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Brown Company, Berlin, N. H.

THE BROWN BULLETIN

Published By And For The Employees Of Brown Company

BERLIN, NEW HAMPSHIRE, JULY 11, 1950

New Insurance Benefits Available To Employees

Norman McRae's Death Felt By Many Friends

Norman L. McRae, an employee of Brown Company since January of 1925, died Wednesday, June 28th, following a long period of failing health. Mr. McRae was born in Chatham, New Brunswick in 1884 and moved to Berlin, N. H. at the age of 36 to work for Brown Company.

His first work for the company was that of laborer in 1925 and was later promoted to Assistant Yard Foreman. In 1925 he served the company as Crane Man and later, in 1934, became a Second Class Piper. His last job with

(Continued on Page 2)

On July 1, 1950 the new schedule of insurance rates and benefits became effective and the old plan was terminated. The Company has arranged for this increase in benefits with the Company carrying a major share of the added premium and the employee contributing an additional 20 cents per month for the added insurance. With the increased personal benefits, rates paid by the employee have changed from 40 cents to 60 cents per month and deductions are being made as usual.

Greater Benefits

In view of higher hospitalization costs — it was proposed that the hospitalization insurance for Brown Company employees be increased to pro-

(Continued on Page 4)

Brown Company Welcomes Publishers and Editors



President Laurence F. Whittemore as he addressed 225 weekly and daily newspaper publishers and editors at the Mount Washington Hotel recently.

Contest Conducted By Brown Company

A touring group of 225 weekly and daily newspaper publishers were given an opportunity to win cash prizes by entering a Brown Company sponsored contest held recently at the Mount Washington Hotel. This was considered by many to be one of the outstanding contributions to the group of editors and publish-

(Continued on Page 2)



New Contract Provides Wage Increase - Three Weeks Vacation - More Holidays

Berlin Mills Railway **Buys Forty New Steel Cars**



One of the forty new railroad cars recently purchased by Berlin Mills Railway. Pictured left to right are Ernest Gagnon, Brakeman; George Murphy, Brakeman; and Joe Viger, Con-

The Berlin Mills Railway also makes possible the eliminhas recently purchased 40 steel constructed railway cars from the Boston & Maine Railroad in Billerica, Massachusetts. These forty cars were purchased to replace 53 of the old type cars which were much smaller and possessed much less carrying capacity.

The new cars, although second-hand, have been completely reconditioned at Billerica, Massachusetts and are up - to - date, modern cars equipped with steel underframes, steel sides, steel ends, and the latest type power air

Greater Capacity

The weight carrying capacity of the new cars is 169,000 pounds as compared to an estimated 60,000 pounds capacity for the old models making possible greater efficiency in freight movement between the several plants within Brown Company.

Low Cost

The purchase of the cars

Results Fruitful In Many Ways

A new contract was approved at a general meeting of the Union recently after the favorable completion of discussions between Brown Company and Local Union No. 75 of the International Brotherhood of Pulp, Sulphite and Paper Mill Workers.

The Contract

The new contract provides for three cents an hour general wage increase, three weeks' vacation with pay after fifteen years of service, and three additional paid holidays. The Company also agreed to arrange for increasing daily hospitalization benefits for employees under the group insurance program, with the Company and the employees sharing the cost of the additional premiums. At the meeting, the Union membership reone minor item regarding holiday requirements.

Further Discussion

The negotiations included a (Continued on Page 2)

Berlin Chess Section **Defeats Canadian Team**



Mr. Weaver Adams, foreground, as he opposed sixteen chess experts from the U. S. and Canada. Mr. Adams won all games except the one with G. A. Day of Berlin (background) which came to a draw.

Notice To Employees

ation of handling other cars,

For prompt attention enter your claim for health benefits within 30 days following the beginning of your illness. Claim forms are available at all Time Offices and at the Insurance Division in the Company Relations Building.

The International Chess Match (U. S. versus Canada) was held across the nation on June 18th and included the Berlin section with players from New England versus the Canadians. The final score was $16\frac{1}{2}$ to $8\frac{1}{2}$ in favor of

Simultaneous Games

This represented part of a gala chess week-end opening

(Continued on Page 2)

THE BROWN BULLETIN

Published every other week by and for the employees of Brown Company, Berlin, N. H.

Editorial Offices: Company Relations Department. Telephones: Automatic 379; New England 46, Ext. 60.

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Volume III Number 12

July 11, 1950

Pointers ← from Portland

By DORIS E. SMITH

Picnic-time is here again. Although youngsters are always ready and willing to go for a picnic, many times the mothers are not quite so enthusiastic about the idea.

Naturally, the bulk of the work falls to Mother when it comes to meal planning, regardless of where the meal is to be served.

Picnics can be fun for mothers, too, though, if everyone will just do his or her share in the preparation and cleaning up parts, as well as the eating part.

If you keep on hand at all times, and in one convenient place such as a picnic basket, those items needed at every picnic, a great amount of confusion and last-minute hurrying about can be avoided.

Each family usually has its own particular preferences in regard to whether they use paper or plastic plates, for instance. These, along with the necessary eating utensils, paper napkins, Nibroc towels, etc. are among the basic needs of every picnic, which can be kept in readiness from one picnic to the next.

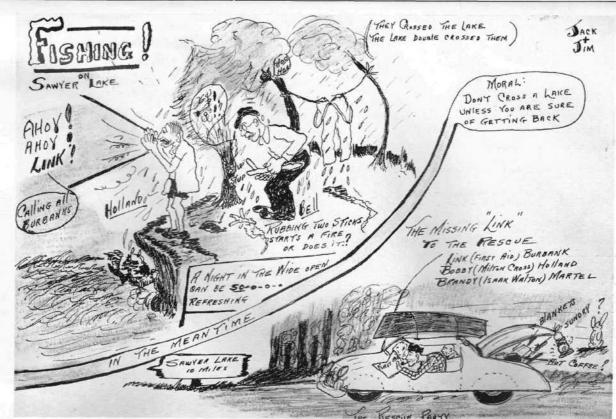
We keep a set of salt and pepper shakers in our picnic basket, too. They are the type with screw caps, and to keep the salt and pepper from spilling out when not being used, we just put pieces of waxed paper under the screw caps.

Scotch tape would serve the same purpose, if you should prefer to use other types of shakers.

By the way, Webster defines "picnic" as "A pleasure party, the food for which is usually provided by members of the group, and is eaten in the open air." Therefore, why not have a picnic right in your own back yard, if it isn't convenient for you to go to some other specific picnic grounds such as are usually found near lakes, beaches, etc.

To have a successful picnic, here are a few suggestions I've gathered from various sources, which might be well to keep in mind:

- 1. Have plenty to eat. The fresh outdoor air stimulates appetites.
- 2. Use as many paper products as possible, to cut down the dish-washing after the picnic is over.
- 3. Serve hot foods hot, and cold foods cold, the same as you would at home.
- 4. Have plenty of fresh fruit for in-between meal snacks, as well as for dessert for those who do not prefer too sweet a dessert in the summer-time.
- 5. Be sure to leave the picnic grounds clean (regardless of what they may have looked like when you arrived.)
- 6. Be sure to put out all fires before leaving.
 - 7. Relax and have fun.



Chess

Contract

Continued from One

ne Tour

Continued from One

Saturday evening with an exhibition by Mr. Weaver Adams of Dedham, Massachusetts-internationally known master. He played two simultaneous games in this demonstration with Donald Miles of Cleveland, Ohio, grandson of Herman Miles of Berlin, and Laurence Pelton of Alstead, N. H. as opponents. Mr. Adams won his two games only after encountering good opposition.

U. S. Line-up

Sunday afternoon the International Match was held at the Community Club with the U. S. team members from Connecticut and Massachusetts as well as New Hampshire. The combined Canadian teams represented the Sherbrooke, Windsor, and Cornwall Clubs. Included in the U. S. line-up were several well known names in the Chess World. Fred Eschrich, current N. H. Champion, Robert Mitchell, Former State Champion of Connecticut, W. E. Wolfe, Chess Editor of Hartford, Connecticut (Courant), O. E. Lester, Portsmouth, as well as Weaver Adams, Chess Master from Dedham, Massachusetts who represented the U.S. on Board No. 1.

Sixteen Against One

In the evening following the match, Mr. Adams played simultaneous games against all comers. Mr. Adams was opposed by sixteen players and he won all of the games except the one with G. A. Day of Berlin which came to a draw.

These suggestions, along with your own family rules, can go a long way to making every picnic so much fun that you'll all be looking forward to the next one.

discussion of hospitalization for dependents and of pensions. The Company felt, however, that any further discussion of these items must await a more favorable situation in the Company's earning position.

Negotiations Fruitful

A joint statement by Company and Union officials said that the negotiations had been fruitful in many ways and had brought increased benefits to Brown Company employees and produced further clarification of the working relationship between the Union and the Company.

Both Represented

The Company was represented at the negotiations by Edgar E. Morris, Works Manager; W. Loring Given, Industrial Relations Supervisor; Attorney Harry E. Smoyer of Cleveland, Ohio; Dr. Arnold E. Hanson, Director of Company Relations; and John W. Jordan, Brown Company Attorney.

The Union was represented by Philip Smyth, President of the Local Union; Armand Legere, Business Agent; Samuel Angoff, Attorney from Boston, Massachusetts; Sherman Twitchell and Arthur Michaud, representing the Burgess Mill; Daniel Theriault and Raymond Corbette, representing the Cascade Mill; Xavier Pinette and Reno Martin, representing the Upper Plants; George Gauvin, representing the Company-at-Large; and William Brideau, Secretary.

McRae

Brown Company was that of Janitor at the Power and Steam Plant and the CRO Building.

Norman McRae's many

New Hampshire. The contestants were to guess the dates of the newspaper front pages appearing in a small booklet which corresponded to dates during which Brown Company pioneered in some particular phase of industry. Brown Company's first prize of \$100 was awarded to Reginald M. Colby of the Littleton Courier, Littleton, N. H.; the second prize amounting to \$50 was

ers during their tour through

Daniel of The Federalsburg Times in Federalsburg, Maryland; and third prize of \$25 was won by B. B. Voris of the Waterloo Republican in Waterloo, Illinois.

presented to G. Arthur Mc-

All Rewarded

All contestants were sent a special plastic cabinet and two packages of Nibroc Aqualized Towels as a memento of their visit to Northern New Hampshire.

Highlight Of Affair

The group of publishers, editors and members of their families enjoyed an informal talk by Brown Company's President-Laurence F. Whittemore. He called attention to New Hampshire's large industries and many recreation facilities and spoke particularly of the Granite State's "way of life." Mr. Whittemore's talk highlighted a banquet at the Mount Washington Hotel presented by the New Hampshire Weekly Publishers Association for publishers from all over the country who toured New England following activities at the National Editorial Association convention held in Providence,

friends in Brown Company extend their sincere sympathy to his wife and children.



Quality Is Our Middle Name . . . Brown Company Products Merit The Same

-Submitted by Eugene Othot

Cascade Leads in League

"Mr. Nibroc" and Crews Break Two More Records



One of the three "Mr. Nibroc" crews. Left to right - George Lafferty, Armand Arguin, Earl Driscoll, Romeo St. Clair, Walter Boucher, Eugene Cote, Henry Lafleur, John Addario, Earl Remington, Nelson Riff, and Ed Fitzgerald.

On June 20th, just after the last issue of the BROWN BULLETIN went to press, "Mr. Nibroc" did it again by producing 118.3 tons of paper toweling and then just three days later broke that record by producing 119.1 tons of paper in one 24 hour period. The two records in one week increased the average weekly production to 114.1 tons another record performed by the three competent crews (pictured) and reliable "Mr. Nibroc."



Another one of the three crews operating mighty "Mr. Nibroc" pictured in background. Left to right - Bilodeau, Bouchard, Mattson, Lemire, Turgeon, Poirier, Webb, Carboneau, and Fitzgerald.

Railway

railroads.

not owned by the Railway, at

a cost of \$1.75 per car, per day.

Last year the Berlin Mills

Railway handled 87,900 cars-

some of which were owned by

the Berlin Mills Railway and

the remainder owned by other

Many Uses

Bell of the Berlin Mills Rail-

way, he stated that "the re-

cent purchase of 40 new cars

would be extremely instru-

mental in the efficient hand-

ling of freight within the

company." The cars will be

used to transport pulp from

houses for future delivery,

transport stock from River-

side to the Onco Plant, and

move waste from the Onco

In an interview with Mr. Les



"Mr. Nibroe's" third crew of operators pictured left to right - James Corbett, Ernest Mattson, Nick Delphonse, Leon De-Lacey, Ludger Lacasse, Reggie Murray, Bill Marcou, Andrew McLain, John Oldroyd, Arthur Riendeau.

Chemical Plant Explosions

If anyone has any red lanterns for sale please contact F. Ottolini as we understand he has started a collection.

Why does A. Goyette leave his car at the office when he goes home to dinner?

A. E. McKay and family motored to Old Orchard recently to dance to the tunes produced by Harry James.

Congratulations to Rene Roy who has just returned from his honeymoon.

Bert Turcotte is sporting around in a new Nash.

Frank Bartoli is back on the job after spending a weeks' vacation in his large garden.

Bob Niclason is enjoying his vacation in Philadelphia. He intends to return via Shelburne. Don't get lost Nick!

Horne and Vesina, Inc. are in the chicken and trailer business. If interested in buying - contact either gentle-

Standings - Won 2 Lost None Upper Plants Win Over Woods - Office

Won Lost Percent Cascade Burgess Upper Plants 1 Bermico 500 Woods-Office 0

The Upper Plants defeated the Woods-Office team by a score of 10-6 in the third game of Brown Company's Softball Season. Home runs were hit by Hayes (Upper Plants) in the third with the bases loaded and in the sixth by Downes (Upper Plants) with one man on base. Doubles were hit by Fysh (Woods-Office) and Grigel (Woods-Office) in the final inning of play. The Upper Plants took a decisive lead in the third inning by scoring a total of six runs making the

score 6-0. Both teams scored two runs in the fourth inning while no runs were scored in the fifth. Woods-Office outscored their opponents in the sixth with three runs against Upper Plants two and made their final score in the last inning. The outcome - Upper Plants 10 — Woods-Office 6.

The fourth game of the season with Burgess opposing Cascade followed the same pattern as the first game of the season. Cascade defeated the Burgess nine by a score of 11-8 even though home runs were hit for Burgess by Betz in the first, Therrault in the 4th, Bosa in the 6th, and Corriveau in the 7th. Cascade's consistent hitting streak proved to be a definite asset in winning their second game of the season and putting them in top place in the league standings with two wins and no losses.

On Wednesday, June 28th, Bermico overpowered the Woods-Office team by a score of 12-10 with the only home run of the game being hit by Mullin of Bermico. Bermico's rally of seven runs in the fourth inning, thanks to Mullin's home run, together with three preceding runs scored in the first inning were drastically needed to offset the seven runs scored by Woods-Office in the first two innings of play and made it possible for Bermico to take the fifth game of the season. The final score was Bermico 12 Woods-Office 10.

Riverside

Our deepest sympathy to Fred Gorham of our Humidity Room, whose Father passed

Congratulations to Sig. Aubey of our Machine Room, who is now the proud Dad of a bouncing baby boy.

Edward Clark of our Beater Room has returned to the fold after his second week's vacation, all tanned and rested.

J. Bourassa of our Beater Room is on two weeks vaca-

Adelard Lacroix, Machine Tender, No. 6 Machine, took one weeks vacation during the

Louis Payeur is back with us after his Honeymoon trip and two weeks vacation.

Baler, is enjoying two weeks vacation in Canada.

R. Bernier, Machine Tender, No. 6, took a week's vacation, during the week of June 26th.

Adrien Leclerc of our Machine Room, took two weeks vacation, weeks of June 26th

T. Sullivan, also of the Machine Room, enjoyed his two

E. Godin of our Beater Room took his second week's vacation recently.

Room spent one weeks vacation at his Camp at Acres

Humorous Note To The Editor

Howard Williams of the Woods Department Storehouse recently purchased a lot in Gorham and plans to build a home there.

When asked why he plans to move to Gorham from Berlin — Howard disclosed that he plans to enter politics and dislodge Roger Williams (also of the Woods Department) as the "Mayor of Gorham Upper Village."

Louie Catello

(Note about humorous notes "More wanted")



Thanks for the safety slogans boys - but don't be so modest about it. Send your names along next time, won't you? Keep 'em rolling in!

Bermico-"Be a live wire but - don't touch one."

Burgess-"Better to look than limp."

Cascade—"You can see through glass goggles — but you can't see through glass eyes."

Riverside-"Wear safety shoes — or you'll foot the bill.'

Power and Steam-"Just don't slow down accidents stop them."

"How about hearing from Onco, Chemical, Research, Berlin Mills Railway, Woods, Printing, Viscose and Watchmen," says Brownco Joe, Safety Division.

Pond. What? — No fish?

A new-comer in our midst in the Machine Room, is W. Goudreau. Welcome to good old Riverside, William.

Rene Lafrancois of our Finishing Room enjoyed a weeks vacation and rest . . . and at the same time . . . had fun.

Augustin Roy of our Finishing Room also enjoyed a weeks vacation and rest.

Fritz Findsen of our Yard Department spent his two weeks vacation prowling for

Adelard Lacroix of our Machine Room attended the Detroit-Red Sox game at Fenway Park, Sunday, June 11th.

Albert Wheeler of our Beater Room is sporting around in a '36 Ford truck. What happened to your antique Dodge,

Our sincere sympathy to Mr. & Mrs. Louis Payeur on their recent bereavement.

Burgess to Riverside, move Screenings from No. 1 dryer to Riverside and Bermico, carry pulp to the Floc Plant, move paper and towels produced at Cascade to the ware-

> Plant to the Dummer Yard plus many other important tasks.

> H. Winslow & Co., which erected a sawmill where Riverside mill now stands, were the forerunners of Brown Co.

> Nearly 90 per cent of Brown Company's production during the war went directly or indirectly into the war effort.

Ramblings

Continued

from One

away June 17th.

tion. Have a good time Joe.

week of June 19th.

John Couture, our Paper

Have a good time, Rosie?

and July 3rd.

R. Glinka of our Beater

Millions Read Brown Company No. 7 Turbine Feeds Five Advertising Every Month



Millions of people read Brown Company advertisements during the month of June. They read about our many QUALITY products. In the above display are some of the products Brown Company advertised last month.

There is not a person in the United States whose life has not been touched by advertising in some form or other. And yet, there are few subjects about which the public knows

Most, if not all of us, read ads in the newspapers, magazines and on billboards; we hear "commercials" on the radio and see them on movie screens. We turn to ads to find jobs, or to hire someone. Ads furnish us with the news about sales and bargains, about new products and new models, church services and movie programs.

If industry is the "heart" of our great country, advertising is the "pulse."

The nation's annual bill for advertising during the last 15 years has been approximately five billions of dollars a year for the uncountable number of items we call advertisingthe blotters and the calenders, and those magazine pages in full color that glamorize even

a can of beans. But: Who pays for advertising? What does it cost? What does it do? Advertising is the lowest-cost way yet devised to sell goods. Every job in America depends on somebody selling something to somebody else. Therefore, effective advertising sells more goods to more people, and by doing so, helps make jobs more secure.

It is natural to assume that the cost of advertising is a sort of bonus the consumer pays for the privilege of using advertised goods. That is not

Brown Company, like all companies, must spend money to sell its products. We all know that the more we sell the less it costs to produce, and that the American competitive system being what it is, we must pass that saving to the buyers, or lose customers to a competitor who will.

Most of Brown Company's many diversified products,

such as pulp, Nibroc towels, paper, Bermico pipe, Solkafloc, etc. are sold to large industrial users and distributors and not to the ultimate consumer. However, many of our everyday needs are composed of materials produced right here in our own company under another product name. As a result of this - Brown Company must advertise to the large industrial users of its varied products. To do this we advertise in so-called "trade papers" so that our customers will take notice of our Quality products - buy more of them and reduce our unit cost of production. We, in turn, produce more for less cost, pass that saving on to the buyer - and at the same time make our jobs more se-

During the month of June millions of people read about Brown Company's products as advertised in 33 different trade magazines.

Cascade Paper Machines



This picture was taken back in 1906 when "cookie dusters" were in style. We know a few of them — but not all. See if you can recognize any familiar faces.

Pictured in the photo of 1906 are ten Portland boilers (in background) and three old wood fires. The three old wood fires operated in 1906 by burning such items as bark and sawdust which came from the sulphite mill. Also noticeable in the photo are the Jones stokers under the boilers. Before this picture was taken the stokers were "fired" by

New Boilers Installed

At a later date — Coxes stokers were installed and operated until the old boilers were removed. When the boilers were removed they were replaced by two modern boilers. No. 1 Combustion Engineering Boiler was installed in 1936 and went into operation during January of 1937. No. 2 boiler, a Babcock and Wilcox, was installed during the latter part of 1937 and went into operation in 1938.

High Capacity

The capacity of the boilers totals 220,000 pounds of steam per hour with No. 1 producing 100,000 pounds and No. 2 120,-000 pounds. Both boilers are

designed for 450 pounds operating pressure and 720 degrees superheat. Since installation - both boilers are running at 280 pounds drum pressure and 550 degrees sup-

No Waste

No. 1 and 2 pulverizers supply the two boiler burners with pulverized coal which accounts for the small amount of waste in production.

Feed Five Paper Machines

The two huge pulverized fuel burning boilers now operating replace the thirteen old H. R. T. boilers shown in the old photograph. The steam produced by the boilers enters the No. 7 reducing turbine (pictured) at 250 pounds pressure and exhausts at 39 pounds pressure - the exact pressure necessary to feed five paper machines.

Three Thousand Kilowatts

The generator on No. 7 turbine (pictured in foreground) produces 3,000 Kilowatts per hour which is used in various locations throughout the entire company.



No. 7 reducing turbine and generator pictured with Turbine Operator, Val Baillargeron. The generator produces 3,000 Kilowatts of power and the turbine feeds five paper machines.

Continued Insurance from One

vide a benefit of \$7.00 per day and reimbursement for hospital services up to \$70.00.

Surgical benefits and dependent coverage will remain at \$4.00 per day and \$40.00 for special services.

Employees insured under the present plan, will be insured as a contributor under the revised plan. Enrollment and payroll authorization for present insurance will be considered as applying to the new schedule unless and until the payroll department is notified to the contrary.