

THE BROWN Bulletin



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THE BROWN Bulletin



Published monthly for employees and friends of Brown Company, Berlin, N. H.

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MEMBER
AMERICAN ASSOCIATION
OF INDUSTRIAL EDITORS



EDITOR
Jim Hinchey

CIRCULATION
Elise Gagnon

PHOTOGRAPHER
Victor Beaudoin

CARTOONIST
Jack Rodgerson

Employee Contributors to this issue:

| | |
|--|--|
| CASCADE | |
| Office Finishing & Shipping | Robert Murphy Oscar Dupont |
| BERMICO | |
| Office | Richard Pike |
| BURGESS | |
| Office Digester House Acid Room Office Bleachery | Jeannette Barbin Sherman Twitchell Adam Lavernoich Chester Veazey Alcide Audette |
| ONCO | |
| Office | Chester D. Reid |
| CHEMICAL & FLOC | |
| Chemical Floc | Ash Hazzard Gerard Lemire |
| MAIN OFFICE | |
| Office Tabulating | Doris Torro Gertrude MacKenzie |
| RIVERSIDE | |
| Beater Room | Albert Wheeler James Gravelle |
| MONTREAL | |
| Office | Lois Bennet |

Read by the Editor . . .

. . . Berlin Reporter — "A 1,000-gallon tank truck was demonstrated on the bank of the Androscoggin . . . at Horne Field and presented to the city of Berlin by Brown Company. President Laurence Whittemore made the presentation of the valuable piece of fire fighting equipment to Mayor Tondreau and Fire Chief Bergquist."

(Editor's Comment: Those who wish to see the new tank truck which is now fully equipped with additional fire fighting equipment may do so by stopping at the Fire Station. Someone will be glad to describe its features.)

. . . Berlin Reporter — "An absorption tower . . . and a duPont chemical called Alamask P-3 Concentrated are two Brown Company innovations since last fall — still in the experimental stage — which will be of great interest and importance to every resident and visitor in the Berlin-Gorham area.

"These two recent steps in the Company campaign to completely abate the sulphate mill odor were explained to the Reporter . . . by Al Penney, Production Manager, Pulp and Paper Manufacturing Divisions.

"The duPont chemical . . . is a masking agent, about three pints of which now go into every batch of pulp cooked in the sulphate process digesters, in an experimental program started here last fall to combat the mill odor by introducing a counter-odor or neutralizing 'perfume'.

"He explained that the company had been actively working for the past five years to get rid of the odors; that it was a slow and laborious and expensive project; that the company was vitally interested and concerned with the problem; and that with the understanding and cooperation of the public, the company would keep up the work and research toward what everyone hopes will be eventual and complete success."

(Editor's Comment: It is one thing for some companies to do nothing but ask for the good will of the community — it is another when a company performs good deeds such as this to warrant and create that good will.)

THIS
MONTH'S
COVER

The Cascade Plant

(Photo by James W. Sewall Company)



BROWNCO NEWS REVIEW

Four Employees Complete I.C.S. Courses

Arthur J. McGuire recently received his diploma from I. C. S. following completion of his course in Industrial Electrical Engineering (950 hours of study). He is employed in the electrical department at the Cascade mill.

Roland R. Pinette recently received his diploma from the International Correspondence Schools following completion of a Traffic Management course. He previously completed a year's study in Accounting with I. C. S. Mr. Pinette is employed in the Traffic department.

Thomas E. Garland of the Woods department recently completed 1500 hours of study in Accounting with I. C. S.

Desire M. Laroche has completed his studies in an automobile course with I. C. S. He is employed in the Burgess plant of Brown Company.



Cynthia Ann Snitko, daughter of Mr. and Mrs. Stanley Snitko, shown cutting her first birthday cake on May 16, 1953. Stanley is a Piper at Riverside Mill and we are led to believe by the look on his face that he, too, is mighty anxious to eat some of the cake.

Sales Promotions

R. J. Van Nostrand has been promoted to Mid-Western Sales Representative of the Pulp division and John R. Crawford is now Western Sales Representative of the Floc division.



Following the presentation of this new 1,000-gallon tank truck to the city of Berlin by Brown Company president Laurence Whittemore, the above group consented to a request from an onlooker that they actually operate the new piece of fire fighting equipment as a demonstration. They did. Left to right, "hoseman" Bergquist, "driver and operator" Whittemore, and "valvememen" and "gauge watchers" Tondreau, Herr and Burbank.

Brown Company People . . . In The News

L. F. WHITTEMORE

Awarded honorary degree of Doctor of Laws at Marlboro College Commencement, Marlboro, Vt.

JEANNE BIRON

Winner of Miss Paper City Contest for 1953.

Reminder . . .

Remember . . . if you are interested in furthering your educational background through the International Correspondence Schools, you may receive a special discount if you are an employee of Brown Company. Information on courses may be obtained by calling J. Arthur Sullivan, Public Relations department, or by writing Robert E. Hammond, I. C. S. Representative, Whitefield, N. H.

Bad Luck . . .

Wanted!!! An old horseshoe . . . a four-leaf clover . . . a rabbit's foot . . . or any other good luck charm which might change the luck of Dewey Routhier.

It seems that one day Lawrence Lavoie, Kraft Recovery Boiler, despite the rumors that Dewey was bad luck on a fishing trip, decided to take a chance and headed up for Richardson Lake accompanied, of course, by Dewey. Here's what happened . . . they were caught in a wind and had to hide their boat and equipment and hike 5 to 6 miles back to the car. The next day they went back with another boat and motor to recover their equipment . . . (you guessed it!!) same trouble again. At this writing, they have 2 boats and 3 motors hidden at Richardson Lake.



BERMICO

Ralph Webb of the Miscellaneous Finishing department and Harry MacArthur of the Maintenance Yard crew have been temporarily assigned with the "tin knockers" again this season.

Edgar "K.O." Perreault has recently been discharged from the Armed Forces after completing a tour of duty in Japan and Korea. We are all happy to hear that our favorite "leather-pusher" will be back with us again after he has taken a well deserved vacation.

Russell Doucet of the Boston office was a recent visitor at Bermico. "Russ" states that his new position suits him fine.

Bill Therrien of the Maintenance department recently caught a beautiful trout "up-river." We understand that it was over 22 inches in length, weighed nearly 4 lbs. and that it took about 30 minutes to bring it to the net.

Albert "Gus" Desilets of the Mill Control department recently attended an Eagle Convention held at Manchester, N. H.

Carroll Schoff of the Yard department states that his new spinning outfit really pays off. Two rainbows and a square-tail caught recently proved that fact.

We understand that Ernest Coulombe, our Miscellaneous Finishing department foreman, has purchased a tract of land in the vicinity of Milan, N. H., and has started to renovate a summer cottage. How about an invitation to the housewarming party, Ernest??

Roger Goupil and wife have recently returned from an enjoyable trip to the "Sunshine State." While in Florida they were accompanied by Roger's parents. The highlight of the trip was visiting Roger's brother who is stationed there.

Albert Babineau, one of our Finishing department boys, netted two salmon in the vicinity of Errol. One was 19½ inches in length and the other 18 inches. "Bab" will not give us the direct location to his favorite fishing haunt, but we're all keeping our eyes peeled and hopes high on finding it!!!

Eugene Erickson and wife celebrated their first wedding anniversary by taking a trip to points of interest in Canada.

Our sincere sympathy is extended to Henry Carberry and family on the recent death of Henry's father.

We welcome back Constant Blais to Bermico! Constant has recently completed a tour of duty with Uncle Sam's Army in Europe.

Congratulations are in order for Ernest Coulombe's daughter, Jeanne, on her recent marriage to Robert Devold of the U. S. Navy.

Bill Lovering states that he is in the market for a heavy gauge shot-gun.



onco

Emile Michaud, our shipper, spent three weeks in Toledo, Ohio, visiting his niece and nephew and by his postcards, it is evident, he took in all the sights.

Who? . . . in the general crew is in such a hurry to get to work in the morning that he doesn't take time to put his shoes on and comes to work in his bedroom slippers???

Ethel Piper spent a few days in Boston recently. While there, she saw the play "South Pacific."

Roger Bass and Jeannette Canuel were married June 24th. Congratulations and best wishes to you both!

We understand that our traveler, Helen Harp, has arrived in France after a very good ocean trip.

We of the office are glad in a way that Claire Lemerise is not working here now seeing the Braves are doing so well, although Verne Clough is bad enough. Archie Gagne, our Finishing Room foreman, is still the old Red Sox fan. Good luck, Archie!

One of our good talking fishermen is still eating pizzas! We wonder why???

We of the Onco were sorry to hear of the death of Mrs. Axel Johnson and offer our deepest sympathy to family and friends.

Phil Jensen of the Dryer crew is the boy that is catching the fish. What I

could do with a 19-inch 2½ lb. salmon? Not saying anything about square-tails and rainbows.

Robert McCoy of the Boston office recently paid us a visit!



CASCADE

Sympathy is extended to Alfred Bolduc, of the Finishing Room, on the death of his father, Philip Bolduc, who retired from the Cutter Room last November.

Pat Gionet recently flew to Texas to visit with his son while on a three weeks' vacation.

We have a Chrysler owner in the Finishing Room. He sure is proud of it. How about a race up Cates Hill, Henry?

We extend a hearty welcome to Roger St. Pierre who has recently joined us at Cascade.

Rollie Lepage has returned to work after a two weeks' vacation.

What ever happened to the Red Sox Fans? Cheer up, boys, the Bean Towners win a game once in a while at "Friendly Fenway."



CHEMICAL & FLOC

Richard S. Vezina, S. H. 3, son of Arthur Vezina, who is on the destroyer USS AUCILLA, recently returned to Norfolk, Va., after spending his 12-day leave with his folks.

Leon Sevigny will visit his youngest brother in Boston as part of his vacation.

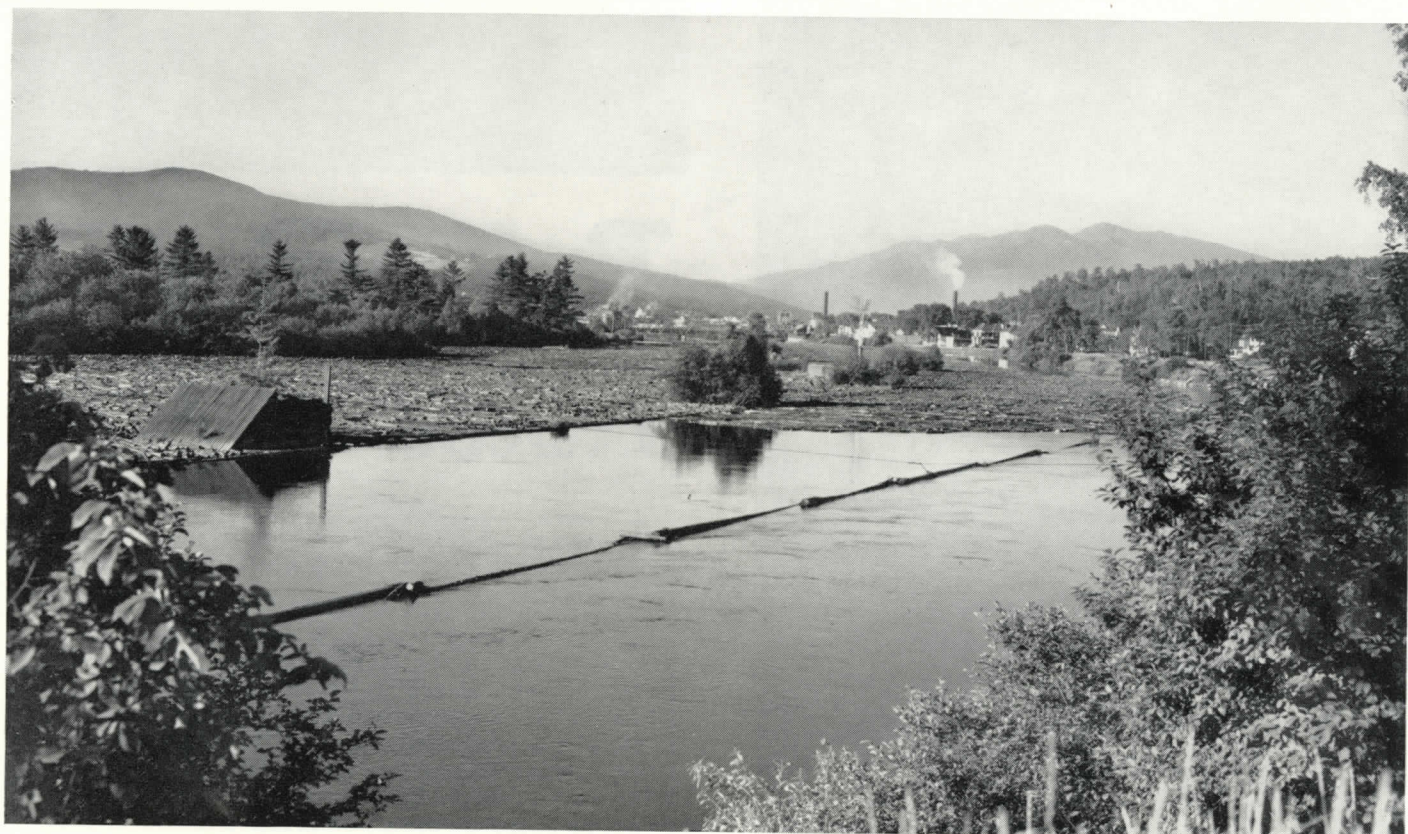
Ol' landmarks are taking a beating around here lately to make way for the new — so if you want to see the changes take place from time to time, take heed to the signs of life that are for you along the highways.

Aime Devost is back with us again after a visit at the Veterans' Hospital. Welcome back, Aime!

H. "Chummy" Vezina has returned to work after a slight illness.

(Continued on Page 17)

OUR TOWN



(This is the fourth of a series of articles about Berlin and surrounding areas. Our sincere thanks to Miss Ruth Layes and the Berlin Chamber of Commerce for preparing these monthly articles.—EDITOR)

There are few residents of our city who do not realize the great importance of the Androscoggin in the growth of Berlin. It is just one of those things, however, we don't often stop to think about. The river is there. We like to travel north on spring and summer evenings and see what it has to offer in the way of good fishing. We enjoy the beauty of it during the change of seasons. We like to stop and have a picnic lunch beside it. We watch the logs jamming together and practically filling it all summer, a great source of attraction to the tourists. But it is seldom we give a thought to the fact that this large flow of water is compressed at Berlin between narrow walls of rock and pours over a succession of rapids and abrupt cataracts with tremendous force, falling about 400 feet in six miles, and furnishing one of the greatest power sites in New England. Nor do we think very often that as a result of its natural resources, Berlin became the important manufacturing center it is today.

Although the first few settlers were farmers, the tillable land proved very scarce and the later prosperity of the city was due to its proximity to miles of encircling forests and the Androscoggin River. The first logging camp was erected about 1825. Berlin's prosperity began shortly after. From this meager beginning came the present day prominence the city enjoys as a pulp and paper metropolis.

Those who live in the northern section of the city and are able to view the river daily watch closely in the spring for the ice to break, and in the winter for the river to freeze over. The ice breaks in March sometimes early in the month, and sometimes toward the latter part. In December it freezes and the ice remains so solid that winter horse racing was held several years on the river as part of the annual winter carnival. For years children in the Berlin Mills section have enjoyed skating there.

The Androscoggin rises in Umbagog Lake and furnishes the only outlet of that chain of water. It receives in addition the drainage of the Magalloway, the Swift and Dead Diamond Rivers, Clear Stream, and many others. From where the Androscoggin rises in Umbagog Lake to where it flows into the ocean at Merrymeeting Bay in Brunswick, Me., the river is 169.1 miles in length. The population of the Androscoggin River, based on the 1950 census figures, is about 158,500; 138,100 in Maine and 20,400 in New Hampshire. There are 27 cities and towns adjoining the main river with only five having a population of over 5,000. These are Berlin, Rumford, Auburn, Brunswick and Lewiston.

One of the older residents of Berlin, whenever anyone expressed any uncertainty about the city's future, was known to reply "As long as the Androscoggin flows, there'll be business in Berlin."

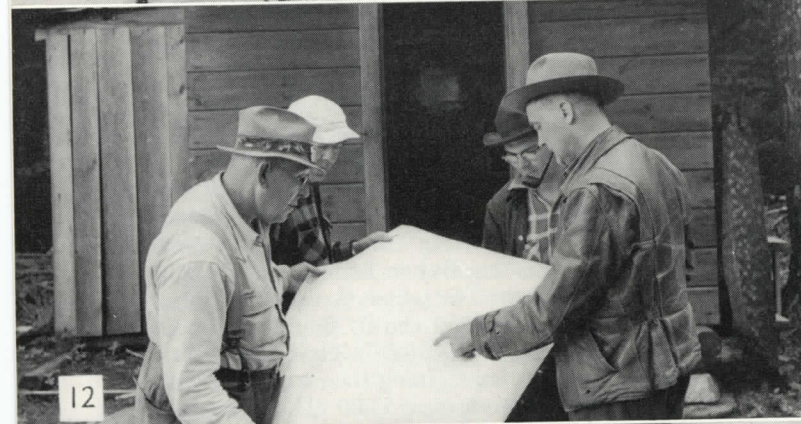
And so when we enjoy happy times along the Androscoggin in the future, maybe we will have one grateful thought for the security it offers and the prosperity it brings to our city.



M.S.C. *Takes a Trip*

PHOTO DESCRIPTIONS

(1) First stop was along Androscoggin to decide on destination and time of arrival. (2) After taking automobiles as far as possible, the group took to foot travel. Shown in this photo are Emery Carrier, Albert Lambert and George Lambertson. (3) Here is part of group arriving at Millsfield Camp. (4) Gerard Gionet and Leo Montminy apparently needed exercise to keep warm. (5) The entire group posed at camp for group photo with occupants of the camp, John McKinley, third from left, standing next to Arthur Sullivan; John's daughter, Madonna, fourth from left, front row, and Betty Durfee, a guest from Dover. (6) Next stop on agenda was at beginning of trail leading to new camps at East Richardson. Here group is shown packing up and (7) here they are packed and ready for hike with leader Al Buckley. (8) Miles Standish and Al Lambert watch closely as president Emery Carrier nails sign on one of new buildings. (9) Gerard Gionet calls "come and get it." (10) Leo Montminy and Al Lambert are shown here preparing their bait before trying their luck at fishing. (11) Gerard Gionet, Frank Sheridan, Jr., and Leo Montminy take canoe out for inspection. (12) Left to right, clockwise, Carrier, Lambert, Lambertson and Standish look over map of area. (13) Harold Blakney and John Stafford try their luck. (14) A few of the men crossing part of the lake by canoe prior to their return home.





YES, the Millsfield Sportsmen's Club recently took a trip . . . and yours truly went along for the ride. Our main reasons for taking the trip were (1) to obtain some good on-the-spot photographs, (2) to find some material for a BROWN BULLETIN feature article and (3) to get in some good fishing. Most of the objectives were accomplished . . . the ride was pleasant, the photographic material was excellent, information for this feature article was ample . . . but no time for fishing.

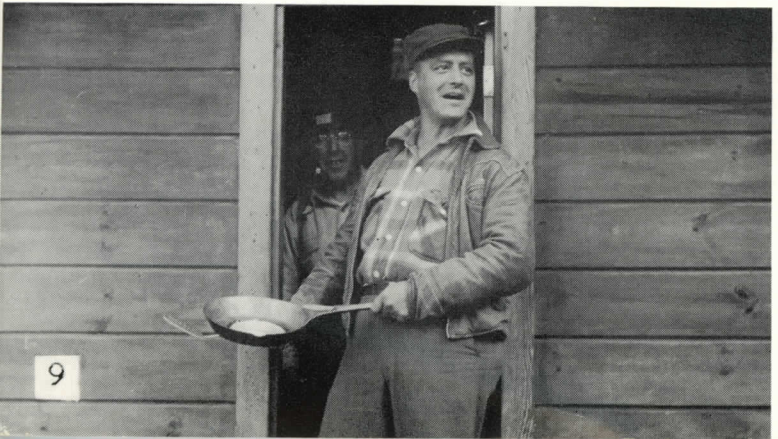
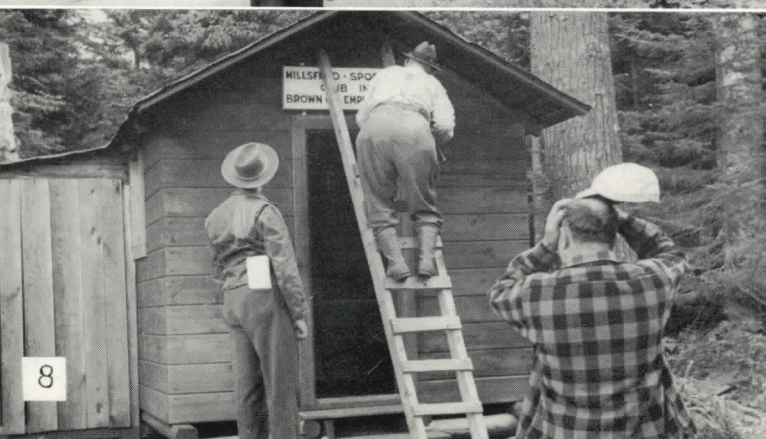
Seriously, aside from covering the trip for its news value in the Bulletin, the writer learned something about this group of men that can be found in but very few employee-groups throughout the country. These Brown Company employees, no matter where they are or what they are doing, always seem to be working as a team.

Teamwork is a trait found in every good sportsman and it's as American as sportsmanship itself. Teamwork in everything we do is as vital to our everyday lives as freedom itself. Whether we're serving with Uncle Sam's fighting forces, the Millsfield Sportsmen's Club or Brown Company, it doesn't matter . . . without teamwork none of the three groups could possibly be successful.

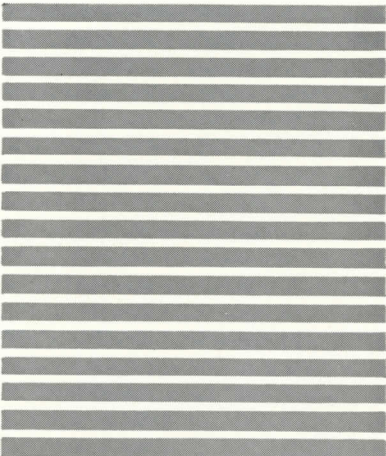
Also quite evident among the members of the club is the feeling of pride in their organization . . . one of the main reasons why they have one of the best employee sportsmen's clubs in New England.

And they have reason to be proud of their camps as well as their membership. They now boast of excellent camps and equipment at Millsfield, Sessions Pond and Munn Pond with the very newest addition being a set of camps on East Richardson Pond consisting of two cabins, an equipped kitchen, a boat house, two boats, a canoe and several smaller pieces of useful equipment. And they are constantly finding ways to improve their facilities.


With such an alert, progressive and ambitious group of members, no one can question the fact that this outfit is truly "a going concern" with nothing short of a bright future ahead of it.



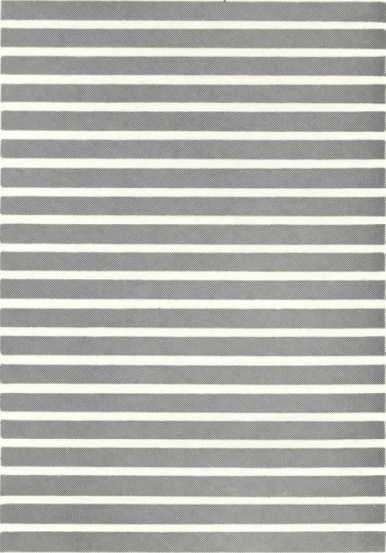
Memos . . . FROM THE PRESIDENT



THE BROWN COMPANY SCHOLARSHIP was awarded this year to a young Berlin High School graduate by the name of Aldo Fortuna. Having had the pleasure of meeting him, I found him to be of excellent character and high intelligence. As he pursues his further education he should be a credit to his high school and his community. I wish him the very best of luck and success in the future and hope that he might find it possible to return to Berlin after he has completed his courses of study.



SINCERE EFFORTS ARE BEING MADE to reduce the odor caused by our Kraft Mill operation by the addition of a new chemical called "Alamask" to the plant's digesters during each cook. It is quite difficult to predict whether it will serve the purpose, but there is one point I would like to mention. We are definitely trying to reduce or possibly eliminate the odor. This new chemical, recently introduced to the pulp-making industry by the duPont Company, seems to be the only practical method in existence. Brown Company was one of the very first in the country to use it on a regular basis. If we find that it doesn't improve the condition, you may feel assured that the company will continue its efforts in search of a better way.



NEGOTIATIONS with the officers of the local union at this writing, were still in effect but with the company's position being one of caution due to the immediate uncertainty of national and international situations. That is why we asked for a brief extension of the present contract and postponement of the negotiations in consideration of the giving of a retroactive date of June 15. We have faith in the future success of the company, but in considering any increase in pay we have to know how we will continue to be affected by market conditions and the many current international situations. I have no doubt that most employees will always keep in mind that the maintenance of the competitive position of the company is a matter of vital importance in all of our lives.

L. F. Whittemore

THE STORY OF

PULP

WE START OUR JOURNEY and "The Story of Pulp" at the wood piles where the unbarked logs (both hardwood and softwood) are started on their way into the mill. The logs, which arrive via trucks, railroad cars, etc., are conveyed into the Barker Mill where they drop in a continuous stream into large revolving drums capable of holding several cords of logs. After rolling, tumbling, rubbing and pounding against the steel bars in the drum, the logs come out the opposite end and go through a water shower.

From here, the logs tumble onto a belt conveyor and are carried to the wood room. As they go by a given point, they are inspected and logs that are only partly barked are pulled off the conveyor and returned to the drums for further barking.

At the wood room, the logs continue their journey into the chippers. Chippers are large metal revolving discs, having specially designed knives set in their faces at a pre-deter-

ined angle. The logs are fed into the chipper in an endless stream and come out of them in the form of chips, about $\frac{7}{8}$ of an inch square. They are then carried by a belt conveyor through various screens, crushers, etc., to assure cleanliness and uniformity of size.

The chips are conveyed on an endless belt to the chip loft at the top of the Digester House, a huge storage area.

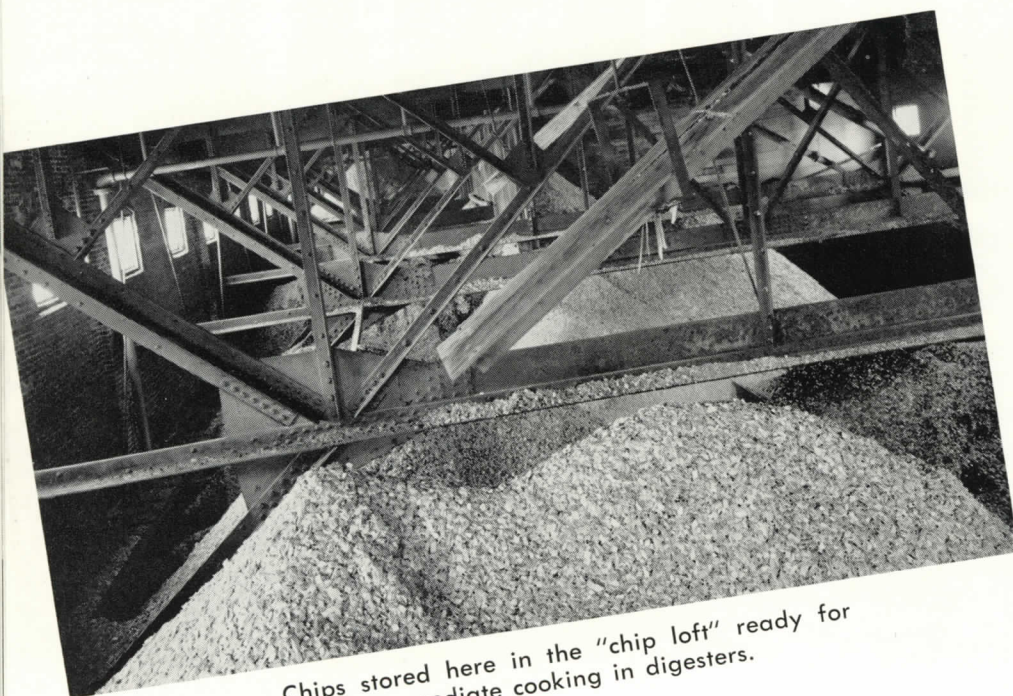
Continuing our Bulletin tour for "The Story of Pulp," we arrive at the Digester House where chips are being fed from the chip loft hoppers into the digesters. The digesters are huge cylindrical shaped vessels about 54 feet in height by 16 feet in diameter, and hold the equivalent of 17 to 27 cords of wood in chip form and 36,000 gallons of cooking acid. After the digester is filled with chips and acid, the cover is bolted on, the top relief pipe connection is made and the digester is ready for the cooking process. This is accomplished by injecting live steam into the bottom of the digester, bringing the digester up to a pressure of 70 to 75 pounds. An



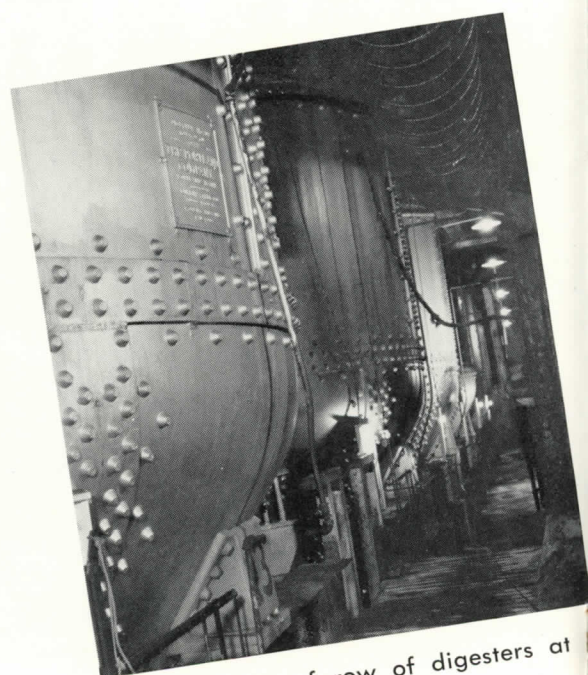
The wood arrives via railroad cars and trucks and is unloaded onto conveyors for storage or delivery to the barker drums.



Four foot pulpwood bolts shown here leaving barker drums on their way to chippers at wood room.



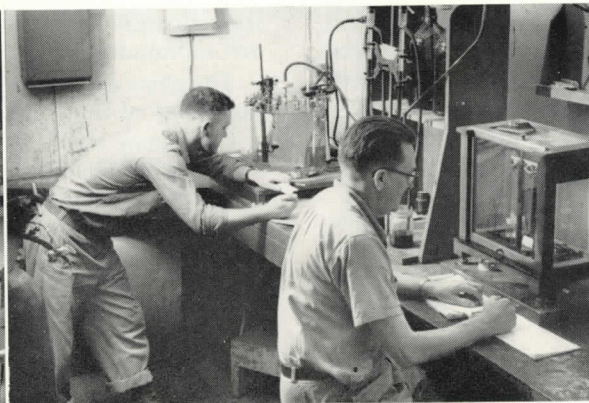
Chips stored here in the "chip loft" ready for immediate cooking in digesters.



Bottom view of row of digesters at Burgess plant.



Howard Schmidt, Wilfred Peters on top floor of digester house.



In Viscosity lab, Lawrence Birt and Walter Malloy making tests.



Birt calls in his findings to the operating department.

automatic valve relieves the gases and holds the "cook" at a pre-determined temperature-range during a period of 8 to 11 hours, depending on the type of pulp to be made.

When the contents of the digester is cooked, pressure is reduced and the pulp is blown from the digester through an outlet valve at the bottom into a large rectangular pit. These blow-pits have false bottoms that are full of small holes which allow the "waste liquor" to drain. Wash-water is turned onto the pulp, flooding the pit and then draining off through pressure water-hoses from the pits into large wooden pipes, to a pump that delivers the pulp to cylindrical thickeners. There most of the water is squeezed out and the thickened pulp is dumped into a large storage chest.

The pulp is then pumped onto flat screens, the plates of which have very narrow slots cut in them. Under the plates are rubber diaphragms which are mechanically vibrated. This process screens the pulp through the slots to spouts underneath the plates which take it to another set of thickeners, where water is again squeezed out. The thickened pulp is then pumped to a storage chest.

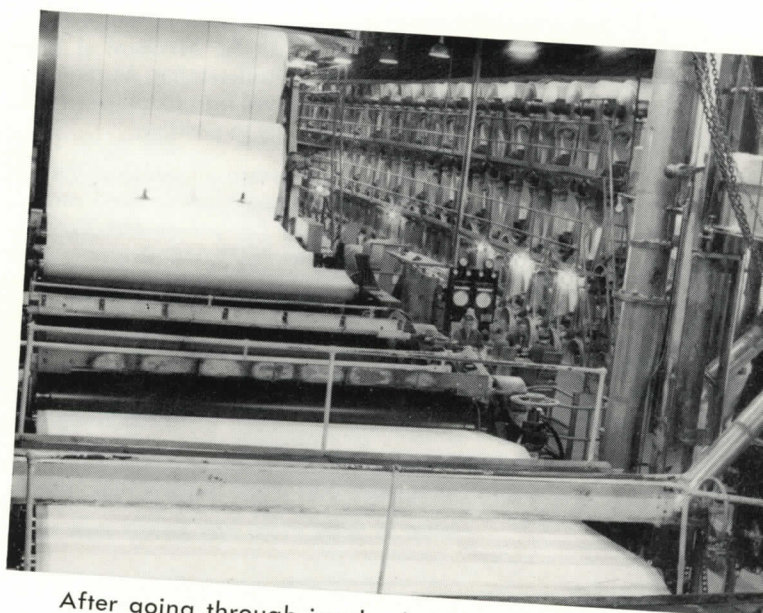
Then to the Bleachery. In this plant the pulp is treated in succession with various chemicals, such as chlorine, caustic and bleach, heated with steam, passed over different sets of thickeners, washers and through large tanks. It is then flowed onto long flat surfaces that have baffles and are covered with a cotton felt to settle out any sand or other heavy dirt. These are called riffles. From the riffles the pulp passes over some more flat screens, is thickened again and discharged into the stock-chest from which it is pumped to the wet end of the big dryer machines.

We are now at the "wet end" of the dryer, so-called because the pulp is mixed with water as it leaves the chest, flows onto two large cylinders and is picked up by the felts in a wet even layer. It moves along on the felts between heavy press rolls that press out more water, even the sheet and make it compact. From the last press-roll it goes to the first rolls of the drying equipment. These are large rolls which are heated by keeping them filled with steam under pressure. The pulp sheet is carried around and over about 95 of these heated rolls, which dry the sheet.

The pulp sheet leaves the drying-rolls and passes through slitters which cut the sheet into 4 to 7 strips and then through a revolving cutter. It leaves the cutter, sheets 20 to 29 inches long by 14 to 34 inches wide, depending on what it is to be



This is dryer room looking from dry end. At left is Am-dee Lagace, at right, Elmer Foster.



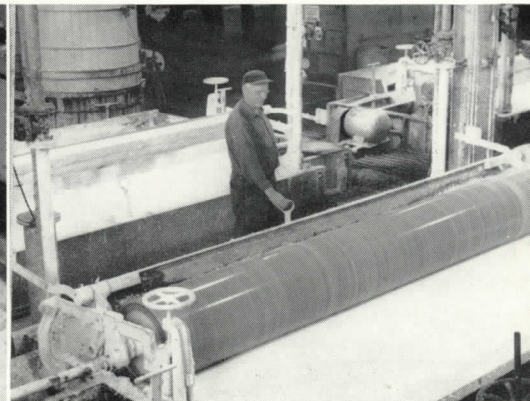
After going through involved process, pulp begins journey through about 95 huge steam-heated rolls for drying.



Sig Guimond is shown here operating the caustic washer.



Acting foreman Bill Page takes sample of pulp from bleach tank.



Alfred Ruel operates bleach stock deckers or "thickeners."



Here is a section of the dryers showing the pulp winding through the rolls.

used for, and is carried onto a table that is divided into 4 to 7 open trays. As the sheets keep piling up on the trays, the table automatically drops a little until it is tripped and dropped down even with a roller table. Mechanical arms push the bales from the trays onto a roller-table. As the trays start the drop, a temporary table moves into its place to hold the sheets until the main table returns to position.

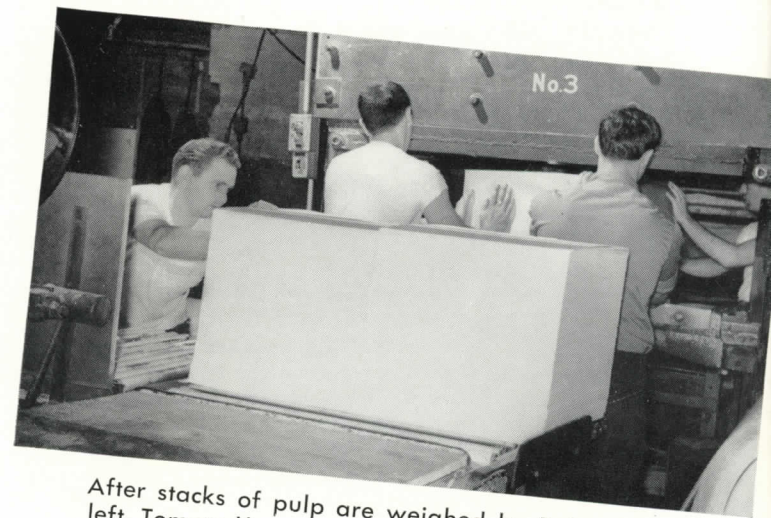
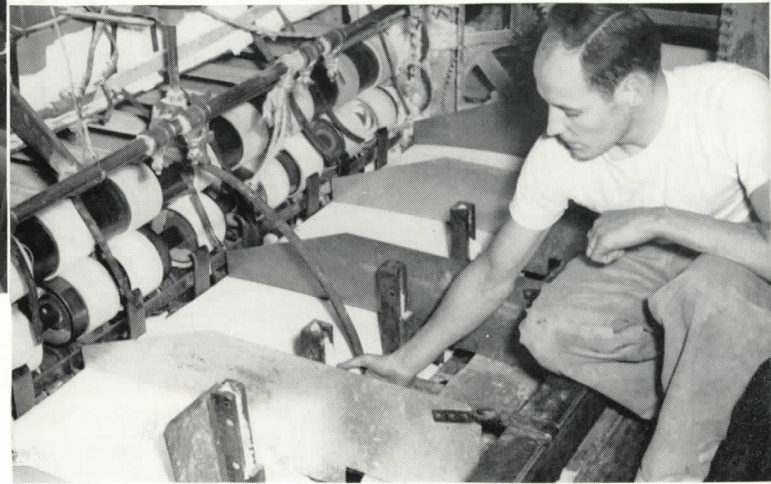
From this run, the bales are pushed, one at a time, onto a scale, adjusted to a given weight and then pushed onto a carrier, which conveys the bale to the press. The press is hydraulically operated, using about 4000 pounds per square inch pressure. The dry pulp is then wrapped in heavy paper and the package is completed when the bale is moved from the press into a mechanical wire-tying machine. From here, the baled pulp is weighed and then delivered by fork trucks to boxcars and delivered to customers or put into storage to fill future orders.

Next month's cover illustration will show you where a large percentage of our pulp goes after it leaves the plants here in Berlin.

Bill Doherty is shown here loading baled pulp into boxcar to deliver to such concerns as E. I. duPont de Nemours & Co., Inc., big buyer of Brown Co. quality pulp.



Dry sheet of pulp goes through slitters and cutters at end of dryer. Donald Plante stacks in trays.



After stacks of pulp are weighed by Robert Cave, left, Tommy Horne and Robert Turgeon wrap them.



Conveyor belt transports baled pulp to a fork truck operated by Franklin Mortenson.

For the Girls



PICK YOUR PICNIC

Picnics are everybody's fun. Foods cooking over the out-of-doors grill — the sizzling meat and fragrance of coffee brewing — become ambrosia for all. This year, July again is picnic month. Millions of Americans are packing their baskets and going to the woods and groves, to parks and beaches, or making their own back yards their favorite picnic spots.

Picnics are as varied as the tastes and interests of those who picnic — from the rugged "hobo" hike to the formal patio party dinner beneath the stars.

Adventurous small boys fulfill their "Tom Sawyer" yearnings with "hobo" lunches; teen agers go on bike hikes to woods and beaches, with the easily packed and easy-to-carry foods in bike baskets. Motorists pack meals for eating at wayside picnic sites, many of which now provide fireplaces for out-of-door cooking. The continuing trend toward cooking over grills in home yards and gardens which takes the wife from the kitchen ranges, and gives the husband the star culinary role, calls for good ideas.

For the young "knights of the road", who carry their food in the traditional bandana knotted to a stick, make a hearty frankfurter-egg sandwich, a peanut butter-apple sauce spread for the bread or buns, and cupcakes or cookies. Since beverages pose a carrying problem, fruits such as oranges, plums or grapes will help quench thirst.

Foods for the bike hike also fall into the easy-to-carry class, although bike baskets make possible a large supply of sandwiches, fruits, cakes, and even beverages.

Motorists' meals and the all-day family picnic call for more elaborate foods with either cold salads, sandwiches,

slaws, and ready-to-eat desserts, or the to-be-cooked items.

The increasing number of backyard grills and garden fireplaces, is making entertaining simpler both for the plan-in-advance meals and for the spur-of-the-moment "come over for dinner" invitation. Many of the foods for these meals appeal to feminine guests as well as men with hearty appetites.

Modern living is leading millions of Americans to seek the pleasure and excitement of outdoor meals. July, with its stress on picnics, is giving opportunities to enjoy these outings in dozens of ways. Each to his own. Pick your picnic, pack your foods and be on your way.

* * *



BAKED ALASKA — a super-elegant dessert that brings a gleam to most anyone's heat-weary eye — is a paradox that bakes your favorite ice cream, safely frozen, under a blanket of meringue. Here's how it's done.

Arrange frozen ice cream balls on six cake shells, cover the ice cream and cake shells with meringue. (Make the meringue by beating five egg whites

until they stand in peaks and gradually add six tablespoons of sugar, beating until stiff.) Then brown the Alaskas at 450 degrees (hot oven) and serve them at once.

* * *

A BUBBLING HOT PIZZA

for the gayest of informal get-togethers. This Italian meal-in-a-dish, when accompanied by mugs of cool beer, supplies everything needed for late-evening supper or summer luncheon. For easiest entertaining, the pizza in its traditional form

— a circle of thin bread dough topped with olive oil, tomatoes and mozzarella cheese — may be bought at local pizzerias for take-home serving or purchased in quick-frozen form at neighborhood groceries. The Americanized version, a favorite for quick snacks, calls for an English muffin base with a broiled topping of diced fresh tomato, grated mild cheese and a sprinkling of oregano.



25° Below Zero

16 MEN AND A SNOWMOBILE



Beginning of the cruise . . .



. . . taking bearings . . .



. . . cutting path for snowmobile . . .



. . . constructing a bridge . . .

. . . here she comes . . .



(We feel that our readers may be wondering why this article is being published out of season. We're hoping that it might help to cool you off if you happen to be suffering from the effects of the hot summer weather.)

In weather cold enough to actually crack a man's false teeth when he opened his mouth to call the tally, a group of Brown Company employees from the Woods department last winter cruised nearly 32,000 acres of land in an effort to determine the quantity and quality of the existing pulpwood around Swift Diamond drainage in Dix Grant and Dixville, N. H., and west of Aziscoos and Parmachenee lakes in Lynchtown, Me.

Based at Abbott Brook Camp, the group travelled by automobile to Dartmouth College Management Center. From here they continued their journey through the roadless woods by snowmobile opening up about twenty-five miles of old roads, building five major bridges and ten smaller ones, crossing many brooks covered with ice and travelling for miles through snow three to four feet deep. Using Bear Paw snowshoes, the group travelled as much as twelve miles per day.

According to C. W. Rand, spokesman for the group, it took about two weeks

of office work on maps, etc., before the actual cruise could be made. The field work began January 7 of this year and continued until March 30.

On January 29, to make the cruise a bit more adventuresome, the snowmobile stopped "17 miles from nowhere" and after two hours of investigating and repairing in temperatures 10 degrees below zero the crew headed back for the Management Center.

The art of improvising came in handy on February 9 when the steering gear of the snowmobile broke. It was quickly repaired with telephone wire and a hardwood stick. The trip out of the woods, in a roaring snow squall, took three hours and the crew spent nearly a half hour in their attempt to find the road.

Of interest to north country hunters is the fact that not one day went by without someone sighting at least one or as many as seven deer along the road.

Included in the group, under the supervision of Myles Standish, were Clarence Rand, party chief, Bob Reid, Sr., Mike Grigel, Laurent Fontaine, Bob Reid, Jr., Eddie Drouin, Walt Gould, John Sisson, Jim Grant, Oscar Robichaud, Ray Marshall, Glen White, Leon Hawkinsen, Lloyd Hawkinsen, John Renaud, and Morley Jodrey.

. . . over the bridge she goes . . .



. . . return from a day's cruise



For Your PROTECTION on the Job!

IF IT WERE POSSIBLE to apply a formula to the paper industry, one might conclude that production plus safety equals increased production, and as a result, higher pay and a more successful company.

As time goes on, more and more Brown Company employees are walking hand-in-hand with safety. They know a safe plant means better conditions and increased production.

In an industry such as ours there are hundreds of jobs that must be done simultaneously. Many of them are normally dangerous while others can be made unsafe through carelessness or failure to wear the proper safety equipment. It is only through complete cooperation on the part of every employee in the organization that the plants of Brown Company remain safe places to work.

A glance at the records which list lost-time accidents reveals that "Safety First" is important to Brown Company employees. While it would be an impossibility to list the creditable records of all departments here, some leaders in the "fight against accidents" can be mentioned.

Records in the office of Jack Rodgerson, Safety division, show that the Chemical Mill has only one lost-time accident through the seventh period as compared to five for the same number of periods last year. The Burgess Mill employees have also done a remarkable job in the fight against accidents. So far this year they have suffered 18 accidents compared to 43 in the same time in 1952.

The new safety equipment supply office, located at the Burgess time office, was put into effect to continue to aid the Brown Company safety program and to protect the lives of all Brown Company employees. All types of personal protective equipment are available through this supply office to protect you no matter what kind of work you may be doing. Employees are urged to consult their foreman when in need of safety equipment and pay a visit to the safety equipment storehouse to obtain the proper type of equipment.



Arthur Thomas fits John Hegeman with new safety shoes.

YOUR SAFETY SCOREBOARD

| | Accidents 7th Period End. 6-13-53 | Total Accidents 1953 | Man Hours Worked | Standing 1953 | No. Days Since Last Accident |
|------------------|---|----------------------------|---------------------|------------------|------------------------------------|
| GROUP I | | | | | |
| Chemical | 0 | 1 | 241,248 | 1 | 81 |
| Burgess | 2 | 18 | 1,157,423 | 2 | 17 |
| Bermico | 1 | 6 | 457,228 | 3 | 1 |
| Power & Steam | 1 | 3 | 303,071 | 4 | 11 |
| Cascade | 1 | 17 | 973,289 | 5 | 18 |
| Onco | 0 | 1 | 62,176 | 6 | 112 |
| Riverside | 1 | 7 | 140,431 | 7 | 26 |
| Berlin Mills Ry. | 0 | 1 | 77,541 | 8 | 175 |
| | 6 | 54 | 3,412,407 | | |
| GROUP II | | | | | |
| Watchmen | 0 | 0 | 28,400 | 1 | 235 |
| Service | 0 | 0 | 17,644 | 2 | 2456 |
| Trucking | 0 | 0 | 12,580 | 3 | 4525 |
| Maint. Grds. | 0 | 0 | 8,667 | 4 | 971 |
| Viscose | 0 | 0 | 7,077 | 5 | 3441 |
| Research | 0 | 1 | 85,529 | 6 | 56 |
| | 0 | 1 | 159,897 | | |

FORESTRY AT COLEBROOK ACADEMY



Student group just after entering Parmachenee Forest Road.



Lloyd Hawkinson, Woods Buyer for Brown Co., conducted forestry course.

In line with its extensive program to promote good forestry practices among its pulpwood suppliers as well as on its own lands in the United States and Canada, Brown Company recently embarked on a student forestry program to educate the youth of northern New Hampshire in the field of modern forestry.

A six-week course in good forestry practices was recently given to 11th grade agriculture students of Colebrook Academy, Colebrook, N. H., under the direction of Lloyd Hawkinson, Woods Buyer for Brown Company. One of Brown Company's main reasons for conducting the course, according to officials, is that agriculture and forest products are the two most important sources of income in the area.

Hawkinson stated that "students who have completed the

course are now quite familiar with forest terminology and some of the basic aspects of forest management and should be able to put this knowledge to good use."

The course was just recently completed with a field trip to some of Brown Company's woods camps in the Parmachenee area for a first hand view of the company's modern woods operations.

More Free Seedlings, Too

Again this year and still in line with Brown Company's policy of forest conservation, all suppliers of pulpwood to the Company have been given free seedlings at the rate of 4,000 seedlings for each 500 cords of pulpwood delivered to the mills at Berlin, New Hampshire. This is the third successive year that Brown Company has offered free tree seedlings to its pulpwood producers.

Brown Company pulpwood buyers and foresters are continuing to give personal assistance to woodland owners and potential producers in the form of actual visits to wood lots, marking trees for cutting and giving advice on tree planting to insure maximum productivity.

Brown Company's modern forestry program, according to L. F. Whittemore, president, is based on the fact that "New England's chief natural asset is timber growth with seventy-five percent of the area either in forest growth or potential forestland capable of forest growth. Our forests are all essential to the longevity of companies like Brown Company who depend on it for their day to day operations."



Jim Bates describes the operation.

The boys learned fast by actually doing the work.

After seeing a lot of country, the boys pause for chow.



Chemical and Floc

(Continued from Page 4)

Bill Forbes really took off on a vacation this year with sunny California as his destination.

"Mac" and the Mrs. reserved an island up St. Lawrence way for two weeks. Among the so-called 1000 islands "up thar," "Mac" says there will be 999 left to choose from and to leave him alone or he'll haul out his good ol' shooting iron!! That's for the bears, "Mac"!

Fred Langlois has returned from a week's vacation and reports a pleasant time.

J. Gingras will take a week off soon to look around and gather in a bit of sunshine.

Frank Bartoli who retired this spring paid us a visit and looks in the pink. Might we suggest that if anyone has any type of mason work they wish done to improve their landscape or to hold up their house, give Frank a call. He's solid for first class work.

Why is it that "Tish" Myler now parks her new Ford a mile away from the office? Could it have anything to do with McKay's taking driving lessons?

Leo Therrien is back in the saddle again . . . that is, — in that new brown saddled Chevrolet.

Bob Boulanger tipped us off about a new car but it only turned out to be a Plymouth! On second thought, it all depends on who's behind the wheel. Pretty color though, Bob!

Henry Coulombe has a boy in the service, Henry, Jr. We all wish him good luck as he heads for Alaska — the eyes and ears of the Northwest.

Vic Mortenson took a week's vacation early this year.

Bill Currier will be on a two week's vacation as you read this. Here's luck to you, Bill, on the catch!

Eddie Hickey is making plans for a two weeks' vacation.

Gerard Gingras will have completed his vacation by the time you read this and then will sweat it out until the National Guard takes him away for a week in August.

Rene Dumoulin blew off his first week's vacation by setting off a big cracker on the 4th.

June vacations were in order for A. Roy and D. Downs. Incidentally, "D" stands for Duke and he's all-star on the Gorham Townies.

Albert Gilbert has three weeks' vacation all at one time scheduled for the month of July. From reported rumors, he plans to go on a fishing trip. Take

your pipe along, Albert, — the flies are biting and the fish are not!

An Italian sandwich contest was held recently on Gilbert's shift at the Floc Plant for the biggest and longest home-made sandwich. The winner was Marcel (5x5) Arsenault. Ingredients . . . one French vienna, sliced in half lengthwise, 3 feet long, 14 inches in diameter, 2 lbs. of salami, 8 good sized tomatoes, 2 onions, 1 head of lettuce, and 1½ lbs. of cheese. Believe it or not, he downed it all in one sitting with 2 bottles of coke and a quart of milk. Eating time — 15 minutes!!



Down comes the "Old Cell House" at the Chemical plant which was recently replaced with a new and modern one housing 100 Hooker electrolytic cells for the manufacture of chemicals which are used in the company's pulp, paper and chemical manufacturing processes. The remainder is sold to outside concerns.



BURGESS & KRAFT

Promotions abound once again at Burgess with the appointment of Francis McCann by R. W. Andrews to Lubricating Engineer on June 4, 1953. As Lubricating Engineer, Mr. McCann will be generally responsible for the entire lubrication throughout the Cascade and Berlin plants; he will supervise the oilers of the Burgess Mill; and, he will have direct contact with the Purchasing department in connection with the various types and grades of lubricants to be used throughout the mills.

Willard Baker announced on June 15, 1953, the appointment of Herbert Dwyer as Assistant Electrical foreman responsible to L. R. Baldwin. Mr. Dwyer was promoted from 1st Class Electrician.

Burgess is justly proud of the foregoing and extends to these men its sincerest good wishes for continued success.

Methods Engineering and Quality Control have recently forsaken the Burgess Office for their new quarters in — to quote Al Adams — "the executive suite of the CRO (W) Bldg." In short, they're back at C. R. O. from an extended visit at Burgess which stretched itself out from 6 weeks to 15!! Burgess had just begun to enjoy its new friends fully and to get used to its new layout when the change was made. Buster Edgar has just been welcomed to the fold, replacing Mr. Purcell.

Frank Bonnanno has joined the Burgess Technical staff under John Hegeman. Frank was formerly from Research.

R. A. Bonsall was on vacation weeks ending June 20th and 27th visiting his and his wife's relatives in Hingham and Quincy, Mass.

B. W. Connolly of the Burgess Storehouse wishes to thank his many friends for their kind remembrances and the purse of money given him during his recent illness. "Batch" was appointed by Keith Anderson as Assistant to Chief Storekeeper. A. C. Martin replaces "Batch" as Storekeeper for the Burgess Plant. The very best of luck in your new duties is Burgess' wish for you, gentlemen, and continued good health.

L. R. Baldwin is now occupying his new quarters in the Burgess Central Office. Les, we understand, was planning a fishing trip to Windigo in the Balsams with A. C. Martin for the week-end of the 20th — verification in the next issue.

L. M. Burns, C. A. Cordwell, and Eddie Boutin are all sporting brand new cars — a Ford, a Buick, and an Oldsmobile, respectively.

Hm-m-m-m! 'Sa June baby for Mr. and Mrs. Richard Garneau . . . a 6 lb. 6 oz. baby boy! Richard is with the Burgess Dryers.

Ted Donaldson has been transferred from the Burgess Timekeepers' Office to the Cascade Maintenance Office.

Sincere sympathy is extended to Alex Taylor in the loss of his mother.

"Vic" Sullivan's daughter, Janet graduated from Berlin High School the past month, as did Ted Brown's Sandra. Both were classmates of Richard Barbin, the writer's brother, who also graduated. These young graduates are something for us all to be proud about.

Dennis Jacques is back at work after being out ill.

Deepest sympathy is extended to the family and friends of Adelard Landry who passed away on June 1, 1953.

(Continued on Page 18)



Part of the "Brown Company Navy" in action. The new "Nibroc" is shown here splitting a boom into two sections and preparing one of the sections, containing about 2500 cords, for towing across Aziscoos lake, Maine, a distance of about 14 miles. Nibroc, the reverse spelling of Corbin (William Corbin), is also used as a trade name for Brown Company's lines of paper towels, toilet tissue and various grades of paper.

Burgess

(Continued from Page 17)

On the sick list this issue are: Benoit LeBlanc, Thomas Walsh, Henry Girard and Gordon Dussault.

New on the Burgess staff are: Robert Kelley, Laurier Pouliot, Victor Roy, Joseph Murray, Richard Lavoie, Andre Cloutier, Gerard Grondin and Napoleon Gaulin.

Rollie Melancon, our spare Acid Maker, was out on vacation the past month and had great plans for fishing in the surrounding areas of the lakes and streams of Northern New Hampshire. Roger Comeau also has great dreams in this line — the next issue should reveal some prize catches.

Adam Lavernoch, dressed in his Sunday best, gave his sister, Irene, away in marriage on June 13, 1953. Irene is employed in Brown Company's Tabulating department. The bridegroom's (Herbert Redfern) father was formerly a Burgess Mill employee.

Eddie "Sharkey" Lavernoch and John Morency, both of Methods Engineering, were 2-week students this past month at the University of Iowa — delving further into the intricacies of Methods Engineering.

The Burgess Softball Team is looking for players. How about signing up, boys? Burgess always produces a good club, so let's keep up the good work. Bob Montminy of the Yard crew is the Manager.

O. Chauvette, our Millwright, while on a fishing trip in the 13-mile woods area decided to join the fish in the brook . . . that is, he slipped on a wet rock.

The Burgess Mill has supplied a great many baseball players for our town team. Let's support the boys and give them a break by attending games. Pat Ferrari really needs the support of everyone to make the season a success.

Nazaire Bergeron recently took his wife to Boston for a check-up and the reports indicate that she is getting along fine.

We have but one real fisherman in the Burgess Bleachery; his name is Robert Bilodeau — with a record of trout-catching in the Androscoggin River ranging from one to two pounds.

Our viscosity man, Ernest Dubois, has moved from his old location to the heart of the shopping district.

Congratulations to Walter Malloy's daughter who recently graduated from Notre Dame High, and to George Viger's daughter who graduated from Berlin High.

George Viger spent the week-end of the 13th at his camp at Songo Pond.

Henry Hachez recently attended a diamond wedding Anniversary in Canada.

On vacation from Bleachery are: Alfred Ruel, Michael Landry, Camille Tardiff, and Edgar Hamel. Others reported to have been on vacation recently are: Eddie Blanchette, Ernest Dubois, and D. Boisselle.

Bill Page recently took a trip to Boston on business and while there he attended the Barnum & Bailey Circus show.

Nazaire Bergeron and Bill Page christened their new boat, the "Queen Mary."

Norman Corriveau took a week's vacation in June to move into more spacious quarters at 105 Park Street.

Real Cloutier took a month's leave of absence so that his wife could recuperate better on the picturesque shores of Bar Harbor, Me.

Senator Fred Hayes, Jr., is motoring around in his new "Oldsmobile."

Harvey Roberge is reported to have thrown away all his trout over 9 inches on his last fishing trip as his frying pan was too small.

We are fortunate in having Armand Cote "pinch-hitting" for us during the vacation period. Armand is a pre-medical student at Ottawa University.

Fred Hayes and family recently attended the graduation of his son, Ronald, at Boston University. "Ronnie"

received a degree of Bachelor of Science. He was also commissioned a second lieutenant in the Air Corps Reserve.

Fernando Labonte was a June vacationer.

Scott Parker's new Chevy will bring him many days of happy motoring.

The main topics of conversation in the Digester House are fishing, camping, and gardening. Louis Melanson got off to a flying start with a 3 lb. 10 oz. brown trout caught at Christine Lake. Raymond Dube reports also some nice messes of fish. Dewey King has been too busy to go out but says he'll get going soon and will show them some real fish.

Fred Biron says his camp at Braggs Bay is nearing completion. We understand that he is going to have a house warming party and we're all looking forward to it. "Butch" Landry has been modernizing his camp at Lakeside.

Sherman Twitchell took a week's vacation to plant his garden and reports that it is doing well except for 100 hills of corn. It seems that the crows thought that it was planted for their benefit and helped themselves. They didn't leave one plant standing!!

Louis Sicotte arrived at work Thursday, May 11, with a box of cigars. It's a girl! Congratulations!!

Raymond Dube and Louis Sicotte have joined our department as wrenchmen. Welcome to the department both of you!

The Digester House sent a gift to Saul Rosenberg who is now taking basic training at Indiantown Gap, Pennsylvania.

Congratulations to Charlie MacKenzie on being promoted to spare night super!

If you see pumpkins growing along the road between here and Milan, don't be surprised. It seems that Roger Dignard was out driving with his six-year-old niece when she found some pumpkin seeds in the car and insisted on planting some. There was nothing Roger could do but stop and plant a couple of seeds. That didn't satisfy her so he had to stop every once in a while to plant more seeds. Now he has to keep taking her back to see if they're up yet!!

George and Richard Laflamme, Roland Arsenault, and Normand Dube spent the night at Rapid River because Lake Umbagog was too rough for them to come back across!!

(Pardon the error in the last issue referring to Norman Villeneuve acting as Blowpit foreman. We meant Edgar Melanson!)



RIVERSIDE

Leon Hachez, one of our Finishing Room crewmen, has been out sick and we are all glad to see him back amongst us again.

The boys throughout the Mill are all wondering where Mr. Wheeler of our Beater room is catching the nice brown trout he is bringing in for his meals. If any of you outsiders know, please contact any member of the Riverside Mill. We'll get the word around!



Dr. George A. "Happy" Day is shown here at Berlin High School commencement exercises presenting the sixth annual \$3,000 Brown Company scholarship to Aldo Fortuna, this year's winner out of a field of seven high school seniors from this area who were selected by their respective schools to compete for the scholarship.



MAIN OFFICES

Donna Jordan, Internal Audit department, recently spent a week's vacation in Gardiner, Maine.

Congratulations to Alice Valley on her graduation from Notre Dame High. Alice, a part-time worker during her Senior year, is now steadily employed.

Beverly Hamlin, Purchasing department, is not only to be congratulated on her graduation from Berlin High School but also on her recent engagement to Ronnie Hawkins.

SALARIED PERSONNEL CHANGES

| NAME | FROM | TO |
|---------------------|---|---|
| Nancy Anderson | Woods Accounting (New Employee) | Clk. Typist, Central Order Billing |
| Leo Blanchette | Research | Camp Clerk, Woods Accounting |
| Frank Bonanno | Super., Long Log Oper., Burgess | Process Control Chemist, Burgess |
| Corwin Burghardt | Asst. to Plant Engr., Burgess Maintenance | Super., Woods Storage Yard, Mfg. |
| Edward Chodoski | Central Engineering | Maint. Super. Burgess Maint. |
| David Crockett | Chf. Paper Inspector, Cascade | Engr. Draftsman, Cascade Maint. |
| A. Lorraine Edgar | (New Employee) | Chf. Inspector, Product Inspection Control Division |
| Edward Finnegan | (Hourly) | Scaler (Summer) Woods Dept. |
| Clifford Finnson | (New Employee) | Super., Product Inspection Control, Cascade |
| Wm. Glabau | (New Employee) | Scaler, Woods Department |
| Kenneth Lancaster | (New Employee) | Scaler, Woods Department |
| Peter Landers | (Hourly) | Timekeeper |
| Gerard Laperle | (Hourly) | Lubrication Fore. Burgess Maint. |
| Francis McCann | Burgess Maint. | Lubrication Super., Const. & Maint. |
| Wm. Macdonald | Maint. Engr. Power & Steam | Acting Manager, Power & Steam |
| Socrates Macriganis | (New Employee) | Scaler, Woods Dept. |
| Theodore Montelin | Mech. Repair Foreman, Power & Steam | Maint. Engr., Power & Steam |
| Charles Moore | (New Employee) | Camp Clk., Woods Acctg. |
| Sidney Pilgrim | (New Employee) | Scaler (Summer) Woods Dept. |
| Philip Roy | (New Employee) | Camp Clk., Woods Acctg. |
| Pete Ryan | Const. Engr., Burgess Maint. | Shop Foreman, Burgess Maint. |
| Roger E. St. Pierre | (New Employee) | Process Control Chemist, Cascade |
| Richard Tourangeau | (New Employee) | (Summer) Cascade Office |

FISHING CONTEST WINNERS FOR MAY 1953

| Fisherman | Mill | Prize | Weight | Length |
|-----------------|---------------|------------|----------------|---------|
| SQUARE TAIL | | | | |
| Abel Clouthier | Power & Steam | 1st—\$2.50 | 3 lbs. 8½ ozs. | 20 in. |
| Robert Bilodeau | Burgess | 2nd—\$1.50 | 1 lb. 14½ ozs. | 16¾ in. |
| BROWN TROUT | | | | |
| Louis Melanson | Burgess | 1st—\$2.50 | 3 lbs. 10 ozs. | 19½ in. |
| SALMON | | | | |
| Gaston Aubin * | Power & Steam | 1st—\$2.50 | 5 lbs. 11 ozs. | 24½ in. |
| Stanley Albert | Burgess | 2nd—\$1.50 | 1 lb. 7 ozs. | 17½ in. |
| RAINBOW | | | | |
| Joseph C. Labbe | Onco | 1st—\$2.50 | 2 lbs. 1 oz. | 18 in. |
| PICKEREL | | | | |
| Herbert Wedge | Kraft | 1st—\$2.50 | 2 lbs. 12 ozs. | 23¼ in. |
| HORNED POUT | | | | |
| Robt. Remillard | Riverside | 1st—\$2.50 | 1 lb. 5 ozs. | 13½ in. |

* Winner of special prize for largest fish caught during month of May.

Central Order Billing welcomes another '53 Berlin High graduate, Nancy Anderson. "Nan" was formerly employed in the Woods department as a part-time worker.

Wedding bells rang out for Jackie Goudreau, of Stenographic department, and Ernie St. Laurent, of Engineering department, on June 27th. Congratulations to a happy couple!

Mary Lou Dube, Central Order Billing department, is back at work after a period of illness.

David Crockett has been transferred to the Cascade plant.

Marty Pietsch has been transferred to the Power & Steam department as Mechanical Repair foreman.

Ted Montelin, former Mechanical Repair foreman, is now the new Maintenance Engineer.

DID-U-KNOW that Brown Company pulps go into the making of the thinnest paper in the world? Paper without which television, radar, and even diesel engines would suffer quite a blow. That's a lot of power for a little paper, but just one more example of how Brown Company pulps affect our daily lives.

—Marjorie Hewitt

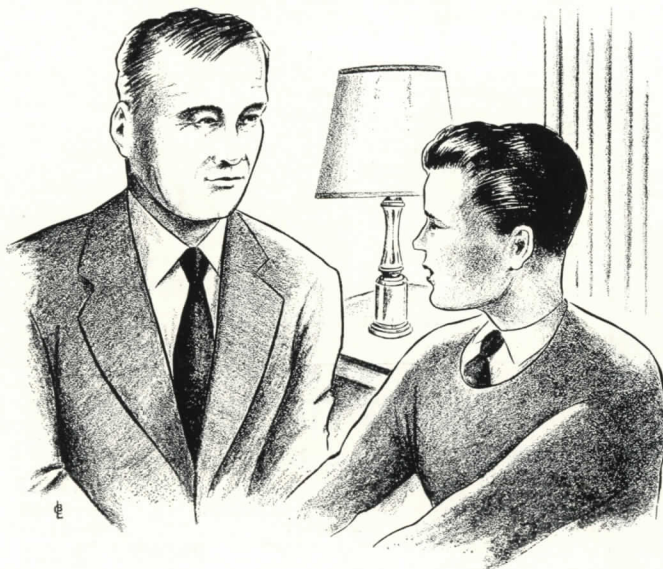
CHANGE OF ADDRESS

If you are now living at a new address, see your Personnel man and ask for a change of address form, complete it and return it. Address changes will then be made on Defense Bonds, Personnel records, Brown Bulletins, etc.

POSTMASTER: If undeliverable FOR ANY REASON notify sender stating reason on FORM 3547 postage for which is guaranteed.

Sec. 34.66 P. L. & R.
U. S. Postage
PAID
BERLIN, N. H.
Permit No. 227

H



“The People Who Really Own Brown Company”

“Dad,” my oldest boy said the other evening, “I was reading that it takes an investment of \$11,000 in cash to provide a job for each worker in industry in this country. Actually, the figure varies from \$3,000 to \$40,000, depending upon the type of business. But the average is about 11,000.”

“That’s an awful lot of money,” he went on. “Why does it take so much?”

“Well, now, let’s see,” I said. “Before a worker can do a job he has to have machinery and equipment. That takes money. And before the worker and his machine can do the job, you have to buy the raw materials. That, too, takes money.”

“Then the worker and his materials and equipment have to be housed in some kind

of building. And that takes money. Finally, the worker must be paid for his services. That calls for a lot more money.”

“When a company goes into business, where does all this money come from, Dad?”

“Well, largely from the folks who buy stock in the company, Son. Now you take Brown Company. There are nearly two shareholders for every employee in Berlin alone. There are around 7,000 altogether. These are the people who really own Brown Company. They’re people of varying incomes who saved their money and invested it in shares of Brown Company stock. From them Brown Company got the money to pay for the machinery, materials and manpower to produce the things we make.”

One of a series of advertisements about BROWN COMPANY, appearing in local newspapers.

B 97.101