Brown Company, Berlin, N. H.

STANDARD PRACTICE Dr. Henry Almond FOR HANDLING OF **VISITORS OUTLINED**

Must Register At Co. Rel. Office

What do I do if I want to take visitor through one of the

The answer to that question is contained in an outline of the standard practice for the handling of visitors, a procedure which was slightly revised recently.

Must Have Authorization

As a general rule, before any visitor is allowed to visit one of the mills authorization must be obtained from J. Arthur Sullivan of the Company Relations De-

Mr. Sullivan will register the visitors and issue a written authorization entitling them to

enter company property.
When they arrive at the mill, the visitors will be given visitor's buttons, which must be worn during the tour. The buttons must be returned to the guard's office

when the visitors leave the mill.

Employees may guide their
friends or relatives through the
plant in which they work, after receiving authorization from Mr. Sullivan. If they wish to show someone through another plant, they should contact the person-nel man of that plant first.

Visiting Hours

In general, persons outside the company may visit the plants pany." and from 1:30 p.m. to 4:30 p.m., Monday through Friday. No tours will be started later than 10:30

No visitors are allowed at the Tube Mill, Onco Plant, Chemical Plant or the Floc Plant without specific authorization of the mill manager, the works manager as manager, the works manager or the vice president in charge of manufacturing. No visitors are permitted in the Research Department without specific authorization by a representative of the Research Department.

If Mr. Sullivan is not in the Company Relations office at a time when an employee wishes to have a friend or relative visit one of the mills, the employee may contact Earl Philbrick, If neither Mr. Sullivan nor Mr. Philbrick are in the office, the employee may contact Henry P.

WORMIDS, BURGESS, TUBE MILL VICTORS

Six Teams Open Softball Season

Burgess, the Tube Mill and the Wormids jumped into a three-way tie for first place as they each collected twin the opening two weeks of the newly organized Brown Company Softball League.

Total 38 Runs

The Woods-Main Office- In-dustrial Relations combination piled up a total of 38 runs in defeating Research and Cascade.

In both tilts the Wormids salted victory away in the early innings, opening with 12 runs in the first two frames against Research for a 20-to-6 win and piling up 13 markers in the first three innings against Cascade for an 18-10

Mike Grigel was the big gun for the Wormids in the opener, blasting out three home runs and a triple in five trips to the plate. He drove in 11 of the Wormids

runs. Everyone in the lineup made at least one hit as the Wormids were credited with 19 safeties.

They batted around in each of the first two innings. In the first, Faunce singled, Fysh walked and Stenzel laced out a triple to give Continued on page THREE

Resigns To Accept Position In N. Y.

Dr. Henry Almond, who has served as medical director of Brown Company since 1946, has resigned his position to accept a position in New York City.

A graduate of Dartmouth College and the University of Pennsylvania Medical School, Dr. Almond was engaged in private practice in Rochester and in Augusta, Maine, for six and onehalf years.

In 1942, he entered the U.S. Navy. Serving with the Fourth Marine Division from July 1943 to September 1945, he saw duty on the Marshall Islands, Saipan, Tinian and Iwo Jima.

The Brown Bulletin extends its best wishes to Dr. Almond in his new position.

Arrangements are being made by the company to service the Medical Department with local doctors until a new medical director has been selected. Several candidates are currently under consideration.

Dr. Henry Almond, who has resigned as medical director of the company, this week expressed his appreciation of the cooperation he had received during his

"There is a certain friendliness about the company that would be hard to find elsewhere," he said. "I am grateful for having had the opportunity to work

POSTPONED GAMES

Upper Plants and Cascade collected victories in the Brown Company Horseshoe League in an opening week marked by four postponements.

Steady Stars
Some expert flinging by Forrest Steady paced Upper Plants
to a 3-to-0 win over Research in the opening game of the sea-

in the first game, six out of 18 in the second and nine out of 14 dling the company's products.
So that Brown Company prodin the final.

Negotiations Begin July 9 By Company, Union Agreement

Annual Report Shows:

Strengthen Personnel In Sales Department

Editor's Note: This is the seventh in a series of articles based on material contained in the 1947 Annual Report of Brown Company.

A company such as Brown Company must sell its products so that it will have an income with which to pay its employees and to pay for materials and equipment used in making these products.

It is the job of the Sales Department to sell these products pulp, paper. towels, Onco, tubes, chemicals, Floc.

Job Is Two-Fold

Actually, this job is two-fold. In some instances the demand for certain products is greater than the supply. In these cases, the Sales Department must make sure that there is a fair distrib-

ution among customers.
In other instances the picture is reversed. The supply of certain products exceeds the demands. The Sales Department then must do the job of selling in the face of stiff competition.

The work of the Sales Department covers a number of fields. in addition to that of making the actual sales. It must make the products known to all potential customers. It must study the various markets and determine which types of products will sell best. And it must constantly watch the use of the products so that it may make suggestions as to how products may be improved to meet certain needs of the customers.

One of the major achievements of the Sales Department has been the strengthening of its personnel. The Product Control and Market Analysis Division was considerably strengthened by bringing in new and trained peo-

Steady chalked up 24 ringers out of a possible 45 for a .533 employed in some of the other average. He tossed nine out of 13 divisions. Selected distributors Additional salesmen have been were added to those already han-

ucts would be even better known The Upper Plants team of ucts would be even better known to customers and potential custed to customers and potential customers and potential customers and potential customers and potential customers and sales stepped into the lead in the sec- tomers, the Advertising and Sales ond box of the first tilt and were Continued on page THREE Activity in this field had practi-



Manager Of Product Control And Market Analysis Division

cally stopped during the war Personnel were added to the staff and the services of an advertising agency were resumed.

An example of the work of the division is the national advertising campaign both in the United States and Canada of Nibroc towels to acquaint more and more people with this quality product.

The Foreign Sales Division, which also had been relatively inactive during the war, was re-established. Sales agencies abroad were reorganized. New outlets were developed in other coun-

The Product Control and Mar-ket Analysis Division has made reviews of existing markets and has studied new markets.

Speaking of these, the Annual Report states that "results already achieved in the wider application of the company's present products and planning of new items give the promise of even greater usefulness on the part of this division in the future.

Which in turn means greater usefulness to the entire company.

ANY WAGE CHANGES **RETROACTIVE TO** JUNE 15, 1948

A. F. Of L. Union **Bargaining Agent**

Under an agreement between Brown Company and United Brotherhood Local 75, Pulp, Sulphite and Paper Mill Workers (A. F. of L.) negotiations for a new contract will begin July 9.

Agreement has also been reached that any adjustments in general wage rates will be re-troactive to June 15.

Text Of Agreement
The text of the agreement fol-

"Whereas the collective bar-gaining contract between Brown Company and Local 12175, District 50, U.M.W.A., expired June 14, 1948; and

"Whereas United Brotherhood Local 75, Pulp, Sulphite and Paper Mill Workers (A. F. of L.) the NLRB (National Labor Relations Board), been certified as collective bargaining agent by a majority of the company's hourly paid employees; and

Whoreas Local 75 and the company desire to negotiate a new contract as soon as possible.

"Now therefore, the parties hereto agree as follows:

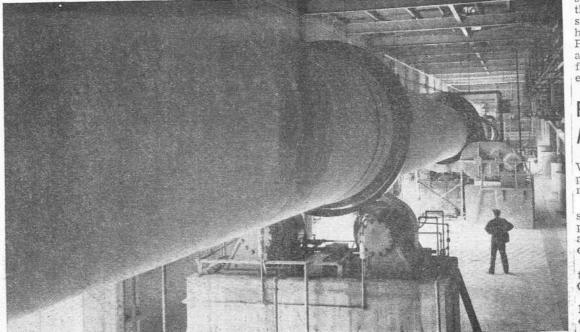
"1. That, due to the hospitalization of Mr. E. E. Morris, the company's representative, dis-cussions of issues involved in the new contract shall be postponed until not later than 2 p.m. on July 9, 1948.

That any adjustment in general wage rates, agreed upon in the new contract, as well as such other provisions known as fringe items, if any, (including double time for Sunday, insurance, vacations, holidays with pay, but not excluding other items that involve direct or indirect wage increases), shall be effective retroactively to June

15, 1948.

"3. That the period of negotiations for the new contract is hereby established at thirty-five (35) days from the date hereof and to be thereafter continued unless negotiations are terminated on five (5) days' written notice by either party to the other. The parties agree that for the duration of the negotiations the terms and conditions of the contract dated August 20, 1947 shall be complied with insofar as they are not inconsistent with the substitution of United Brother-hood Local 75, Pulp, Sulphite and Paper Mill Workers (A.F. of L.) as the collective bargaining agent for the company's hourly paid employees, or contrary to law."

HEART OF LIME RECOVERY SYSTEM



This dramatic photograph taken by Victor Beaudoin shows the large lime kiln in the new kraft mill. Seven feet in diameter and 250 feet long, the kiln is fired with fuel oil and rotates while in pulp at Cascade Mill now are operation. The kiln is an important piece of equipment in the lime recovery system. operation. The kiln is an important piece of equipment in the lime recovery system.

Pulp and Paper Men Visit Here

Two officials from the West Virginia Pulp and Paper Company visited Brown Company recently.

They were Russell George, superintendent of his company's pulp mill at Mechanicville, N. Y., and Nicholas Shoumatoff, engineer with the company.

Two other visitors were due this week, coming from far-off

They are C .Y. Lee and C. J. Msiao from Yungli Chemical Industries.

Digesters; once used for making

THE BROWN BULLETIN

Published every other week by and for the employees of Brown Company, Berlin, N. H.

Editorial Offices: Company Relations Department. Telephones: Automatic 379; New England 46, Ext. 60.

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Vol. 1 No. 12

June 29, 1948

CHEMICAL MILL

William "Wild Bill" Forbes, of the Yard Crew, has decided to take his vacation way up in Nova Scotia, the land of the herring mountains for a week. and cod. Yes sir, you can be sure Eddie Cloutier of the Cell of this just by the way Bill is House underwent an operation at going around singing "Rory get the Hanover Hospital last week. your dory, there's herring in the

Bill Fournier of the Chloroform Plant is hoping to be able to take a vacation this year. Yet, we say hoping because Bill has been rather unfortunate the past couple of years. Either sickness or some other unforeseen circustance has kept him from taking one. We hope you do have good luck this year, Bill, and may you have one of the best times you have ever had.

Joseph Cote and Guido Mat-tassoni of the Yard Crew are also taking their vacations this coming week. Here's hoping you both have a good time while you are

Paul Bouchard and Oscar Dupont of the Cell Repair Crew joined the ranks of the benedicts during the month of June. Congratulations to you, and may you both have happy and presperous fu-

what we heard about the speed Bob can get out of his new bike, the speed kings had better watch out or they will have a new rivalfor top honors in the future.

George Lafleur has gone to the his leg.

All the boys in the plant wish-you a speedy recovery, Ed.

We are sorry to hear that Joseph Charest, our janitor, will be out of work for a few weeks. We hope that you will be back again real soon, Joseph.

Henry Coulombe of the Cell House was operated on Tuesday, June 8, at the St. Louis Hospital. Hurry and get well, Henry, for

the boys all-miss you.

Dave Marcotte reports catching a 15-inch salmen in the Androscoggin River. Nice going, Dave. Lope you get many more. Let us know when you do so we can inform the people of Berlin that the fishermen at the Chemical Plant know their stuff when it comes to luring the finny inhabitants of the waters of Coos Coun-

Some time ago in an issue of saw where one of our members woods camps li of the office staff received a new dian border. the Brown Bulletin you people Bob Niclason of the Cell Re- it takes or how long one has to pair Crew has bought himself a wait before a new outfit like this 23½ million tons this year, an innew motor bike. Bob takes it out is given a try-out. How about it every night for a spin. From Al McKay?

BURGESS

working like bees at home. They are constructing their camp in sections and soon will take it to its own location.

Alex Ouellette, brothers and a friend are ready to take their camp to the Ma-galloway. This camp was also built in sections.

Alfred Marois, foreman of the pipers crew, landed a beauty at Success Pond last week. It was a three-pound squaretail trout. Looks like a record to us.

George Adams attended exercises at BHS to see his twin sons graduate. Eli Kovalik also attended to see the graduation of his boy.

The paint shop has been moved into its new quarters in the old machine room. A locker room is also being prepared for the yard men near the new paint shop ocation.

"Fat" Marois got the fishing fever recently and was off a few days angling for the wary trout while on a trip to Canada..

Mr. and Mrs. Leslie Baldwin are on vacation visiting friends and relatives in the South. It goes without saying that Les will get in some fishing while away

We are very glad to hear that "Pete" Ryan, who is confined to his home, is on the road to recovery and will be up and around soon. It will be some time before Pete gets back to work, but let's hope it isn't too long.

Stan Montminy had 'the bad luck to fall recently and break

"Our Braves" really have shown their class lately. Let's hope they keep on. Oh yes, we cheer for the Red Sox, too.

Delphis Caouette is in Quebec undergoing treatment at a medical center there.

"Jake" Caron has re-

turned to work after being. cut several weeks. Glad to see you back "Jake." This will liven up interest in baseball, all right.

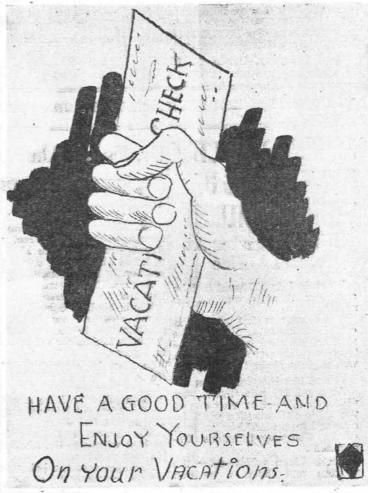
Ovide Falardeau is out on vavation. We hope your usual rainy weather is past and you will be able to have good weather, Ovide. Don't forget "Jimmy Day".

THIS AND THAT

The new kraīt mill produces about 200 tons of pulp each day.

Invest in your future by buying Savings Bonds.

By Leo R. LeBlanc BURGESS BLOTS



Pointers from **Portland**

BY DORIS E. SMITH

At this time of year, when bananas are plentiful, you might like to refer to the following lit-tle table which I usually keep handy in my cook book:

Slightly green-tipped bananas ere excellent for cooking . . bake, broil, or fry and serve as a

vegetable with the main course. eat and are fine as an ingredient for baking.

fruit cups, salads, drinks, and as an ingredient for baking.

Some of Brown Company's woods camps lie near the Canadian border.

Juice, orange or lemon juice. If If so, just cement a piece of lin-you plan to serve mashed bana- oleum over the old top and you'll nas, mash them just before using have a table good for many uses and they will not turn dark too . . . good for the kiddoes to do

You can mash bananas by slicing them into a bowl and then sprinkling clothes. Probably you beating them with a fork, rotary can think of a few more good egg beater, or electric mixer. Use reasons why it would be a handy fully ripe bananas for feeding table to have around.

infants, and mash them by forcing them through a fine mesh wire strainer with a spoon.

I have quite a few good, and different, recipes for serving bananas in various ways and will be glad to share them with you, if you'll just let me know.

A neighbor of ours was clean-All-yellow bananas are firm ing and painting his screen doors enough to cook, ripe enough to and windows the other evening. He told me he always sprays them with insecticide because it Fully-ripe bananas (yellow seems to discourage the insects peel flecked with brown) are before they even get into the best for immediate eating, for house. Sounds reasonable. Guess desserts, we'll try that trick this year.

Do you happen to have an old To keep sliced or cut bananas card table hanging around just from turning dark, just dip the because you didn't want to throw slices into canned pineapple it away because you knew it juice, fresh or canned grapefruit would come in handy some day? their coloring and-or glueing on . . good for sorting and-or can think of a few more good

> Here's a tip from a friend who owns a long-haired-dog . . . she says an easy way to remove dog hairs from upholstery is to stroke the surface lightly with a damp piece of sandpaper or a damp rubber sponge.

> If you need a new filter for your loose-powder compact, make one from a piece of crinoline. Tape it to the old frame, if possible, or make a new frame from a piece of cardboard.

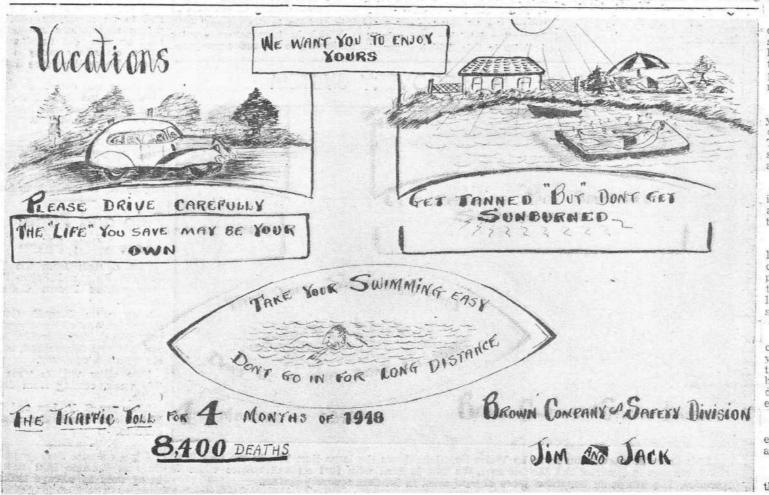
When melting chocolate, place it on a piece of waxed paper in a double boiler. This will save the chocolate and dish washing.

I overheard a sales clerk in a local department store advise a customer that tall candles are preferable for the dinner table as they bring the light above the level of the eyes and produce a soft glow on the faces.

Sir Francis Bacon, I believe, is credited as having said, "When you reach the end of your inpe. tie a knot in it and hang on!" I heard that over the radio a few days ago, and thought it good enough advice to pass along.

A house in Wisconsin, made entirely of paper, is still intact after four years.

The La Tuque mill was one of the first kraft mill in North



Grigel Clouts Four Home Runs In Two Games

Burgess' Bilodeau Holds Cascade To Trio Of Hits

Continued from page ONE
them a quick two-run lead. With
one away, Grigel hit his first in the third as the tubemakers

Table Mill
Casende
Riverside four-master to send across two scored 10 times. more markers. Two walks and

mire's triple and two singles marked up three more tallies.

There seemed to be no stopping Big Mike. In the third inning he pounded out his third consecutive home run, to drive in three more markers.

Research slowed him downcomparatively - his fourth time All he did was pound out a triple with a pair of mates on

Grigel's bat was silenced by Autic and Labrecque. Cascade in three of his four of-Cascade in three of his four of-ficial times. But in the fifth inn-Eiverside ing he found the range for his fourth home run of the season and his 12th run batted in.

The Wormids combined two walks, four hits and a Cascade error for seven runs in the first inning and then went on to score three each in the second and

Don Taylor continued his hit- Wormids 7 3 3 1 1 0 3-18 18 6 ting spree with three singles to Fysh and Faunce; Michael and Chewith six straight hits in two many continuous forms. with six straight hits in two Tube Mill 4 1 10 5 0 1 8—21 16 2 games.

Big sticker for Cascade was Dube, Clark and King: Aulie and Law Glen Eastman, who hit his first

Glen Eastman, who hit his first

home run and two small finds at bat.

Winning pitcher in both of the Wormids tilts was Kenny Fysh.

Bilodeau Stars

Bilodeau Stars

Bilodeau Stars

Bilodeau Stars

Lavernoich, Burg, Hägeman, Res, Pube deau marked Burgess' first win. Bavernora. Burg.
He allowed only three hits, walked two and struck out five in
defeating Cascade, 13 to 0.

Bilodeau showed superb conBilodeau showed superb conGray, Burg.
Tube

Bilodeau showed superb con-trol in the third inning when he king struck out the only three men to face him

Meanwhile, his mates blasted i out 14 hits to score in all but the first inning.

gain its second win, downing Lemre, Wermids Riverside 22 to 12. The pulpmak-ers were hitting long both ers were hitting long balls as they drove out two home runs, three triples and three doubles.

Val Albert hit his first roundtripper in the second with two E men on base and repeated in the 3 sixth with the bases loaded.

Burgess batted around in the second and again in the sixth to score seven runs in each of those Bo two innings.

Two successive walks, Lemieux's double, Barlow's triple, a
single and a fielder's choice.

Coupled with Albert's home run, Parent Burg.

accounted for the seven in the Conway, Wormids

accounted for the sixth Roberge Clark Wormids accounted for the seven in the Fysh, we second. In the sixth, Roberge Clarks verified, Bob Arnesen doubled Merin, Common doubled Mer and Melanson tripled to drive. home two runs. Barlow batted in i the third with a single. Guay's single and a walk to Bilodeau filled the bases and set the stage for Albert's second round-trip-

Riverside exploded also in the second, to mark up seven runs and pull to within one run of

13 Go To Plate

One of the best played games of the early season was the Tube Mill-Riverside encounter, Tube Mill winning 8 to 2.

No errors were marked up against Tube Mill and in three innings they retired the side in one-two-three order. Joe Bartoli allowed only five hits, but one of them was a two-run homer by Joe Poulin.

Fritz Finson gave up only six hits in the first five frames, but tossed a home run ball to Gubby King in the sixth with two men on base.

Two Riverside errors, a walk and a hit gave the Tube Mill a 2-to-0 lead in the second inning. They counted single runs in the third and fourth.

A big third inning, featured by two home runs off the bat of Bob Piper, iced the Tube Mill's secend game. They defeated Re-

Oscar Hamlin pounded out a two singles accounted for the home run in the first inning with two men aboard to round out a Albert Burgess big Research stanza, during Burgess big Research stanza, during Cheflette, River, run in the second with Stenzel which they took a 5-to-4 lead. run in the second with Stenzel which they took a 5-to-4 lead. and Conway aboard. A walk, Lesecond and then scored what proved to be the winning run and then some in the third.

> Ray Roberge also poled a home his coming in the third with Bill Aulie on base.

This week the Wormids were scheduled to meet the Tube Mill, Burgess was due to face Research and Riverside was slated to meet Cascade.

base.

They did get him the fifth time at the plate as he drove a long Research 0.0 4.0 0.2 0—6.7.5 Pysh and Faunce: Marphy, Blanchard.

le 0 2 1 1 0 4 0—8 le 0 0 0 0 2 0 0—2 Barroli and King; Finson and La

Burgess 0 2 2 4 3 2 x—13 14 3 Cascade 0 0 0 0 0 0 0 0 — 0 3 7 Bilodeau and Guay, Allain; Dinardo, Addatio and Morin.

Burgess 1 7 5 0 1 7 1—22 18 10 Bergess Chemical Bilolean and Guay; Poulin and Lafrancois.

AVERAGES

King, Tube Grigel, Wormids urray, River. clorge, River. L. Croteau, Cas. Sweeney, Res. Bartoli, Tube Piper, Tube Bartott, Tube
Piper, Tube
Pike, Tube
McKay, Wormids
Eastman, Cas.
Roberge, Res.
Melanson, Burg.
Martin, Wormids
V. Croteau, Cas.
Fournier, Cas.
Webb, Tube
Bolduc, Tube Wormids Cas., Wormids River. arren, Wor. ddario, Cas. Addario, Cas, Henderson, Cas, Walker, Tube H. Clark, Tube that inning as Riverside put together five singles, a walk and four Burgess errors for their scores.

Leo Ouellette drove out his first home run of the year in the sixth with none aboard.

One of the best played games of the carby season was the Tube.

WANTED: Girl Softball Players

At present Brown Company is suffering from a severe shortage of girl softball players. Plans for the formation of a girls' softball league are being postponed until enough girls interested in playing are found. No experience or high batting average is required. We recommend the sport to all as healthy exercise and lots of fun. Apply today. Contact L. Morris, Company Relations Department.

Brown Company has 14 pulpwood buyers in New England.

STANDINGS

SOFTBALL Normids Tube Mill (Includes games of June 23.)

HOME RUNS

Fastman, Cascade King, Tube Piper, Tube Reberge, Research Hamlin, Research Vallee, Research

RUNS BATTED IN RUNS E Grigel, Wormids Bilodeau, Barg, Albert, Burg, Barlow, Burg, Rolerge, Research

PITCHING RECORDS PITCHIN
Bilodeau, Burg,
Fysh, Wormids
Bartoll, Tube
Dube, Tube
Mupphy, Research
Antie, Research
Finson, River,
Poulin, River,
Dinardo, Cascade
Michaud, Cascade

HORSESHOES Won

Montreal Boxer

BY JACK RODGERSON

On Friday evening, June 11, the Notre Dame Arena was the Tony Junior's father work at scene of fistic action in which Cascade. Eddie Desilets is electrithe patrons were privileged to cal supervisor at Tube Mill. witness two main bouts of eight rounds each, a six-round semi-final and two-preliminaries of four rounds each.

The first pre-lim, or opener was a four-round battle between Tony Ferrante of Berlin and Paul Martin of Lewiston, Maine. This bout was well packed with action and in two of the stanzas the boys worked overtime doing some fast swapping after the bell. The judges and referee ruled it a draw, which was popular with

Tony Junior Wins

The second bout, a top prelim of four rounds, was fought between the popular Tony Junior of Berlin and Cascade and Young Pooler of Portland, Maine, This bout was not so action-filled as

After Pooler sampled a few of Tony's Sunday punches he elected to box and depend on his ring generalship to keep him out of danger. Being a counter puncher, the bout was all Tony Junior's due to his aggressiveness. The result: a unanimous decision for Junior.

semi-final six-round brought together Vic Johnson, Groveton, and Les Ways, Liver-more Falls, Maine. These boys weighed in at the welterweight

No sooner had this bout got underway than it was evident received a telephone call from the boy from Livermore Falls Germany on her birthday, June was intent on taking over the veteran Johnson. He proceeded forthwith to fight his way to victory, doing same in Round No. 3 when he tore in like Tiger Jack used to do and administered the K.O. potion by not only knocking out his opponent but by knocking him thru the ropes and out into neutral territory clear of the ring. Ways won by a

Perrault On Top

The first of the scheduled main bouts was an eight-round affair between Edgar "K. O. Perrault of the Tube Mill and Larry Sloan of Montreal. Both boys weighed in for the lightweight division.

This was a hard fought battle between two good hitters. Both boys were willing to mix and slug it out. Perrault being the more solid puncher and stronger boy pushed the willing Sloan. Perrault won a unanimous decision. These boys would be a good rematch.

The top main bout of the card, another eight-rounder, was be-tween Berlin's popular Pat Dyer of the Tube Mill matched with Nick Primiani of Montreal, Both entered the ring in the welter-

Upper Plants And Cascade Win In Horseshoe Openers

Dyer, a classy performer with win that game, 21-to-12. a fine record, fought a fast clean exchange that looked like the works. Dyer climbed to his feet The final count was 24 to 13. and with as fine a demonstration of ring generalship as has ever been witnessed by boxing fans, the clever Dyer outgeneraled the hard-hitting Primiani.

Pat survived the onslaught and boxing. In the last stanzas he did the opening game to win, 25 to a marvelous job of sneaking out 19. But Riverside roared back in of a clinch and nailing Primiani the second, 22 to 15. with an assortment of well-timed

siveness won him a split decision.

This reporter has been asked many times, "Where are our heavyweights who used to be so popular a few years ago?"

To that question, this North Country has a few heavyweights and Mr. Desilets will arrange a match as soon as the boys are in shape.

By the way, Pat Dyer, Edgar Perrault and Omer Ray work at Tube Mill: Jimmy Dinardo and

MAIN OFFICE

Several of the men are complaining of aching muscles and weariness. Could the general Wormids" be the cause? In spite of the present handicaps, we hope all of you will be in tip top condition very, very soon. Good luck, team! In the categories of vacations,

we find Dorothy Egan, Purchasing Division, who started for Boston June 11 for a week of shopping.

Doris Bass has been transferred to the Research Department.

Florence Smith, formerly of the Financial Department, has been transferred to the Quality Control Department.

Lerraine Marois, Purchasing Department, has been transferred to the Internal Audit Division to replace Persis Steady, who is leaving the company for work with the telephone company.

Mary McIntyre has returned to work after being out with a cold for several days. Glad to see you feeling better.

Rita Blais, Legal Department

Continued from page ONE never headed as they went on to

In the second, the Research Round No. 4 brought the fans to their feet as Primiani dropped boxes, but Upper Plants 10 Dyer for the eight-count in to-10 deficit to a 19-to-10 lead:

Research again held the lead momentarily in the last game, but once more Upper Plants came from behind to win 23 to 13.

Nick tried his best to settle was a "first I'm ahead, then hostilities for the evening. But you're ahead" affair.

The "down river" team staved from then on did a fine piece of off a serious Riverside threat in

The Berlin mill club kept up a with an assortment of well-timed punches.

However, Primiani's lead, plus a decisive 21-to-10 win and to take a 2-to-1 lead in games.

Cascade was not to be outdone

Primiani made himself a favorite as easily as all that. The duo of with the fans and should our Sherman Spears and Fred Levesboxing promoter, Eddie Desilets, que took a 21-to-13 game in the bring him back at some future fourth and went on to win the bring him back at some future fourth and went on to win the date the fans will not disappoint match with a 21-to-10 victory in the final. They were never headed in the last match.

Matches scheduled but not played included these: Burgess vs. Cascade; Riverside vs. Chemical; Chemical vs. Research; Burgess vs. Upper Plants.

Miss Ada Anderson left for the Gaspe on a week's vacation starting June 28.

Mary MacIntyre of the Accounting Department enjoyed a week's vacation at home and shopping in Portland.

Mary Anderson of the Credit Division and her mother spent a week's vacation with relatives friends in Besten and vicin-

and Mrs. Wentworth Mr. Brown have returned after spending a two weeks' vacation at Virgi**n**ia Beach.

J. R. B. Milne and James M. Jopp of La Tuque were recent business visitors in Berlin.

We are very sorry to hear that E. E. Morris, works manager, is in the hospital having undergone surgery recently. We wish you a rapid and complete early recov-

He Was Looking For Fish But---

There are "fish stories" and "bear stories" but Louis Melanson of Burgess Mill can roll them all into one tale.

Faul Grenier retells the story:

"Loui went fishing around Notch. Having Dixfield found a good spot, he got set and threw out his line across the brook.

"But his arms stiffened right out straight. There in front of him was

a big bear. "Louis decided it wasn't such a good fishing spot.

W. T. LaRose joined Brown

Company in 1928 as a clerk in the Statistical Department, and was transferred to the Towel

When the General Sales Office

was transferred from Portland. Maine to New York in 1938, Bill

was made chief clerk and pro-

moted to his present position, assistant manager of the Towel Sales Division in 1945. His entire

business career has been with Brown Company.

Salesmen's Association of

Bill is an active member of the

Sales Division in 1929.

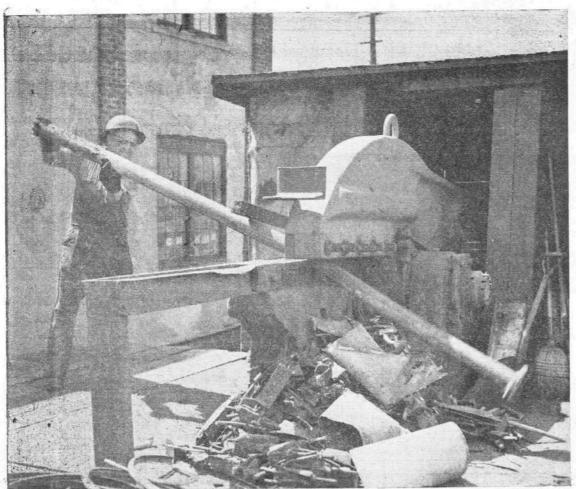
SALES DEPARTMENT IN REVIEW

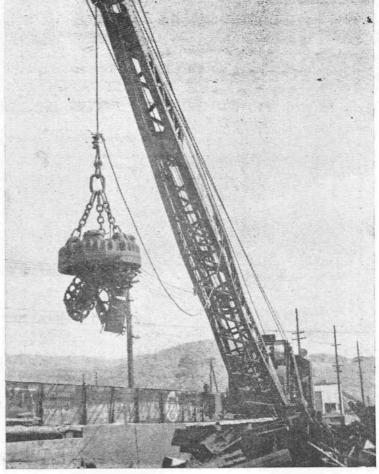


WILLIAM T. Larose

paper industry and is well known by the paper merchants throughout the country through whom Nibroc Towels are sold. The same woodhandling facilities serve both the sulphite mill and the kraft mill.

More than 200,000 cords of pulpwood were purchased by Brown Company and delivered to the Berlin mills in 1947.





Two important pieces of equipment used in the work of the Salvage Department are shown in operation in these photos. At the left is the large shear which can cut soft metal up to four inches thick. The motor-driven shear, which is mounted on a flat car, is used to cut scrap metal into sizes which will fit furnaces where the metal is melted down in the reclaiming process. At the right, the electric magnet picks up hundreds of pounds of metal and loads it into a railroad car for shipment. The magnet can pick up about a ton of metal at one time if the metal has good flat surfaces.

Scrap Metal Is Salvaged For Recasting Or For Sale

on a pile of scrap metal.

As the weight moved up, pieces company and by selling scrap of railroad rails and other heavy metal. metal clung to it. Easily and quickly, the crane swung its load measure to offset the shortage of over a standing flat-bottom coal car. The metal dropped into the

Pick Up Ton At Time "That's a powerful magnet,"

Gus Oleson, head of the Salvage Department, explained.

"It can pick up about a ton of metal at one time if the metal has good flat surfaces. We can load about 35 tons in two and this: one-half hours."

The magnet is controlled from der the cab of the crane. When he and lowers the magnet onto the pile, junk. the operator switches on the electric current. The current sets up magnetic forces, which hold the iron and steel to it.

When the operator wants to let the metal drop into the car he shuts off the current.

The big magnet is only one of a number of pieces of equipment work of handling salvage.

Another instrument is a big new fittings for the company motor-driven shear, which cuts 5. Burnt iron. This includes large pieces of metal into small boiler grates, etc., principally ones just as easy as the house-from the Heine Plant. It is sold wife cuts cloth with her scissors. as junk

It is mounted on a flat car so that it may be moved around the yard

Mr. Oleson said that the shear can cut soft steel four inches

vhich

Clearing House

The Salvage Department serves as a clearing house.

Old equipment, when it has ceased to be of value in a particular mill, is taken out by members of the department. Pieces of the equipment, such as gears, pulleys and shafts, which might be of value later, are taken off. These are cleaned and stored,

Old cast iron is sent to the foundry to be recast into new fittings for the company.

Other scrap metal is sold as junk. These sales are handled by the Purchasing Department.

An example of this work is

shown in the Cascade Mill yard. Salvage Department men are taking down the old conveyors that were used in carrying pulpwood when the sulphite mill was in operation there. Any metal parts worth saving will be stored. The remaining metal will be sold.

By this work the Salvage Depariment is doing two things. First, it is heining save the

The crane dropped what at company money, both by salvagfirst looked like a heavy weight ing parts of equipment that could be used in other areas of the

> metal in the nation. There still is a shortage of metal and today scrap metal is helping fill this shortage much as it did during the war.

Classes Of Metal

various classes into which it divides scrap metal.

Mr. Oleson outlined them like

1. Light iron. This is iron under one-eighth of an inch thick galvanized. It is sold for

No. 2 steel. This is one eighth inch or more thick by 18 inches to five feet long. It is sold

for junk No. 2 cast iron. This is cast iron in pieces under 10 pounds, pipe, soil pipe, bell and spigot.

It is sold outside the company. No. 1 cast iron. This is cast that help the department in its iron larger than No. 2. It is sent to the foundry to be recast into

Skeleton steel. This is scrap from the Metal Ends Department of the Tube Mill. It is sold as

The department handles other large pieces of scrap metal into the paper machines. During the cade units. these played an impo Europe.

Repair Man "Pop" Willis has returned to work after being out sick for 21 weeks. We are all glad

to see you back on the job, "Pop"
We wish to extend our
sympathy to Joseph Lapierre, who recently lost his

Herbie Dickinson and Leon Suffill were on vacation recently. Herbie said he was going to Mon-treal for a visit. Leon was on duty patroling the Copperville Fire area.

Ralph Gillingham, Maurice Fletcher and Everett Harris, The Salvage Department has former Dowtherm boiler operators, are being trained to become operators on the big pulverized

> Leon Suffill from the Heine Plant, George Gauthier from the Cascade Beater Room, Val Buckovitch from the Cascade Towel Department, Laurier Pouliot from the Tube Mill and Conrad Poisson from the Cascade Filter House have bid off assistant operators' jobs in the Steam Plant. They are being trained at present to become assistant operators on No. 1 Combustion Engineering and No. 2 Babcox & Wilcox boilers. These new men will help make up the staff to operate two boilers which are needed now that No. 9 Paper Machine is on the line demanding steam. At present we are burning around 130 tons of soft coal every 24 hours.

John Cooper of the Heine Plant John Cooper of the Heine Plant odian Turner of the Scaling Dehas bid off the job for Dowtherm partment and O. J. Lang, who is things besides metal. Among operator. He is being trained for Purposes of the shear is to cut these things are old felts from duty at the Riverside and Cas-

where the metal is melted down in the reclaiming process.

They were made into blan- wish to express their sympathy in the reclaiming process. son on the death of his father.

STAG HOLLOW

Total for week:

10.83 cord.

Yarded wood: 1st.: Omer and Emile Roberge, 37.23 cords. 2nd.: Aube and

Beauchesne, 29.41 cords. Philosopher Joe Mooney, our Magalloway clerk, sends in his definition of a skunk. He says that it is a streamlined kitty with fluid drive.

Henry Barbin, the "singing taxi driver", who is now manager the Parmachenee sporting club, dropped in to say hello. Living close to nature has done a great job on your complexion, Henry. He informed us that the speckled beauties are in a nibblin' mood at the moment.

M. J. Stankiewicz of the Control Department plans to move foot on the trail.
his family from Gorham, to their A couple of otl own home in Berlin, on or about

A crew of men under the direction of Gordon Bragg is presently at work at the Parmachenee region, where they are doing such work as repairs on dams, roads and dismantling old buildings.

Woods personnel now on vaca-Phil Fitzmorris of the Storehouse, Dean Potter soaking up the sun at his "cot-tage-on-the-island" at Umbagog

Our congratulations to Mr. and Mrs. Lionel Gregoire on the birth of a son. June 9.

Everybody's friend, Ned Baker, Total cords of long logs: 361.88 the Mill Brook scaler, has been Stump and yarded wood 319.13 helping out Scot and Sackett, 681.01 scalers at Stag Hollow. As it re-Leading cutters: Logs: Charest quires considerable more time to and Gagnon, with 51.14 cord. scale long logs than cord wood, Stump cutters: 1st.: E. Lang, and where so much of the wood cut at that location is in the form 2nd.: J. Goupil, of long logs, his help is greatly appreciated.

About this time of the year when Old Bruin has finally awaken from his long nap and starts roaming the woods, we usually get interesting reports on some of his doings. After examining the facts in connection with a bear that Ned Baker came in contact with, we decided that his was a bear story, period.

There's another in which one of the woods' cruisers was followed for a considerable distance, after which the bear gave it up as a bad deal and scampered off into the woods. The caption in this case could be that it's hard to keep up with Myles Standish's cruisers once they set

A couple of others heard bears or saw their tracks or scratches on beech trees or heard them holler, but one man came out with the evidence. He is District Milton Harriman, who bagged a beauty at Bog Brook. The usual dramatic finish of the bear, who after being wounded, attacks the hunter, who drops the bear at his feet with the last shot in the gun, is missing in this case. Milton dropped him with one well-directed shot from his trusty "thutty-thutty."

ourneying Jack Says:

Saw Les Baldwin, supervisor of Burgess maintenance, walking along quite briskly, hat up in front, smoking a questionable pipe and a more questionable brand of a weed, and carrying a high-powered rifle at the "trail." He was presumably intent on getting his limit of fish by using a new technique.

No doubt the inspiration came from the recent movie shown at Burgess Time Office, which showed the various ways of fishing and to which Jack MacDougall referred to as the "P. I. Picture - fish all the way thru."

We will try and get a report from Mr. Baldwin on this proposed expedition. Because if the fish Les sees are big enough to shoot we would certainly like to be in on it. We understand Mrs. Baldwin is away ahead thus far on fishing and hunting. Please

CASCADE HAD OWN BAND IN '29



These Cascade Mill musicians had their own band in 1929 and were featured in the parade during Berlin's Centennial celebration. They also gave noon concerts on the lawn of the Cascade School, accept our good wishes, Mrs. This historic photo was loaned to the Brown Bulletin by Loring Given, a member of the band. This historic photo was loaned to the Brown Bulletin by Loring Given, a member of the band,