

POSTMASTER: If undeliverable  
FOR ANY REASON notify sender  
stating reason, on FORM 3547,  
postage for which is guaranteed.  
Brown Company, Berlin, N. H.

# THE BROWN BULLETIN

Published By And For The Employees Of Brown Company

Volume II

BERLIN, NEW HAMPSHIRE, JULY 12, 1949

Number 13

HE'S GOT TO GO DOWN, TOO!



## Horseshoe Tossers Open Season Week Of July 25

They'll start pitching horseshoes in earnest the week of July 25.

### Four Teams Set

It was announced this week that the 1949 season will see four teams in action over a six-weeks' schedule.

Heading the list will be last year's champion, Cascade Mill. Others in the fold include Burgess, the team the champs defeated in the finals; Chemical Plant, and the Upper Plants.

A four-man committee is making plans for the season. Included are representatives of each team. They are: Fred Levesque, Cascade Mill; Fred Mason, Burgess Mill; Don Marquis, Chemical Plant; Forrest Steady, Upper Plants.

### Each Play Once Weekly

Present plans call for two matches a week, which means that each team will play once each week. Each club will meet each of the three other teams four times during the season.

One point has come up concerning a possible conflict with softball.

There are several men who are playing softball but who in the past also have been the mainstays of their mill's horseshoe team. Last year there were a number of cases where a fellow was listed to play both horseshoes and softball on the same night.

There should be little of that conflict this year. There will be five nights available for

horseshoes. Matches can be shifted from one night to another with comparative ease.

The shutdowns in the mills will have no effect on the horseshoe season. According to the shutdown schedule, the mills having horseshoe teams will be back in operation by the time the season opens.

## Girl Is Among Fishing Contest Prize Winners

For the first time in many a moon a fishing contest prize has gone to a girl.

### Takes Second

Pauline McKenna of the Cascade Towel Division took second prize in the horned pout class in the monthly contest sponsored by the Brown Company Sportsman's Club.

Miss McKenna's catch weighed in at one pound, five ounces.

First prize money was pretty well distributed among the various mills and departments. Only mill to have two top winners was Chemical, where Alfred Begin had the largest horned pout and Oscar Vachon brought in the heaviest pickerel. Mr. Begin's fish weighed one pound, seven ounces, while Mr. Vachon's tipped the scales at one pound, 8½ ounces.

Roger Holmes of the Woods Department had the heaviest rainbow, a four-pound, three-ounce beauty. Bill Goudreau

(Continued on Page 3)

## Figures Show Why Company Needs To "Tighten Its Belt"

### Webster Named New Director

Noted In U. S. and Canadian Industry

President F. G. Coburn has announced that, at the annual meeting of Brown Company, R. Howard Webster of Montreal was elected a director to succeed Ernest Martin Hopkins, resigned.

Mr. Hopkins declined to stand for re-election as director because of other demands on his time, but continues as one of the three voting trustees of the company.

Mr. Webster is well known in both Canadian and American industry. He is a director of The Imperial Trust Company of Montreal; Eversharp, Inc., of Chicago; Holt, Renfrew & Company, Ltd., of Montreal, and Southwest Lumber Mills, Inc., of McNary, Arizona, among others.

There were no other changes in the directorate of the company or among the officers, all of whom were re-elected.

### Pulpwood Drive Of 15,000 Cords Near Completion

The last logs of a 15,000-cord pulpwood drive were moving down the Androscoggin to the storage area in Milan this week.

### Moved Smoothly

Stanley Wentzell, who is in charge of operated wood, said the drive from Richardson Lake, down, moved smoothly. The waters of Richardson were choppy during a number of days, but did not interfere too much with the schedule.

"We moved along just about on schedule; maybe a little bit faster," Mr. Wentzell said.

Twelve thousand cords were cut a year ago last winter at Metallic Brook. The rest was picked up along the lake, where the wood had been washed ashore or had snagged during previous drives.

Boat crews started booming operations on Richardson the middle of June.

The wood moved across Richardson, to Pond in the River, where it was boomed across the pond. From there, it went down Rapid River to Umbagog, and then to the Androscoggin.

### Shipments Down More Than Half In Some Mills

### Cost Reduction Program Vital To Company's Future

Why is Brown Company "tightening its belt" and carrying out a cost reduction program?

### Two Big Reasons

There are two major reasons:

1. The company must be in a position to compete successfully with other pulp and paper companies.

2. It must be able to follow the market down, as prices and orders decline.

Actually, both of these reasons have a lot in common. The company must be able to compete while prices and orders are moving downward.

Let's take a look at just what is happening to prices and orders.

### Prices

In general, prices have been moving steadily downward from the peaks they reached in 1948.

The price of pulp has been reduced substantially since the beginning of the fiscal year, the reduction varying with the types of pulps.

The prices of some grades of Nibroc Paper Towels have been reduced since the beginning of the fiscal year and price reductions have been made on paper.

### Orders

In general, orders have declined. The change has not been a result of lowered quality. The quality of Brown Company products still remains high. Rather, the change is a result of a general decline in business throughout the entire pulp and paper industry.

Shipments of paper during the seventh period were about half what they averaged during the first part of the year. During the eighth pe-

(Continued on Page 4)

## Three Departments Given "Behind Eightball" Marks

The huddle "behind the eightball" looked rather familiar.

The latest report on the Good Housekeeping Program showed Burgess Maintenance Shops and Cascade Paper Machines still in need of some work with the broom and cleaning cloth.

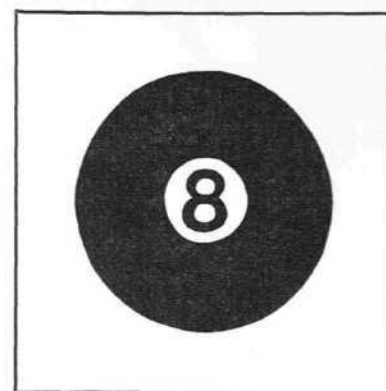
### One New Face

There was one new face. That was the Electrical Maintenance Department of the Chemical Plant.

But the Riverside Power Extension of the Power and Steam Division had really got down to work and done a good job of cleaning house. The report showed they had moved out from behind the big black ball.

All the other plants and big departments continued to show they know how to keep a good house. Bermico, the Berlin Mills Railway, Kraft Plant, Maintenance and Construction, Onco, Power and

Six of an average 100 employees undergo operations because of non-occupational disabilities during a year.



### BEHIND THE EIGHTBALL

Burgess Maintenance Shops

Cascade Paper Machines

Chemical Electrical Maintenance

Steam, Research and Riverside all had clean slates on the inspection report.

Bermico continued to set the pace in number of weeks without having an unkempt department. Inspectors have given Bermico a clean slate since the program was started more than two months ago.

J. A. McNally and Y. Bennett of the Canadian office spent several days here on business recently.

## New Feature, "Meet Your Neighbor," Begins In This Issue—See Page 4

With this issue, The Brown Bulletin begins a new feature entitled "Meet Your Neighbor." Photos of five of your "neighbors" in Brown Company appear on Page 4, together with a short biographical sketch of each.

Each issue, The Bulletin will carry photos of your neighbors throughout the plants.

## Bermico Division Not To Shutdown As Scheduled

Works Manager E. E. Morris has issued the following announcement:

"I am pleased to announce that because of the recent increase in orders in Bermico products, the planned shutdown at the Bermico Division will not take place."

Originally, it had been planned to shut down the division from July 18 to August 1.



# THE BROWN BULLETIN

Published every other week by and for the employees of Brown Company, Berlin, N. H.

Editorial Offices: Company Relations Department.  
Telephones: Automatic 379; New England 46, Ext. 60.

## STAFF

### PULP DIVISION

Buster Cordwell  
Paul Grenier  
Mark Hickey  
Adam Lavernoch  
Leo Leblanc

### CASCADE MILL

Ernest Castonguay  
Buster Edgar  
Leroy Fysh  
Julia Harp  
Ray Holroyd  
Alice Hughes  
Robert Murphy  
Lucille Tremaine

### REPORTERS-AT-LARGE

Angus Morrison  
Earl Philbrick  
Jack Rodgerson

### POWER AND STEAM

Charles Enman

### CHEMICAL PLANT

Arthur Goyette  
George Lafleur  
Ash Hazzard

### TUBE MILL

Thomas Clark

### RESEARCH DEPARTMENT

Thelma Neil

### MAIN OFFICE

Roberta Devost  
Nina Kluchnick

### WOODS

Louis Catello  
Bernard Faunce

### ONCO PLANT

Alfred Arsenault  
Charles Sgrulloni

### RIVERSIDE MILL

Ronaldo Morin

### STAFF CARTOONISTS

Leo Leblanc  
Jack Rodgerson

### STAFF PHOTOGRAPHER

Victor Beaudoin

### PORTLAND

Doris Smith

### NEW YORK

Doris Reed

### CHICAGO

Leo P. Hayes

### CIRCULATION MANAGER

Lucille Morris

### EDITOR

A. W. (Brud) Warren

Volume II No. 13

July 12, 1949

## Tools Multiply Man's Energy

Man works (that is, produces goods and services) by applying his energy (muscular and mental) to natural resources with the aid of tools.

The quantity and quality of the goods and services produced depends upon the quantity and quality of man's energy and the effectiveness of his tools.

In the human hand man possessed the key to all tools. He produced **pounding** tools such as clubs and hammers. He produced **cutting** tools such as axes and knives. He produced **throwing** tools such as slings and bows. He produced **lifting** tools such as levers and hoists. He produced **carrying** tools involving the wheel and the sail. Thousands of years later, he discovered that the energy of vapor from boiling water could replace muscular energy in driving these tools.

Every one of these developments had but one purpose — to change the form, condition or place of natural resources with less expenditure of time and human energy.

The usefulness of each tool is measured by the amount of time and energy it saves; by the increase in the quantity and (or) quality of the goods and services that can be produced through its use.

Without tools, human life is possible, but without them the improvement of man's material welfare would have been impossible.

Thus, man's material progress started with the progress of his tools.

It progressed only as the quantity and quality of his tools progressed.

This is the second of a series of six editorials which explain simply the basic economics which govern our lives. Text is from "How We Live," written by Fred G. Clark and Richard Stanton Rimanoczy and published by D. Van Nostrand Co., Inc., New York. It is used by permission of the American Economic Foundation.

## Burgess Mauls Woods, 22-5, For Third Place

The fight for third place in the Brown Company Softball League developed into a one-sided slaughter, as Burgess rolled up a 22-to-5 victory over the Woods Department.

### Garner 17 Hits

The big bats of the Pulp-makers spoke to the tune of 17 hits. Again Burgess featured the big inning, with eight runs in the fourth and six in the fifth.

But they did not need them. Burgess moved into an 8-to-3 lead in the first three innings, enough to win.

Big sticker for Burgess was Val Albert, who had two home runs, a triple and a single in six trips to the plate.

Burgess earlier had dropped a 6-to-1 verdict to Cascade. Billy Goudreau pitched three-hit ball and would have had

a shutout but for some loose fielding behind him.

The second inning was the story. Two singles and an error gave Cascade two big runs. They added a brace of tallies in the third and two more in the seventh, but they were not needed.

The Burgess run came without a hit. Two errors in a row put Betz on and sent him around.

### Wild Scoring

One of the wildest scoring games of all-time was a 24-to-17 decision Chemical gathered over the Office. The scorer gave up the ghost after the top of the third, when Chemical had run up a 16-to-7 count.

Every one in the lineup scored in Chemical's third, with Marquis counting twice.

## In Memoriam

### WILLIAM STUDD

William Studd, master mechanic with the Berlin Mills Railway, died recently. Mr. Studd was born Aug. 27, 1872 in Rawlings Springs, Wyo. He joined Brown Company in August, 1911.

### EDGAR BROUSSEAU

Edgar Brousseau, section man with the Berlin Mills Railway, died June 23. Born Nov. 26, 1878, Mr. Brousseau joined the company in June, 1906.

### ALLEN J. PORTEUS

Allen J. Porteus, for many years an employee in the Power and Steam Division, died June 21. Born June 13, 1871 in Norfolk, N. Y., Mr. Porteus joined the company in October, 1899. At the time of his retirement on Dec. 7, 1946, Mr. Porteus was a foreman on the steam turbines.

### ALBERT J. JOLIN

Albert Joseph Jolin died June 28 following an accident at the Stag Hollow woods operations. Mr. Jolin was born June 21, 1891, in St. Leon of Standon, P. Q.

The third extra inning game since the league was reorganized saw Woods edge Onco, 6 to 5, in nine innings. Onco held a 5-to-2 lead going into the fifth. But Woods pulled up to within one run in the fifth.

In the last of the seventh, Loven opened for Woods with a double, Oleson moved him to third and Faunce brought him home with a single, to tie the game.

Neither team could tally in the eighth.

### Dramatic Finish

Then came the dramatic finish. And again it was Loven who started things. This time he tripled. He romped home as Reid's grounder to second was bobbled.

Riverside tossed a scare into Bermico with a last ditch on-rush. But the rallies fell short and Bermico won, 9 to 6.

Riverside was on the short end of a 9-to-2 score going into the top of the seventh. Gionet homered with one away. A. Morin and Houle reached on errors, and Pitcher "Pete" Therrault cleared the bases with a three-run homer. But the rally was nipped as the next two batters popped out.

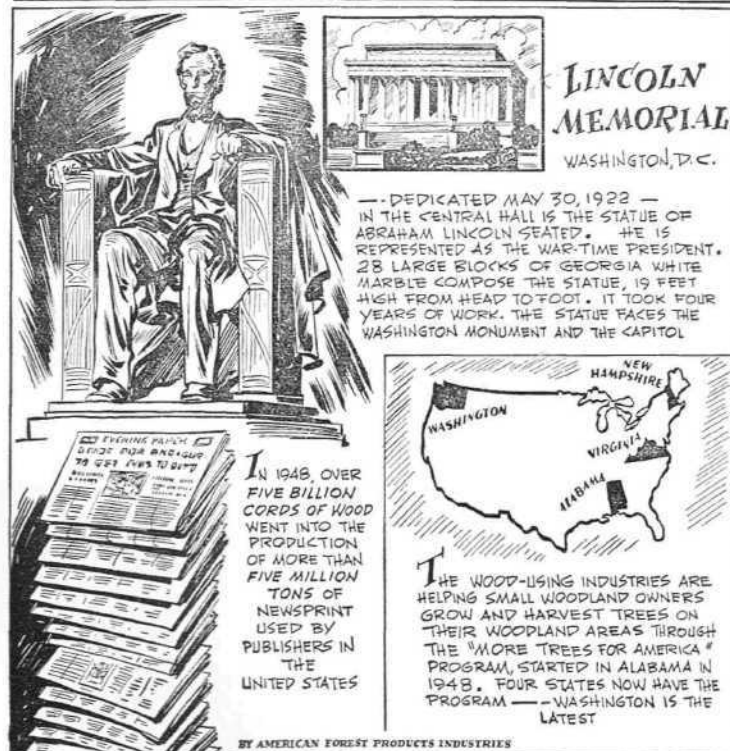
In its next game, Bermico broke loose with a 19-run burst, to defeat Chemical, 19 to 8.

Eight runs crossed the plate for Bermico in the opening inning on only five hits. Two errors and a walk aided the Tubemakers' cause.

Other games of the two-week period which rounded out the first round included Riverside's 12-to-8 victory over the Office and Cascade's 12-to-9 win over Onco.

Accidents may occur anywhere, but last year 500,000 more workers — 25 per cent more — were injured off the job than while at work. Play it safe off the job as well as on!

## Our Great America ☆ by Mack



## Pointers from Portland

By DORIS E. SMITH

MANY LOVELY BRIDES are receiving many lovely gifts these days, and no doubt each bride would like to keep those gifts looking like new as long as possible. With that thought in mind, here are a few pointers on the care of your electrical appliances which I hope you will find helpful.

Probably you already knew of some of the following suggestions, but I thought I'd include them all for whatever help they might be.

First of all, remember that no electrical unit should ever be immersed in water! Always read the instructions which come with your electrical appliances. You will save yourself time and money by doing so.

There are many types of coffee makers on the market. If you received a glass type, handle the glass bowls carefully just as you do other glassware. Do not put extremely cold water into a hot bowl. The lower bowl should not be allowed to boil dry. Be sure the lower bowl is dry before you place it on the heating unit. (This is true of all glassware used for cooking purposes.) Very little pressure is required to fit the upper and lower bowls together. It is not necessary to force them to fit. Use care when removing a glass rod filter or porcelain strainer. Wash only the outside of the heating unit, using warm, soapy water. The cord should not be wrapped around the heating unit while hot.

ONE BRIDE I KNOW received three toasters! Whether you have one or more, there are a few things to keep in mind to help them serve you best: Clean your toaster only when it is cold. Use a cloth wrung out in warm, soapy water. Occasionally it will be necessary to clean the inside of the toaster to remove crumbs. Use a soft brush and be careful not to bend or injure the heating elements.

If you were fortunate enough to receive an electric mixer, do use it and enjoy it! They are easy to care for and save many precious minutes in the kitchen. To help make it continue as a kitchen helper, give it the proper attention it deserves. When beaters are in motion do not use a metal spoon or knife in the bowl. It may get in the beaters and damage them. Use a rubber scraper to insure complete mixing. Avoid running mixer under heavy loads for a long time. Wash the beaters thoroughly after each use and wipe off the mixer with a cloth wrung out in warm, soapy water. Never put the mixer motor in water! Follow the manufacturer's instructions regarding oiling.

ARE YOU LOOKING FORWARD to trying out your new waffle iron? Be sure to read the instructions which came with it, and then go ahead and make the best waffles your new hubby ever tasted! As for taking care of waffle irons, here are a few things which should become a necessity but never a chore. Heat the iron to the right temperature before pouring in the batter to prevent sticking. Wipe the grids lightly with a soft cloth or paper towel after each use and cool the iron with the lid up — never while the iron is closed or the grids will discolor. If waffles burn, or if the iron overheats, scour the grids with a stiff brush and remember to re-oil the grids next time you make waffles. Grids will clean easier if a cloth saturated with household ammonia is placed between them for several hours. Again the reminder not to put the iron in water. Keep the exterior clean with a cloth wrung out in warm, soapy water. Always dry after washing.

Another electrical appliance none of us can do without is an iron. Here again there are

(Continued on Page 4)



# Cascade Defeats Bermico In First Round Play-Off

## Wins With Rally In Seventh, 6-5

### Pike's Hit Scores Tie-Breaking Run

A three-run rally in the seventh inning gave Cascade Mill the first round title in the Brown Company Softball League, in a play-off game.

#### Ended Slate In Tie

The two teams wound up the regular round schedule in a tie for first place, each with six wins and a loss.

Cascade was trailing 5 to 3 going into the last half of the seventh in a pitchers' duel between Billy Goudreau and Joe Bartoli.

Leading off, Goudreau got his second hit of the game in the seventh. The fleet-footed hurler stole second and then third. Bouchard popped out to second. Buckovitch bounced a hard one between first and second, on which St. Cyr made a spearing stop. But the throw to first was wide. Goudreau scored on the play.

Croteau laced out his second hit of the game, Buckovitch moving up.

#### Pike Breaks Tie

Then Pike, hitless to that moment, drove one into left to break up the ball game.

As was fitting, it was just about the best played game of the season. There were a handful of errors, but most of them could almost have been scored either way.

Cascade got off to a flying start in the bottom of the first. A single by Bouchard, a double by Gilbert and two Bermico errors gave the Papermakers two runs.

Bermico moved out in front in the third with a three-run rally. With two out, Walker singled and Bolduc, Bartoli and Baker clouted consecutive doubles.

Cascade tied it in the last of the third on Buckovitch's single and Croteau's two-base smash.

#### Bermico In Van

The Tubemakers stepped into the van in the next inning, scoring twice on one hit. Webb reached when the pitcher dropped a spinning pop-up. Martin walked. St. Cyr lined a single to left, scoring Webb and Martin.

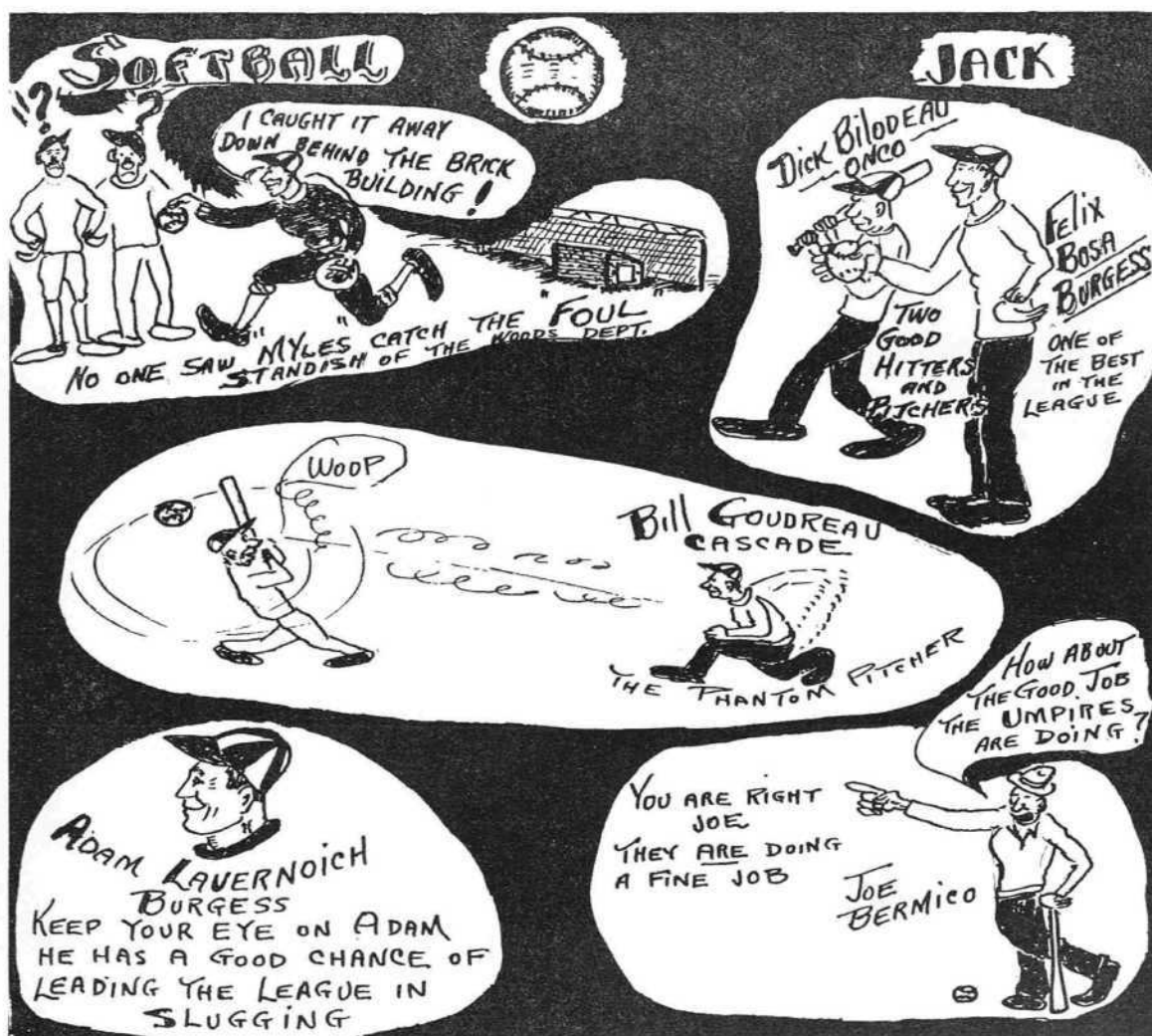
That was the end of the scoring up to the last of the seventh. Goudreau pitched to only 10 batters in the last three innings. Bartoli matched him pitch for pitch until the fateful seventh.

Goudreau allowed only six hits and walked three. He fanned three. Bartoli allowed eight hits, walked only two. He struck out two.

The Cascade victory was sweet revenge. Last year, Bermico knocked the Pulpmakers out of the second round title in the final game of the season. That also was a one-run victory.

#### THE SCORE:

Cascade 201 000 3 — 6 8 2  
Bermico 003 200 0 — 5 6 4  
Goudreau and Chevarie; Bartoli and Martin.



## SOFTBALL AVERAGES

(As of July 4)

	AB	H	Ave.
Grigel, Woods	3	3	1.000
Traverie, Burg.	1	1	1.000
Moffett, River.	1	1	1.000
Roberge, Bermico	1	1	1.000
Holland, Office	5	4	.800
Martin, River.	4	3	.750
Day, Onco	4	3	.750
MacKay, Woods	6	4	.667
Keene, Burg.	3	2	.667
Bilodeau, River.	3	2	.667
Taylor, Office	3	2	.667
Gingras, Onco	3	2	.667
Bilodeau, Onco	29	17	.586
F. Bosa, Burg.	21	12	.571
Albert, Burg.	28	15	.535
Reid, Woods	17	9	.529
Melanson, Burg.	10	5	.500
Lavernoch, Burg.	24	12	.500
Parent, Burg.	2	1	.500
Ramsey, Burg.	6	3	.500
Loven, Woods	8	4	.500
McKosh, Chem.	4	2	.500
Gilbert, Cascade	6	3	.500
Morin, Cascade	6	3	.500
G. Leveille, Onco	4	2	.500
Bartoli, Bermico	31	15	.486
Labrecque, Onco	31	15	.486
Fournier, Cascade	27	13	.481
Faunce, Woods	25	12	.480
Henderson, Office	21	10	.476
Gravelle, Woods	21	10	.476
St. Cyr, Bermico	21	10	.476
Walker, Bermico	30	14	.466
Gilbert, Cascade	13	6	.461
Bolduc, Bermico	22	10	.454
Therrault, Burg.	11	5	.454
Betz, Burgess	21	9	.428
Bertin, Chem.	21	9	.428
A. Morin, River.	7	3	.428
Kearns, Cascade	24	10	.416
Pike, Cascade	22	9	.409
Heroux, Office	20	8	.400
Roberge, Chem.	20	8	.400
Corriveau, Burg.	5	2	.400
LaCroix, River.	5	2	.400
P. Therrault, River.	28	11	.392
Fortier, Bermico	23	9	.384
Webb, Bermico	23	9	.391
Croteau, Burg.	13	5	.384
Saucier, Onco	21	8	.380
Riley, Burg.	21	8	.380
Martin, Bermico	29	11	.379
Chase, Office	16	6	.375
Guay, Burg.	14	5	.375
Roberge, Burg.	19	7	.368
Crotto, Chem.	22	8	.363
Morrisette, Cascade	14	5	.357
Goudreau, Cascade	17	6	.352
Reekie, Office	17	6	.352
Conway, Woods	26	9	.346
Buckovitch, Cas.	30	10	.333
Bouchard, Cascade	21	7	.333
Lemieux, Burg.	18	6	.333
Napert, River.	18	6	.333
R. Morin, River.	9	3	.333
Keene, Cascade	9	3	.333
Hawkes, Office	6	2	.333
Gionet, River.	3	1	.333
Goyette, Chem.	3	1	.333
Mortenson, Chem.	3	1	.333

Note: Averages do not include play-off game nor Chemical - Main Office game. Latter game was not scored completely.

People of the United States own about one-half of all the radios in the world.

## Standings

	Won	Lost	P.C.
Cascade	7	1	.875
Bermico	6	2	.750
Burgess	5	2	.714
Woods	4	3	.571
Onco	3	4	.429
Riverside	2	5	.285
Chemical	2	5	.285
Office	0	7	.000

Cascade	022	000	2 — 6	7 4
Burgess	001	000	0 — 1	3 5
Goudreau and Chevarie; F. Bosa and Morrisette.				
Bermico	230	103	x — 9	14 3
Riverside	000	002	4 — 6	8 3
Bartoli and Martin; P. Therrault and A. Morin.				
Chemical 24(10)	125	x — 24	x x	
Office	435	310	1 — 17	x x
Roberge, Bertin and Campoux; McGill and Reekie.				
Riverside	043	104	0 — 12	13 6
Office	130	110	2 — 8	9 5
Poulin and A. Morin; Heroux and McGill.				
Bermico	813	313	0 — 19	15 3
Chemical	021	030	2 — 8	11 9
Bartoli and Martin; Hazzard and Vaillancourt.				
Cascade	215	112	x — 12	10 1
Onco	531	000	0 — 9	9 2
Goudreau and Chevarie; Bilodeau and Labrecque.				
Woods	100	120	101 — 6	10 4
Onco	210	200	000 — 5	12 3
Fysh and Faunce; Bilodeau and Labrecque.				
Burgess	323	860	0 — 22	17 6
Woods	300	100	1 — 5	6 5
F. Bosa, Ramsey and Morrisette; Fysh and Bouchard.				

## Fishing

Continued from One

of Cascade brought in the weightiest squaretail, it tipping the scales at two pounds, four ounces.

Heaviest salmon was that entered by Bertrand Pare of Burgess Mill. It weighed three pounds, two ounces.

#### Tie For Second

Second place in the rainbow division had to be shared by two followers of Issac Walton. George McLain of Cascade

## Shutdowns Cause Postponements

### Up To Eight Games To Be Rescheduled

Up to eight softball games may be postponed from this month to August and early September as a result of the vacation shutdowns in Brown Company mills.

Representatives of teams in several of the mills affected by the shutdowns, have made inquiries regarding the possibility of postponing their scheduled tilts.

#### Players Away

The big reason for postponements is the fact that many of the players are going out of town during their vacations. As a result, those teams are shorthanded to the extent that they would be unable to field teams.

Some of the games may be played as scheduled, if enough of the team members are in town. But league officials felt it should be strictly up to the teams affected. If a team feels it does not have enough players for a game, the tilt is being postponed.

Teams affected by the vacation shutdowns are Onco, Burgess, Cascade and Riverside.

This week, only one game is not affected. That is the Woods-Main Office tilt scheduled for Wednesday.

Next week, three games are in the clear. The same is true the following week.

#### Opportunity to Play

There will be plenty of opportunity to play the games. Friday evenings are open each week. Then, after August 18 there will be a chance to play postponed games every night in the week.

It is hoped that the season can be completed by Labor Day.

Representatives of teams affected by the postponements have been asked to contact the representatives of the teams who they are supposed to play to arrange for playing off the games.

It will be possible to play games either at Community Field or Horne Field.

and Carroll Schoff of the Bermico Division each entered fish weighing three pounds, eight ounces. Incidentally, the length varied only one-half inch, with Mr. McLain's stretching to 19½ inches.

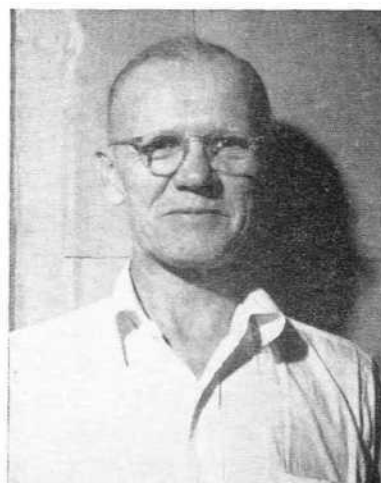
Other second prize winners included Alex Arseneau of Cascade, who had a two-pound, three-ounce squaretail, and Rudolph Peloquin of the Power and Steam Division, who caught a one-pound, 12-ounce salmon.

The monthly contests are open to all Brown Company employees. Fish entered must be caught in Coos County waters.



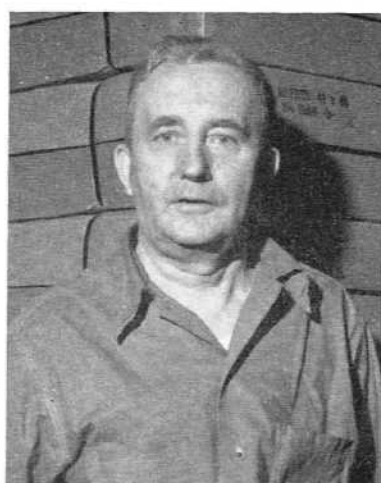
# Meet Your Neighbor

These are some of your neighbors in Brown Company.



**"POPS" MONTMINY**

Rewinder man at Onco Plant . . . with company 23 years . . . at Onco for last 18 years . . . two brothers also work with company, Sam and "Sandy," both working at Burgess Mill.



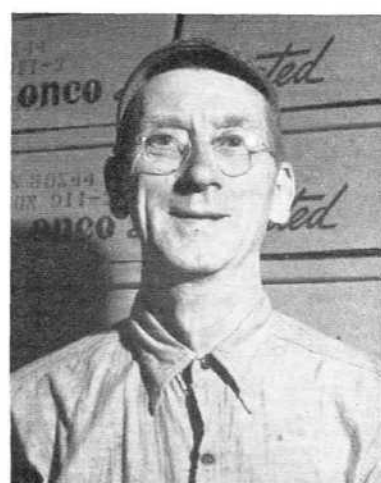
**JOHN TRAVERS**

Roll wrapper at Onco Plant . . . at Onco for 19 years . . . with company for 30 years . . . also worked at Chemical . . . two sons work with company, John, Jr., at Hedgehog Landing and Robert at Burgess Lab.



**MARIE JEANNE ANCTIL**

Floor lady in Onco Finishing Department . . . with Onco Plant since 1930 . . . two others of family with company, sister Doris at Cascade Towel Division, brother, Edward, at Burgess.



**AXEL JOHNSON**

Laminator operator at Onco Plant . . . began with company in 1920, but left after six years . . . returned to Onco in 1942 . . . son Ralph works at Burgess Mill.



**FORTUNA TURGEON**

Dipper man at Onco Plant . . . with company for 31 years . . . at Onco for last 17 years . . . son, Leo, is following in father's footsteps by helping make Onco products.

## Power and Steam

Frank Tilton of the Electric Repair Department and Mrs. Tilton celebrated their twenty-fifth wedding anniversary recently. Sixty-five of their friends surprised them with a party. The couple received gifts of silver.

Roy Brown's son-in-law, Dr. Stewart, and family were visiting him for a week. Roy and "Doc" had good luck fishing up at Big Millsfield Pond for a few days.

Edward Wilde of the Shelburne Power House is opening up a roadside lunch stand at his home. Any time you are going by and feel in need of refreshments, call in.

Sig Johnson and your reporter went fishing. Our luck was good and bad. Sig caught two dandies. When the time came to cook the speckled beauties, much to our dilemma, we found that the fish were too large for the pan. Sig had to throw them away and open up a can of shrimp.

Johnny and Charlie Christianson went to the circus when it was here. They were well pleased with the show.

Roy Maines is planning to open the Shelburne Town Hall for old-fashioned dances every Saturday night. Listen for further announcements over WMOU.

## Main Office Musings

The Tabulating Department recently held an outing at Dolly Copp. Members of the department enjoyed a weenie roast with all the fixings and then topped the evening off with a game of softball.

The girls of the Tabulating Department recently held a dinner party at Wilfred's in Gorham in honor of Carmel Napert, whose marriage to Roland Arsenault took place on June 25.

Congratulations to Kim Browning and Mrs. Browning on the birth of a baby daughter, June 23.

## E. H. Maling Heads Crotched Mountain Hospital Campaign

Ernest H. Maling, vice president in charge of finance and treasurer of Brown Company, is serving as Coos County chairman for the Crotched Mountain Restoration Hospital's fund drive, which opened June 30.

The drive seeks to provide an income for operating expenses at the hospital, which is devoted to the treatment of children, regardless of their ability to pay.

Mr. Maling long has taken an active interest in the rehabilitation of crippled and handicapped children in this state.

## Golf Is Easy!

## Just Follow This Expert's Advice And You Can Break 150 Any Day

By ION N. WOOD

**EVER THOUGHT** of playing any golf? Looks easy, doesn't it when the news reel shows Gene Sarazen bat a ball two or three hundred yards with one easy swing? You think to yourself — huh, all ya gotta do is hold on to the club with both hands, swing, and whoosh, watch that ball travel!

First step in playing any sport is to get the necessary equipment. There are several ways. Convince the good parent that golf is a youngster's game and that he is too infirm to carry a couple of tees, or tell the boy friend that a few curves in the club handle won't harm his drives. Amateurs, I might add, get the same effect with a set of chop sticks as with a supposedly high-quality matching set of clubs. So, if you can't get clubs, you know what to use!

**NOW YOU'RE ALL SET** to get into the swing of golf. Set the ball on the tee, take a club securely in both hands, and swing! Oops, the ball has a mind of its own and stays glued to its little yellow tee. After this procedure occurs for several attempts, most amateurs become convinced that there is something that needs fixing. Since the ball is obviously permanently fixed to

## Costs

Continued from One

riod, there was an increase in shipments, but part of this was due to customer anticipation of the two-week shutdown of the mills.

In towels, shipments were about 60 per cent below the peak fifth period. Recently orders for towels have shown some increase.

Onco is continuing to run far below capacity. Orders in the Onco lines have been slow since last year.

One rather bright spot in the picture is Bermico. Shipments of Bermico during the seventh period were the highest of the year, and eighth period business continued good.

the tee, the finger points to the beginner.

**SHUCKS, THAT'S EASY.** Just ask somebody for advice. And advice you'll get, free and frequent. Keep your head down, stand nearer to the ball, stand away from the ball, keep your grip firm, loosen your hold and on and on! And still the ball stares up at you from its lowly perch. Or, if the monotony becomes unbearable, it rolls off to the ground so that drives now become measured in inches, not yards. Ah, progress!

Now that your game is moving along, it's time for instructions in using the various clubs. There are several irons, and three wooden clubs all designed by some mechanical genius to carry the ball varying distances and to lift the ball varying heights. In the hands of the inventor, there might have been the right reaction. In amateur hands, however, no such thing occurs.

A No. 9 iron, with the greatest amount of slant to its head, is supposed to give the ball the greatest amount of loft but not send it for any great distance. OK, now try it. Just as I thought—there goes the ball skimming over the ground as close to Mother Earth as possible.

## Big Job To Do

Brown Company has a bigger job to do in reducing costs to meet these changing conditions than some companies have.

As has been pointed out in previous articles and in the Employee Report, Brown Company's mills are not as modern as some. The company has been doing everything it could during the last few years to make its mills and equipment up-to-date. The new kraft mill, the new paper machine and other improvements have helped.

But, as President F. G. Corburn pointed out in the Annual Report, "while much has been accomplished, the task of modernizing the company's

plants is by no means completed. Projects directed at cost reduction and the production of more profitable items remain to be undertaken where funds shall become available."

Until recent years, very little money had been spent to keep the mills and equipment up-to-date. When the present Board of Directors took office following reorganization of the company, it found an endless number of things that needed to be done to bring the plant of the company up-to-date. Little could be done during the war, because material were going into war production.

## First Things First

After the war the company began its modernization. But it could not do everything at once. It had to do the most important things first.

How much could be done depended on how much money was available. The company borrowed as much as it could. It also put back into the business every dollar it could from earnings.

What the company has done in modernization has done a lot to cut costs. But cost have got to come down more if the company is going to be able to meet competition of other pulp and paper companies, particularly during these days of declining prices and orders.

If the sales dollars go down the cost dollars also have got to go down. Companies just cannot keep going for long if the cost dollars are more than the sales dollars.

clean piece of paper. Try not to iron over buttons, snap zippers, etc., as these are apt to scratch and mar the bottom of your iron. Always grasp the plug end of the cord where connecting or disconnecting to the electrical outlet. Have cord connected so it swings free while ironing.

When it comes time to repair electrical appliances, it's better for safety's sake to take them to a reputable repair man rather than to try to fix them yourself.

**WELL, YOU ESCAPED** serious injury that time. Better look into this golf insurance angle, though.

Well, you've been told all about the game. Go on out, and get into the swing of the game. And if there are any more questions about the game, drop into the hospital and see me. Always happy to give an amateur professional advice.

## Pointers

Continued from Two

many types on the market, and you should read the instructions which came with yours in order to get best results from it. If the bottom of the iron sticks, clean it while hot by rubbing it on salt sprinkled on a piece of paper. Then, wax the bottom by rubbing it with a little beeswax or paraffin. Remove excess wax by rubbing the iron over a