THE BROWN SOURCE BROWN COMPANY - BERLIN, NEW HAMPSHIRE



November 1955



PUBLISHED MONTHLY
FOR EMPLOYEES AND FRIENDS
OF BROWN COMPANY
BERLIN, NEW HAMPSHIRE

NOVEMBER 1955

VOLUME 4, NO. 4

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FRONT COVER: The new Soderhamn debarker cleans logs of bark before they enter Brown Company's sawmill. This makes possible clean slabs and edgings that can be cut into chips for the pulp mills, thus converting what was once waste into a valuable raw material. At the debarker is Elwood Stiles.



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This magazine distributed without charge. . . Articles and photographs about Brown Company or stories of general interest about Berlin, N. H., and its people may be sent to the Editor, The Brown Bulletin, Brown Company, Berlin, N. H. This is your magazine . . . your constructive suggestions for making it more interesting are always welcome.

Commandments For Hunters

- 1. Treat every gun with the respect due a loaded gun.
- Guns carried into camp or home must always be unloaded and taken down or have actions open. Guns always should be encased until reaching shooting area.
- 3. Always be sure the barrel and action are clear of obstructions.
- 4. Always carry your gun so that you can control the direction of the muzzle, even if you stumble. Keep the safety on until you are ready to shoot.
- 5. Be sure of your target before you pull the trigger.
- 6. Never point a gun at anything you do not want to shoot.
- Unattended guns should be unloaded. Guns and ammunition should be stored safely beyond the reach of children and careless adults.
- 8. Never climb a tree or fence with a loaded gun.
- Never shoot at a flat, hard surface, or the surface of water.
- 10. Do not mix gunpowder and alcohol.

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THERE ARE DOLLARS IN Your FUTURE!!



OLLAR BILLS ARE HANDY THINGS to have around the House.

And every Brown Company employee is going to have a chance to have a lot more of them.

Those dollar bills may come in the hundreds.

They'll be yours for ideas.

Shortly, Brown Company employees will have a chance to take part in a suggestion system. The company will reward employees for suggestions that help make operations more efficient, that step up production or that make working conditions safer and better.

You might have an idea for an addition to a machine that would make handling a roll of paper easier. You might suggest a way of making our pulp even cleaner. Or you might come up with a suggestion to make keeping records simpler.

Awards for ideas that will cut costs or improve production will be based on net savings or increased company earnings after taxes. Ten per cent of the first year's savings or increased earnings made possible will be awarded to the employee with the idea.

That could add up to a lot of money. It could add up to thousands of dollars.

Other awards will fall into certain minimum and maximum ranges.

President A. E. Harold Fair stressed the point that "the idea is the thing."

Fancy drawings or detailed outlines will not be necessary. Simple forms will be available in all the mills on which you can jot down your ideas. If drawings or further details are necessary, the head of the suggestion system will work with you.

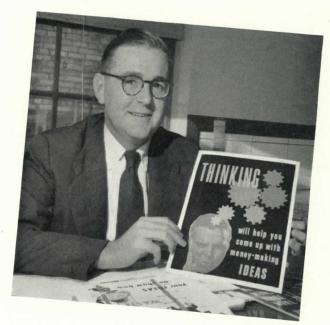
Here's an other point to keep in mind: All suggestions will be kept strictly confidential.

The suggestion forms will be numbered. The same number will be on a tab which you will tear off and keep. When your suggestion is considered, the committee will not know who sent it in. The committee will go only by the number on the form.

Members of management and representatives of the union will be on the selection committee.

All hourly-paid employees and all employees in the clerical and office staffs in the Berlin-Gorham plants and offices and employees of the Woods Department will be eligible to submit suggestions.

A special foreman's award is outlined in the plan. Every six months an award will be made to the foreman whose department has made the greatest contribution to the suggestion plan. This will be based on both the quantity and



HEADS PLAN . . . John Fitzgerald has been named to direct the suggestion plan that will go into effect shortly. Important cash awards will be given to employees for suggestions that help make operations more efficient, that step up production or that make working conditions safer and better.

quality of suggestions, cost reductions made and the number of employees in the department.

Named Director of the Safety and Suggestion Division is John Fitzgerald, who has been an industrial engineer with the company since 1954.

A native of Norwich, Conn., Mr. Fitzgerald majored in industrial engineering at the University of Connecticut and then attended Boston University's School of Business Administration.

He served a year as industrial engineer and plant manager with the D. W. Pingree Company, Lawrence, Mass., manufacturers of wooden boxes, and then entered the textile field with the Worsted Division of Pacific Mills in Lawrence. Later he was with the Arms Textile Manufacturing Company in Manchester.

In 1949, Mr. Fitzgerald went to India as chief industrial engineer with the Ludlow Jute Company. While there he established an industrial engineering program that is being used as a standard in 102 companies in the Calcutta area.

He returned to this country in 1953.

Mr. Fitzgerald is married and the father of two sons and a daughter.



HERE'S A BIG TREE-SAVING PROGRAM going on here in northern New England.

What once was waste from sawmills is now being made into good, clean chips for Brown Company pulp.

Here at the company's sawmill and at five other sawmills in Maine logs have the bark taken off them before they are sawed into lumber. Then the bark-free edgings are cut into chips for the digesters at Burgess Mill.

President A. E. Harold Fair says this will do three things:

- 1. Reduce by thousands the number of trees cut for pulp making each year.
- 2. Increase profitable lumber production in this area by allowing young trees to grow to size.
- 3. Make possible good use of slab and edging piles which for years have been burned or left as eyesores on the landscape.

Experimenting on the project began three years ago under Laurence F. Whittemore, who was president of the company at that time. Mr. Whittemore continually has sought ways and means of using everything possible from the trees, thereby eliminating waste and conserving the forests.

Brown Company was joined in the experiment by Joseph R. Wilner, president of Wilner Wood Products of Norway,

Maine. Mr. Wilner's company produces wooden wedgie heels for women's shoes and wood flour for use in making plastics and other products.

Mr. Wilner installed a flailing debarker and devised a system of conveyors, log loaders, lifters, screens, dryers and blowers.

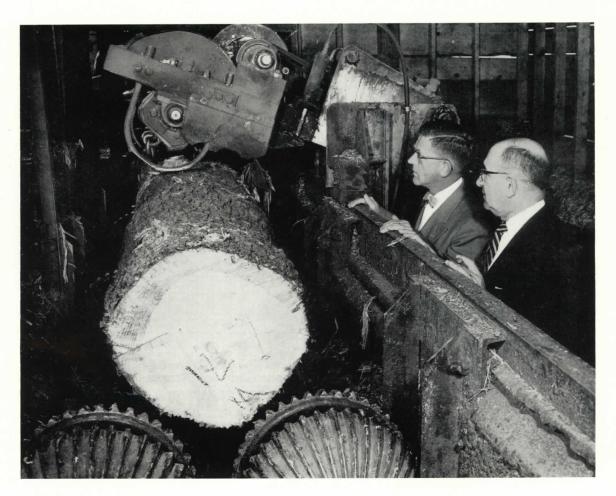
The bark-free chips from the mills are conveyed into railroad cars and taken directly to Burgess Mill. At Burgess, the chips are let out through the bottom of the cars onto conveyor belts that carry the chips to the chiploft.

"White gold" is the term Mr. Wilner used for the chips.

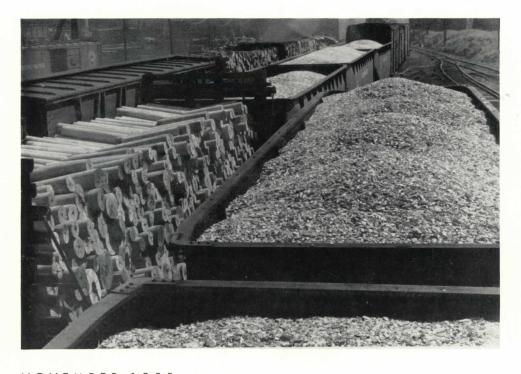
"The sawdust, slab and edging piles in the northeast should be a thing of the past," he said.

Mr. Fair said that in the chips "we now have a valuable addition to our supply of pulpwood. Through use of these chips, we shall, as the supply becomes more abundant, be able to greatly reduce the number of trees which must be felled in New England's woodlands for each ton of pulp Brown Company produces in its plants at Berlin and Gorham.

"This is a most important step forward in the forest products industry in the northeast, as well as in forest conservation in the northern New England states."



WOOD SAVER . . . Debarkers like this, which take bark from saw logs before cutting, will make possible the use of bark-free slabs and edgings for making pulp. Mark Hamlin, head of the Purchased Wood Department, and Joseph R. Wilner of Norway, Maine, inspect the barker at Mr. Wilner's plant.



WOOD IN MANY FORMS . . . Pulp logs, centers from veneer mills and chips from saw mills head for Brown Company's pulp mills. The company is making use of wood from many different types of sources, and in doing this is conserving the basic natural resource of trees.

GOLD PINS FOR SERVICE



GOLD PIN WEARERS . . . These men, who recently retired from Brown Company, were honored for long service. The presentation was made by Vice President Robert W. Andrews (extreme right). Twenty-three men were cited at ceremonies at the Main Office.

HIGHTEEN MEN'S LAPELS sport gold pins these days.

The eighteen, who recently retired from Brown Company, were presented pins denoting from 25 to more than 50 years service with the company.

Presenting the pins to the veteran employees was Vice President Robert W. Andrews.

Heading the list was Paul Nault, who worked with the company for 51 years. Mr. Nault started work in the company's woods and then in 1911 joined the crew at the Cascade grinders.

In 1920, he went to work at the Cascade boiler house. He was head fireman when he retired.

Five men received pins denoting 40 or more years service. They were George Filteau and Edward Goulet, who served 48 years; Alex Dignard, 45 years; Hermenegilde Gosselin, 43 years, and Tito Sinibaldi, 40 years.

Men receiving pins for 25 years or more with the company included George Perrault, William Forbes, Joseph M. Landry, Amos Chasson, Silas Miner, Alex Chabot, Rosario Cartier, Gustave Godin, Frank Kilbride, William Plourde, Henry Coulombe and Patrick Ray.

Five other retired employees also were honored. They were Ira Downes, Joseph Gamache, Thomas J. Sullivan, Adolph Turgeon and William Labossiere.



GENE TUNNEY

Tunney Named To Boxing's Hall of Fame

BROWN COMPANY DIRECTOR HAS BEEN ELECTED to boxing's Hall of Fame.

Gene Tunney was one of ten former ring greats whose selection was announced at the dedication ceremony for the "Hall" at the Ring Magazine offices in the Madison Square Garden Building in New York.

Mr. Tunney has long been regarded as one of the all-time greats of boxing. His bouts with Jack Dempsey, including the one in which he captured the heavyweight title, will be remembered as long as there is boxing.

He retired from the ring while still champion to start a business career. That career in business has been as successful as was his career in boxing.

Mr. Tunney, who is Chairman of the Board of The McCandless Corporation in New York, has been a member of the Board of Directors of Brown Company since 1951.

HITS, RUNS NO ERRORS!

But it wasn't Hot Stove League talk about the Red Sox and the Yankees.

It was about some other teams and a group of umpires.

The scene was a meeting between the men who make pulp and the men who sell it—another of a series of sessions in which production and sales people have been getting together to discuss each other's problems.

John J. McDonald, manager of the Pulp Sales Division, spoke of the baseball. On a large poster he showed Brown Company's team with production on the mound; Process and Control catching; Research and Development, Woods Department, Chemical Division and Technical Services making up the infield, and the Sales Department in the outfield. Management was the team manager.

The opposing club was the companies that compete against Brown Company in business.

The umpires were the customers—the people who judge the "play" of the company and its competitors and who



BROWN COMPANY'S TEAM . . . John J. McDonald, Pulp Sales Division manager, emphasizes the importance of working together as he speaks at a meeting of the men who make pulp and men who sell it. With him is Harold Chellis of the Pulp Sales Division.

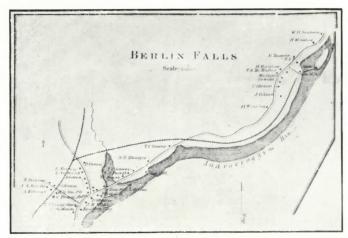
make the decisions. In this case, the umpire's decisions are as to which company's products they will buy.

"By good teamwork, with everyone at Brown Company working together, we can win over our competitors," Mr. McDonald declared.

"We cannot have weaknesses at any position. No team wins ball games unless it is strong in all positions."

GET-TOGETHER . . . Production workers and sales people meet in another of their series to discuss mutual problems. Pulp producers sat around the table at the Community Club to discuss things with men from the Pulp Sales Division.





THE CITY . . . This was Berlin Falls of years ago, sharp contrast to today's city that trees built. But even in those days, the community was growing because of the forests. On the map is marked the location of the saw mills. Among the names appearing on the map is that of H. Winslow, pioneer lumberman, whose firm paved the way for the present Brown Company.



TIMES CHANGE . . . Where once were dirt roads, paved streets now lie. This was the Grand Trunk crossing some years ago. Railroads have played a vital role in the development of the North Country. Without the railroads, there would have been no way to transport the products from the area to market. The opening of the first railroad into Berlin made possible the founding of an industry which today is Brown Company.



A Peek... AT THE PAST

The history of the North Country is a rich one. It is rich for only one reason—its people. For it is only people that make history.

In Berlin those people took a river, and harnessed it. They took the trees, and made from them products that people in other places wanted.

The products were good ones, and those people in other parts of the country and the world wanted more. The business in wood grew.

As the business grew, so grew the North Country. So grew its people. And so grew its history.

The history of the North Country and the history of Brown Company go hand in hand. As the early business of the sawmill grew, so did the North Country communities grow. As Brown Company expanded its business into pulp and paper manufacturing, so did the communities expand. As Brown Company will grow in the future, so will the cities and towns of the North Country grow.

On these pages are some of the scenes out of the past. Look at them and compare them with the present. Then look about at the present, and visualize the future. In days to come the present scene will look as out-of-date as these photos seem.

THE OLD AND THE "NEW" . . . The steam pumper (left) was the "up-to-date" fire engine way back when. It was, that is, until the Androscoggin No. 1 (right) made its appearance. The first motorized fire engine in this section was really modern—in those days. Compare it with the latest equipment, and then try to visualize the fire engine of the future.



THE
CLOUDSOFT
TISSUE
WITH
THE



Velvet touch!

single-ply, facial quality, and economical too

HERE'S THE TISSUE you've always wanted—
—sofwite—perfected for the woman who cares. Yet with all these fine qualities combined with unusual strength, this snowy white tissue costs no more than ordinary tissues. You get more for your money in every 1000 sheet roll. Buy sofwite today at your grocery or supermarket. One trial will convince you. Made by the makers of famous Nibroc Towels — Brown Company of Berlin, New Hampshire.

LOOK FOR THE . . .

Nibroc RED SPOT

ON THE BLUE AND WHITE CHECKERED WRAPPER





THE PROBLEM . . . How to save this land in New Mexico was the problem given to Brown Company. Seepage from the irrigation canals was ruining the land. Every farm in the area was going out of production.

THE SOLUTION . . . Brown Compar 3,800 feet of Bermidrain was laid seepage could be drawn off and th

A Bermico Story

From RUIN to RICHES

N 80-ACRE PIECE OF LAND in New Mexico, purchased for \$4,800, is now worth \$18,000.

And the same piece of land will now support six times the number of cattle it formerly did.

That's all thanks to a Brown Company product—BERMIDRAIN.

The land, owned by D. C. Wade, lies in the San Juan River Valley at Bloomfield, New Mexico. This valley, and the adjacent Animas River Valley, account for some 70,000 acres of farm lands. Every farm in this area, depending on irrigation canals for its water supply, is at some stage of going out of production. Right now, 5,000 acres have been completely ruined for crops or pasture.

The reason? Seepage from the irrigation canals, built up on the side hills, encounters clay or hard pan dikes underground. This seepage is forced to the surface, making the soil soggy and killing the plant roots. Besides that, the evaporation of the surface water leaves heavy deposits of salts and alkalies, making growth impossible.

Under such conditions, adequate drainage is essential to draw down the surface water. Because of quicksand and erratic water movement in the area, short lengths of conventional materials such as concrete and tile have failed to function properly. Open ditching has the disadvantage of rendering from 10 to 25% of the land untillable.

BERMIDRAIN, together with Brown Company know-how, proved that all that can be changed.

Mr. Wade first became interested in the possibilities of BERMIDRAIN through a Bermico advertisement in a farm magazine. He wrote for help, and the company went right to work.

Under the direction of Charles P. Hulin of the Bermico Sales Department in Boston, and with the help of Bermico's Dallas Manager, Ray LaPlante and William Gillespie, Sales Promotion Manager, a demonstration installation was arranged on Mr. Wade's farm. More than 200 farmers and government officials interested in drainage attended.

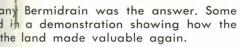
Many new difficulties were encountered in this installation. There were quicksand pockets to be bridged. There was the job of laying BERMIDRAIN in trenches afloat with rushing water.

But the job was successfully completed. Thirty-eight hundred feet of BERMIDRAIN were laid, the open ditches back-filled and the full 80 acres of useless farmland are now back in production.

The job done by Brown Company was important to Mr. Wade. The success of the operation is even more important to Brown Company people because of the vast potential manufacturing and sales possibilities of this new product of the Bermico Mill.

The demonstration of what BERMIDRAIN can do was witnessed by a number of Soil Conservationists, Agronomists and Reclamation Service people. They were particularly







THE RESULT . . . This is the way the ruined land will be thanks to Bermidrain. Tall, healthy alfalfa and other crops can grow where once only sparse, soggy fields were. An 80-acre piece of land, on which the demonstration took place, has tripled in value.

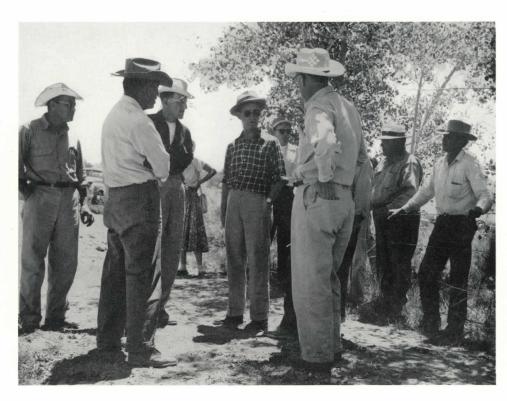
interested because the drainage system was laid out by Mr. Bob Ricketts, a Soil Conservationist. It is the responsibility of these men to design other irrigation and drainage systems for the Upper Colorado conservation project—one that will take some 77,500,000 feet of underdrainage, almost as much bituminized fiber pipe footage as the whole industry produces in a year.

Members of the Land Usage Board and the Navajo Indian Reservation were also on hand to see the job BERMIDRAIN can do.

The general reactions to what all these visitors saw was summed up by Austin A. Albert, County Extension Agent in New Mexico: "Certainly the demonstration will help recover many acres of farm land, and it will be referred to as an example in the future."

BERMIDRAIN has saved an 80-acre farm in New Mexico and has more than tripled its value. It has proven that, no matter how tough the drainage problem, BERMIDRAIN, a product developed and made by Brown Company people, can help solve it.

IMPRESSED . . . These engineers and members of the Land Usage Board of the Navajo Indian Reservation saw what Bermidrain can do. They have the job of planning irrigation for the entire reservation. With them in the checkered shirt is William Gillespie, Jr., Brown Company sales promotion manager. Behind him is Ray LaPlante of the Dallas Bermico Office.





ACTION . . . Chet Bissett and Paul Quinney show top form as two of the more than 100 Brown Company men who bowl every week in two leagues. Ten Mill League teams and 16 Office League teams are in action on the Community Club alleys.

66 OOK OUT PINS, here we come!"

And those pins are ducking fast.

They are sprawling high, wide and handsome, because this is bowling season.

One hundred and four men are on the alleys at the Community Club each week in two bowling leagues—the Mill League and the Office League.

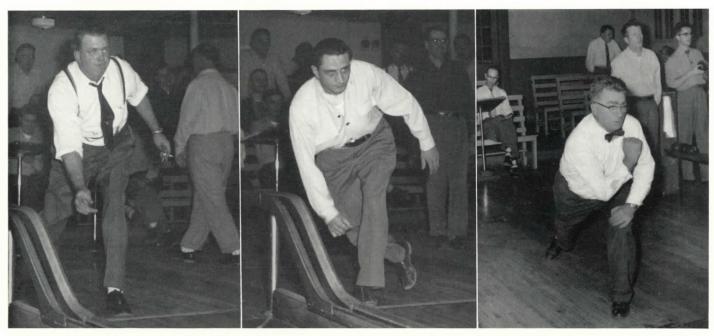
SPARE THOSE PINS!

The 1954 champs and runners-up are out in full force. Last season the Chemical-Floc team of Placid Caron, Ralph Webb, Ash Hazzard and Ben Napert took the Mill League title. The Lieutenant Generals from Cascade Mill, Oscar Carrier, Bob Landrigan, Tommy Styles and Bob Murphy, captured the Office League pennant.

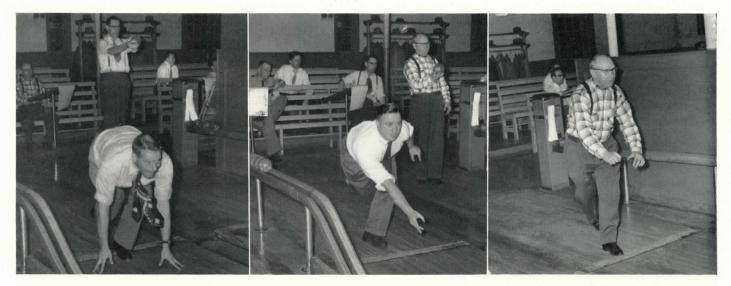
Both of those clubs are off and running this season, as are the two runners-up from 1954. Those were the Bermico No. 1 team of George Page, Roland Dube, Henry Robitaille and Arnold Hanson, and the Rear Admirals of Roland Roy, Arthur Sullivan, Dave Marquis and Bill Sharpe.

Incidentally, Dube is the man who came to a bowling boiling point last March at Scarboro, Maine. Rolling against the top bowlers from International Paper Company, Oxford Paper Company and S. D. Warren Paper Company, Roland came away with top individual honors.

He turned the bowling "hat trick" of having the top total for nine strings, the best three-string total and the highest single string.



FORM . . . There's a variety of form in bowling. Three different types are shown by this trio of bowlers. Ralph Webb (left) sets his jaw in determination. Ben Napert (center) makes bowling look relaxing. Bill St. Pierre (right) shakes a clinched fist at the pin that did not fall.



AND MORE FORM . . . Corky Burghardt (left) takes a follow through that winds up with him all set for the 100-yard dash. Harold Blakney (center) shows a style that could well be used in a book on "How to Bowl." Benny Dale (right) shows the typical "one-foot dance", a twisting of legs and feet that he hopes will make the ball edge over to knock down that last pin.

THE LINEUPS

MILL LEAGUE

CASCADE MAINTENANCE—Alfred Morneau, Phil Marois, Joseph Lundblad, Henry Lemire

BURGESS LAB—Scott Parker, Lawrence Birt, Merle Keene, Lewis Keene

BERMICO NO. 1—George Page, Roland Dube, Henry Robitaille, Arnold Hanson

BERMICO NO. 2-—Tommy Martin, Paul Peters, Manuel Rezendes, Walter Bolduc

BERMICO NO. 3—Donald Mullens, Bob Donovan, Al Laplante, Eddie Sweet

CHEMICAL-FLOC—Placid Caron, Ralph Webb, Ash Hazzard, Ben Napert

CHEMICAL—George Lafleur, Vic Mortenson, Tony St. Hilaire, Roydon Crotto

INSTRUMENTAL CONTROL—Delbert Keene, Charles Johnson, Irwin Potter, Stan Roy

CASCADE MACHINES—Conrad Chevarie, Joe Chevarie, Normand Gagne, Romeo Croteau

BURGESS DIGESTERS—Sherm Twitchell, Ed Morin, Henry Lacroix, Louis Melanson

OFFICE LEAGUE

SEAMEN—Bob Oleson, Lou Cartsunis, Robert Oleson, Bill Oleson

SERGEANTS—Bernard Ryan, Don Welch, Clarence Welch, Vic Goyette

BRIGADIER GENERALS—Howard Finnegan, Henry Boutin, Roland Bouchard, Lionel Gagnon

TECHNICAL SERGEANTS—Archie Martin, Benny Dale, Bob Donaldson, Phil Kimball

CORPORALS—Dave Crockett, Stan Judge, Al DeSisto, Ed Lynsky

MASTER SERGEANTS—Eugene Anderson, Carleton MacKay, John Nolan, Leo Patry

FIRST LIEUTENANTS—P. R. Quinney, Fred Langevin, Herman Liehr, Fy Lepage

MAJORS-Mike Wales, Ed Gutoff, Leo Kruger, Dick Hall

COMMODORES—Bill St. Pierre, Conrad Waldie, Chet Bissett, Phil Doherty

REAR ADMIRALS—Roland Roy, Arthur Sullivan, Dave Marquis, Bill Sharpe

COMMANDERS—Ted Archer, Ted Brown, Oscar Hamlin, Ben Hoos

PRIVATES—Wilfred Bertrand, Ed Lavernoich, Bill Armstrong, George Craig

FIRST SERGEANTS—Milt Hayes, Herb Spear, Bill Raymond, Oscar Gonya

ENSIGNS—Corky Burghardt, Al Penney, Dick Jordan, Harold Blakney

SERGEANT MAJORS—Al Googins, Dan Willey, Joe Rozek, Carl MacKenzie

LIEUTENANT GENERALS—Oscar Carrier, Bob Landrigan, Tommy Styles, Bob Murphy

NOVEMBER 1955

TIME TO RELAX



EDWARD GOULET . . . A helper at the Shelburne Power House, Mr. Goulet was with Brown Company for about half a century before his retirement.



GEORGE PERRAULT . . . An employee at the Burgess Dryers, Mr. Perrault retired after 39 years service with Brown Company.



WILLIAM LABOSSIERE . . . Twenty-two years with the company, Mr. LaBossiere was in the Cascade Stock Preparation Department at the time of his retirement.

ALSO RETIRING-

JOSEPH FORTIER . . . A veteran of 13 years with Brown Company, Mr. Fortier worked at the Burgess Mill Yard at the time of his retirement.



GEORGE FILTEAU . . . A veteran of 48 years with Brown Company, Mr. Filteau was a patrolman in Burgess Plant Protection at the time of his retirement. He is pictured as fellow employees honored him and bade him farewell. Left to right: Onesime Tardiff, Roy Bulger, Mr. Filteau, Jack Eads and Louis Morneau.

FORESTS ARE OUR FUTURE

HE NORTH COUNTRY'S BASIC INDUSTRY—pulp and paper—will continue to be successful.

That was emphasized by Brown Company's president, A. E. Harold Fair, as he spoke at the 43rd annual meeting of the New Hampshire Manufacturers Association.

Mr. Fair based his belief in the continued success of the industry on several things:

- 1. Better use of all part of the trees.
- 2. Development of new products.
- 3. The supply of high quality wood.
- 4. The ability of employees.

He told of Brown Company's program, set up under Board Chairman Laurence F. Whittemore, of using all parts of the tree. This includes use of previously wasted slabs and edgings from sawmills (see page 4) and the burning of bark to save coal and to make steam.

He outlined the many projects now underway and being planned at Brown Company, including the kraft pulp bleachery, the new chlorine dioxide plant and many others.

"All these projects are aimed directly or indirectly at better use of our forests and all should contribute a share to future security," he said.



DISTINGUISHED GROUP . . . Brown Company President A. E. Harold Fair is pictured with several other well-known New Hampshire people at the N. H. Manufacturers Assn. meeting. Left to right: Sen. Norris Cotton, Gov. Lane Dwinell, Mr. Fair, Association Secretary Philip Darling (standing), Association President E. B. Whittemore and Sen. Styles Bridges.

"This security cannot be measured alone by today's Brown Company payroll. It involves improved security for both employees and investors in the future."

LEADERS . . . Among the many business leaders of the state at the N. H. Manufacturers Association sessions were these men. At the left, Association President E. B. Whittemore and Brown Company President A. E. Harold Fair. At the right, Sen. Styles Bridges, Former Association President A. E. Goyette and Brown Company Board Chairman Laurence F. Whittemore.



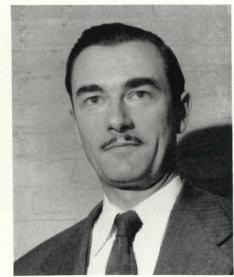


BROWNCO NEWS REVIEW

New Industrial and Design Engineers



ALVIN R. WYSOCKI



MERTON R. SUMNER, JR.

Alvin Wysocki, Merton Sumner Join Company

Two men have joined Brown Company in engineering positions.

They are Alvin R. Wysocki, an industrial engineer, and Merton R. Sumner,

Jr., a design engineer.

Mr. Wysocki received his bachelor's degree in 1949 from Boston University, where he majored in mathematics. During his service with the U. S. Army he received specialized training in engineering at Yale University, the University of Connecticut and Norwich University.

He was with Mr. Boston Distillers, Inc., Harvard Medical School and the Hood Rubber Company before joining H. E. Harris and Company in Boston as a methods engineer in 1954.

Mr. Wysocki is married and the father of two children.

Mr. Sumner received his bachelor's degree in mechanical engineering from the University of Maine in 1937.

He served as a mechanical draftsman with the Phoenix Engineering Corporation, Burns & Roe, Inc., and the Buell Engineering Company. He was a mechanical engineer with George G. Sharp, Inc., consulting engineers and naval architects for three years before joining the U. S. Merchant Marine as an op-

erating engineer. In 1946, Mr. Sumner joined Ebasco Services, Inc., as mechanical engineer.

He is a member of the American Society of Mechanical Engineers.

Mr. Sumner is married and the father of two boys and a girl.

Sherman Spears Receives Promotion As Foreman

Sherman Spears of the Cascade Machine Shop has been promoted to the position of foreman.

The announcement by Harold J. Blakney, Manager of Maintenance of Production Facilities, said that in his new capacity, Mr. Spears will be responsible to Plant Engineer Stanley Judge.

A graduate of Berlin High School, Mr. Spears joined Brown Company in 1935. Since coming with the company he has continued extensive studies in subjects relating to machine shop practices.

NOTICE

All Metropolitan Hospital Insurance policies were cancelled as of September 1. If you still have one of these policies, please return it to the Brown Company Insurance Department, Industrial Relations Building.

Dr. Leo Kruger Elected President Of Chess Club

A Research Department member has been elected president of the Brown Company Chess Club.

Dr. Leo Kruger was named to the top office at the club's annual meeting.

Other officers elected include Walter Werner, vice president; Edward Fenn, secretary-treasurer, and Joseph Lundblad, custodian.

The Chess Club, a going concern since the late 1940's, meets every Tuesday evening at 7:30 at the Berlin Community Club. Membership is open to all Brown Company people and others who are interested in the game.

Included in the regular programs are instruction sessions by Dr. Kruger and Mr. Werner, both experienced players.

Present plans also call for a number of tournaments with other clubs in New England and several simultaneous exhibitions given by visiting experts.

Announces Promotion Of Harold J. Blakney

Harold J. Blakney has been promoted to Manager of Maintenance of production facilities, it has been announced by Vice President Robert W. Andrews.

Mr. Blakney joined the company as an electrical designer and maintenance engineer in 1950. In 1952 he was promoted to Plant Engineer at Cascade Mill and this summer was named Superintendent of Plant Maintenance of the Pulp and Paper Divisions.

Before coming to Brown Company, Mr. Blakney was with American Republics Corp. and Westinghouse Electric Co. He studied at Massachusetts Institute of Technology, with the U. S. Navy at Honolulu and the Paul School of Engineering.

NOTICE

All Brown Company employees should notify the Insurance Department of changes in marital status or number of dependents. Employees who plan to be married in the coming month, should notify the Insurance Department of this fact.

Newly Installed Officers Who Will Direct Local 75 In Coming Year



NEW OFFICERS . . . These are the men elected to direct affairs of Local 75, Pulp, Sulphite and Paper Mill Workers (AFL). Seated, left to right, Roland Roy, recording secretary; Joseph Chevarie, vice president; William Brideau, president; Clarence Monahan, financial secretary; Willie Arguin, treasurer. Standing, Albert Gauvin, guard; Gerard Gionet, Freddy Mason and Raymond Couture, grievance board members; Donald Haggart, Cecil Manton and Antonio Ruel, trustees; Lionel Berube, grievance board member.

Pope Is Named Assistant Manager of Brown Forest Products, Ltd.; Knight, Woodman, Crawford and Eaton Receive New Assignments; Bernard Spadafora Joins Sales Dept.



JOHN R. CRAWFORD

John J. McDonald, manager of the Pulp Division of Brown Company, has announced the appointment of John R.



FRANK EATON

Crawford as pulp sales representative in the Chicago area, succeeding Dr. (Continued on Page 19)

Robert A. Pope, a district territory sales manager in Brown Company's Industrial Towel and Tissue Department, has been promoted to assistant manager of Brown Forest Products, Ltd., with offices in Montreal.

The Canadian concern handles sales activities for all Brown Company products in Canada.

At the same time it was announced that Malcom O. Knight and W. A. Woodman have also been promoted and that Bernard P. Spadafora has joined the Household Towel and Tissue Sales Department.

Mr. Pope has been with Brown Company's sales force since 1950. He was a salesman in the Greater Boston area until 1951, when he was named district territory manager for Southern New England.

Following study at Boston University's School of Business, Mr. Pope joined the Charles Scribner Company in Boston in 1936. He served in the U. S. Army from 1942 to 1945. After being discharged, he joined Raymond and Company in Boston.

(Continued on Page 19)

AROUND THE PLAN



BURGESS & KRAFT

by Gerard LaPerle

Sherman Twitchell and Phil Arsenault drove to Durham to attend a football game. Phil suggested that Sherman get in line for the tickets while he parked the car. After standing in line for about 45 minutes, they discovered that the long line was leading, not to a ticket booth, but to a barbecued chicken stand. Says Phil: "The next time we will ask for information."

Our deepest sympathies to Albert Lemire on the loss of his wife.

Nap Groleau was in Three Rivers, P. Q., for two weeks visiting his mother and other relatives.

Mike Pike of the welders has been in the Veterans Hospital in White River Junction, Vt., for a check up.

A number of the men here were among the "shaveless set" during the Community Club drive. They included Edgar Correau, Irving Quimby, Arthur Thomas, Jack Sullivan and Sherman Twitchell. You all deserve a good hand for being such good sports in helping a worthy cause.

by Joseph Dussault

Deepest sympathy is extended to Wilfred Roy and family on the death of his father, Alphonse Roy.

Condolences also to the family of Theodore Cyr, a retired co-worker who died recently.

On the recent sicklist: James O'Bu-kowicz.

Vacationing recently were Wilfred Roy, Albert Roy and Rene Tirard.

If your dog doesn't behave as you would like while hunting, write to Leon Mailhot. He has a wonderful recipe.

by Earl Henderson

Eddie and Albert Blanchette, two Burgess employees, went bird hunting in the vicinity of 13-Mile woods. Eddie hunted all day. Albert joined his father in the afternoon, but nary a bird.

Driving his Dad home that afternoon, Albert spotted a partridge which per-

Completes ICS Course

Another Brown Company man has received a diploma for extra study.

Lionel Lepage of the Cascade Storehouse was presented the diploma by the International Correspondence Schools following completion of his course in Business Administration and Production

Area I. C. S. Representative Robert Hammond said this is the second course Mr. Lepage has completed. His first was Practical Accounting, which he finished in 1952.

sisted in playing tag with the car in the vicinity of the old grandstand in front of Burgess. Perhaps it was a bird that felt sorry for them and followed them from Newell Brook.

The frustrated hunters couldn't shoot within the city limits. But there was another solution. Master Partridge met his Waterloo via a well-placed kick.

GARAGE WANTED

Wanted, by Brown Company employee, one-car garage to rent year 'round. Please call Berlin 1241MK or Brown Company Automatic Tel. 426.

Too Close For Comfort

A Brown Company woods clerk couldn't be blamed for being a bit shaky.

Rosario Plante was driving down from Sturtevant Pond the other night about—note the time —7 p. m.

Suddenly there was a sharp whine and a ping.

A rifle bullet had sped through the right window of his car, whizzed just inches from his body and embedded itself in the upholstery at his left.



RESEARCH & DEVELOPMENT

by Joan Provencher and Joan Weiss

Congratulations to Mr. and Mrs. Greg Keating on the birth of their first child, a son, Brendon. No wonder Greg has been looking sleepy in the morning.

Joe Ruel is sporting a new '55 ranch wagon.

Alice McKee of the Bureau of Tests spent her vacation driving through Ottawa, Canada, the St. Lawrence Seaway area and Fort Henry in Kingston.

Dr. Emerson Morse took his vacation during the height of the Autumn foliage and spent some of the time sightseeing along the Maine coast He reports the weather was beautiful and the colors gorgeous.

Deepest sympathy is extended to the family of Mike Chomack, who died this month. Mike was employed as a chemist until his recent illness.

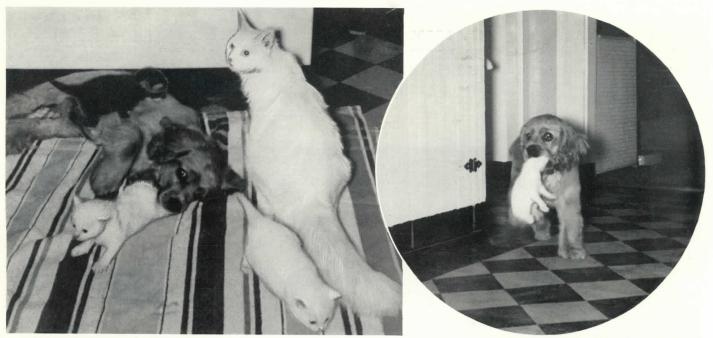


Congratulations to Hubert Legere and Pearl Morneau on their recent marriage at St. Patrick's Church. Although Hubert said, "Destination unknown," it is reported that they went to New York City for their honeymoon. We wish them all of the best in the future.

Joe Leroux, our Finishing Room supervisor, went to Florida for three weeks. Joe and the Mrs. journeyed there in their car and sure looked tired upon their return to Berlin. It looks like Joe came home to rest up.

Our congratulations to Mr. and Mrs. Armand Duquette, who recently became the proud parents of a bouncing baby boy.

One of our fellow workers, Jerry O'Neil, has acquired a new nickname for his new outside job. "Clip 'Em Bald" O'Neil they now call him. He really does a good job in giving a crew cut. For more information ask Rene Roberts.



NO ENEMIES HERE . . . "Cookie" the cocker spaniel puppy and "Manou" and her kittens are nothing but the best of friends at the home of Arthur Theriault, Jr., a Brown Company employee. At four months, "Cookie" demonstrates how he can carry one of the kittens just as gently and nice as Mama Cat. And when it comes to letting kittens climb on your back, why, shucks, who cares?

Omer Roy, our great fight expert, recently "goofed" when he claimed Archie would win. His expert advice slipped when Archie lost, and, of course, along with that goes a ribbing. Omer is still "taking it on the chin."

Two of our fellow workers walked around with beards to help the Berlin Community Club drive to stay open for our local children. We wish to thank Arthur Christman and Larry Hodgman for their parts in this great cause.

Crawford, Eaton Move Up

(Continued from Page 17)

Robert J. Van Nostrand recently named administrative assistant to N. L. Nourse, vice president in charge of sales.

Mr. Crawford, a graduate of Tufts College, spent several years in the field of organic chemistry, particularly those connected with starch, enzymes and their related use in the pulp and paper industry. For the past three years, he has specialized in the development and sale of Brown Company Solka-Floc products.

At the same time, Mr. McDonald announced the appointment of Frank Eaton as regional representative for Solka-Floc and Solka pulps in the New York area. Mr. Eaton, who joined the company in 1948 in its Market Research Division, became New York representative for Solka-Floc in 1952.

SALARIED PERSONNEL CHANGES

NAME

Marie Driscoll
William Armstrong
Robert Croteau
David Perkins
William Pike, Jr.
Merton R. Sumner, Jr.
Alvin Wysocki
Winifred Doolan
Margaret Legge
John Fitzgerald
Sherman Spears
W. A. Woodman
Robert Pope
Bernard Spadafora
M. W. Knight

FROM Hired

Bermico
Hourly
Hired
Hourly
Hired
Hired
Hired
Hired
Hired
Houstrial Engineering
Hourly
Salesman
District Mgr.
Hired
Terr. No. 1

TO

Clerk, Sales Planning & Control
Const. Engineer, Const. & Main. Div.
Janitor, Office Management
Scaler, Woods Oper.
Foreman, Lumber Mfg.
Piping Design Engr., Central Engrg.
Industrial Engr., Ind. Engrg.
Secretary, Onco Sales
Clerk, Market Div.
Dir. Safety & Suggestion Plan Div.
Machine Shop Foreman, Cas. Maint.
Dist. Mgr., Towel & Tissue Sales
Asst. Man., Brown Forest Prod. Ltd.
Sales-Service, Consumer Products
Terr. No. 2, Towel & Tissue Sales

Sales Promotions Announced

(Continued from Page 17)

Mr. Knight, who succeeds Mr. Pope in Southern New England, was named district manager for towel and tissue sales in Northern New England in 1954, following two years as salesman.

He graduated from Boston University in 1950, as a major in marketing. Following two years with the Beth-Hingham Shipyard, he had his own business, Melrose Home Services. He later was with Dickie-Raymond, Inc.

Mr. Knight is a veteran of World War II, during which he served with the U. S. Marine Corps.

Named as territory district manager

in Northern New England is Mr. Woodman, who has been with Brown Company since 1954.

A Syracuse University graduate in business administration, Mr. Woodman was with Bates Manufacturing Company for four years until he joined the U. S. Air Force. He entered the paper field in 1949 when he joined the Hudson Paper Company in Augusta, Maine. In 1950 he went with the Minnesota Mining and Manufacturing Company in St. Paul as sales engineer.

Mr. Spadafora most recently has been with the Arthur G. Curren Company, brokers for Nibroc Towels and Tissues. Previously he was with Neighborhood Homes and Craftsman Insurance.

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