back.

"We had successfully met the problems caused by the recession, those connected with the start-up of the magnesium recovery plant, and in the development and production of new grades of paper and new qualities of pulp," Fair said. "We had also, with the cooperation of our mill workers, attained new production standards which enabled us to sell these new products in increasing quantities when the present strike halted production and resulted in many cancellations of orders, some of them very substantial."

Mr. Fair also agreed with Chairman Whitte-



GUARDIAN OF TREASURY . . . Senior Vice President and Treasurer Stuart W. Skowbo thanked employees for co-operation during year.

more that without the great expenditure of money in Berlin to put the Company's plants in efficient operating condition, they could never have met the competition of other companies during 1958 and held the Company's business. He then pointed out that, "more orders will be cancelled if this strike continues."

"Even more important than that," Fair said, "is the danger that some of our customers may look for new suppliers because they may feel we have an unpredictable labor force at Brown Company. Customers dislike doing this because they know of the hard work that both operations, sales and research groups have put into the development of present Brown Company products. Many of our customers have helped us with some of these developments and they feel as badly as we do to see the effort and money needlessly wasted."

Referring to his sales trip to the British Isles and Europe, Fair said that customers there generally agreed that Brown Company made the finest pulp in the world. Their only complaint was its price, which they felt was too high although for some uses, they were willing to pay this price in order to get Brown Company's quality. He also mentioned the fact that competition from Russia had forced the Scandinavian countries to reduce lumber production and increase pulp production. Oversupply of

pulp had resulted in cutting prices to a point where some of it was \$50 per ton cheaper than American pulps such as ours.

"They all understood our problems," Fair added. "They know our labor rates are two and a half to four times greater than those in Europe. We don't advocate wage rates like those in Europe, but we cannot go on increasing the differential because that is one way to price our products completely out of the European market."

Fair expressed confidence in the future, based on the assurance of close cooperation of everyone and particularly a closer relation between all levels of management, with this relation extending into all operations.

Entertainment after the dinner was furnished by a choral group, the White Mountain Echoes, sponsored by the Gorham Recreation Department, and two new films, "Modern Pipe for Modern Living" and "Paper For a Purpose" were shown.



EUROPEAN PULP SALES MEETING . . . On his recent sales trip to Great Britain and the continent, President A. E. H. Fair met with Brown Company's pulp sales representatives in Paris. Seated, left to right, Mr. Pierard of Belgium, Miss Godineau-Barbier of the Company's Paris office, Paul Graham, European sales manager, Mr. Fair, Mr. Torenstra of Holland. Standing, Mr. Johnsen of the United Kingdom, Mr. Debois of Belgium, Dr. Cardolle of Italy, and Mr. Mayer of Germany.



SOLKA FLOC SALES GROUP MEETING . . . Representatives from six European countries discuss floc sales problems with Mr. Fair. Seated left to right, Mr. Axtmeyer and Miss Delage of the Paris office with Mr. Fair. Standing, left to right, Dr. Mayer and Dr. Lanz of Switzerland, Mr. Jerspelt and Mr. Sepulchre of Belgium, Mr. Graske of Germany, Paul Graham of the Paris office, Mr. Faccio of Italy, and Mr. Eskens of Holland.

BROWN BULLETIN NOW PRINTED ON BROWN COMPANY OFFSET PAPER

By John W. Crosson

Brown Company's new Nibroc Offset Paper is now being used to print the Brown Bulletin.

Developed as a new product, destined to give more steady employment to Brown Company employees, by increasing operations at Berlin, Nibroc Offset, in the comparatively short time it has been offered, has achieved a wide acceptance. The November-December issue of The Bulletin—printed on Nibroc Offset—brought many compliments, as compared with the former printing by letter-press process.

Satisfied customers, who are ordering Nibroc Offset in ever-increasing quantities, tell us they especially like its bright color, superior strength and good ink receptivity, with excellent printability.

Decision to produce printing papers at Berlin was made to convert our production into grades of paper for which our natural resources are better suited, to enable us to meet increasing competition, and to develop greater sales.

Nibroc Offset is the first in a line of potential printing papers to be produced by Brown Company, and is typical of the superior type of these papers which can be made by utilizing bleached hardwood pulps manufactured in Berlin.

This last Christmas many lucky children found Santa Claus had left them some colorfully illustrated books. They came from Rand McNally Co., printed on Nibroc Offset, because it is a strong sheet designed to take rugged handling, such as small children give to books.

House & Garden chose Nibroc Offset for their new cookbook, which has received wide acclaim not only for its many fine recipes, but for its high quality of printing. Nibroc Offset was chosen for this book because of its high brightness and superior printing qualities.

McCall's Magazine chose Nibroc Offset as the paper to be used for printing an attractively illustrated insert in their November issue. Beautifully done color reproductions resulted in very favorable comments from the printer as to the press performance of Brown Company paper. The same insert was used in the December issue of Redbook Magazine.

Brown Company employees made 500 tons of Nibroc Offset when the temperature in Berlin was well below zero. It was shipped to a government printing plant in the Philippines. There is no more critical test of a good sheet of offset—if it is ever going to curl this change in temperature and humidity will do it. Nibroc Offset passed this test with flying colors. It remained flat, free from curl, and printed beautifully.

Nibroc Offset is distributed through paper merchants because they are better situated to service the multiplicity of small users who constitute the largest volume

buyers of offset papers. These distributors also stock Nibroc Offset in their warehouses, hence can make immediate delivery of small orders in their areas, which Brown Company would have difficulty in doing.

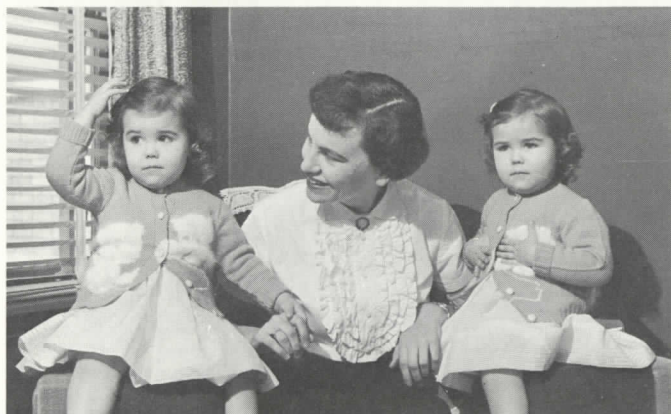
Eighteen distributors in principal cities in the northeastern United States have already been appointed; additional distributors will be named in the near future to give complete coverage from the Atlantic Seaboard through the Middle West.

For those not familiar with printing processes, offset printing is a process where the paper receives the inked image from a rubber blanket rather than by direct contact with the engraver's plate used in letter press. Hence it requires a highly engineered sheet of paper which must be manufactured within close tolerances and checked carefully for conformance to all specifications.



NEW PRINTING PAPERS . . . Sheets of Nibroc Offset, cut to specifications of customers, rest on pallets in Cutting Room ready for packaging and shipment.

With the FEMALES in BROWN COMPANY



TWIN NIECES . . . Yolande Landry of Central Order Billing Department with twin nieces Nancy (left) and Debbie Theberge.

by Evelyn C. Lipman

There's always "the woman behind the man." No exception is Yolande Landry, able assistant to Warren "Skish" Oleson, Supervisor of Central Order Billing, the clearing house for all invoices at Brown Company. When it is necessary for him to be away from the helm, she keeps the invoices rolling along just the same.

Yolande, daughter of Berlin's Assistant Police Marshall Fred Landry, is a graduate of Berlin High School and started working on billing and invoicing at the Bermico Mill in 1941. She was transferred to C. O. B. when a consolidated central billing department was set up some ten years later, and has pretty much ruled that roost ever since.

Growing up with the system, Yolande takes a personal interest in her work. Every girl in C. O. B., and there are five besides Yolande, was personally trained by her. Even when the work load is very heavy and includes orders for most of the Company's many different products, her ready wit and capable know-how prevents confusion or error, and speeds the work of this busy department.

Yolande's pride and joy are her twin nieces, Nancy and Debbie Theberge, whose father Aurele is employed on the paper machines at Cascade. At the Theberge summer camp at Moose Brook, Yolande spends much time with them. She is an artist with knitting needles, and before Christmas in her spare moments, knitted twin sweaters for the twin girls, appliqued with angora kittens.

Yolande is a music lover with a fine collection of classical records, but has no use for "Rock 'N Roll."



DOG-GONE GOOD COMPANY . . . Madeleine Pearce, secretary to President A. E. H. Fair enjoys her two Springer Spaniel friends Dinah and Susie at the home of a friend in Winchester, Mass.

Madeleine Pearce, for eleven years secretary to President A. E. H. Fair, has other distinguishing achievements besides being a competent "right arm" for a busy executive.

Born in England, where her father and brothers still live, there is no mistaking her British accent. "Cookie," the six-year-old parakeet who shares her apartment on The Fenway in Boston, has cultivated it, with a wide vocabulary.

Madeleine served for five years in the British Army during World War II, with rank of Sergeant. As High Grade Cipher Operator with General Montgomery's 21st Army Group Headquarters, she was one of the first girls to go to France after "D" Day, travelling extensively through France, Belgium and Germany, handling top secret messages for the 21st Army Group Headquarters, as well as for General Eisenhower's SHAEF Headquarters. Her greatest thrill was handling the message ordering an immediate cease fire on the day the war in Europe ended.

She flew back to England on "V. E." Day and was demobilized soon after. Finding civilian life dull, she decided to fly to Canada, the United States, Australia, New Zealand and back to England. Stopping off in Toronto, she made friends, and enjoyed the city so much she decided to stay, so became secretary to Mr. Fair, then President of the Alliance Paper Mills Ltd. When Mr. Fair joined Brown Company as Executive Vice President in 1954, he brought along his capable secretary.

Madeleine finds time for oil painting, color photography, swimming, fishing, and her latest hobby — flying. In her Nash American this summer, vacationing in Ontario, she travelled over 2,000 miles.

PANNING NEW HAMPSHIRE GOLD



Fred Goodwin panning for gold (left) and with gem collection (right). In center, sluicing (left to right) Goodwin, Cal Jordan and Roland Coulombe.



There IS gold in Indian Stream, at the headwaters of the Connecticut River. Fred Goodwin of the Paper Lab, amateur geologist in his spare time, proved it last summer.

According to legend, there once was an Indian who panned gold in the early 1800's from Indian Stream. He was supposed to have gotten as much as \$1500 worth of the precious yellow metal every year. If the story is true, he was one smart redskin. Either that, or he got all the gold there was and left only the legend behind him to plague the curious Mr. Goodwin.

It was twenty years ago when an old timer who lived in Pittsburg, N. H. told Fred about the gold in Indian Stream. Being naturally curious, Fred decided to investigate. He finally did — twenty years later with a picked crew of gold-minded miners, Roland Coulombe and Bob Whitney, both of Research, and Cal Jordan of the Onco Plant.

Equipment for the week-long expedition consisted of a jeep for transportation via tote road into the remote wilderness only a few miles from the Canadian border, shovels, crowbars, pans and sluice boxes, along with plenty of grub for hungry miners. The gold they searched for was to come from washing loose sands in the bottom of the stream, sands which came from Canada frozen to the undersides of the great ice sheets and deposited in this area when the ice melted and retreated.

Placer mining sounds easy. It isn't. It is heavy backbreaking labor, involving much shoveling of river bottom sands where the gold is supposed to be. These sands are put into the sluicebox, where a constant stream of water washes over them and carries

off lighter particles, leaving the heavy sands and gold (if any) settled behind riffles. Then these sands are removed from the box, and washed again in a pan. Gradually all the sands are washed from the pan, and at the bottom, if there is any, lies the gold.

The Goodwin mining expedition found gold, 10 flakes of it. 20,000 of these make an ounce worth \$35.00. Profitwise, the trip was not a success. But it was a lot of fun. Good meals from an old wood stove in the camp, tall stories by the light of kerosene lamps, poker in the true mining camp tradition — these all made the trip a worthwhile venture. Even Bob Whitney, camera man for the operations, didn't mind the ducking he got when he fell off a wet rock into the cold waters of Indian Stream.

Are they going back for another try? Geologist Goodwin hasn't made any plans yet. He has a lot of ground still to cover in the North Country looking for semi-precious gems, or trying to locate the lost mine somewhere east of Berlin known as Uncle Ben Russell's Lead Mine, supposed to contain 60% silver.

Fred has been tramping through the North Country for thirty-five years and has traded some of the semi-precious gems he found for further knowledge in geology. He has found some very fine gems — quartz, tourmaline, topaz and amethyst. Some of them are on exhibition at the American Museum in New York, whose curator has trekked along with Fred to some of the topaz pockets; also at Harvard Museum, the Boston Museum of Science, and in the Dartmouth College Collection.



Scientific forest management under a program laid out ten years in advance will enable Brown Company's Woods Department to get maximum return on dollars spent in woods operations, while at the same time insuring that every tree harvested will be devoted to its best end use.

What is this "10-year logging program" which guides the operations of the men who produce thousands of cords of pulpwood and logs annually for Brown Company?

It is several things wrapped in one package. For instance, it is a timetable of future events and places. It determines when Parmachenee Camp 21, presently just a dot on a map of the northern reaches of that township, will come alive with buildings, men and equipment. It will govern the opening of Tim Pond Camp 3 and many other camps which at this time are quiet locations in the forests of

Maine and New Hampshire, inhabited by deer and other wildlife with the only sounds being the squall of bluejays and the scolding of red squirrels.

But the 10-year logging program has other objectives. It will control the location and building of roads and bridges to tap the forest resources of the Company over the next decade. The time when these roads are to be built will determine, to some extent, the replacement of old and the purchase of new graders, bulldozers and other heavy equipment. Likewise it is a schedule of the construction of woods camps, the movement of others, cruising and mapping of timberlands, marking of selected trees for immediate and future harvesting, hiring of men, and cutting operations in both Company camps and those operated by independent contractors.

Most important of all, however, the 10-year logging program governs the maximum utilization of wood for its best purposes and the conservation of trees for future uses. Opening up the forests to harvest mature timber and thereby increase the growth rate of younger trees is a major objective of the program.

Of equal if not overriding importance is the selective cutting of timber in order that the greatest value may be realized from its use. It was Chairman of the Board Laurence F. Whittemore, long an advocate of the purchase of additional timberlands to insure an ample supply of wood for the future, who pounded on this until the Brown Company pattern of modern logging was finally laid out.

Under the scientific forestry methods followed by the Company Woods Department personnel, premium logs now go to the veneer mill at North Stratford. Less valuable timber is sent to the sawmills in Berlin for conversion into furniture stock or lumber for construction. White birch cut 50" long may be sold as boltwood to the dowel and specialty wood working industries of Maine, New Hampshire and Vermont. Norway pine is sold for use in piling or as poles used in the communications field. Only after this wood has been singled out does the Woods



FUTURE PLANS FOR PARMACHENEE . . . Chief Forester Ken Norcott (center) and Clarence Rand discuss proposed operating areas in Parmachenee.

Department permit trees to be cut in four-foot lengths for pulpwood to feed the hungry chippers and digesters at Brown Company.

According to Vice President C. S. Herr, head of the Woods Department at Brown Company, the 10-year logging program was laid out in 1955 and has been revised periodically in succeeding years when necessary. Its basic purpose — application of a refined forest management program over the entire area of the Company timber holdings on a long range basis, the objective being to develop and improve the forest stands while at the same time conducting an orderly harvest of wood each year.

"Within the framework of this 10-year program which was designed to meet wood requirements at least until 1965 is the consideration of the forest stands themselves," Herr said. "We are operating so as to cut mature timber as rapidly as possible in order to keep the land in a fully productive condition, using modern forestry methods at all times."

"The whole secret of the program is orderly operation of mature areas. At the same time we are

selecting the most valuable wood for veneer and sawmill usage. In many areas only partial cuts are made in order to enable the Company to return to the same areas frequently and thereby take advantage of improvements such as roads and bridges which have been built. Trees are cut to minimum diameters, overmature trees are weeded out, the productivity of the land is increased to its maximum so that the mills at Brown Company will always be assured of an ample supply of raw material."

Architects of the 10-year logging program were Chief Forester Kendall Norcott, Assistant General Logging Superintendent John Bork, and foresters Gordon MacIntosh and Clarence Rand. Under Vice President Herr's supervision, they worked out the details of the far reaching program which had its inception when President A. E. H. Fair asked to have a long-term plan actually set down on paper. Working with cutting records, cruise reports, aerial surveys and growth data, the final result was a comprehensive plan for operations extending years into the future.



THE 10-YEAR PROGRAM IN OPERATION . . . Selective harvesting of a rapid growth pine stand in Shelburne, N. H. Mature trees were cut in late 1958, increasing growth rate of younger trees. Severed timber was cut in log lengths for lumber, only smaller tops as pulpwood for mills.



ESSAY CONTEST



WINNERS

★ SUSAN STANLEY
1st PRIZE \$500. ★



3rd



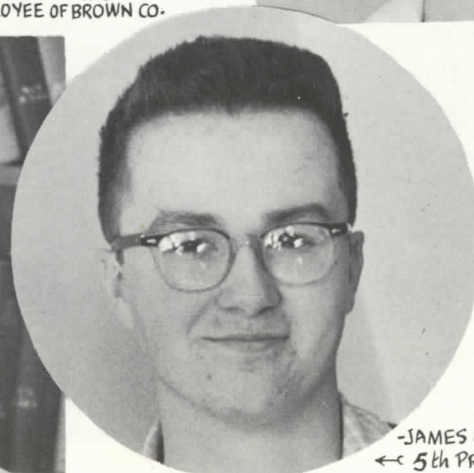
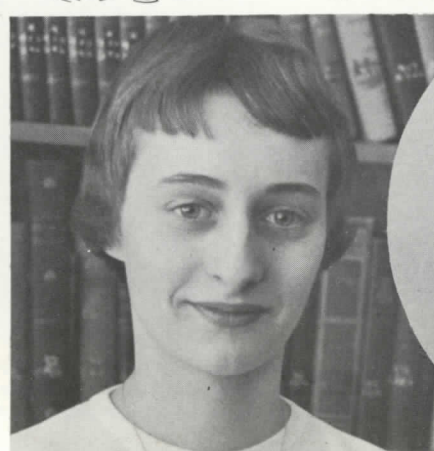
★ PAULINE PEPIN
2nd PRIZE \$250.
Inset is her father ARTHUR J. PEPIN
EMPLOYEE OF BROWN CO.



SEA
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9



→ -JOAN CONWAY
4th PRIZE \$100. -SUZANNE BILODEAU
7th PRIZE \$75.



← -JAMES G. WARREN
5th PRIZE \$100.



★ -LUCILLE
6th PRIZE \$50.

CONTEST WINNERS

WHOSE RESPONSIBILITY IS BROWN COMPANY?

by Susan Stanley

Before we attempt to answer that question, let's analyze this word, responsibility. Webster's dictionary defines it as "that for which one is accountable". With this in mind, we shall see who is accountable for Brown Company.

Is it the 7,500 stockholders scattered throughout the globe? Yes, certainly they are, somewhat, for they have invested in this enterprise and naturally want to see it succeed.

Is it the responsibility of the communities in which the Brown Company owns property? Definitely, yes; there are many reasons why. During 1957, in Gorham and Berlin, it paid over half of the taxes collected and in Shelburne about one third. This resulted in \$830,402 for Berlin and \$219,558 for Gorham. Also it paid the citizens of these communities about \$19,000,000 in wages. This money has circulated among the merchants providing capital for the businesses where the Company employees trade. An additional \$2,000,000 was paid to the employees as pensions and to the town merchants for goods and services rendered.

Is the Union also accountable for Brown Company? Yes, since the Union's purpose is to see that its members are employed and fairly treated, it should do its best to keep on friendly terms with the Company. Without Brown Company, hundreds of people would be jobless and there is no other mill in this area where they could easily find work.

The responsibility of this Company also rests on its employees. With such a large corporation, each group of workers is skilled in only one art. Their work represents a long chain. The first link is the management. These men are leaders in their fields and well educated in business administration. The rest of the links are the men whom the management direct. There are loggers who cut down the trees on the 852,000 acres from which Brown Company gets the 400,000 cords of pulpwood used each year. They saw the trees into four-foot lengths to be trucked, railed, or floated to the mills. There this wood is used for many different products, and skilled men run the machines in these mills. Foremen oversee this work but it is mostly the responsibility of the employees themselves to see that their work is efficient. According to the grade of the pulp, many products such as Nibroc paper towels, Bemico pipes, Onco, and 252 paper are manufactured.

Another important link in this chain is the Research and Development Department. The employees there discover better and improved goods and find ways to produce excellent quality material at costs low enough to compete with other industries.

The stockholders, the union, the surrounding communities, and this chain of employees that we have forged all share the responsibilities of Brown Company. And among these people are we, the youth of today, because in the future many of us will have a part in seeing that this Company is kept running smoothly and efficiently for the welfare of this area.

-The BOARD OF JUDGES



Judge JEAN LOUIS BLAIS



Mrs. HAZEL TOWN



LAWRENCE PHILBROOK



-CAROL LEE
WOODWARD
3rd PRIZE \$200.

-LILLIAN WAUGH
8th PRIZE \$75.



-LEO J. MORIN-10th PRIZE \$50

- Inset is his father
CLEOPHAS MORIN
BROWN CO. EMPLOYEE



JEANETTE ANN
THOMPSON
9th PRIZE \$50.



LUCILLE WAUGH
5th PRIZE \$100.

BROWNCO NEWS REVIEW

TOWEL SALES DIVISION REORGANIZED

The Towel Sales Division has been completely reorganized in order to provide better service to customers, and closer supervision over sales personnel in the field.

Continuing as Sales Manager of the Division will be William T. LaRose, who will be assisted by Richard C. Frederick, formerly midwestern district manager.

Region I, consisting of the six New England states, will be headed by Malcolm O. Knight, formerly eastern Massachusetts district manager.

Region II, greater New York and New Jersey, comes under the supervision of John E. Mullaney,

Jr. who was formerly located in the Chicago office.

Region III, the Middle Atlantic states, will be the responsibility of John Howard, former district manager in eastern Pennsylvania.

Norman Henderson, formerly in charge of towel sales in the southwestern states with headquarters in Dallas, Tex., heads Region IV made up of the mid-western states. Henderson will operate out of the Company's Chicago office.

Region V, the Southeastern-Gulf Coast States, will be handled by Sanford B. Head, whose headquarters will be in Atlanta, Georgia.

Towel sales on the west coast will continue to be handled from the San Francisco office.



Alvin P. De Sisto, formerly plant engineer at the Bermico Mill, has been appointed plant engineer of the Paper Division effective February 1st, filling a vacancy caused by the resignation of Stanley Judge, new manager of the Wildcat Ski Development in Pinkham Notch.

SUGGESTION PLAN AWARDS

Starting 1959 off right with good suggestions brought extra dollars to a Riverside storekeeper who invaded the paper making trade with his idea, a boiler repair crew leader with a Scotchman's instinct, and a first class machinist at Burgess who might have made an excellent engineer if he had decided to become one.

Arthur Given of Riverside gave the paper makers a cost-saving idea for using 1" instead of 3" tape in making splices and in bringing the sheet over the winder drum. Other factors such as customer specifications prevented this from being a two-thirds reduction in tape usage, but the Committee still felt this worth top award for the month and handed Given a check for \$75.

Xavier F. Pinette, Cascade boiler repair crew leader, thought it was extravagant to use kerosene when lighting off and bringing boilers up to temperature, moreover, he was convinced that an unused acid storage tank with capacity of some 10,000 gallons could be adapted for use in storing cheaper No. 2 fuel oil to be substituted for the kerosene. His first idea was adopted at once, the second will have to wait until the tank can be tested and repiped to the boilers. A \$50 award has already gone to Pinette for his "carload lot" idea.

The difficulty of installing digester relief strainers in the limited time available during planned shutdowns at Burgess started Donald Dube, Burgess millwright, off on a design job for a jig to simplify the lengthy process of drilling through inch-thick stainless steel. Not only did Dube con-

ceive the idea, he also designed the intricate jig needed, normally work for a design engineer. For his efforts, and because this jig can only be used for a specialized purpose, a \$35 award went to Dube.

Other awards made by the Committee:

\$15	
Armand Duquette	Bermico
(two separate awards)	
\$10	
Armand Duquette	Bermico
Paul B. Connolly	Electric Repair
Fernando Nolet	Burgess
Robert Plummer	Cascade
Joseph Pomerleau	Cascade
Arcade Provencher	Burgess
Paul Sanschagrin	Cascade
Adelard Valliere	Chemical
\$5	
Leo D. Gagnon	Cascade
Norman Demers*	Cascade
Harvey Martineau*	Cascade
(*Split award)	

News

AROUND THE PLANTS



MAIN OFFICES

by Lorraine Lachapelle, Lepha Pickford and Margaret Wagner

Edwin Vaupel of the Accounting Department vacationed for a week in New Jersey visiting relatives.

Everyone welcomes back Eleanor Coolidge. When she arrived, she had to use crutches; within a week she was able to lay them aside for a cane, now she's walking without any aid. Here's a gal with pluck and determination, considering she broke her wrist and heel the middle of September.

Donna Jordan of Internal Audit and Janice Lowe from Construction and Maintenance decided to go skating recently at the Community Club rink. They were having a wonderful time until some ten-year-old boys discovered them and drove them off. It seems a hockey game was due, and those boys didn't want their ice ruined.

Mary McIntyre of Accounting, spent a weekend in Portland visiting her sister, Mrs. Theresa Beaulac, at the Maine Medical Center. Everyone was glad to learn that Mrs. Beaulac is now home and coming along well, since breaking her hip.

Cecile Saucier of Insurance and Credit Department and husband Paul visited Boston in December to see a Bruins' hockey game.

Muriel McGivney's Christmas was especially happy—brothers Neal and Ronald were home for a visit.

Mrs. Roberta Fortier of the Mailroom said "goodbye" to wait for a "blessed event."



TAKING SHOT AT GOALIE
Captain Oscar Carrier of Accounting Department (in white jersey) takes a shot at goalie.



CENTRAL ORDER BILLING'S CHRISTMAS PARTY . . . Left to right, Mrs. Nancy Carbonneau, Yolande Landry, Mrs. Doris Bergeron, Supervisor Warren "Skish" Oleson, Mrs. Lucille Ross, Jackie Carignan and Mrs. Rita Robichaud.

Alvin Googins and Pat and Mrs. Wysocki sang with the White Mountain Echoes Chorus for the Supervisors Annual Dinner entertainment. Everyone spoke of the Christmas music as the highlight of the evening.

Alvin has started another 3,500 gladiolus bulbs to add to the 10,000 already on hand in his basement dry storage room where he processes them for planting early in May.

PRODUCTION

by Ada Anderson

Seems hockey season has arrived, so the lure of flashing skates and fast action has drawn the attention of a couple of our gals, Doris Labonte and Sandra Gagne, whose husbands incidentally play hockey in the City League.

Vacationers from this department during the holiday season were Gil Lepage, Carol House, and Sandra Gagne.

Two new ski enthusiasts, Irene Halle and Doris Labonte, are finding the winter more exciting now that they have taken to the ski slopes on weekends.

CENTRAL ORDER BILLING

by Yolande Landry

We wish to extend our deepest sympathy to a former co-worker, Mrs. Frances Caron Eichler, whose husband George was fatally shot in a recent hunting accident.

The C.O.B. group got together at a small Christmas party exchanging season's greetings, small gifts and small talk. Joining us for a short period of time were the members of Purchasing Department and Mrs. Cecile Saucier of the Credit Dept. (Gatecrashing this event was Al Croteau of Accounting).

Lucille Morin, formerly of Berlin but now of Boston, dropped in on us to say "hello." Of course, no one failed to

notice the brand new diamond. Our best wishes toward future happiness, Lucille.

Our little redhead, Jackie Carignan wound up the year with a "bang" bowling two of her best strings. Keep up the good work, Jackie. You know, those trophies are just around the corner!

PURCHASING

by Lillian Routhier and Irene Markovich

On December 18, Mr. and Mrs. Woolsey played hosts at a Christmas Party at their home in Randolph for the Purchasing Dept. with wives and husbands also attending. It was a real old-fashioned party with the group dancing the "Bunny Hop" and some "form" of square-dancing, followed by a buffet lunch.

On December 14, Irene Markovich, our supervisor, gave a Christmas party at her home for us girls, and gifts were exchanged. It was a success, especially with Joe, her husband, taking care of the refreshments.

Jack Gothreau and Otis Bartlett squeezed in their last week of vacation before the New Year was rung in.

Bob Henderson and his family enjoyed a weekend in Boston where he attended the New England Purchasing Agents Association Christmas meeting.

A farewell party was held at the Country Club Inn recently for Cecile Saucier of Credit and Insurance who left Brown Company the last of January. The girls in Purchasing attended this party and all wish her a lot of luck with the coming addition to the family.

TABULATING

by Laurel Rowell

We welcome back Aline Pelchat, who was out sick for three weeks.

The girls of Tab had a very nice



FAREWELL DINNER . . . Mrs. Cecile Saucier of Credit Department was given a dinner and stork shower at the Town and Country Inn, Shelburne, N. H. by forty of her office friends. She was presented a corsage, and a bathinette completely outfitted. Left to right, Ada Anderson, Lola Lambert, Lucille Rozek, Lucille Ross, Mrs. Saucier, Lorraine Lachapelle, in charge of arrangements.

Christmas party at the Hotel Costello. A delicious supper and pleasant evening was enjoyed by all. Gifts were exchanged. Those attending were Rochelle Nolet, Therese Croteau, Beverly McKenna, Claire Gilbert, Lorraine Gagne, Irene Arsenault, Beverly Durdan, Ann Wentworth, Laurel Rowell and Lucille Perreault.

INDUSTRIAL ENGINEERING

by Genise Amero

We were very pleased to have Bob Young and Todd Hutchins pay us a visit over the holidays. Bob, as you know, is with Gregg & Sons, Nashua, N. H., and Todd is back at his Alma Mater, Yale. Todd and his wife enjoyed a good deal of their time here skiing Wildcat.

We have a champ in our midst. Congratulations are in order to Bob Strachan and his team (Lynsky, Vance and Blanchette) for being first-round champs in the Brown Company Men's Office Bowling League. According to the facial expressions in the last Bulletin, one can understand why the pins fell.

Your correspondent spent a week's vacation skiing at Wildcat. It was very pleasant being at an area where one runs into so many familiar faces such as Doris Labonte (our telephone operator), Bob Strachan and Leonard Whiting (of Industrial Engineering), Bill Baker and family, and Alf McKay (observing); Vic Beaudoin, Fred and Mrs. Wardwell, Dick Blackburn of Burgess Storehouse, Al Therriault, (Burgess Machine Shop), Paul Bouchard (Cascade Storehouse), Cliff Dauphney (Cascade Personnel), Bob Oleson (Cascade Time Office), Dave Crockett (Burgess Maintenance), Jerry Therriault (Construction), Stan Judge (Cascade Maintenance and on February 15th, Manager of "Wildcat") and Ben Ansbacher of Research.

INDUSTRIAL RELATIONS

by Beverly Young and Ubalde Rousseau

Recent holiday visitors in our depart-

ment were Toni Beaudet Lavigne, Dottie Wood, Janet Hamel Blanchette and baby daughter.

Sympathy is extended to Vera West on the recent death of her niece in Walpole.

Dr. Robert W. Kaschub has been elected a member of the New Hampshire Medical Society's committee on industrial health.

Mr. and Mrs. J. A. Sullivan accompanied by son John of Boston spent the holidays with their daughter and son-in-law, Mr. and Mrs. W. A. Armstrong in Keyser, West Virginia. Sully reports there is quite a change in the weather a few states down.

Jack Rodgerson spent a week's vacation at home.



STENOGRAPHIC DEPARTMENT CHRISTMAS PARTY . . . Left to right, seated, Frances Devold, Margaret Sylvestre, Mary Hayes, Pauline Dutil, Mrs. Mona Albert, Jean Bissett and Alice Gendron. Standing, Supervisor Eleanor Pettengill, Arthur LaPlante, Office Manager Gordon Clark and Carol Couture.

Vera West enjoyed a holiday vacation visiting her brother and sister in Marshfield, Mass. and Scarborough, Maine. She also spent several days in Boston.

Zilla Young is welcomed to Employment where she will be replacing Dottie Wood. At the same time we bid farewell to Bev Hawkins who has been replacing there temporarily.

Fonnie Smith spent her vacation visiting family and friends in Canton and Holyoke, Massachusetts.

STENOGRAPHIC DEPARTMENT

by Jeannie Bissett

The holiday season is at an end for another year. We haven't quite decided whether it's good or not; the parties and activities were lots of fun while they lasted.

Our little bank, which was full, looks very sick now after our office outing at Tower Inn. After the dinner, and still gabbing, we went up to Pauline's home where some lost and others won at Pokeno.

Our office tree collected quite a few compliments, but for those who had to type near by, it was sorta hard to see what was typed what with branches, balls and tinsel hanging overhead.

December 24th we dipped into our bank and we had to "dip." This was for a buffet lunch before opening our gifts which Santa was very good in leaving. Having not eaten any dinner, they weren't even very many crumbs left.

Has anyone seen a black cat, sprinkled here and there with white meowing "I'm lost?" If so, Lucille is one sad gal having lost her pet.

Lucille Morin, who is now working in Boston, floated in on Cloud Nine after Christmas to say "Hi" and show us her very special gift, from that very special fella . . . a beautiful diamond. Congratulations "Lou" from the old gang.

That cold front we had the first week of January proved to be wicked driving for lots of people. Mona Albert's new car was badly damaged on the Gorham Road, but luckily no one was seriously hurt though Mona had a bad ankle for a few days.

We shall all be happy to have warm weather again . . . warm being 20 degrees above zero. But us skiing fans feel the winter can't be quite long enough.

We at "Steno," though a little late, take this opportunity to wish all a Happy and Prosperous 1959.

TRAFFIC

by Barbara Lafferty

Congratulations are in order for Loyal F. Van Kleeck, Traffic Manager, who was elected New England Regional Vice President of the National Industrial Traffic League at its annual meeting held in New York.

Holidays brought many old friends visiting around. Among them was Dee Torro, now in Boston Office.

Vacationing over the holidays were Mr. and Mrs. Van Kleeck, who spent Christmas with their son and daughter-in-law, Mr. and Mrs. Harry Van Kleeck of Penacook, N. H.; and Mr. and Mrs. Eddie Delisle, who spent the holidays with his sister and her husband, Mr. and Mrs. Arthur Desaulniers and family of Manchester, N. H.



RESEARCH & DEVELOPMENT

by Joan Vien

In the walking-on-air department we find Joan Weiss who is sporting a new diamond. The lucky fellow is "Chuck" Trepanier of Boston. A June wedding is planned.

The welcome mat goes out to Ben Ansbacher who is employed as a chemist in our Pulp Division. He was previously a chemist at the E. I. DuPont de Nemours & Co. cellophane plant in Richmond, Virginia. Mr. Ansbacher graduated from Burlington High School in 1954, studied chemistry at Amherst, and was graduated cum laude in 1958.

Connie Forbush started the New Year with a brand new Chevrolet.

MAINTENANCE AND CONSTRUCTION

by Janice Lowe

Jeff Elliott came back from the holidays wearing one of his Christmas gifts—a bright yellow hat, the brightest yellow we've seen in a long time. Jeff



"SANTA" VISITS CHILDREN'S WARD . . . Golden Age Club members bring toys from "Santa's Workshop" to children at the St. Louis Hospital. Left to right, Edmond Leveille, Alfred Castonguay (rear) Ovila Valliere, Pauline Parent, 8, "Santa" (Emile Parent), Leo Goupil, 4, Lucille Morneault, 8½, and holding her doll, Betty Barbin, 6.



ELECTRIC REPAIR FOREMAN RETIRES . . . J. Albert Fortier, Foreman, Electric Repair, retires after 40 years with Company. First row, left to right, Paul Connolly, Alex McKay, Maintenance Manager Harold Blakney, Mr. Fortier, Electrical Superintendent Harry Sullivan, Frank Tilton and Alex Croteau. Back row, Ben Dupuis, Eugene Othot, Hector Couture, Emmanuel Christiansen, Louis Therriault, John Hall and Everett Arneson.

took quite a ribbing from the men in our department the first time he wore it.

Mr. and Mrs. R. W. Andrews spent their vacation in Minneapolis, Minn. during the holidays.

Our own Gertrude Coulombe and her husband Russell recently moved to a new apartment. It seems Gert doesn't like walking so far to work so she moved a little closer to the office!

CENTRAL ENGINEERING

by Merna Joudrey

The New Year got off to a good start for the Bob Wilsons with the arrival of their first grandson on New Year's Day. The young man was the New Year Baby for the Berlin area. Best wishes to all.

Marshall Green terminated his em-



BROWN COMPANY'S HOCKEY TEAM . . . Left to right, front row, John Garneau (Burgess Digesters), Romeo Labonte (Riverside Yard), Norman Richards, (Cascade Paper Machines), George Fortier (Salvage Dept.), Roland Lepage, Jr., and Captain Oscar Carrier (Accounting Dept.), Back row, Leo Roberge (Salvage Dept.), Bob Landry (Burgess Lab.), Gerard Lessard (Riverside Lab), Manager J. Arthur Sullivan, Paul Cloutier (Hardwood Sawmill), John Callahan, teacher at Berlin High School, and Jules Payette (Riverside Yard).

ployment with Brown Company on December 31. Marshall is going to work with Black-Clawson in Watertown, New York.

Marty Pietsch enjoyed a week of his vacation during the holiday season.

Pete Lepage journeyed to Massachusetts to play Santa Claus for his twin grandsons.

Get-Well Wishes are extended to Giles Treamer, who is on our sick list; also to Arthur Ferron and George Boiselle.

Best wishes to Emile Napert for a happy retired life. Mr. Napert was an operator at the Gorham Hydro Station.

Cy Tondreau is sporting around in a cute little "Puegeot" lately. He even has the hat to match it.

DO YOU KNOW . . . Patients at St. Louis Hospital took more blood from the Red Cross Blood Bank in 1958 than local donors gave?



CHEMICAL & FLOC

by Alf McKay

Congratulations to Mr. and Mrs. Marcel Arseneau on the birth of a son born January 6th.

Albert Gilbert has returned from a visit in Quebec.

Mr. and Mrs. Robert Cadoret and daughter Nancy attended a wedding in Concord January 17th.

The boys of the Chemical Mill claim Mike Roberge catches more fish in the pump room than they catch in the Androscoggin during the fishing season. He is thinking of opening a fish market when the new shopping center opens.

We welcome Sverre Hawkinson and Byron Ferris back with us after a period of illness.

POWER AND STEAM

by Sylvia Oliver

Power Dispatcher Rudy Peloquin shot one of the biggest deer in the North Country. It was a six point—241 pound buck shot at Dummer Pond.



BURGESS & KRAFT

by Jeannette Barbin

Tragedy fell heavily on our Burgess comrades in recent weeks, and our hearts go out in sympathy to the following: Laurier Renaud, who suffered the loss of his wife (heart attack) on January the 8th; Gerry and Tony Laperle, whose mother, the late Mrs. Wilfred Laperle, passed away December 27th; Godfrey Hanson, whose brother, Martin, died December 27th; Odina Vien, who was painfully injured January 1st, losing all but the thumb of his left hand, when a wood room chipper hood weighing approximately 1,000 lbs. dropped 2½ feet mangling the fingers so badly as to require amputation; Ernest Roy, who was operated on in December for a broken disc; Louis Croteau, also out on sick leave. Bob Travers was out in January with a siege of the grippe; Henry Houle was injured January 4th in a dryer accident while cutting broke with a knife—Houle sliced his left palm to the point of requiring five sutures; and Joe Ottolini, out since the middle of December following surgery.

On the brighter side of the picture were the new arrivals too: the Rene Pinette's—daughter Susan, 7 lbs. 11½ oz., born November 7th; the James Tyler's (Mrs. Tyler is the former Emily Germaine Guilmette) whose baby girl, 7 lbs. 8½ oz., was born January 3rd; and the Roger Desgroseilliers, whose fifth child, Paul, 8 lbs. 13¼ oz., was born January 3rd. Mrs. Desgroseilliers is the former Therese Cusson. Congratulations and a Happy New Year to the



BURGESS STOREHOUSE CLERK RETIRES . . . Leo Barbin, clerk at Burgess Storehouse retires after 40 years with Company. Left to right, front row, General Purchasing Agent Van Woolsey, James Baldassarre, Burgess Storekeeper, Mr. Barbin, Senior Storekeeper Archie Martin, and Henry Murphy, supervisor of Inventory Control. Middle row, Francis Boulanger, Albert Aube, Basil Connolly, Robert Henderson, assistant general purchasing agent. Third row, Richard Blackburn, Walter Anderson, Lionel Lepage, Emile Ramsey and Albert Lemire.



BURGESS MILLWRIGHT RETIRES . . . Sam Montminy, first-class Burgess millwright retires after 40 years with Company. Left to right, front row, Henry Roy, William Gaulin, Plant Engineer Ed Chodoski, Maintenance Manager Harold Blakney, Mr. Montminy, Larry Nault, Orton Laplante and Eloi Doucet. Back row, Joseph Leclerc, Leon Mailhot, Thomas Bernard, Ernie Goddard, Rosaire Thibault and Sylvio Desilet.

proud parents, as well as a long and happy life to them and their new arrivals.

Ed Gonya found himself caught in the Airlines strike melee during his vacation Christmas week. Ed had flown to Arlington, Va. to join his daughters, Mrs. Thomas Fox and Mrs. Shirley Cecil, of Arlington, and Mrs. M. J. MacLean of Hartford, Conn. Not only were he and Mrs. Gonya unable to return home by plane, but it was also impossible for them to obtain a railroad berth. To make matters worse, the only way the Gonyas were able to get even a seat on a returning train was to sit on their packed suitcases at the railway station and make one "beeline" for the train as it pulled in.

Miss Lucille Guimond of Queen's University, Kingston, Ontario, spent two weeks with her parents, Mr. and Mrs. F. X. Guimond, during recent holidays.

Nurse Vic Sullivan had visitors galore over the Christmas holiday—Mr. and Mrs. Nicholas Mady of New Haven, Conn., daughter Janet, R. N., of Worcester, daughter Mary Gail from Brooklyn, N. Y., with friend Carol Archer, R. N., of Hanover. Miss Archer is the daughter of Ted Archer, formerly with the company and now with Vogel Enterprises in Beecher Falls, Vt.

Two other vacationers Christmas week were Buster Cordwell and Charlie McKelvey. Buster visited with his daughter and family (Mr. and Mrs. M. H. Bidwell of Manchester, N. H.); and Charlie dropped in on his daughter and family in Southbridge, Mass., then on his sister-in-law Mrs. W. O'Grady, in Northampton.

On Christmas Day, Buster received a telephone call from son Richard of Austin, Texas—Richard graduated from the University of Texas with a B. S. in Geology on January 31st.

George McCubrey has left Burgess Maintenance Department to accept a position as assistant project engineer with the Robert Gair Paper Board Products division of Continental Can in



OH FOR SUMMER AGAIN! . . . Sherman Spears, Cascade Machine Shop Foreman, and 5 lb. 6 oz. small mouth bass caught at Locke's Mills last August.

Piermont N. Y., and was presented with a purse of money from co-workers prior to departure.

Albert Blanchette and Robert Travers were in Portland, Maine for a week and a half shortly before Christmas on a business trip for Brown Company.

Mr. and Mrs. Frank Birkett of Auburn, N. Y., were guests of son Bob Birkett and family (Patty Thomas and baby son Barry) for the holidays.

Dog of the week is Joe Fournier's latest bird dog acquisition named "Coquette"—it has a "Marilyn" wiggle-walk!

Thorvald Arnesen, after 45 years of hunting, has finally been qualified as a hunter by the Burgess Machine Shop Crew for his prowess during the recent hunting season—Thorvald's first bear kill!

Hubert Connolly's three sons began their sled dog racing circuit at Tam-

worth in the Junior Sled Dog Racing Circuit, the 3rd and 4th of January—they placed second, fourth and sixth.

Leo Barbin, who retired January 2nd, requested that his appreciation for past cooperation from all his former Purchasing and Storehouse contacts be extended, as well as sincere thanks for the retirement gift of a watch from his co-workers and a 40-year pin from Brown Company in recognition of Leo's 43 years of service.

The marriage of Francis "Pop" Belanger to Miss Simonne Berube was celebrated January 3rd—his co-workers were anxious that appropriate sentiments be herein expressed for "Pop's" giving up of forty years of bachelorhood! The happy couple honeymooned for three weeks in Miami.

Obed Gendron of Burgess Storehouse vacationed for a week in late December; and Basile "Batch" Connolly visited his daughter in Burlington, Vt.

Mr. and Mrs. Leopold Bouchard were in Boston for a few days in early January and made it a point to take in the Ice Capades.

QUALITY CONTROL

by Gene Erickson

It was good to see Roger Dutil and Frank Phair back to work after a long illness. Both men look to be in good shape and are glad to be back to work.

Ronnie Cavagnaro recently had an expensive ice-fishing trip to Lakeside. After fishing awhile, Ronnie suddenly saw his car slowly sinking into the lake. Although Ronnie had time to clean out part of the car and take his plates off, he watched it disappear beneath the waters of Lakeside. It was a total loss.

Congratulations are extended to Mr. and Mrs. James Tyler, who became proud parents of a 7½ pound daughter on January third.

Clarence Lacasse journeyed to Concord to attend the inauguration ceremony of the State's new Governor, the Honorable Wesley Powell. He claims it was a sight he will never forget. Clarence will serve on the House Labor Committee in New Hampshire's legislature this session.

RECORDING GAUGE DEPARTMENT

by Tony Cellupica

Out sick at the time of writing, is our Supervisor, Harold "Reddy" Thomas, and also Jesse Bickford from the Cascade crew. Hurry back fellows, or are you waiting for warmer weather?

New grandfathers from the department are Stanley Roy and Placid Caron, their first; also Leonard Ainsworth. In each instance, their daughters were the proud mothers.

Bill Hamel is sure grinning these days. All the fellows keep complaining about the weather—it being cold, slippery and hazardous driving. Bill's car, however, is in the garage for the winter. It's OK Bill, the snow should be gone by June.

Dwight Fortier is looking for a piano. If anyone has a small piano, not too large, and they want to get rid of it, let Dwight know about it.

I bought a pair of overshoes over at Safety Equipment in December and walked over to the office stumbling and tripping over everything. I told the boys when I got there something must be the trouble with me. We looked down at my feet—to find I was wearing overshoes for two left feet.



CASCADE

by Lorraine Alati and Bob Cloutier

An office Christmas party was enjoyed by the Cascade office staff.

We all are very happy to have Henry Covio back with us after having been out on sick leave for three weeks. Hope that good health will remain with you now, Henry.

Our sincere sympathy to one of our co-workers, Verne Clough on the death of his father in Rochester, N. H.

Mr. and Mrs. Robert Cloutier and son Thomas motored to Boston where they completed last minute Christmas shopping and then returned to Concord, where they were guests of Mr. and Mrs. Clarence Pope, parents of Mrs. Cloutier.

CASCADE TOWEL ROOM

by Jeanne Pouliot

Congratulation to Mr. and Mrs. Robert Dubois on the birth of a son on December 16th.

Wedding bells rang for Simonne Berube and Francis Boulanger, storekeeper, Burgess Storehouse, January 3rd. The couple honeymooned in Florida. Best wishes from us all.

Your other correspondent, Pauline McIntyre, underwent surgery on a toe during the holidays and has been confined at her home for three weeks. She reports she is coming along fine. Replacing her in the Towel Room is Dora Arsenault.

Holiday vacationers were Juliet Theriault, Pauline Logan, Yvette Biron, Angie L'Heureux, Juanita Michaud, Adrienne Croteau and Eugenie Corbett.

Congratulations to newlyweds Mary Lou Hamlin of Milan and Howard Johnson of Denmark Street. The wedding was November 14th.



WOODS DEPT.

by Lorraine Pinette

The Woods Department held its twelfth annual Christmas party at Le



37 YEARS WITH COMPANY . . . Emile Napert, Operator at Gorham Power House retires after 37 years' service. Left to right, Dispatcher Paul Johnson, Henry Landry, Chief Power Engineer Henry Stafford, George Hewitt, Earl Robinson, assistant manager, Power and Steam Department, Chief Engineer George Craig, Mr. Napert, Power Rate Analyst Carlton Raynor, Maintenance Engineer Ted Montelin, Edward Campbell and Mahlon Thurston.

Chalet December 5th with 77 in attendance.

A delicious dinner was enjoyed, and dancing to Melou Lavoie's orchestra.

Master of Ceremonies Jim Bates led the carol singing; Mark Hamlin presented a comical skit "The Night Before Christmas"; high school students Robert Catello, trumpeter, and Richard Watson, guitarist, entertained with Rock 'n Roll. A very good time was had by all.



WOODS CAMPS

by Joe Robichaud

A few months back, the boys would gather around the camp stoves at night and the idle conversation centered about "Big Bucks," "Racks of Horns," "Big Does and Skippers" etc. . . . Now that's all in the past.

With hunting season behind us, the boys are now talking "Fly Rods," "Parmachenee Belles," "Warden's Worry", and even barn yard hackles. Fish stories are coming out; some good enough to be entered in the National Liars' Club contest. A Mr. G— told the following and swears by it to be a fact. While fishing with bait Mr. G— was pulling in his line to make another cast. Without knowing it, he was pulling the bait away from a big square tail which was hot in pursuit. The momentum of the trout brought it clean out of water on a sand bar. Mr. G— played the

bait about a foot above the flopping fish. That big trout was so hungry that it made one lunge and swallowed the bait. That's as good a fish story as I've heard but it's early in 1959 and I haven't seen Phil Hamlin in quite a spell.

The week of Jan. 4th, 1959 will well be remembered in Woods Operations. I saw one calendar in a camp with the week of Jan. 4th circled and with the notation; "Week of the big blow." Things looked seasonal enough on the week-end of Jan. 3rd and most of the boys from across the border took off for home as usual. The ones that did not start back for camp early enough Sunday night were snowbound for one week. Snowdrifts up to 15 ft. high were reported in the Lac Megantic area.

Thomas "Fat" Hardy does not think much of a winter weekend escapade in Canada. It cost Tom \$35 to travel 17 miles by Snowmobile so as to be able to catch a train back.

The results of the big blow were that Operations were short handed and the bitter cold (30 degrees below) made it very difficult to get hauling equipment started. Things were slowed down considerably during that week but the storm is now well out to sea and hauling is back in high gear as is evidenced by mountains of pulp wood and logs shaping up here and there.

A trucking contractor now in the the Parmachenee area with his four trucks and one crane recently voiced his opinion in a public place; I think this is well worth passing along. Quote: This is the first year that I haul for this Company. I've done lots of trucking

elsewhere. All things considered, I have yet to find an outfit that is so well organized to haul as this one. Everything clicks. Roads are excellent. Food and lodging can't be beat. The people you do business with are tops.

LUMBER PRODUCTION DIVISION

by Gene Anderson

The Lumber Division extends a welcome to genial Al Hastreiter. Al is Atlantic Lumber Company's resident supervisor of the grading of our hardwood lumber manufactured in our big sawmill.

The boys are still talking about the deer hunting season just recently ended. While many of our crew got their deer, top honors apparently went to the brothers Robert and Roger Laflamme.

Bill Pike, Jr., has a new rabbit hound which he claims is a corker. Bill's hunting grounds are in the Success area.

We are glad to have Ken Lancaster back with us after his six weeks' stay at the Veteran's Hospital, White River Junction, Vermont. While there, Ken met Edmund Therrien, also of the Sawmill crew. Edmund is now back on the job.

Clarence Lane and Alfred Marble, our pine and spruce Lumber Inspectors, are convalescing at home after visits to the hospital. Clarence, who underwent surgery at St. Louis Hospital last month, is expecting to return to work shortly.

You'd have thought the Hardwood Sawmill had a man from outer space on its payroll if you had seen John Rowe, Jr., during the recent cold spell. John was wearing a Navy weather face mask while transporting new lumber from the sawmill to the storage yard.

Tony Ferrante says this cold weather makes him wish he was basking in the warm Florida sunshine as he was this time last year.



by Bill Benedict

We hope everyone had a Merry Christmas and we all are looking forward to a prosperous New Year. For Lucille Morin and Rosalie Caiger things have started out pretty well—diamonds are a girl's best friend and you can't beat that for a beginning. Oh! these Christmas holidays.

Early in January we said good-bye and good luck to Mabel Corindia who liked California so well on her vacation last year, that she and her husband are re-locating in the warm sunny climate.

Vacationists included Lil Ennis, Phil Vollmer, Tony Santucci, Al Malia and Jack Noble.

Our Christmas party again was held at the Manger Hotel and a good time was had by all. Hope Bob Landrigan got

on the right train though— or better yet, hope he got off at the right stop.



SUE KEZERIAN

We have a very amiable, pleasant "Rogues Gallery" subject this month— Sue Kezerian, Secretary to Arthur Taylor, Bermico Division. Sue was born and raised in Haverhill, attended Haverhill High School and McIntosh Business School. She presently lives at home with her mother and brother. She worked for the Purchasing Agent at the L. H. Hamel Leather Company before coming to the big city to work for Insurance Brokers. In 1955 she decided to fulfill a dream come true by taking a trip to Europe visiting Holland, France, Germany, Switzerland, Italy, Greece and going on to Lebanon and Syria where she met her aunt and many other relatives for the first time. From there, she went on to a very inspiring trip to the Holy Land, visiting the Church of the Holy Sepulcher where Christ was crucified on Mount Calvary, walking along the Way of the Cross and seeing many other religious shrines. Each country had something beautiful to offer in its own traditional manner and no one country could be compared with the other.

In November 1955 she started to work for Brown Company as secretary to Arthur R. Taylor of the Bermico Division.

Having relatives scattered practically in all parts of the world, she decided to go to Argentina, South America last March with her mother where another family reunion took place with two aunts and many cousins. Buenos Aires is a beautiful city with a population of about 5 million people. Sue says it is about the only place she knows of where you can get a filet mignon dinner for 50 cents. Who's first in line? As you can guess, her hobbies include traveling, photography, classical music and going to the opera. She has joined a choral group in Haverhill under the direction of Dr. Ralph Lewis, music director at Bradford Junior College. Most of her time is taken up directing the choir at her church.

NEW YORK OFFICE

by Rosemary Sloat

We were distressed to learn that

Martha Alexander, secretary to our former President F. G. Coburn, took a fall coming to work the morning of December 19 and was still in the hospital when this went to press. It appears there were no broken bones, but torn ligaments and an injured spine made walking impossible. Why not drop her a word of cheer at her home, 250 Crown Street, Brooklyn 25, New York.

Had a very interesting visit with a Berlin co-worker, Edwin Vaupel, Hugh Jordan's assistant, who was nice enough to make himself known while he was on vacation in our area.

It was also a pleasure to meet for the first time another co-worker, Victor Bruno of Plywood Products.

And who was our famed Assistant General Sales Manager of Bermico conduit who got himself marooned in Tully, New York during a snowstorm? Business trips aren't that dangerous, but the state troopers dug him out twice, and the second time, the troopers put him up at a farmhouse, leaving his automobile in a local garage. Bill Bishop says "Don't believe those stories about the Farmer's daughter." His host and hostess were employees of Solvay in the area, and no daughters.



GETTING REBOUND . . . Norm Richards (Cascade Paper Machines) takes rebound from Goalie Roderick Croteau of Granite State Rubber Co.

*Support the Red Cross
in March, when you are
asked to donate so that
it can stay in business.*

A LETTER TO EMPLOYEES...

We frequently hear the comment - "The December strike was unfortunate". We have many times added "and it was unnecessary". But it did happen, and now let us not waste time with the past. The future is ahead of us. Although harm has been done to our accomplishments for 1959, we can still have a good year, providing we all work together to do the best possible job.

Production lost during the strike cannot be recovered. However, we can recover much, through efficient operating with a minimum of lost time when machines are shut down, more efficient scheduling of production, and less waste in all departments.

Brown Company is the responsibility of every employee. Our goal is obvious to everyone. It is to increase the Company's earnings during 1959 over those of 1957 and 1958, at the same time giving better service to our customers and improving working conditions.

Why should earnings be increased? For three vital reasons:-

First, to make Brown Company strong. We must be strong to survive. If we are able to grant wage increases, we must have earnings out of which they can be paid. We must have earnings and good operations to retain the confidence of our customers.

Second, so that dividends can be resumed on the common stock. Employees must all recognize the importance of this. Our stockholders need earnings on their investment just as you need interest on your bank account and on your Government bonds.

Third, so that enough of the net earnings of the Company can be retained and reinvested, through the purchase of new equipment to keep the Company's mills efficient, competitive and productive. This is the only way the future of the Company, the investment of its stockholders, and the jobs of its employees, can be assured.

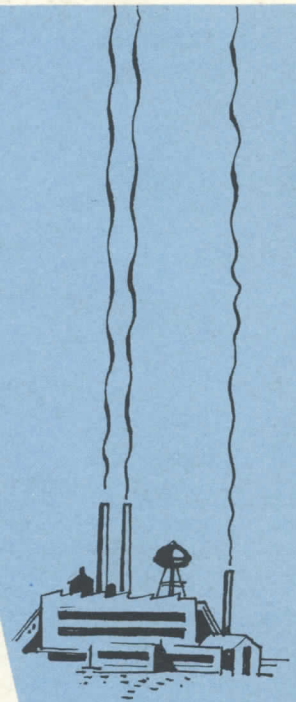
Our motto is "Quality". To have a quality product we must have the highest quality, not only in our material, but in the skill that we put into making our product.

We need ideas. Don't hesitate to make suggestions. You may be sure they will be given proper consideration.

If you have a grievance go to the man in charge. Don't let it grow to a full size complaint.

1959 is a challenge to everyone of us. As a team we can and must face the challenge. As a team we will make 1959 a year of success.

Allen Rain
President



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