

# THE BROWN BULLETIN

Published By And For The Employees Of Brown Company

Volume III

BERLIN, NEW HAMPSHIRE, APRIL 4, 1950

Number 5

## Upward Trend In Lost - Time Accidents Noted Six Groups Have Perfect Records

Safety Engineer Jack Rodgerson's report of lost-time accidents, shows a dangerous upward trend, as 14 lost-time accidents were reported for the fourth period, bringing the total for 1950 up to 42, an average of almost three people injured every week while at work.

None of these lost-time accidents were caused by unguarded equipment, Mr. Rodgerson reported, all definitely show a trend of the unsafe personal factor in the individual.

An investigation of the lost-time accidents of the fourth period showed that 90% of them could have been prevented by taking personal precaution. As a matter of fact, Mr. Rodgerson reported, these lost-time accidents occurred to men of ages anywhere from 28 to 70, who have all had a lot of experience.

### Some Good News

The picture is not all gloomy, however, for in the fourth period Bermico came through without a lost-time accident as did Railway, Onco, Riverside and Power and Steam in Group 1. In Group 11, their fine record was broken when Research had their first

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## Realistic Dramatization Region Recovers From Effects Of Broadcast

The entire North Country has completely recovered from its near panic of two weeks ago and has relegated to the past the now famous Sunday of March 12, when the realistic newscast of a fictitious fire, in a Brown Company sponsored program had the region in an uproar.

The program which was designed to bring home to the people the dangers of forest fires and the importance of preventing them, certainly accomplished its objective.

The trouble really started when listeners tuned in their radios on the "on-the-spot" newscast of the fictitious fire, having thus missed pre program and during-program announcements to the effect that the fire was only make-believe.

Panic gripped the hearts of some listeners as evacuation orders covering all residents north of Tenth Street were given. Fear stricken families called relatives living in the supposedly danger areas, and a few nervous and uninformed mothers gathered their children and started loading their

## Wentworth Brown New Chairman Of Planning Com.

The appointment of Mr. Wentworth Brown as chairman of the New Hampshire State Planning and Development Commission was confirmed last Wednesday by the Governor's Council.

### To Replace Shaw

Mr. Brown, who is Vice-President of Brown Company, will assume his duties immediately, replacing Mr. Shaw.

## "Brud" Warren Takes Over Radio Station

### Joins Partner At Westerly, R. I.

Albion "Brud" Warren left Brown Company on Tuesday, March 14, to join Warren Greenwood in the ownership and management of radio station WERI in Westerly, R. I. Mr. Greenwood was formerly employed with the radio station here.

Mr. Warren has been employed in the Brown Company Public Relation's Department since he joined the company in October, 1946. He has acted as editor of the Brown Company Bulletin and radio pro-

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# Company Officials Review Annual Report at Meeting



Laurence F. Whittemore  
President of Brown Co.



Edgar E. Morris  
Works Manager

## Quality Production, Low Cost Stressed

President Laurence F. Whittemore and other Brown Company officials met with the manufacturing and maintenance supervisors at the Community Club last week, to discuss details of the annual report for 1949.

Results of the 1949 consolidated earnings, Mr. Whittemore said, were not so fortunate as those of the three or four preceding years. Reductions in sales volume, drops in market prices, and an increase in costs reduced net earnings as compared with previous years.

The year's operations of Brown Company consolidated with those of the Canadian subsidiary at La Tuque resulted in net earnings of \$1,091,710 compared with \$3,936,278 in 1948. The resultant net earnings provided for a full year's dividend on the preferred stock and left an amount of 11 cents per share on the common stock.

Commenting on the work accomplished these past years Mr. Whittemore declared that twelve to thirteen millions had been spent on the various plants and that there was still a lot more to be done.

Mr. Whittemore spoke briefly of the need for reduction in costs of manufacturing and wood handling and of the company's debt problem. He reported that the company's general financial condition is good and that its credit position is strong.

### Sales Promotion

"An intense sales effort is being made and an extensive sales promotion campaign is in progress," he said. Brown Company's diversity of products, high reputation for quality and an aggressive sales program augurs well for all of us, he pointed out.

Mr. Whittemore stressed the fact that to keep pace with tremendous competition the company must operate as near to standard costs as possible and said that the continued success of the company depended on its ability to produce high quality at low costs, and felt confident that the challenge could be met.

### Much To Build On

Brown Company here in Berlin, deserves a lot of credit for the progress it has made, he stated. If we can meet the challenge and if the national economy holds, he said, Brown Company may very well be entering its greatest period of prosperity. It has a good reputation, the know how and the

(Continued on Page 3)

## Spic And Span Group Welcomes New Member

### Four Now Have "Excellent" Rating

Maintenance & Construction has joined the select few who are sporting a 100% rating in the Good Housekeeping program. Still holding on to their laurels are the Berlin Mills Railway, Bermico and Onco, who are just as spic and span as can be. It took a long time to achieve their "excellent" rating, and the report shows that they're keeping it at the hundred mark.

Chemical has gained three points to 98, Administrative Offices, two to 97 and Cascade has remained the same with 87. Five divisions, however,

(Continued on Page 2)

## 95% Attendance At Millwright Classes Reported

### Course Proves To Be Very Popular

The special course recently inaugurated by Brown Company for the purpose of giving millwrights practical pointers on the installation of equipment, have had a 95% attendance to date, it was announced this week.

The course is based on actual installation in the company, as has been fully explained in the previous issue of the Bulletin. It comprises two phases — the classroom, where the problem at hand is thoroughly studied and at the installation point, where further instructions are given.

### Three Classes Held

The three classes held on Mondays, Tuesdays and Wednesdays from 7 to 9:30 p.m., are being conducted at the Berlin High School under the direction of Mr. Arthur Taylor, who is assisted by members of the company's maintenance staff.

Those attending are: Monday—Paul Poisson, Fred Vallis, Leo Therriault, Maurice Pepin, Roland Thibault, William Boucher, Armand Perrault, Maurice Leclerc, Donat Hamel, John Knox, Antonio Dinardo, Donat Goudreau, Emile Robichaud, George Roberge, Philippe Lefevre, Emile Parent, Alphonse Rousseau, Alex Petrie, Joseph Ouellette, and Harry Elliott.

Tuesday — Clarence Oleson, Sylvio Desilets, Sam Montminy, William Therrien, Joseph Blair, Edward Murphy, William Vautour, Norman Hayes, Antonio Ruel, Emilien Cloutier, Henry Dutil, Thomas

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## TAKING NEW COURSE



The above photo was taken at one of the Brown Company sponsored classes on equipment installation, held at the Berlin High School under the direction of Mr. Arthur R. Taylor. The instructor and employees appearing here are: Seated, left to right — Roland Coulombe, Joseph Blair, Arthur Martineau, Henry Richer, Ulric Cloutier, Leo Long, Eddie Nolin, Henry Allain, Fred LeBlanc, and George Barlow. Standing, left to right — instructor Arthur Taylor, Gordon Dussault and Lucien Gagne.



# THE BROWN BULLETIN

Published every other week by and for the employees of Brown Company, Berlin, N. H.

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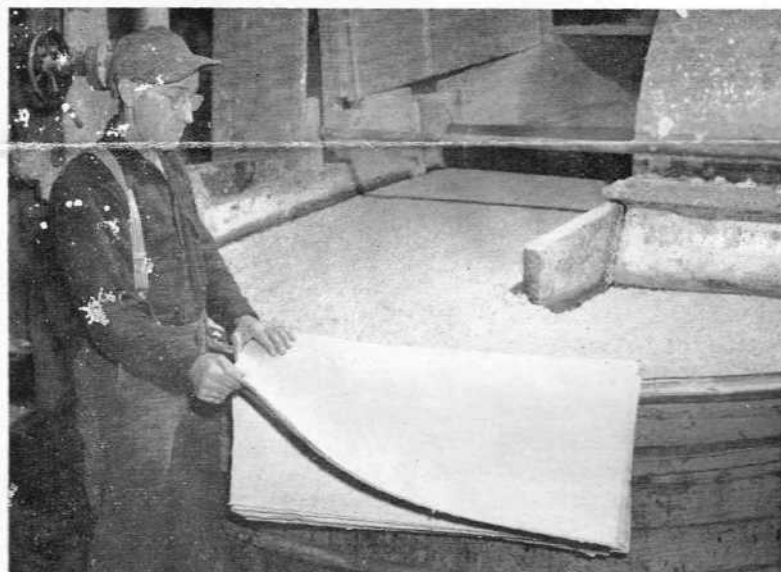
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## HOW QUALITY IS CONTROLLED

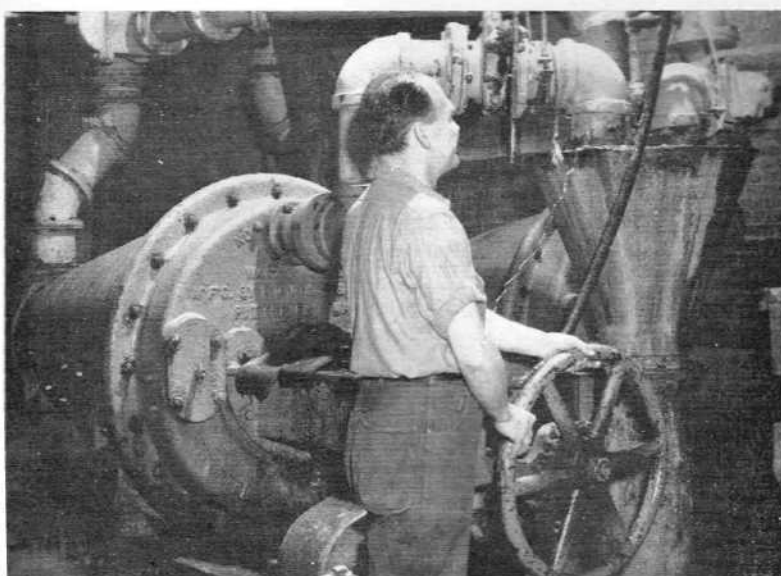
Brown Company is known the world over for the high quality of its products. That quality is worked into our products step by step by Brown Company employees who have the "know-how." The joint efforts of our research, our quality control, our inspection, our mill control and manufacturing operators, account for Brown Company quality.

These pictures and others that will appear in subsequent issues, show specific cases where the quality of the product can be influenced by the operators on the job. Building quality is an important job and these men, like others in Brown Company, are engineering quality into our products.



The above photo represents a beater where various chemicals, color, etc., that are necessary in the making of a given grade of paper, are added to the wood pulp. Quality can be affected by adding the wrong pulps, which would result in improper blending, or by adding the wrong amounts of chemicals or color making the paper off quality in the finished product.

Here Roland Dupont who takes his responsibility seriously, sees to it that the job is well done.



The equipment pictured here is known as a Jordan. Lucien Douture who at the time this photo was taken was operating the Jordan, like other operators sees to it that the necessary development is given to the fibers in the pulp, to obtain the necessary requirements needed in the finished product. Through proper manipulation of the equipment the fibers could be-

## In Memoriam

### FRANK LARMEY

Frank Larney, 76, retired superintendent of the Sulphite Mill died at the St. Louis Hospital March 2. Mr. Larney was born February 27, 1874 in Keeseville, N. Y. He joined the company in 1914.

### SPURGEON ELLIS

Spurgeon Ellis who was superintendent of Production at the Burgess Sulphite Mill for 45 years, died March 1st, following a brief illness. Mr. Ellis who joined the company in 1906, was born January 3, 1882 in Northam, P. E. I.

### HENRY PALMER

Henry Palmer 73, retired, who for 35 years was a first class millwright with Brown Company, died March 14 at the St. Louis Hospital. Born January 30, 1877 in Prince Edward Island, he started working with Brown Company in 1913.

## Bermico Bits

Congratulations are in order to Mr. and Mrs. Norman Drapau on the birth of a son.

We hear that Corey Goddard is out sick. Hurry and get well, Corey.

Merle Philbrick is convalescing from minor surgery. It will be good to see you back with us again, Merle.

The boys in the Treating department haven't ventured a guess as to when the next party will take place at Rancho Grande on French Hill, but it is assumed that as soon as the snow leaves, definite plans will materialize.

Frank Mark, salesman for Bermico Products was a recent visitor at the Plant.

come either over or under developed, thus affecting the quality standards that are set for a particular grade of paper. If these standards are not maintained, then the finished product will not be of the quality desired.

The Jordan man must follow standards closely and by giving particular attention to the operation of the equipment, maintain the required standards, so quality will not be affected at the source.



This photo shows the Fourdrinier section of a paper machine, where the machine tender George Derby is supervising operations. After the fibers have been developed in the Jordan, they go on to the paper machine where the actual formation of the paper takes place. By proper use of the right amount of stock and the right amount of water and by keeping the proper flow of the mixture on to the wire, together with the proper use of water removal equipment, the operator controls the quality. If he does not have the right blend of stock and water, or doesn't properly allow the mixture to form, or does not use the water removal equipment in the right manner, then the finished product will be of inferior quality.

From the time that the pulp leaves the stock preparation department until it comes off the paper machine as a finished product, it is the responsibility of the machine tender to see that it is properly formed and properly made.

## Pointers

from

## Portland

By DORIS E. SMITH

**SPRING FEVER** affects different people in different ways. Some housewives get the urge to do a thorough cleaning job on their homes, while others go all-out for painting and re-decorating.

Painting can be fun, so I've been told, but like everything else, there are some rules to follow which can make it easier for you.

Old newspapers come in mighty handy to save a lot of cleaning up after the painting job is done. Just put the newspapers under the article you plan to paint, and let the drippings fall where they may.

Remove all hardware which is not to be painted.

Remove the old paint or other finish with varnish — paint remover, or a scraper, or steel wool made for this purpose, or all three. Elbow grease and patience are two more items which you will need to furnish.

If you plan to paint over an old finish which has no blisters or cracks and is uniformly smooth, the job is that much easier, because there would be no need to remove the old paint — just paint over it!

If it was necessary to remove the old paint, the next step is to sand the wood thoroughly. Your paint dealer can usually tell you the best way to do this. One good way recommended by some is to wrap

2-0 or 4-0 fine grip sandpaper around a block of wood and rub with the grain.

Next, repair small defects. Plastic wood is often just the thing for this purpose.

After repairs are made, sand again. Next, apply filler and let it dry for 24 hours.

After that comes the time to apply paint, bleach, stain, or antique finish.

For best results, follow the instructions on the label of the can.

Shellac or oil may be used as a final finish, if you use one.

\* \* \*

**HERE'S A TIP** to follow if you've got to paint straight lines on furniture or woodwork: Put two strips of masking tape (which you can buy where you buy your paint), on the wood, leaving blank the space you wish to paint. Then, paint the line. You'll smear the excess on the tape instead of the wood and when the paint is dry, remove the tape and you have perfect results. Sounds easy, doesn't it?

If you want to keep that paint you have left over, leave it in a can and put paraffin over the top. It will be as good as new when you go to use it next time.

One more thing to remember when painting is to take time out every now and again while working on your project to relax. It might be helpful to go to the door and get some fresh air before going back to your painting.

Have fun!

## Housekeep

Continued from One

have taken a tumble, with the Kraft plant leading them all with a loss of thirteen points, from 98 to 85. Power & Steam went down two notches, from 98 to 96, Research, one, from 96 to 95, Burgess, three, 95 to 92 and Riverside, four, 99 to 95.

Chemical and Administrative Offices have but a few steps to take before they reach the top, and it is to be hoped that the other divisions will rally . . . now that Spring is in the air.

These were the ratings:

	Mar. 18	Mar. 4
Berlin Mills		
Railway	100	100
Bermico	100	100
Onco	100	100
Maintenance &		
Construction	100	99
Chemical	98	95
Administrative		
Offices	97	95
Power & Steam	96	98
Research	95	96
Riverside	95	99
Burgess	92	95
Cascade	87	87
Kraft Plant	85	98



# Employees Head Legion Junior Baseball Program

## Riverside No. 2 Maintains Lead In Mill League Morrisette High With 335 Score

Riverside No. 2 winning six out of eight points during the past two weeks increased their lead in the Mill Bowling League over Research No. 1 and Instrument Control, both of whom are tied for second place.

Research No. 1 moved up from third position and Instrument Control jumped from fifth to tie for second in a mad scramble for the lead. With only three weeks to go it should be an exciting finish for play off positions.

Eight bowlers made the 300 Club during the two week period with Darius Morrisette leading the way with a 335 total. Darius opened with 125, dropped to 112 in the second and ended up with 98. Walter Bolduc collected 322 with strings of 112-109-101 and 319 with strings of 104-92-123. Other bowlers in the 300 Club were Pete Laflamme 315, Albert Aubey 313, M. Keene 312, H. Robitaille 313, and A. Tremaine 302.

## Race Tightens In Office League

### 3 Teams Tied In Division B

Three teams, Sergeants, Commanders and Ensigns are all tied up in the final round of Division B in the Men's Office League with Privates, Generals and Captains close behind. In Division A, Master Sergeants and Brig. Generals are tied for first place, closely followed by Seamen and Tech. Sergeants.

Dick Jordan of the Sgt. Majors was the only bowler to get into the 300 class with strings of 105-102-102 for a total of 309.

In the Girls' Office League, Holy Cross is in sole possession of first place with Harvard and Navy tied for second position.

Lucille Brigham and Barbara McKay were the only girls bowling 270 or better. Tops was Barbara McKay who hit 288 and 274 and Lucille Brigham with totals of 284 and 270.

## Report

Continued from One

ability of its men in the making of a diversity of products.

### Sales Situation Improved

Mr. Downing P. Brown then gave a general picture of the sales situation as it stands today and said that 1950 promises to be the most normal year since the war. Though it is impossible to forecast full production for next summer, he said, due to certain seasonal ups and downs, the situation will not be as severe nor as prolonged as last year.

### New Products

The highlights of Mr. Brown's report centered on the promotion of new products and on new uses for the old. He spoke of the now famous KOWTOWL to be used by dairy farms, and which is a product exclusive with Brown Company. The production of other new products in the paper division such as certain kinds of wallboards and plastic coated papers, was also mentioned.

### May Develop River

Mr. Wentworth Brown whose report followed gave an insight into what can be done to bring about a more economical use of the Androscoggin river. He stated that the Androscoggin was one of the best controlled industrial rivers in the country and said that there was a possibility of developing it to a still greater extent, whereby power could be stored for use as warranted by conditions such as arise in low periods. Mr. Brown also announced that a plan for the control of the pollution problem on the Androscoggin had been arrived at.

### Standard Costs

Mr. Howard Brush then spoke on standard costs and announced that the company through continuous efforts toward more efficient operations, was getting closer to meeting established standards. He explained that the gross margin of profits was based on standard costs and that to operate at a profit the company must establish standards. These are arrived at, he said, after consultation with mill managers and the men whose responsibility it is to run the mill, and added that the figures are influenced by the cost of materials, of labor and other factors. Earnest efforts are being made to meet established standards as soon as possible, he said.

### Production

Mr. Edgar Morris who presided in the capacity of chairman closed the program with a brief review of the production end of the picture.

He summed up the situation by saying that some plants are now operating close to standard costs, and that others are lagging behind, and announced that every effort was being made to reach the objective set.

"We must watch each dollar, develop a cost consciousness and operate with greater efficiency," he said. "The earnings of the company must

## MILL LEAGUE STANDINGS

Teams	Won	Lost	Pct.
Riverside No. 2	51	29	.638
Research No. 1	46½	33½	.581
Instrument Cont.	46½	33½	.581
Bermico No. 1	44½	35½	.556
Riverside No. 1	42½	37½	.531
Bleachery No. 1	42	38	.525
Maintenance	41½	38½	.519
Towel Conv. No. 2	40	40	.500
Cascade	39½	40½	.493
Bleachery No. 2	39	41	.488
Towel Conv. No. 1	39	41	.488
Finishing	37½	42½	.469
Research No. 2	34½	45½	.431
Bermico No. 3	34	46	.425
Machine	32½	47½	.406
Bermico No. 2	30	50	.375

## OFFICE LEAGUE STANDINGS

### MEN'S OFFICE LEAGUE Division A

Teams	Won	Lost	Pct.
Brig. Generals	12½	7½	.625
Master Sgts.	12½	7½	.625
Seamen	11	9	.550
Tech. Sgts.	10	10	.500
Sgt. Majors	9	11	.450
1st Lieuts.	9	11	.450
Majors	8	12	.400
Lt. Generals	7	13	.350
1st Sgts.	6	14	.300
Vice Admirals	3	17	.150

### MEN'S OFFICE LEAGUE Division B

Teams	Won	Lost	Pct.
Sergeants	12	8	.600
Commanders	12	8	.600
Ensigns	12	8	.600
Privates	11	9	.550
Generals	10	10	.500
Captains	10	10	.500
Rear Admirals	9	11	.450
2nd Lieuts.	7	13	.350
Corporals	5	15	.250
Commodores	4	16	.222

### GIRLS' OFFICE LEAGUE

Teams	Won	Lost	Pct.
Holy Cross	11	1	.917
Harvard	7	5	.583
Navy	7	5	.583
Army	4½	7½	.375
Cornell	4	8	.333
Bates	2½	9½	.208

be increased and costs must go down. More work along these lines must be done even in plants approaching the standards set. We must use our resourcefulness and all our ingenuity, he stressed. He concluded by reiterating his belief that the job can be done.

## Riverside Ramblings

George "Mickey" Hennessey, son of J. T. "Spike" Hennessey of the Humidity Room, left Thursday March 23rd for Wilson, North Carolina, where he will start spring training with the Wilson team of the Coastal Plain League, Sunday, March 26th. Wilson will play a 140 game schedule, starting April 20th and finishing September 4th. The team has a working agreement with Atlanta of the Southern League and with the Boston Braves.

Last season "Mickey" pitched for Bluefield, West Virginia of the Appalachian League. Bluefield won the pennant and playoff games at the end of the season. Here's wishing you a banner season "Mickey."

Marcel Pigeon of the Finishing Room is back with us

## Boys Should Apply At Once Must Be Under Seventeen Years

Ryan-Scammon Post No. 36, American Legion, after a lapse of a few years will again sponsor a Legion Junior Baseball team.

At a meeting held at the Legion headquarters on March 15th, J. T. "Spike" Hennessey (Riverside) was appointed chairman, Mike Agrodnia (Research) secretary - treasurer and William Baillargeon, the other member of the committee.

The committee appointed Sam Bussiere of Manchester, now Internal Revenue representative for this district, as coach of the team. Sam formerly played ball in Manchester as well as during his hitch in the army, and with the Berlin Red Sox last season. He will be assisted by Bill Baillargeon, a former all around athlete and coach of Berlin Veterans clubs.

### Must Apply

Any boy in Berlin, who did not become 17 years of age before January 1, 1950 is eligible to try out for this team. He should send in his application, stating the position he wants to try out for, and should also forward a copy of his birth certificate.

Mike Savchick, District Vice Commander, is to handle all publicity and arrange a schedule of games with other teams in the district.

Any employee of Brown Company who has a son who wishes to try out for this team, should have the application along with a copy of his birth certificate sent in at once. These should be mailed to any member of the committee, care of Ryan-Scammon Post No. 36, Berlin, or they can be handed to any member of the committee.

The committee is ready and willing at all times to answer any questions applicants may care to ask.

again after three months illness. Good to see you back, Marcel.

Edmond Poulin of the Beater Room and Oscar Provencher of the Machine Room are on the sick list. Keep your chins up boys as we all wish you a speedy recovery.

Stanley Snitko of the Maintenance Department is still on the inactive list. Hope to see you back with us soon, Stanley.

Our two Riverside bowling teams are right up there fighting for the lead. Keep fighting boys "FOR GOOD OLD RIVERSIDE" and put us in the limelight.

Narcisse Rogers of the Machine Room is the proud DADDY of a bouncing boy. Congratulations to both you and Mrs. Rogers.

## A Review Of The State Basketball Tournament

By Adam Lavernoch

A packed house at the State Armory saw pre-tourney favorites go down in defeat. The high and mighty team of Dover with a record of 16 wins and 3 defeats bowed to the Little Green of Manchester to the tune of 56-36. A game that saw basket after basket being missed as well as fouls.

In the second game of the afternoon, Rochester High School with a record of 9 wins and 7 defeats played Concord High with a record of 11 wins and 4 defeats. A game that wasn't over until the last whistle was blown. Spaulding won the game by a score of 39-36. The most exciting game of the tourney was this one.

In the evening game, Portsmouth with a record of 13-4 played Keene High with an 11-11 record. A game where height and speed was concerned, Portsmouth winning by a score of 38-27.

Our final game was between Berlin High and Nashua. Berlin with a record of 13-5 and Nashua with a 9-6 record tangled to a very miserable game for Berlin. Nashua won to the tune of 46-32. In this game our Berlin team just couldn't buy a basket, fouls were missed by the dozens and set up shots would go through the hoop for any money. Our boys just couldn't do a thing.

In the semi-finals, Manchester defeated Rochester and Portsmouth defeated Nashua.

In the finals, Portsmouth defeated Manchester for the championship.

### Fathers Working For Co.

Brown Company can be proud of the Berlin High team as the following players

have fathers working for the Brown Company: Herb Buckley, Jackie Coombes, Ed Finnigan, George Gauvin, P. Hickey, and A. Arsenault.

The following wives of Brown Company men attended the games: Mrs. Herr, Mrs. Coombes, Mrs. Buckley, and a few others that I didn't happen to see.

The following cheerleaders have fathers working for the Company: June Marchand, B. Croteau, Marie MacDonald. The girls really had the time of their life with parties after parties.

They also tell me that the mothers really enjoyed themselves with a visit from a certain party.

Yours truly really enjoyed the tourney until the final game was played.

### Blue Year

This year was a sort of a blue year for our sport teams. The Maroons, Berlin High, Notre Dame and the Berlin Aces all losing. The latter played in three tourneys this year and played in two final games at Laconia and Lancaster and losing in Woodsville in the preliminaries.

A great many of Brown Company employees really supported the sport activities in Berlin this year.

If put to a vote, most people would choose their eyes as nature's most precious gift. If you will try to go a full minute with your eyes closed, and attempt to perform your daily routines, you will agree that your eyes are important and deserve excellent care and protection.



# Meet Your Neighbor

These are some of your neighbors in Brown Company.



**ARTHUR CLOUTHIER**

First class car repairman at Berlin Mills Railway Car Shop . . . joined company in 1916 as millwright in New Construction Department . . . transferred to Berlin Mills Railway in 1923 . . . repairman since 1928.



**WILLIAM BERUBE**

Second class car repairman at Berlin Mills Railway Car Shop . . . began work with company in 1918 as laborer . . . later worked in Window Frame Mill and Construction Department . . . joined Berlin Mills Railway in 1937 as section man and transferred to Car Shop in 1949.



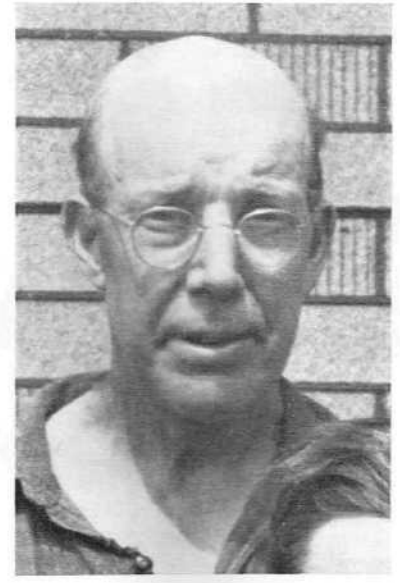
**LIONEL LABBE**

Brakeman on Berlin Mills Railway . . . joined company in 1937 and transferred to Berlin Mills Railway in 1940 working as cleaner and later in section crew . . . served two and one half years in U. S. Army returning in 1945 when he was promoted to brakeman.



**WELDON PEABODY**

Brakeman on Berlin Mills Railway . . . started working for company in 1941 in Wood Handling Department . . . joined Berlin Mills Railway in 1942 as a member of section crew . . . became a brakeman in 1945 . . . two brothers, Archie a mason and Raymond a crane operator with company and railroad.



**SYLVANIUS WEDGE**

Blacksmith at Berlin Mills Railway Car Shop . . . began working in construction crew in 1917 . . . transferred to company blacksmith shop in 1920 . . . joined Berlin Mills Railway in 1937 as a repairman and later as a blacksmith . . . hobby is raising chickens.

## George Macdonald Addresses The Sales Executives

At the most recent monthly meeting of the Sales Executives Club of Austin, Texas, the guest speaker was Brown Company's Nibroc representative, George C. Macdonald. His topic was, "Pan the Gold in Your Own Yard."

The address dealt with the regrettable tendency on the part of many present day business firms, when hiring sales personnel, of insisting on previous experience. Mr. Macdonald pointed out that in most cases the very same firms had in their employ capable men anxious to advance, whose acquired knowledge of the company would serve as an excellent basis for further training.

Mr. Macdonald's address received a fittingly enthusiastic round of applause. Brown Company men who have heard him at previous public appearances were greatly impressed by his facility of speech and his hold over the audience from start to finish.

## Company Men Sail For Europe

Mr. John Elton, Manager of the Foreign Department and Mr. Newt Nourse, Manager of Pulp Sales Division, sailed aboard the SS American, March 15th for Europe. They will visit France, The Netherlands, Belgium, Germany, Italy, Switzerland, England and possibly Austria and Sweden.

Mr. Elton and Mr. Nourse will visit various pulp and paper mills. At some of the mills, tests will be made of several grades in connection with development of new photographic papers. Mr. Elton will also see the agents and representatives of other Brown Company products in Europe.

The day after sailing, a cable was received by the Foreign

## Warren

Continued from One

gram, as well as taking part in the handling of the company's general press relations.

### Reporter, Photographer

Before coming to Berlin he was employed by the Manchester Union-Leader as a reporter and photographer on the city staff. In World War II while he was with the Union-Leader, he was given a leave of two years during which time he served in the U. S. Coast Guard.

Mr. Warren graduated from the University of New Hampshire in 1939. For three years following his graduation he participated in editorial and radio work at the University.

Mrs. Warren and their three children will remain at their home in Gorham until Mr. Warren can make other arrangements for their new home.

Mr. Warren, "Brud" to his many friends, will be greatly missed by all those with whom he came in contact during his stay here. All join in wishing him well in his new venture.

## Classes

Continued from One

Bernard, George Hennessey, Orton LaPlante, Leo Dion, Alfred Morneau, Arthur Caouette, Elmer O'Hara, Joseph Albert, Henry Roy, Eugene Roy, Theodore Mortensen, and Xavier Pinette.

Wednesday—Ulric Cloutier, Lucien Gagne, William Hanson, Arthur Martineau, Laurier Renaud, Henry Richer, Joseph LaFlamme, Roland Coulombe, Henry Allain, Joseph Leclerc, Ernest Murphy, Edgar Correau, Fred LeBlanc, George Barlow, Leo Long, Gordon Dussault, Onesime Chauvette, and Eddie Nolin.

Department from Mr. Nourse saying that he and Mr. Elton were having perfect weather.

It is expected that Mr. Elton and Mr. Nourse will return to New York in early May.

## Chemical Plant Explosions

Charles Anderson has been confined at home with a badly bruised ankle. Charlie injured himself while helping to get the Junior Ski Hill in condition for the Junior Ski Carnival.

"Tish" Myler has finally decided to leave Ward Four and join in with the politicians of Ward Two. Welcome to Ward Two, "Tish."

Rita LaPerle is wearing a new hair style, and we must say it is very becoming.

Cecile Roy is studying real hard lately and we imagine the subject is Home Economics. Good idea Cecile, prepare your lessons before you enter the class room.

Number Six Cell House is being renovated and new Hooker Cells are being installed. It sure has the looks of a modern plant.

Fred Begin is at the Niagara Falls Hooker Plant getting instructions on the operation of the new cells.

## Match Skill With Maine Chess Players

Two members of Brown Company Chess Club, B. G. Hoos and William Simpson, have started a match by correspondence with two employees of the Pejepscot Paper Company, Brunswick, Maine. This match resulted from an invitation received from Mr. E. A. Parsons, Traffic Manager, of the above company, who stated that he had read the results of the match played between Brown Company and the Bangor, Maine Chess Club. This match wound up in a 3 to 3 tie.

## Fire

Continued from One

all over the area, added incentive to the story and "spread" the news faster than the already racing "would-be-fire."

During all that time, however, when the fire was supposed to have surrounded the area, there was not even a semblance of smoke to be seen anywhere, no acrid smell of burning lumber, just no sign of any fire. It never occurred to listeners that a "fire" which was supposed to have started near the Canadian border and spread from there to Errol and north to Berlin and Shelburne, could not possibly have covered a distance of some 90 miles of snow-packed woods in such a short time.

It is now apparent that the majority of listeners had just stopped thinking and many continued to disbelieve subsequent announcements on the air to the effect that the newscast was just make-believe. Others just plainly heaved a sigh of relief when the announcer said: "IT COULD HAPPEN HERE" and enjoyed a good laugh.

Reviewing the situation, however, it would seem that the broadcast did more good than harm, as it brought home to us the realization of the dangers of forest fires and has made us conscious of our responsibility in preventing them from occurring . . . but, believe me, ORSON WELLES had nothing on us!

## Safety

Continued from One

lost-time accident in three years. Trucking, Maintenance Grounds, Service, Printing, Viscose and Watchman, came through with flying colors, NOT A SINGLE LOST-TIME ACCIDENT.

### Better To Be Careful

If we want to stop this uncalled for human suffering, we must resolve right now to put an end to these unnecessary accidents, Mr. Rodgers pointed out. Let us all work

## Three Veteran Brown Company Employees Retire

Nelson Guilmette, James Mulroney and Eugene Guay, recently joined the ranks of the retired Brown Company employees.

Mr. Guilmette who worked in the Riverside machine room when he joined the company in 1911, was later transferred to the Riverside Steam Turbine Department, where he remained until 1948 when he became a watchman.

Mr. Mulroney, a machine tender since he joined the company in 1904 started in the ground wood department in 1905 and was later transferred to the paper machine at Cascade where he became a machine tender, a position he held until the time of his retirement.

Mr. Guay came to work in 1909 at the Burgess Mill, as a laborer. In 1939 he was transferred to a watchman crew.

## We're Mighty Proud Of Them

Nine Brown Company employees are now members of the city council.

Our congratulations go to Guy Fortier, Charles Jeskey, Arthur Thomas and Emile Parent who were reelected and to Albert Theriault who is starting his first term.

Other Brown Company men serving on the council are William DeChamplain, Rene Heroux, Vernon Eriksen, and Leo LeBlanc.

Again, we take our hats off to you. We can't help it if we're proud of you, can we?

like our improved "Joe" who says: "It's better to be careful a thousand times than to be killed once."