

THE BROWN Bulletin



VOLUME 2
NUMBER 3

Published monthly for employees and friends of Brown Company
Berlin, New Hampshire

October
1953

BROWN Company

BERLIN, NEW HAMPSHIRE

BERMICO FIBRE SEWER PIPE

BERMICO'S

Big

long lengths

light weight

light joints

FARMLAND DRAINAGE Bermico Perforated Pipe offers an easy, inexpensive method of draining surplus water from low-lying areas or from marshy ground. The long lengths allow quick economical installation. Changes in ground temperature will not affect or crack the pipe. Its light weight permits rapid one-man handling and laying, and no special tools are needed for the job.

FOUNDATION DRAINS Bermico Perforated Pipe is ideal for draining off the ground water to insure a dry basement. The pipe is laid on the outside of the footing of the cellar wall completely around the building. The bottom of the drain should be well below the bottom of the basement wall. Ground water is carried away to a properly constructed disposal bed made up of either gravel or crushed rock. The drain may be connected directly with a storm drain, if desired.

SEPTIC TANK DISPOSAL BED

Bermico Perforated Pipe is ideal for disposing of effluent from the septic tank. By using the crosses, grid construction can be laid out which will give the maximum dispersion in the smallest area. In large installations, by using a series of the perforated crosses, the grid may be extended to any desired capacity. The pipe is not affected by the acids in the sewage, it will not crack under normal soil settlement, and will withstand freezing and thawing.

PULPS
Solka & Cellate pulps for a wide range of printing and industrial paper.

SOLKA-FLOC
A highly refined wood cellulose used in the production of rubber, plastics, chemical derivatives and as a filter aid.

JOINING BERMICO SEWER PIPE

NIBROC TOWELS AND TISSUES
World's largest selling paper towels for industrial and institutional use and companion top-quality tissue line. Nibroc KONTOWLS specially produced for the dairy industry.

THE BROWN Bulletin



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OF INDUSTRIAL EDITORS



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YOUR SLIPS ARE SHOWING . . .

Slips are showing and we are falling altogether too hard, too often, and . . . this remark "ain't" funny.

Throughout the nation, 22,308 persons in this country died as a result of slipping and falling. Many, many more were permanently, partially and temporarily injured. Where did all these accidents take place? The biggest majority happened when people were on a level surface.

Accident facts reveal that 27% of all Brown Company accidents are the result of slipping and falling.

Lost time accidents in Brown Company caused by slips and falls last year amounted to the equivalent of 3 men loafing a full year or 41 men loafing 26 days each, or shutting down the dryers at Bermico one shift for a full period. It's hard to even imagine that, isn't it?

In theory, falls are wholly preventable. In practice, their elimination is difficult because it involves great detail and the faultless performance of everyone concerned. You and I have often heard this one, "A child learns to walk largely through the tumbles he takes," but as we grow older we become careless in our habits of walking and working and take our tumbles, too.

We are nearing winter; soon snow and ice will cover the ground, streets and sidewalks. It will be necessary for us to watch where we are placing our feet. "What?" you say—"Jack is going to tell us how to walk?"

Walking is important—very important—. Have you ever watched woodsmen walk in the woods? They are traditionally sure-footed, for if they want to keep their footing at all, they must pay attention to their walking.

Falls on stairs, despite good stair conditions, yield a continuous stream of injuries. Investigation of these accidents reveal unsafe footwear contributes to, or causes accidents and injuries; loose or worn soles or heels cause tripping, slips and tumbles; loose lacings and run-down heels bring bad balance which result in strain and turned ankles.

We can prevent accidents caused by slips and falls by cultivating safe practices in walking and working and keeping our walking and working surfaces and safe footwear properly maintained. These should be personally important to all of us. Our interest in these safe practices, our desire to carry them out are the essentials for slips and falls elimination.

J. C. Rodgerson, SAFETY DIVISION

THIS MONTH'S COVER

This month's cover photo shows a Brown Company window display at North Station in Boston featuring the products manufactured by the company's Bermico division. The display was sponsored by the New England Council. See page 9 for "The Story of Bermico."



BROWNCO NEWS REVIEW



"Mrs. N. H.", wife of Lloyd Hawkinson, Brown Company woods buyer, recently tied for 6th place in the "Mrs. America" contest.

To the Editor . . .

Dear Mr. Whittemore:

I would like to compliment you and the people concerned in the make-up of the September issue of THE BROWN BULLETIN.

From a community relations standpoint, the article "Berlin's Men In Blue" which Ruth Layes, Vic Beaudoin and Ralph Peloquin were responsible for is excellent. If more paper companies would take the time to originate such articles, I think the communities in which the paper industry is a factor would rapidly realize that we are good industrial citizens.

Very truly yours,

D. M. Rochester, Secretary
Community Relations Committee
American Paper and Pulp Assoc.

"It had been a long time since I last saw a logging operation, and I was amazed to see how the whole thing has been mechanized and modernized in recent years. It was also a pleasure to see a big outfit such as the Brown Company practicing good forestry, with an eye to the future generations."

—Ben Hibbs, Editor

THE SATURDAY EVENING POST
The Curtis Publishing Company
Philadelphia 5, Pennsylvania

Pulp To Be Manufactured From Sawmill Waste

Recently added to the Heywood-Wakefield sawmill operation was a new Carthage slab chipper to utilize the wood waste (slabs and edgings) resulting from the sawmill furniture-stock production.

Under the new system, all slabs and edgings, formerly sold for firewood or not used, are being chipped at the sawmill, transferred to boxcars by means of a blower system, shifted and unloaded at the West Yard, blown up to a cyclone tank which automatically feeds the chips onto a specially designed screen which removes bark. After more bark is removed the chips will be ready for use in the manufacture of pulp.

4th Annual Field Trip Into Parmachenee Area

Brown Company recently served as host to more than 150 friends, business associates and newspapermen during its Fourth Annual Woods Field Trip into the Parmachenee area where the group witnessed some of the new and modern methods of woods operations now in use.

The group assembled at Brown Farm, Magalloway Plantation, Maine and traveled by motorcade north along Route 16 to Wilsons Mills where they entered the Parmachenee Forest Road, completed about 15 months ago and extending some 20 miles into the Parmachenee area to connect with the previously existing road network.

Stops during the trip included the Wheeler Brook Job, a tractor logging job where the wood is being skidded a half-mile or more directly to the main gravel road, Long Pond Camp where semi-permanent headquarters are being maintained for all operations in the area, and Bosebuck Cove Job, a 4,000 cord combination tractor and horse-logging operation.

Lunch was served at the old Parmachenee Farm on the east shore of Parmachenee lake and was followed by an informal as well as informative talk by Brown Company's president, Laurence F. Whittemore.

A pictorial feature story covering the trip will be published in the next issue of the Bulletin.

Pres. Whittemore Appointed To International Board

Laurence F. Whittemore, President and Chairman of the Board of Brown Company, was recently appointed by President Eisenhower to serve on the International Development Advisory Board which advises the President and the Foreign Operations Administration on the Technical Assistance Foreign Aid Program.

Mr. Whittemore was one of seven new members appointed to the board and recently sworn in at a White House ceremony in Washington, D. C.

Sawmill Is Expanding

Construction of an extension to the Heywood-Wakefield sawmill off Sullivan street is under way and is expected to be completed shortly. The new extension will provide additional space for new machinery, lumber sorting and grading. It has been reported that production is expected to more than double under the newly styled and enlarged operation.



We welcome back George Sheridan to the Bermico Storehouse. George had been with the Purchasing department for the past two years.

Congratulations to Donald (M. H.) Welch and Joseph Markovich on their recent promotions. "Don" has replaced Joe as Office Manager and "Joe" has taken over the duties of Production Control Supervisor.

Condolences are extended to the following employees:

Clarence Goyette on the loss of his mother, Mrs. Agnes Goyette. To Theodore Patrick and family on the recent death of their son, Raymond. To Albert Desilets on the loss of his father, Mr. Edward Desilets, who passed away on September 2nd.

We welcome back Paul Leveille to our ranks after several months' illness. Paul

(Continued on next page)

BERMICO

(Continued from Page 3)

has taken a rehabilitation job at the Beater Room prior to returning to his old position in the Miscellaneous Finishing department.

The stork paid a recent visit to two of our Finishing department families, namely, the Ernest Falardeaus and the Paul Therriaults. It is understood that girls were presented to both.

Leo Montminy of the Machine and Dryers reports a pleasant week's vacation touring points of interest in Canada. Leo stated that it seemed good to get back home and rest!!!

We extend our heartiest congratulations and best wishes for the future to Merle Philbrick who has left Bermico to join the Main Office staff. Merle had been Production Control Supervisor here at Bermico until his recent appointment to the Production and Inventory Control department.

With the Fall chill in the air and the approaching hunting season in full swing, it is expected that if conditions warrant, there will be tall tales to be heard from the ranks of Bermico "Bushmen." We hear that "Benny" Berntsen has been training his hounds to retrieve in order to save wear and tear on shoe leather. There's nothing like being conservative, "Benny"!!!



MAIN OFFICES

Purchasing Department

The Purchasing department is buzzing with news!!!

Joan Roy was married to Warren Boisselle on September 5. Congratulations to both of you.

George E. Sheridan was transferred from the Purchasing department to the Bermico Storehouse.

Otis J. Bartlett replaced George Sheridan as buyer. Mr. Bartlett was previously with Expediting Section.

George Dion has left Expediting to attend Burdett College. E. Lacroix, formerly with Burgess, replaces George.

Cecile Berthiaume recently took her

vacation and motored to Canada to attend a cousin's wedding.

Congratulations are extended to Mr. and Mrs. Jack Gothreau on the birth of their third son, born on September 4th.

Doris Rousseau is temporarily replacing other people on vacation in the Purchasing department.

Tabulating Department

Claire (Rheume) Fournier and Gert MacKenzie were guests at a supper held recently in their honor at the Smithfield Inn in Jefferson.

Claire was wed to Arthur Fournier on September 7th. The couple honeymooned in New York City, Richmond, Va., and in Washington, D. C.

As for Gert, she has left the Company to attend Northeastern Business College in Portland, Maine. Although all of us in the Tab hated to see Gert leave, we want to wish her lots of luck and happiness.

Phyllis Hawkins spent her vacation at Hampton Beach and the Weirs. She was accompanied by Zilla Stiles of Central Order Billing. The girls saw Frankie Carle, in person, at Hampton Beach.

Charles Jeskey took the family to Revere Beach and Boston on his vacation. Charlie was also on hand to watch a TV Quiz Program, televised over Station WBZ-TV in which his cousins took part.

Willard Kimball spent his week's vacation painting the house. In the last issue, Willard advertised for help from anyone with a spare paint brush. Here's one case where it did not pay to advertise.

Laurel Rowell and Doreen Williams, Mail Clerk, recently vacationed in New York City. Laurel claims she saw "all there was to see."

Joyce Bedard spent her two week's vacation in Washington, D. C., Virginia Beach, and Atlantic City. Joyce came home "real gone" over Frankie Laine whom she saw in person at the steel pier at Atlantic City.

Vernon Erickson spent his vacation at points of interest in Ontario and Lake Placid, N. Y.

The newest addition to the Tab staff is Sandra Mason. Sandra graduated from B. H. S. this year and is replacing Gert MacKenzie. Hope you like the Tab, Sandra!



CASCADE

Cascade, the home of Champions, again showed their superiority over the other plants when they emerged victorious over the Research department in the finals of the Brown Company Softball League.

Cascade entered the finals when Bermico failed to show up for the semi-final play-offs, thereby, losing by default 1-0. If Bermico was scheduled to meet another team besides Cascade, we would like an excuse for their absence, but playing Cascade—well—smart boys! Research won the right to meet Cascade in the finals by taking the Burgess "Pulp-Makers" into camp by the score of 7-5. The finals were won by the Cascade team in two straight games 10-3 and 4-3. This makes the second consecutive year that the Softball Championship has been won by Cascade. They have won the cup in 1949, '52, '53, and they will now have possession of the cup permanently.

The members of the Cascade team are as follows: Catchers—Bob Morin and Leo Taylor; Pitcher—Gordon Johnson; First base—Val Buckovitch and Al Adams; Second base—Gus Bouchard; Shortstop—Pat Pike; Third base—Ernie "Johnny Mize" Fournier and Harry Pike; Outfielders—Frank Gendron, George Downs, Maurice Dupuis; Manager—Joe "Casey Stengel" Chevarie; Coach—Lorendo Croteau.

Congratulations, Champs, you have all done a marvelous job and one to be mighty proud of. Enjoy yourselves at the banquet to be held September 27th.

Those of you who witnessed the recent "Race to the Clouds" held on the Mount Washington Auto Road, no doubt figured that you were watching some pretty good drivers and cars. But you really haven't seen anything, yet. The reason for all this build-up? Well—down here at Cascade is parked the car that will, without a doubt, win the next race up the mountain. It is an M. G. owned by Tom Stiles, Paper Division

Superintendent. Tom claims it has terrific power and we do not doubt his word one bit, but Tom (a red hot Red Soxer) may make the Berlin-Boston run rather than the Glen House-Tip-Top run. But I do not think that Tom will disappoint us, so make your reservations early if they hold the races next year.

Congratulations to Mr. and Mrs. Oscar Carrier on the birth of a daughter, born Saturday, August 15, at the St. Louis Hospital. You should be around when the two new "Papas," Oscar and Clarence Welch, get together.

Congratulations to Mr. and Mrs. Roger St. Pierre who were married August 30th in Beverly, Mass. Mrs. St. Pierre is the former Gertrude DiRubio. Roger is employed at Cascade as a Process Control Chemist. They have taken up residence in Gorham.



BURGESS & KRAFT

Little Maureen McKelvey (6 lb. 4 oz.) was born to Pvt. and Mrs. John McKelvey September 8, 1953. John is in Gladfield, Alaska, with the U. S. Army on communications. He was formerly employed in the Riverside Mill and Mrs. McKelvey is the former Pauline Dupuis and prior to her marriage was employed as Stenographer-Clerk and Teletype Operator in the Burgess Central office.

T. M. Brown, Burgess Lab Supervisor, was on a business trip the last of August to the Lee Paper Company in Vicksburg, Michigan.

At this writing, preliminaries in the Tennis Tournament had been held and Al Adams defeated Wilfred Bertrand while "Butch" Tilton vanquished his opponent, Haskel of Saunders.

The following changes, effective September 7, 1953, were announced by Keith Anderson, Chief Storekeeper: Paul Bouchard appointed Inventory Control Supervisor for Raw Materials and Finishing Supplies. Paul is located in the Chief Storekeeper's office. Arthur Given was transferred from the Burgess Mill office to replace Paul at Cascade as General Materials Clerk. Lionel Lepage was brought into the Burgess Storehouse from Cascade as Clerk-Typist replacing Edmund Lacroix who, in turn, replaces George Dion as Ex-

pediter in the Purchasing department.

Al Adams of Methods Engineering likes to tell this one about his exploits as a teenager. He relates that he once "piled up" sixteen people in a five passenger car, this being a '41 Dodge. Jos. Dussault to whom the tale was told is skeptical as to the possibility of Al's duplicating the feat in the Ford he is now sporting.

Reported on vacation the past month were from the Burgess Warehouse: A. Roy, C. Morrisette, A. Simard, and Wilfred Roy; from the Burgess Lab: Clarence Lacasse and Armand Belair.

It is rumored from the Digester House that Fred Gallagher and Lionel Allain are buying their potatoes in Shelburne; it is hoped they will meet their winter quota. (Cartoon by Paul Dugas will appear in the next issue of the Brown Bulletin).

Burgess Lab boys "let loose" once again this year for their annual outing which was held on the Chalet grounds. Horseshoes and softball games sharpened the boys' appetites for weiners and corn-on-the-cob prepared by "Chef" George Hopkins, and Outing Organizer, "Ray" Dumont. Gas lamps burned late by the tables where card games and good humor were enjoyed. "Norm" Corribeau threw his ball the threatened distance but found when he collapsed on 2nd base that he could not run as far as he could throw!! The boys came back tired (not as young as they thought they were) but satisfied and anxious for next year's outing. Photographer Julien Labbe turned out priceless souvenir "snaps" of the event, one of which will be reproduced in the next issue of the Brown Bulletin.

"Rollie" Arseneault replaces Arthur Given, and John Berry is taking over "Rollie's" former duties as Kraft Mill Recording Clerk. John is a nephew of Burgess Personnel Manager, Earl Henderson and a cousin of Assistant Purchasing Agent, Robert Henderson.

Edgar Melanson, Blowpit foreman, is out sick and we all wish him a speedy recovery.

Norman Boisselle, Ice Plant operator, was recently on two weeks' vacation.

Joseph Godbout, while on his three weeks' vacation, visited points of interest in the northern part of Canada. Jos. was sporting a new Chrysler.

Henry Guay, Head Blow Valveman, recently enjoyed a week's vacation.

Blowpit foreman, Ralph Villeneuve, also enjoyed a week's vacation.

We welcome these new men to the Digester House Blowpits: George Lablanc,

Normand Simard, Hector Dube, Maurice Voisine, and L. Beaudoin.

Paul Dugas has purchased a house on Hutchins Street.

Sherman Twitchell was out on vacation the week of September 6th.

Congratulations to Mr. and Mrs. Leo Therriault on the birth of a daughter, born August 17, 1953.

Back from Sick & Disabled are: Maurice Desilets, Edward Gilbert and Benoit Leblanc.

On Sick & Disabled are: Edward Hogan, Norman Nelson, and Remi Albert.

Hormidas Philibot retired on September 1, 1953.

Transferred from Burgess Dryers to Cascade was Theo. Blaisdell. Also transferred from Burgess Dryers to Riverside was Richard Demers.

New men to Burgess: Romeo Therriault, Joseph Rouleau, Omer Viger, Leonidas Beaudoin and Neil Wilson.



CHEMICAL & FLOC

Harold Johnson recently spent a well earned vacation.

Henry Coulombe is back to work after a two weeks' illness.

George Roy reports a nice week's vacation.

Paul Bouchard received a sunshine basket while out sick and says, "Thanks." Henry Coulombe also wishes to express his thanks for the sunshine basket he received from the Cell House group.

Earle Philbrick, as far as we know, is the gallon man of the month. It will go a long way with whoever gets it, seeing as to how Earle is a bit over six feet. Speaking for everybody, congratulations, Earle!

If anyone can tell whether it's going to be a boy or a girl would you please consult Marcel Moore and relieve the tension. Stork, don't keep us waiting any longer than you have to!

E. Gauthier and the Mrs. are on the anxious list these days. The question is: Will it be a blue or a pink ribbon tied around the cigar?

C. Bartoli has our wishes for a speedy recovery.

Ash Hazzard is driving a G. M. product these days. It was either night school that changed his mind about what kind of car to drive or the boys

(Continued on Page 18)

Time out for GUARD DUTY

ON THE SPOT PHOTOS OF LIFE

AT NATIONAL GUARD ENCAMPMENT



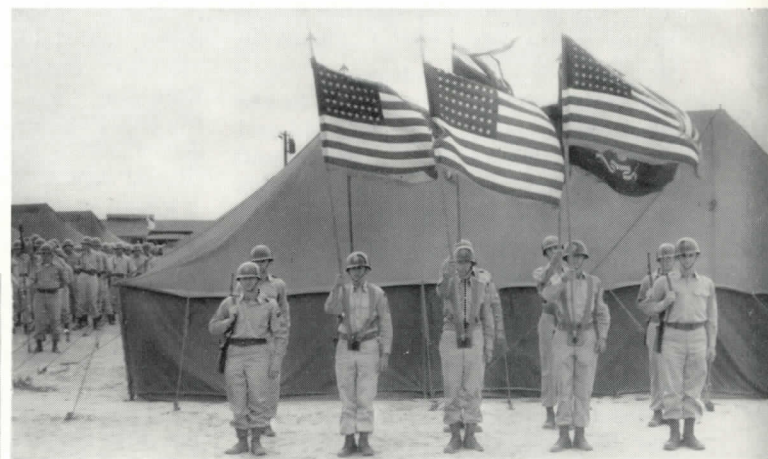
When "Uncle Sam" calls the men of the local National Guard to camp for two weeks training, more than 100 men leave their work at Brown Company to join others in the area, travel by convoy to Camp Wellfleet, Massachusetts, and learn about the latest types of equipment and weapons which our nation has ready in case it should ever be called upon to fight for freedom.

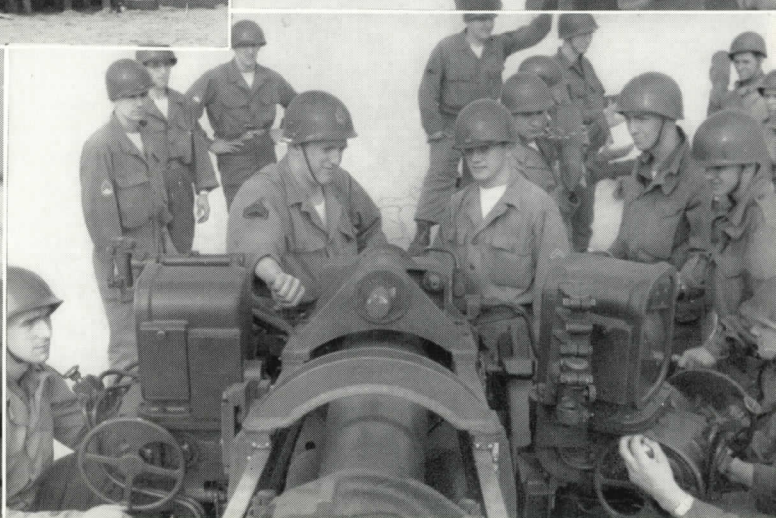
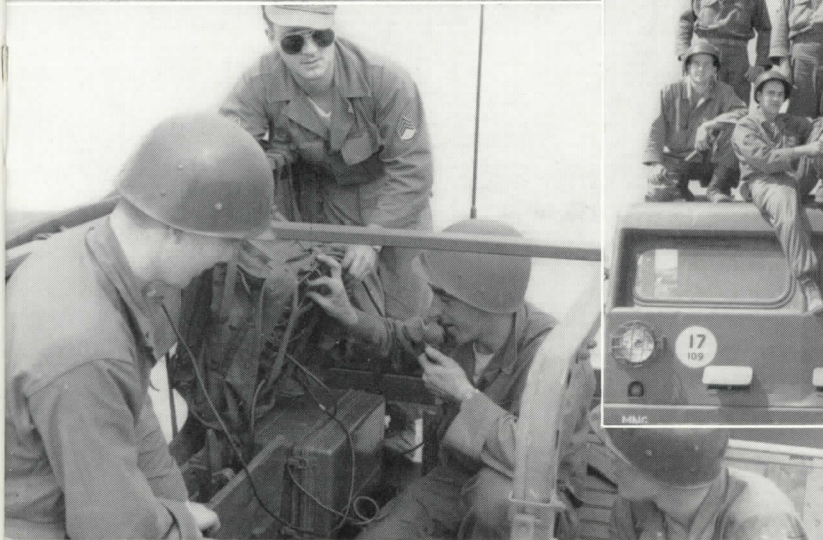
Many of the men in that convoy that you may have seen leaving Berlin were on their first trip to National Guard encampment and were most likely wondering what it would be like . . . what weapons they would see, would they be lonesome for home, would they like chow!

Ordinarily those same men would have been wondering or worrying about their jobs and their paychecks, too, but many of them, at least those working for Brown Company, had nothing to worry about on that score.

Brown Company has a sound and practical policy for members of the National Guard. Employees are allowed to take two weeks away from work to attend Guard training with the Company making up the difference between the National Guard pay and what the employee would have received had he remained at work. The National Guard privilege does not interfere with annual paid vacations,—he may still take his annual vacation whenever he wishes.

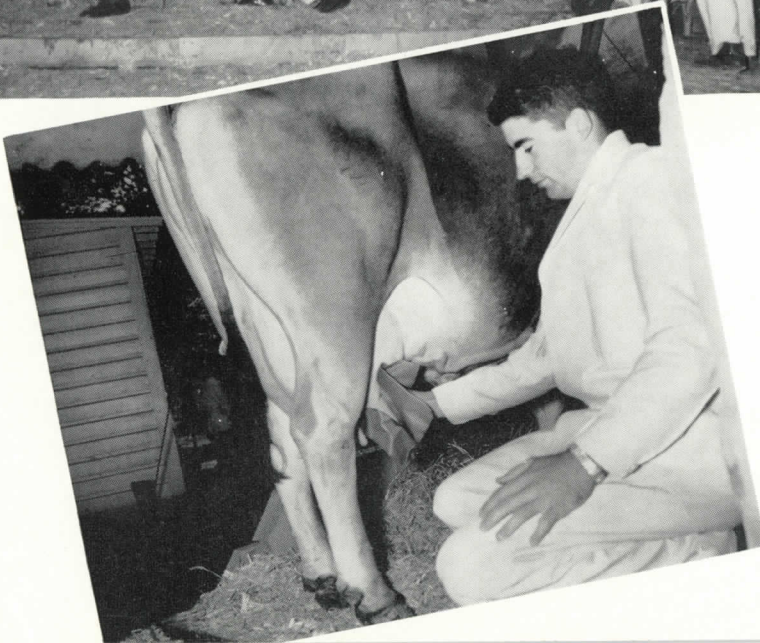
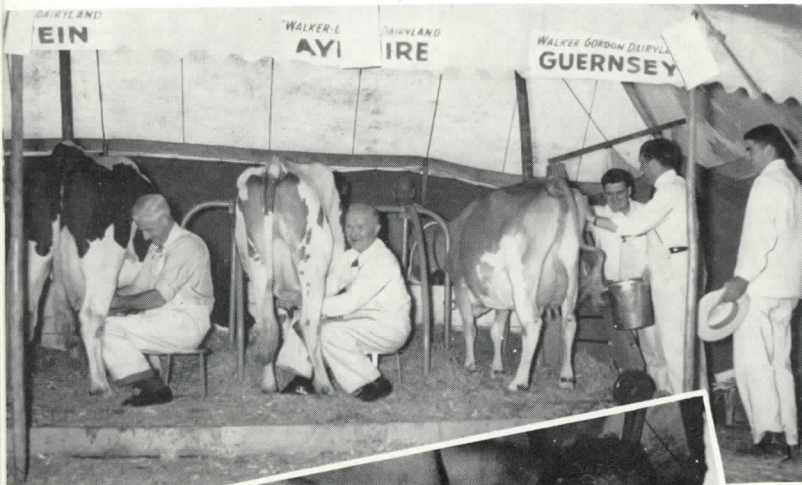
This is another one of many Brown Company employee benefits.







Bossy likes KOWTOWLS



It's pretty hard to imagine cows on Boston Common, but it really did happen. It seems as though the Massachusetts Milk Control Board wanted to acquaint the general public of Massachusetts with the how, what, where, when and why of the milking process.

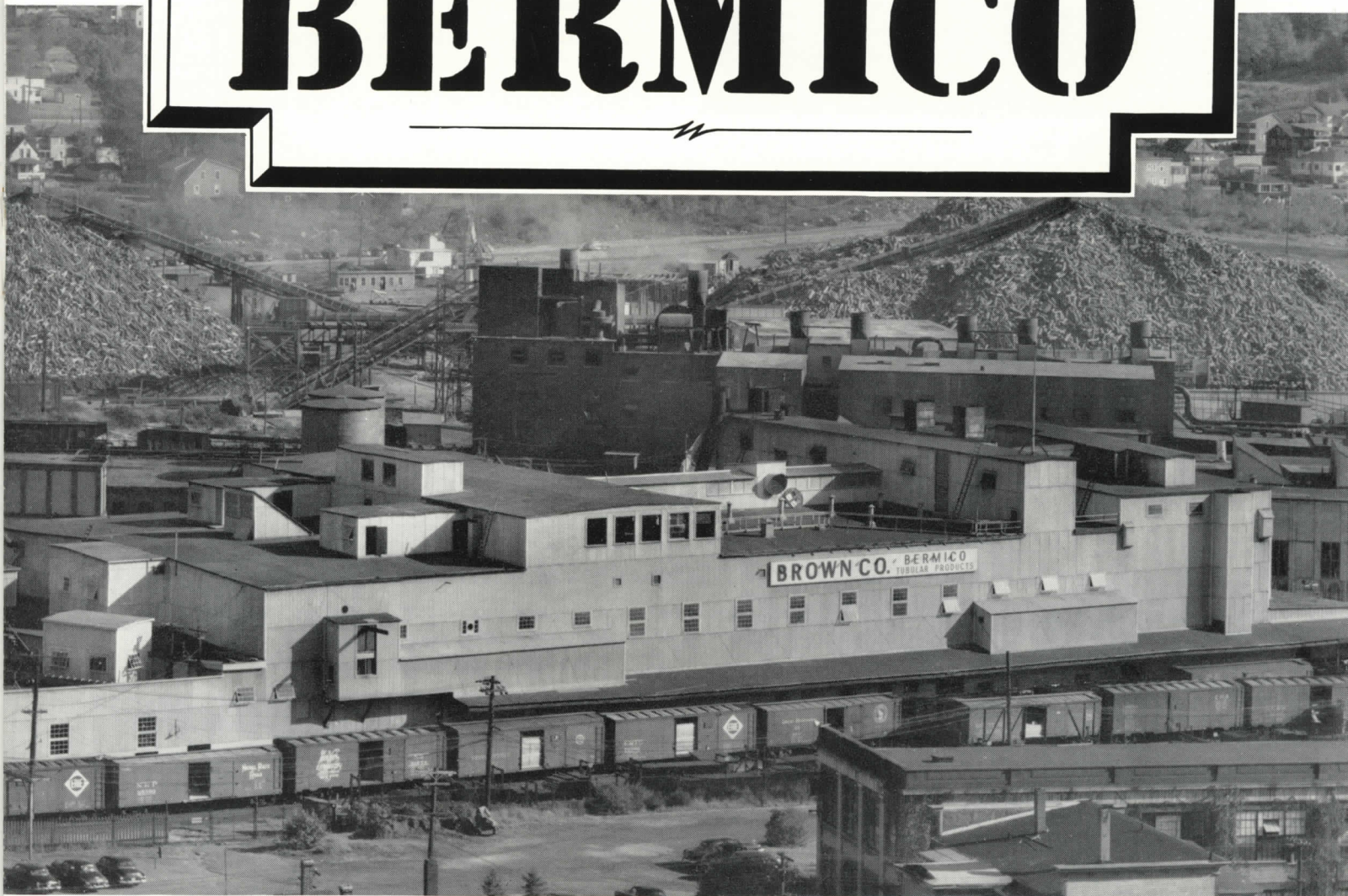
In order to do the job right they had to import cows from the rural districts of Massachusetts (cows no longer roam the streets of Boston) and transport them into town.

Part of the demonstration introduced a relatively new service product to the field of agriculture known as Kowtowls. They're made right here in Berlin, N. H., by Brown Company and are similar to the familiar kraft towels which have been seen and used by millions of people all over the nation for years and years.

But Kowtowls possess added qualities which make them quite useful to the dairy industry. Kowtowl popularity is growing day by day as more and more dairymen are becoming conscious of the need for greater sanitation to prevent disease among their herds.

This product is just another example of how Brown Company, in keeping with their distinguished pioneering record, has chalked up another "first" in the field of paper.

THE STORY OF BERMICO®



WHENEVER BROWN COMPANY is mentioned as a leading manufacturer, many people, even some of our own employees, visualize the company as a producer of two products—pulp and paper. True, these are our biggest product lines, but they are not the only products manufactured by Brown Company. Stories of pulp and paper have already been published in previous issues of the *Brown Bulletin*.

This month's article, "The Story of Bermico," is the third of a series of product stories published for the purpose of acquainting our employees and friends with Brown Company products and the manufacturing processes. At the same time, the series of articles should prove without question that our manufacturing operations are truly diversified.

"The Story of Bermico" naturally begins with the raw materials used in the manufacturing process and includes pulp such as is shown in the first photo on the following page. The pulp process and equipment used in the stock

preparation of Bermico pipe is similar to that used in the paper mills and consists of beaters, refiners, etc., which transform the pulp into a slushy consistency, a controlled process to provide uniform quality for the entire manufacturing process.

This "wet stock" (wet pulp) is automatically wound and formed on metal mandrels, the size of which depends on the size of finished pipe desired. The winding is controlled automatically so that when the desired wall thickness is obtained, the wet tube is "kicked" out of place and the pulp begins to wind on the next mandrel.

As each tube is "kicked" out of position by the machine it is automatically transferred by a specially designed conveyor to the dryers for a slow drying process in huge 200-foot ovens, the largest ovens of their kind in the world used for the manufacture of tubes. During this drying process, under high temperature, the tubes are rotated on steel rolls and advanced by degrees from the wet end to the dry end until

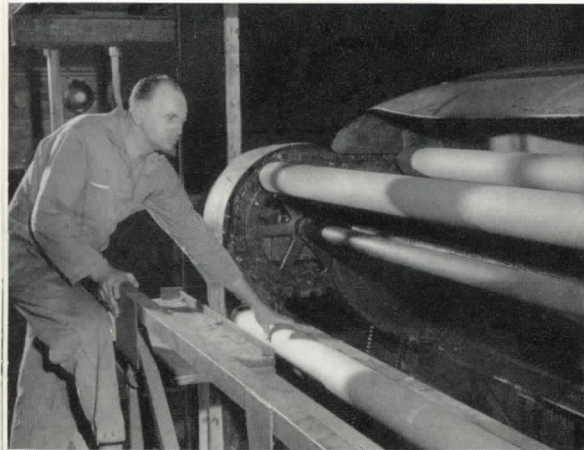


1. Warren Hoyt, power truck operator, transports the raw material for Bermico products.

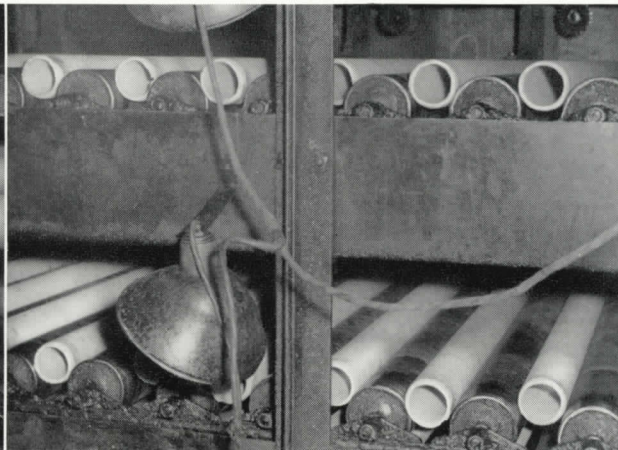
the slow and unique drying operation has been completed. The metal mandrels are removed from the tubes while the drying process is going on and are returned to the forming machine to be reused in the continuous operation.

After the tubes have completed the drying process they arrive at the Treating department where they are inspected, placed in huge steel crates, and made ready for the pitch impregnating tanks.

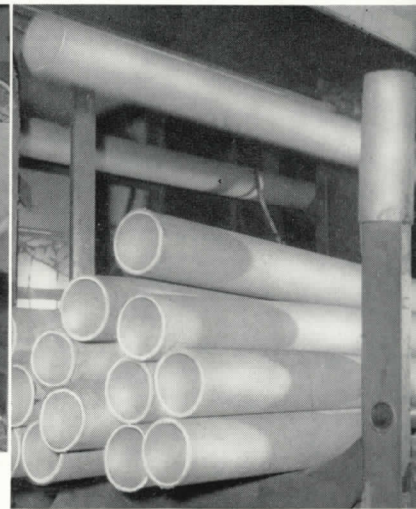
Loaded with over 200 tubes, depending on the size of the individual tube being manufactured at the time, the huge crate is then lifted by one of two overhead cranes, similar in many respects to those used in large steel mills, and placed



2. Elbert Davenport, machine tender, checks quality of tubes after formation by winding pulp on metal mandrels.



3. The tubes are shown travelling along inside dryers under high temperature.



4. Note tube in mid air dropping into inspection rack.

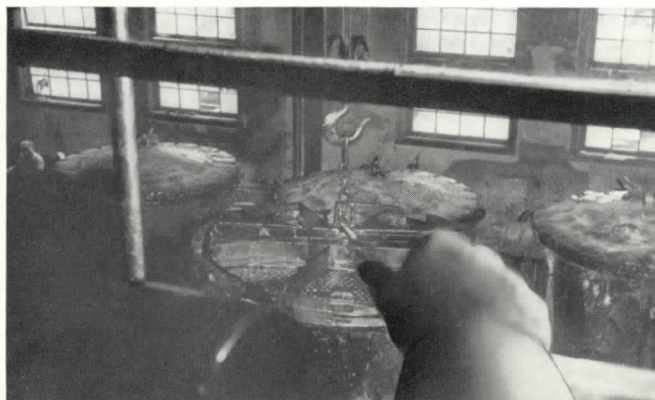


5. Normand Arsenault inspects tubes before they are loaded into tanks.



6. Roy Byrd loads tubes into huge tank for pitch treating under vacuum.

7. Note George Aubin's glove as he pushes lever in crane to hoist tank into position.



8. Emery Moreau, plugman, directs crane in raising tank after treating.

in one of many deep tanks where a heavy cover is placed in position, vacuum applied to the tank to remove all air, and molten coal tar pitch pumped into the tank until it is filled.

After the tubes have been thoroughly impregnated with coal tar pitch, the crate is removed from the tank by the crane and lowered to the floor below where the Finishing department is ready to receive it. The next step in the process is to unload the crates and place the treated tubes in skids, so that power trucks may haul them to one of several specially designed automatic machines where both ends of the tube are tapered to conform to rigid specifications.

A final inspection is then made under bright lights to find any possible defects which may have resulted from any phase of the manufacturing operation.

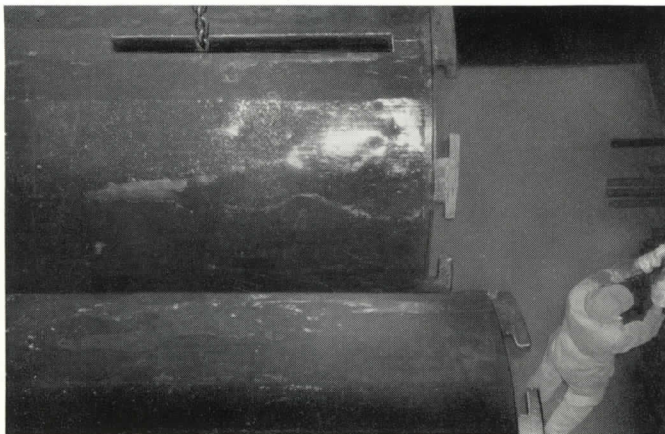
The tubes are then transported on skids by power trucks to railroad boxcars or trailer trucks for delivery to customers throughout the nation.

Fittings and couplings are also manufactured at Brown Company's Bermico plant but are finished in a somewhat different manner. For competitive reasons, these individual operations cannot be described. The finished fittings, however, are shown in photo number eighteen.

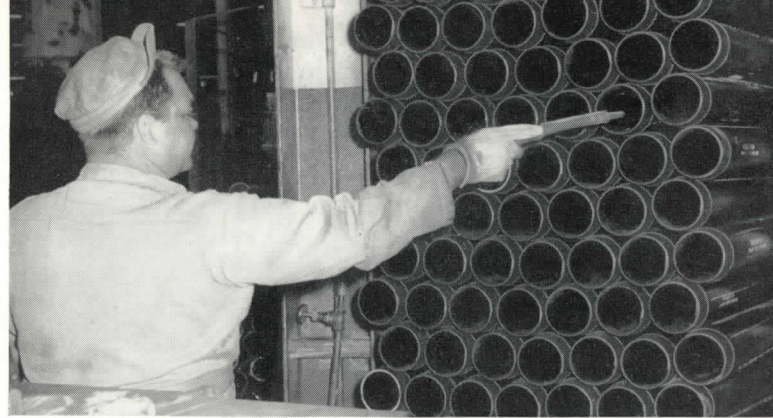
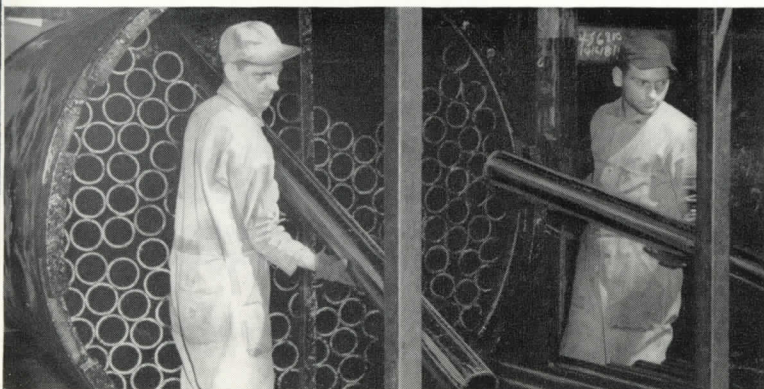
The manufacture of Bermico is another outstanding example of the "wood magic" which can result from the intelligent use of nature's own great factories—the forests themselves. Brown Company is one of the largest manufacturers of sewer pipe and electrical conduit in the world.

Next month's Bulletin will include the fourth in a series of articles about Brown Company products called . . . "The Story of Onco," another of Brown Company's well known and widely used quality products.

9. Huge tanks are then lowered to Finishing floor below where treated tubes are removed.

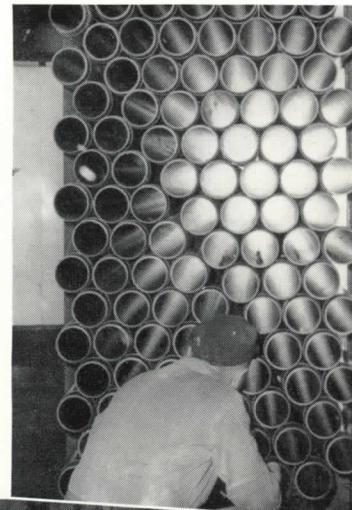


10. Transferring treated tubes to skids are Lorris Thelland, left, and Mel Judson.



14. Rene Roberts is shown here with high pressure air hose blowing out any possible dust particles.

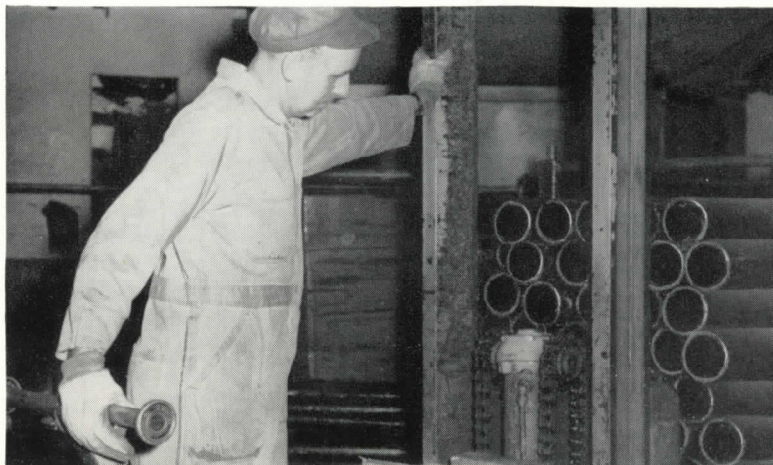
13. Finished tubes are inspected at lights by Albert Roberge.

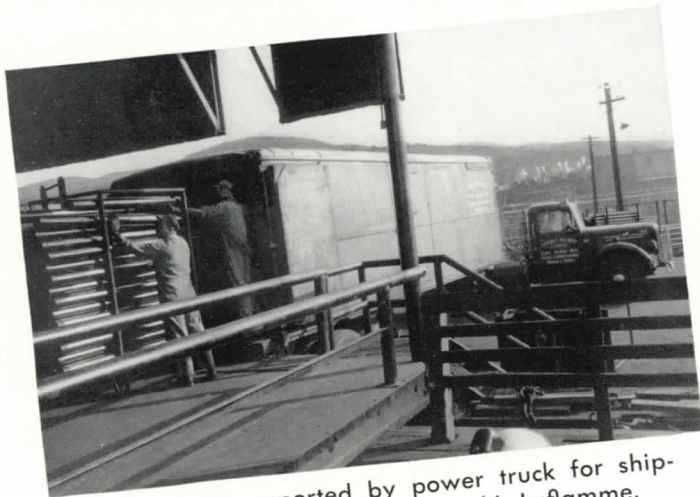


12. (Below) Germain Brisson is removing finished tubes from automatic lathe. Note ends of tubes.

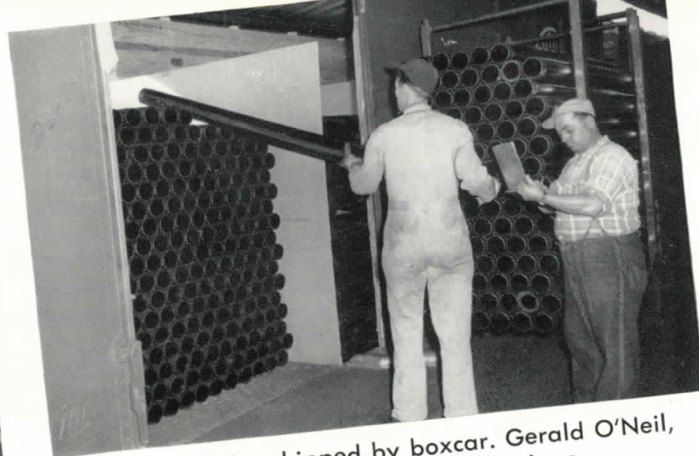


11. George Page, truck operator, is shown hauling treated tubes to finishing lathe.





15. Tubes transported by power truck for shipping. Shown are L. Pelletier and L. Laflamme.



16. Tubes also shipped by boxcar. Gerald O'Neil, loader, and checker, Frank Lavigne.



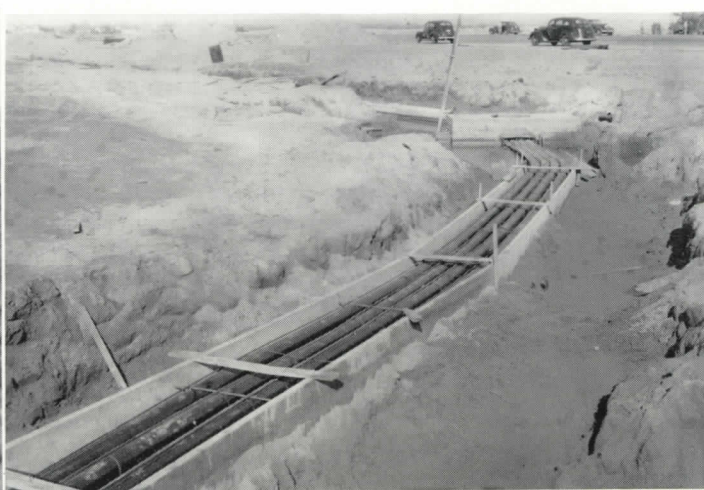
17. Couplings are finished on these lathes. Shown in foreground is Nicholas Savoie.



18. Herbert Berry displays some of various types and sizes of fittings made at Bermico.



19. Sewer pipe installation at Bud Potter's home in Berlin.



20. Above photo shows installations of Bermico conduit at Idlewild Airport, New York. Other major Bermico installations are at the Oak Ridge Atomic Energy Plant; another atomic energy plant at Portsmouth, Ohio; Ciudad Universitaria (University City), Mexico City; Air Force Bases in this country and throughout North Africa, and many other underground electrical conduit installations in major U. S. cities such as Philadelphia, Los Angeles and Chicago, to name a few.



21. Bermico electrical conduit installation using plastic spacers.

Memo . . . FROM THE PRESIDENT

(This month's "Memo From the President" has been assigned to R. W. Andrews, Works Manager, and is the first of a series of messages from members of Brown Company management. Mr. Andrews' message is of particular importance to those of us whose livelihood depends on a strong, sound and industrious New England. Messages from other members of management will appear in future issues of the Bulletin.)

—L. F. Whittemore

No Grass In OUR Streets . .

We have read and heard a lot of "calamity howling" about the movement of industry away from New England and more particularly as to the dire results of the loss of these industries. As might be expected, the "howlers" shut their eyes to or are ignorant of the progress and potentialities of New England industries both as to the industries now operating and the opportunities for new ones.

I am a new employee of the Brown Company, but I have been here long enough to become enthusiastically impressed with the possibilities here in our mills. The development of these possibilities requires two things—facilities and ability. The first we have almost without limit—at least insofar as our present type of industry is concerned. We have an adequate supply of power, steam, hydroelectric and diesel. We have a vast forest area, something like three-quarters of a million acres under our own control and many more that are tributary to us as the most logical and economical outlet.

I believe we have only made a good start in the full development of the potentials of this supply of raw materials. By-products will become products and wastes will become by-products. Economics will supply adequate facilities as fast as we show our ability to develop.

I believe we here in Brown Company have that ability. The mechanics, paper makers, laboratory men and the other workers here in these industries have years of training and experience behind them. I believe that with proper inspiration, leadership and cooperation we can demonstrate that ability to develop and that we can hold our own with the best that our competitors can produce, and that there will be plenty of ridicule against the calamity howler who foresees grass growing in the streets of New England industrial towns.

R. W. Andrews

Works Manager



R. W. ANDREWS
Works Manager

Race to the Clouds!

Story by William Allen



ELEVEN of the thirty-three sports cars which raced up Mount Washington recently smashed the previous record set for the steep and tortuous course the last time the spectacular "race to the clouds" was held in 1940.

Shattering the 12:17.6 time established by Lemuel Ladd of Brookline, Mass., Sherwood Johnson, 25-year-old wealthy sportsman from Fort Worth, Texas, and Boston, roared up the 8 mile road to the 6,288 foot mountain top in 10 minutes, 46.6 seconds at the wheel of his Jaguar Special to turn in the fastest time of the day and to win the beautiful silver tray presented by Brown Company.

A tremendous crowd of spectators were on hand for the

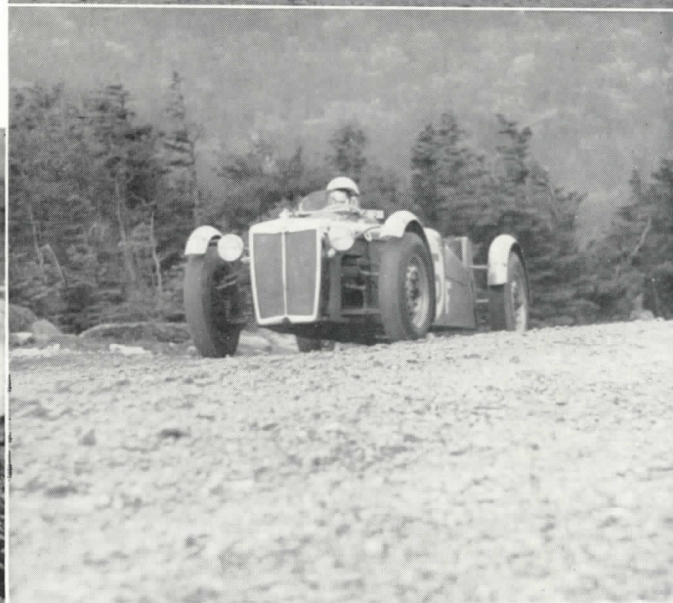




trials and the two races, with hundreds of cars parked along the highway near the Glen House, 150 along the Summit Road, and 150 more at the finish line at the top.

The mountain auto classic, sponsored by the New England Region, Sports Car Club of America, and arranged by race chairman, Dr. Francis Appleton of Gorham, attracted sports car enthusiasts from all over the country and was held under ideal weather conditions.

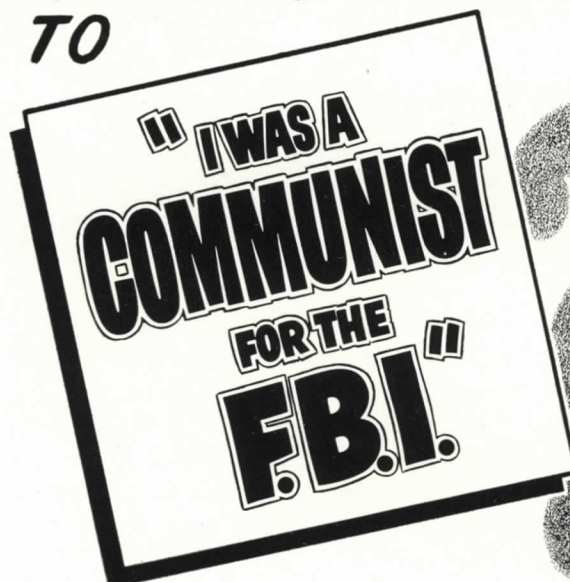
Dr. Appleton, in his bronze Jaguar, had engine trouble on the morning run, and in the afternoon turned in the 12th fastest time of the day, 12:24. Doug Philbrook of Gorham, co-chairman for the races and also driving a Jaguar, made the course in 11:46.6—31 seconds under the 1940 mark.





Dana Andrews, right, is shown above in the role of Matt Cvetic, undercover agent for the F. B. I.

ARE YOU LISTENING TO



COMMUNISM, with its warped principles and godless doctrines, threatens our American way of life! Each day, the fight to preserve our treasured American Freedoms becomes more and more important.

And in the face of this threat, Brown Company, like many a freedom loving citizen, is helping in the fight against Red infiltration. Its most recent action is the sponsorship of the radio program, "I Was A Communist For The FBI." This true story of a courageous American's battle against Communism is presented over Radio Station WMOU every Monday at 9 p. m.

Vigilant Americans everywhere have been applauding this number one radio show of our time starring Dana Andrews in the role of Matt Cvetic who for nine agonizing years posed as a loyal communist for the Federal Bureau of





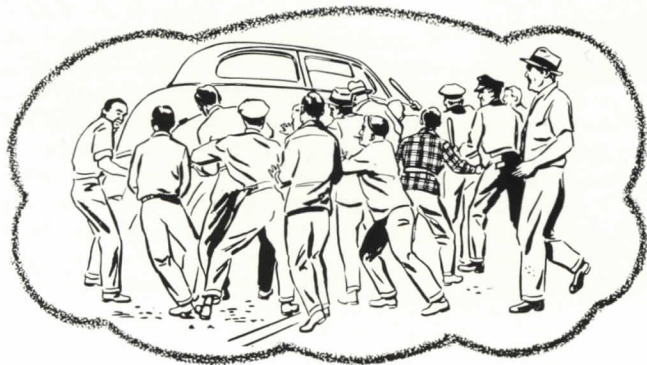
(Above) Matt Cvetic, left, and Dana Andrews discuss Matt's life as a communist. (Right) Shown in famous pose is Matt Cvetic, a new kind of American hero.



Investigation. Dressed in the plainest of plain clothes with no bodyguard, no badge, no avenue of escape, he kept the F. B. I. posted on each move that the "Commies" made.

Applauded by veterans' groups, civic organizations and school officials, "I Was A Communist For The FBI" is more than an intense breath-taking radio dramatization. It is a message designed to make every American conscious of the communist elements that may be lurking in each and every community, threatening schools, industries, the American way of life.

Dana Andrews was chosen to play the dynamic title role



because of his great success in the same type of hard-hitting movie portrayals. He will long be remembered for his compelling performances in "Edge of Doom," "Sealed Cargo," "The Frogmen," "I Want You," "Assignment—Paris," and many others.

As you may well remember, the true-life story of Matt Cvetic shocked millions of Americans into stark realization of the Red menace when it appeared in the *Saturday Evening Post* and on the movie screen. Now it is alerting additional millions in this compelling radio dramatization of the heroic undercover agent who pretended allegiance to the communist cause while reporting its top secrets to the Federal Bureau of Investigation for nine long years.

This power-packed series dramatizes the actual experiences of Matt Cvetic who posed as a communist for the Federal Bureau of Investigation, listening in on the communist top secrets and pipelining them to the F. B. I. During the nine years of his double life, his mother died thinking him a communist, his wife labeled him a spy, his son rejected and shunned him, his friends thought him a traitor. Those nine years gave America a new kind of hero.

No American should miss a single program of "I Was A Communist For The FBI," heard over Radio Station WMOU every Monday at 9 p. m. as a presentation of Brown Company.



Chemical and Floc

(Continued from Page 5)

have warned him far enough ahead that they weren't going to wear out their bumpers giving him a push to get started this coming winter. Shall we call in George Gale and talk it over quietly??

Bert Turcotte has returned from a well earned vacation spent at his summer cottage at Akers Pond and Canada.

George Reid feels at home in his '53 Ford. Pleasant riding to the Mrs., too!

Change the sign that is on the outside of the pipers' shop for traffic to read, "Blow Horn," before this goes to print or just take it down, it's obstructing the view of incoming planes.

A. Dube of No. 6 Cell House should be back from his vacation as you read this. Will give you the low down as soon as he "blows" in.

Norman Lowe has returned to work after putting on ye 'ol mileage to his new "Studie." Let's see now, Norm, after three weeks, the mileage should read 3,500. We're allowing 500 miles for that breaking-in period!

Walt Santy got those pink cheeks from a refreshing two weeks' vacation. Wonder if the Red Sox had anything to do with his visit to Boston.

Norman Paradis is that new welder seen around here. Make yourself at home, Norm, you're welcome!

Cecil Manton packed up his troubles in his 'ol kit bag and slid himself and the Mrs. into his seven league boots for a pleasant vacation somewhere in Canada.

Henry Dionne recently spent his three weeks' vacation.

SALES OFFICES

BOSTON

By Marjorie Hewitt

Another summer gone—but not without bringing its changes to the Boston office of Brown Company.

During the past season we've seen 2 of our gals, Connie Caso Capone and Mary DiBona Miller, married off, welcomed four new employees (Cynthia Dickinson, Towel & Tissue; Tony Santucci, stockroom; Ruth Brown and Florence Burke, steno pool), congratulated Frank Mark and Bob Fyke on the additions to their families, and waved good-bye to me as I take my way off to Houghton College in New York.

G. F. Henderson, Manager of the

Paper Sales Division, due to the wide public acclaim given him on his first performance at Parmachenee Lake, repeated his famous "dip!" It is presumed the event was spontaneous and not premeditated. Mr. Henderson now leads by one point in the rivalry with Ruth Poole, otherwise known as "Girl Fish." Ruth has yet to follow up her tumble into the Charles River with the called-for encore.

Those far away places. . . Mr. Littlefield and Mr. Nelson (two lengths of eight foot pipe has been offered to whoever guesses who it was who nearly left the country minus a visa!) visited our Mexican customers in early August; Eldora Cobb vacationed in Philadelphia; Anne Holt took a trip to Florida, and Al Malia has a trip to Canada scheduled for his September vacation.

Mary DiBona and her fiance, Clayton Miller, have a place nearer home picked out for their honeymoon, however—Nantucket Island! The "Great Day" is September 6—congratulations and best wishes! Mary and Clayt are now busily employed putting the finishing touches on their Beacon Street apartment. Mary is going to continue with Brown Company in her capacity as Mr. Skirm's "Girl Friday."



Most folks passing by Russ Doucet's desk nowadays inevitably look at the photo of his little three-year-old daughter, Chris, sitting on top of his desk. As the cleaning man put it one night, "You've just gotta smile back at that kid!" Don't you agree?

DID-U-NOTICE (slight change of form!) the new Brown Company campaign in the SATURDAY EVENING POST and NEW YORKER magazines? It stresses the wide variety of uses for Brown Company products—everything from cellophane to fibre pipe, photos to sandpaper, flour bags to counter tops, news to shoes, towels to television—there's not much that isn't affected in some way by Brown Company. Watch for these ads; you may be surprised yourself at some of the uses to which the things we've had a hand in producing are put!

Since this is my last column for the Bulletin, I'd like to take this opportunity to say goodbye and thank you to you all. You're a wonderful company, and wonderful working companions. By the time this issue comes out, I'll be "getting educated" for what's been a long ambition, social service. Marge McCullough is replacing me as Jack Reynolds' secretary (she's lucky; he's a wonderful boss!) and Mary Pozza is taking over this column. Which all goes to prove that "you, too, can be replaced!" So carry on, all, and again, thanks for everything. Au Revoir!

SALES OFFICES

SAN FRANCISCO

Robert K. Loane, who has been associated with the San Francisco Office selling all Brown Company products for the past four and one-half years, has been transferred to the Pulp division and will work exclusively on the promotion and sale of Solka Floc. He will continue to make his headquarters in the San Francisco office.

Burgess Personalities

by Jeannette Barbin

Arthur Thomas and Paul Grenier were recent guests on the Phil Brown Show, broadcast from the Berlin Community Club. For many years Arthur appeared with the Burgess Minstrels (1917 to 1923) both in the chorus and, later, as end man. During this time, Paul played in the orchestra as first violinist under the direction of Harry Raeburn. Reminiscing, Arthur recalled one of the jokes then sprung on D. P. Brown who is now Vice President in charge of Sales. It seems that Arthur had rescued Mr. Brown from a bad bump on the head a

few days before when the Wood Room roof caved in. So, Arthur appeared on stage sporting a huge life-saver's badge. Herb Spear, interlocutor, asked what the badge was for and Arthur replied that it was for saving D. P.'s life, relating the incident and adding that Mr. Brown wanted to tell everyone about it at a huge gathering whereupon Arthur declined saying, quote: "Oh, no! If they knew I'd saved your life, they'd kill me!"

Both Arthur and Paul played in the Burgess Band under the direction of George Stevens. Arthur played snare drum and alto horn, while Paul played piccolo, bass drum and, eventually, snare drum. Paul had his own orchestra for 18 years playing in surrounding localities such as Hobson's pavilion, Maine, the Shelburne pavilion, and directed the orchestra at the local Albert Theatre for silent movies until the purchase of the organ now in the BHS Auditorium. He also played at the Colebrook Derby line and even in Canada at the Coaticook Armory. He appeared for a week at the Exposition Building in Portland, Maine, turning down an offer to remain indefinitely. Then there were broadcasts from WCSH.

Paul is a versatile musician with the violin as his pet instrument; however, he also dabbles very well at the piano, drums, piccolo, and xylophone.

Both men have been with the Company some 25 to 40 odd years, Arthur on and off since 1916 and Paul steadily at Burgess since 1911. Both, at one time, headed up the Graphic Record department for Burgess, Paul until 1928 and Arthur in more recent years.

SALES OFFICES

NEW YORK

The New York regional Sales Office of Brown Company welcomed into its fold a charming, former Berlin girl, Rose (Hamel) Paulin. Mrs. Paulin was recently married in Berlin, by the way, and originally worked in the Purchasing department and in the Safety Division. She transferred her services to New York, since her husband toils in the City. It is with a great deal of pleasure that we take her into the Sales department, and certainly hope she doesn't contemplate retiring until age forces her to!

Mrs. Rosemary Sloat, New York Office Manager, recently returned from two weeks' holiday spent at York's Log

Village at Loon Lake (Rangeley Lakes region), Maine. It is amazing to discover that it is such a comparatively short distance from Gorham to Berlin, yet there was no evidence of New Hampshire guests! The writer recalls reading an article in a recent BULLETIN where it was pointed out that Berlinites don't have to travel far to come across some wonderful vacation spots; York's was proof of the proverbial pudding. But I suppose it is the typical reaction of all of us when going on vacation, one's own home state never looks as good as somebody else's.

While at Loon Lake, Mrs. Sloat explained it was quite evident that Brown Company was well known in that area. Gerald York, the present owner, advised that his father and our Mr. W. L. Gilman, Chicago Sales Office, went to school together! In addition, some winter movies were shown one night, and believe it or not, there were several excellent scenes of Brown Company's wood cutting operations in the dead of winter. Needless to say, it paid for one portion of the Sloat family to be an employee of Brown Company, because we are all

well known! There was evidence that our Nibroc 2220's were being used on the premises. As a passing thought, the Sloats have made their reservations for 1954!

Bill Bishop, Bermico Sales, spent a week's vacation at Cape Cod. Apparently it was successful, he hasn't come back to his home base yet. Ah, the life of a traveling salesman!!

The New York office always looks forward to seeing visiting employees—whether business or pleasure—so we have been blessed with visits recently from H. G. Brush, Main Office; Don Sayles, Research; W. A. Littlefield, J. P. Becker, J. G. Skirm, G. F. Henderson, N. O. Robinson, all Boston Office. We even have former Brown Company employees dropping in on us—Aileen Laughney, Catherine Keegan, Bea (Jackson) DiVitali, Jack Elton, Doris (Reed) Seif, F. C. Stakel, Doris (Curtin) Kass, and M. S. Alexander. Once a Brown Company employee, always a Brown Company employee!! Anytime you are in the mood, look us up in Suite 925, 500 Fifth Avenue; corner of Forty-second Street.

SALARIED PERSONNEL CHANGES

TENTH PERIOD

NAME	FROM	TO
Otis Bartlett	Expediting, Purchasing	Buyer, Purchasing
Frank Bonanno	Chemist, Burgess	Supervisory Chem., Research and Development
Albert Bugeau	(Hired)	Timekeeping
James Corbett	(Hourly)	Asst. Tour Mach. Super., Cascade
Harry E. Dyer	(Hired)	Scaler, Woods Oper.
Willis Getchell	Camp Clerk, Woods Acctg.	Scaler, Woods Oper.
Adelard Lacroix	(Hourly)	Tour Mach. Room Super., Riverside
Sally Landers	(Hourly)	Comptometer Oper., Int. Audit
Joseph Markovich	Office Super., Bermico	Super., Production Control, Bermico
Paul G. Marsh	(Hourly)	Chemist, Research and Development
Eugene Martin	(Hired)	Clerk, Burgess Maintenance
Sandra Mason	(Hired)	Key punch Oper., Tabulating
Rupert Newell	(Hired)	Scaler, Woods Operation
Raymond Patry	(Hourly)	Camp Clerk, Woods Acctg.
Thomas Pickford	(Hired)	Camp Clerk, Woods Acctg.
Merle Philbrick	Super., Prod. Control, Bermico	Asst. to Sched. Super., Prod. Control
Rosaire Plante	(Hired)	Camp Clerk, Woods Acctg.
George Sheridan	Purchasing	Storekeeper, Bermico
Thomas Stiles	Prod. Supt., Cascade	Prod. Supt., Paper Division
Donald Welch	Storekeeper, Bermico	Office Supervisor, Bermico

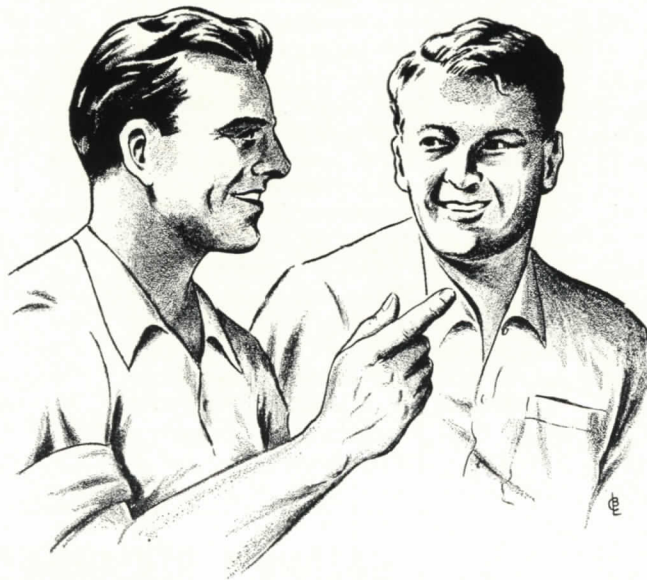
ELEVENTH PERIOD

William Adams	(Hired)	Scaler, Woods Oper.
John Berry	(Hourly)	Kraft Mill Clerk, Burgess
Roland Arsenault	Kraft Mill Clerk, Burgess	Mill Statistics Clerk, Burgess
John Bork	(Returned Vet.)	Asst. to Gen. Log. Supt., Woods Oper.
L. Paul Bouchard	Gen. Mat. Clerk, Cascade Store	Super., Inventory Control
Roland Chailier	(Hired)	Raw Mats., Burgess Store
Douw Fonda	(Hired)	Scaler, Woods Oper.
Arthur Given	Mill Statistics Clerk, Burgess	Scaler, Woods Oper.
Walter Keating, Jr.	(Hired)	Genl. Materials Clk., Cascade Store
Edmund Lacroix	Clerk, Burgess Store	Chemist, Research and Development
Lionel Lepage	(Hourly)	Clerk, Purchasing
Lucille Morin	Mail Clerk	Clerk Typist, Burgess Store
Maurice Parsons	Woods Hourly	Switchboard Oper., Office Mgmt.
Robert Roggie	(Hired)	Foreman, Woods Oper.
William Thomas	(Hourly)	Scaler, Woods Oper.
Conrad Waldie	Prod. Engineer	Scaler, Woods Oper.
		Tech. Asst. to Mgr. of Paper Division

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“It’s Lucky For Us!”

One of the fellows at the plant said to me today, “Aw, these big companies are all alike,” he said. “They’re just in business to make money!”

“You’re right, but it’s lucky for us, they are,” I said. “Now here’s Brown Company. How do you think they’re able to pay for all the timber and stuff they need for manufacturing purposes? How do you think they’re able to buy all these great big machines like we use here at the plant? And what about the guys who work in the woods—and the men and women who work in the offices and in the plants?—Almost 4,000 of us! Where do they get the money to pay us?”

“You know where the money came from? Well, some of it came from the bank. The rest they got from the 7,000 people who used **THEIR SAVINGS** to buy shares of stock in the company.

“Sure, Brown Company is in business to make money but, don’t you see—they’ve got to be! First, they have to pay the stockholders for the use of their money. Then they have to pay interest on the money the bank let them have. They have to pay wages and salaries. (Fact is, this is where **MOST** of the money they make goes!) They have to pay taxes. They have to set aside money to replace machinery that wears out—as well as money to keep going during off years.

“This isn’t easy—not by a long shot! It takes a lot of managing. But, when Brown Company prospers, we prosper. When we prosper, the **COMMUNITY** prospers. When the community prospers, the entire **NORTH COUNTRY** benefits!

“As I said, it’s lucky for us we work for a company that **DOES** make money. When they do, everybody profits—you, me, all of us!”

One of a series of advertisements about BROWN COMPANY, appearing in local newspapers