

THE BROWN

Bulletin



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THE BROWN Bulletin



Published monthly for employees and friends of Brown Company, Berlin, N. H.

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MEMBER
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OF INDUSTRIAL EDITORS



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Office	MAIN OFFICE	Doris Torro
Office	BOSTON OFFICE	Marjorie Hewitt
Office	CHICAGO OFFICE	Marion Sauer



LISTEN AMERICANS!

... by George S. Benson
President of Harding College

WASHINGTON—Secretary of Labor Martin P. Durkin believes that labor and management should not look to the government to resolve their disputes. "Our goal in America," he said to me, "should be greater cooperation between labor and management through free collective bargaining, with government being used only as an aid in mediation and conciliation when all else has failed."

The new Secretary of Labor has a hard-headed conception of what is meant by the terms "cooperation" and "when all else has failed." As a journeyman pipe fitter he came up through the ranks of union labor, and for 20 years served as president of the United Association of Journeymen and Apprentices of the Plumbing and Pipe Fitting Industry. In it, "cooperation" meant a willingness to go beyond the point where many collective bargaining efforts stall and government intervention seems the only, last resort.

Since it seems to me to be a plan that could be used in almost any labor-management situation, I asked Mr. Durkin to explain the "extra" collective bargaining effort made in the plumbing industry. "In the beginning, we bargain with employers as any other union does," he said. "When some phase of the negotiation breaks down and we hit what seems to be an immovable deadlock, each side then prepares a written statement of its contentions and arguments, and the whole thing is given over to our Labor Council. Its decision is accepted as binding by both sides."

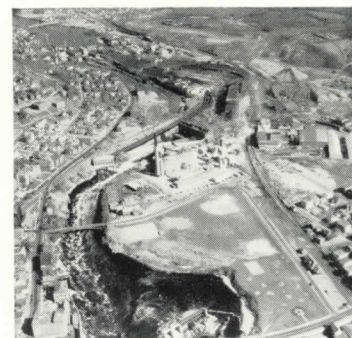
The "Labor Council" is a group of people, jointly appointed, who reside outside the area of the dispute and can weigh the contentions and arguments dispassionately.

"The challenge to us in America today," Secretary Durkin said, "is to increase our inventions; to stimulate scientific progress, and to raise still higher the standards of physical well-being. Likewise, too, the challenge which faces America today is to maintain and improve its spiritual values. This is the path of hope and of success."

Common sense is one of Martin Durkin's chief assets. Another is his faith. These have been basic ingredients in the building of America.

THIS MONTH'S COVER

Things really look different from the air. This month's cover is an aerial view picturing many of Brown Company's plants here in Berlin, N. H. The photo was recently taken by the James W. Sewall Company, Old Town, Maine. Note the wood piles in the distance and the Public Service Dam at the bottom of photo.



BROWNCO NEWS REVIEW

Safety Shoes Available To All Employees

Arthur Thomas was recently appointed Senior Storekeeper in charge of safety equipment. In his new duties he will be responsible for the issuing and requisitioning of personal protective equipment for all Brown Company employees.

The purpose of Mr. Thomas' new appointment is to establish a more effective program which will assure all Brown Company employees of the utmost protection on their jobs.

A portion of the over-all safety equipment program will be to stock various styles and widths of safety shoes.

The G. H. Bass Company safety shoes were chosen by the Company because of the excellent quality and workmanship of the shoes they manufacture. This firm has been in the shoe making business since 1876 and is noted for their fine quality footwear.

Shoes will be sold to employees at cost price on the employee payroll deduction plan. Any Brown Company employee is entitled to purchase safety shoes at the Personal Protective Equipment Store, located with temporary headquarters at the Burgess Time Office.

A display of styles and prices will be placed in the various plants for the benefit of employees who wish to buy the shoes.

* * *

Sanders Makes First Sale of Nibroc Tissue

Congratulations to Nibroc Towel & Tissue sales representative Gene Sanders for obtaining the first carload of Nibroc Toilet Tissue. This order for 400 cases was shipped to Dairy Plant Suppliers, Inc., St. Paul, Minnesota, on May 16th. We anticipate more carload orders, says Bill LaRose, now that Gene has shown his fellow salesmen the way.



The above group of teachers recently toured through some of Brown Company's plants as a scheduled part of a meeting of the New Hampshire Vocational Education Association. Hundreds of people tour our mills each year either in groups or as individuals making it a part of their vacation in the White Mountains.

Brown Company People . . . In The News

MILES STANDISH

Elected President, Berlin Rotary Club.

L. F. WHITEMORE

Speaker, Annual Meeting, The Engineers Societies of New England.

LAURIER FORTIER

Recently elected King Lion, Berlin Lions Club.

NOTICE

The Medical Department has recently announced that nurse service on Sunday is being provided to Brown Company employees. In addition to the regular week-day service, nurses will be stationed at Burgess and Cascade on Sundays.

"Frisco" Office Moves

The San Francisco office recently moved from the location which they have occupied for some thirty years and will establish the Pacific Coast headquarters for Brown Company in the Monadnock Building located at 681 Market street, San Francisco 5, Calif.

All departments corresponding with the Pacific Coast Office are requested to change their records and see that all future communications are sent to the above address.

News

AROUND THE PLANTS



BURGESS & KRAFT

Congratulations to Mr. and Mrs. Raymond Dumont on the birth of a bouncing baby boy. It seems the "stork" visited them 40 minutes after Mother's Day. Ray took a week's vacation to help Pauline get the cute little bundle of joy off to a good start . . . if we can call that a vacation!!

The Lab has finally lost its only remaining bachelor! The boys put on a vigorous campaign in an effort to discourage our one and only, Robert "Butch" Tilton, who walked decidedly to the altar May 18th, to espouse gentle Cecile Lavigne in a very colorful wedding. Mr. and Mrs. Tilton honeymooned in Connecticut, New York, and New Jersey.

Any relation between Dumont's selling his Oldsmobile and his having a new baby is purely coincidental. He just acquired a sleek 1948 Pontiac beach wagon.

The Lab boasts of the best singing janitor in the Company, Alfred Mercier.

With Armand Belair on jury duty in May, the North Country really had justice.

Frank Sheridan is now working as Technical Control Assistant. The Lab completed its staff with Sylvio Croteau.

Arthur Belanger, Blowpit foreman, was recently out on two week's vacation. Hope you and the family had a good time.

Roland Perreault, of the Blowpit room, was also out on a week's vacation.

With the Ice Plant starting up, and everyone moving up according to seniority, we welcome these new men to the department: Messrs. Pelletier, Beaudoin and Leclerc. These men were assigned to the blowpits as hosemen.

The painters, under the supervision of Nap Groleau, painted the Ice Plant anew. Thanks, fellas, the place looks great!!

Ralph Villeneuve, Norman Villeneuve, Leo Beaupre, Luke Morin and Wildy Duchesnaye are acting Blowpit foremen

and Paul Dugas, Arthur Garneau, and Paul Albert were promoted to Blow Valve helpers.

Lawrence Birt recently returned from a vacation spent in Washington, D. C., visiting relatives.

Bill Page motored to Boston recently to attend the Ice Chips of Champion Skaters.

Deepest sympathy is extended the family and friends of the late Emile Bouchard.

George Viger spent a few days building a chimney on his camp at Songo Pond.

Mary Marcou is replacing "Pat" Lawrence Gemmiti as Stenographer Clerk and Telephone Operator in the Burgess Central office. Pat has resigned to join her husband, Donald Rocco Gemmiti, ME-3, U. S. Navy in Newport, Rhode Island. We rejoice at Pat's happiness at finally being able to join her husband and also at the return of Mary Marcou to the Burgess Central Office staff. "Pat" was entertained at a dinner given in her honor at the Hotel Costello, Monday, April 27, where a purse of money was presented to her along with a corsage of pink carnations.

K. B. Jelly of Methods Engineering spent the week of the 4th visiting pulp and paper mills on the West Coast with "Doc" Cook, also of Brown Company.

W. R. Purcell of Quality Control has accepted a position with Rath & Strong, Inc., of Boston, Massachusetts. Mr. Purcell left for his new position on May 15. Members of Quality Control gave Mr. Purcell a farewell dinner at the Pot Luck restaurant, Wednesday, May 13.

L. R. Baldwin was hospitalized the week of May 4th following an accident in his home which inflicted dislocated vertebrae upon the unfortunate Mr. B. who has been forced to spend much of his time of late trussed up amongst pulleys, weights, and diversified paraphernalia. The accident was the result of a slippery bathroom floor and was severe enough to render "Les" unconscious until Mrs. B. brought him to. "Les" returned to work the following week but still had to take time out for periodic sessions with the pulleys, etc.

John E. Lepage has been transferred from the Burgess Storehouse department to Electrical Repair. George Dion temporarily replaces Mary Marcou in

the Storehouse. Arthur Thomas has also joined the Storehouse group as Supervisor of Personal Protective Safety Equipment; Mr. Thomas was formerly expeditor in the Purchasing department.

Oscar Gonya was on vacation the week of May 11th visiting his daughter in Virginia. Paul Grenier replaced Oscar; Arthur Given replaced Paul; and "Rol-lie" Arsenault replaced Arthur.

Congratulations to the Berlin Jaycees in their wise selection, April 23, of John Morency as their President. John is with Methods Engineering.

J. T. Hegeman drove Mrs. H. to Hanover for medical treatment May 5. Mrs. H. remained until Sunday.

R. A. Bonsall, J. T. Hegeman, and B. G. Hoos were recent visitors at the St. Regis Paper Company in Bucksport, Maine.

"Trophy Girl" of the year is Miss Genise Amero of Methods Engineering who not only accepted the trophy for Cornell, Brown Company league team and runners-up this year, but also copped another trophy for the highest average — 87. She is also the winner of still another at the C & S Bowladrome for coming out first in the Ladies' Tournament. You male bowling "Aces" had better look to your laurels. Go to it, Genise, and better luck yet (if possible) next year!!

Returned to work after absence due to illness are Robert Laforce, Ronaldo Montminy, O'Neil Plummer, Dennis Jacques, Joseph Larochelle, Leo Piper, and Romeo Tremblay.

Burgess has added to its staff the following: Ernest Dube, Hubert Croteau, Romeo Croteau, and Laurier Mailoux.

Transferred from Burgess were: Frank Reardon to Cascade Boilers; Henry Renaud to Cascade; Donald Plante to Cascade; and Wm. Simpson to Electrical.

From Maintenance Pool to regular Burgess Maintenance, we have: Raymond Landry, Leon Rivard, Guido Alonzo, and Leo Dube.

Walter Anderson has been transferred from the Maintenance Pool to the Burgess Storehouse.

Robert Marois has been promoted from Assistant foreman at the Bleachery to foreman.

(Continued on Page 18)

Safety Memo To New Employees


The other day, Del Howe, our Employment Supervisor, told me a number of our High School boys were planning to come to work for Brown Company when school closes for the season. Del always spends some time with our new employees and will give you good council and also gives you a sheet explaining how to get around without getting hurt.

We are glad you High School boys and new comers to our city have decided to work for Brown Company. In Brown Company from top management right on down the line, we believe that accidents and injuries and fires can be prevented.

About fifty or sixty years ago, people began to realize that accidents can be prevented, that having accidents, they lost good men off the production line, equipment and production were damaged, that it took a lot of time to train new men and this kind of business was costly to both the Company and the employees.

Brown Company for many years has had an active Safety Program. It con-

WORK TOGETHER FOR SAFETY



Some jobs require the efforts of more than one person. Lifting heavy or awkward material, operating a crane and backing a truck into a tight spot are all

easier and safer when you have help. In such situations your safety and the safety of others are involved. *Work together* and make the job safer.

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sists of three parts, namely, Engineering, Education and Enthusiasm.

All the machines and operations are studied from an engineering standpoint to determine the safest way to do each and every job. This includes the guarding of all equipment, the design of the building, the layout of the machinery and the way we do things.

After the best and safest ways have been found to do the job, the worker then has to be trained in the safe way. Safety rules are printed to give you a clear and simple statement of the prin-

ciples and safe practices we must follow. They are all based on good common sense and are the result of long experience.

As a vast majority of industrial accidents as shown by statistics are caused by man failure, it becomes evident that the problem of having men work safely and establishing for themselves a good safety record depends on keen and alert leadership and supervision.

As a new employee, the Supervisor will give you special attention, point out the safe way of performing and keeping you under constant watch until he is assured you are performing your duties in an efficient and safe manner. Chance taking, hazardous short cuts, unnecessary haste and other unsafe practices are openings for accidents. A good foreman will never allow these things to happen. Don't take these chances when faced with a situation that you do not clearly understand. *Get your foreman to help you.* You can always go to him for advice.

SAFETY DIVISION

* * *

SAFER ON JOB

American industry has adopted so many safety measures for employees that, on the average, we are twice as safe while working in a factory as we are when we leave the plant.

YOUR SAFETY SCOREBOARD

	Accidents 5th Period End. 4-18-53	Total Accidents 1953	Man Hours Worked	Standing 1953	No. Days Since Last Accident
GROUP I					
Chemical	1	1	170,989	1	25
Bermico	0	4	322,205	2	49
Burgess	1	14	822,046	3	24
Power & Steam	0	2	217,529	4	51
Cascade	2	15	694,542	5	11
Onco	0	1	45,196	6	56
Riverside	0	6	99,298	7	43
Berlin Mills Ry.	0	1	55,057	8	119
	4	4	2,426,862		
GROUP II					
Watchmen	0	0	20,390	1	179
Service	0	0	12,262	2	2400
Trucking	0	0	8,682	3	4469
Maint. Grounds	0	0	6,405	4	915
Viscose	0	0	4,993	5	3385
Research	1	1	60,434	6	0
	1	1	113,166		

For the Girls



TRY THIS HOT AND COLD COMBINATION: FRESH FRUITS AND PECAN GEMS

Just waiting to satisfy the mid-afternoon appetites of a few friends is this tantalizing hot weather combination. A bowl filled to the top with chilled, glistening fresh fruit is surrounded by hot, straight-from-the-oven muffins, called Pecan Gems. Made with nutritious cereal flakes, they taste just as good as they look.

Something hot, something cold, something new, something old — a poetic way of describing this middle-of-the-summer combination of piping hot cereal flake muffins and icy-cold fresh fruits. The new Pecan Gems and the old favorite of fruit that's in season are bound to become included in your family and guest list of "what we like most for summer eating."

One advantage of this hot and cold combination is that the foods are versatile enough to be served at almost any time of the day. Even early in the morning they may easily take their place on the breakfast table; in mid-morning at brunch; at noon for the light but filling dessert; in the middle of the afternoon when friends drop in or when you're entertaining at bridge; again as a dessert for the evening meal; later as a before-bed snack.

Using cereals in your summer menus is a good way of assuring your family of many needed nutrients provided by the nutritious grains. Don't limit cereals — both hot and ready-to-eat — just to breakfast, but make use of them as ingredients in your cooking and baking. Today's recipe for

Pecan Gems is just one of many examples of how versatile and appetizing food made with cereals may be.

* * *

PECAN GEMS

1 cup sifted all-purpose flour	4 tablespoons melted fat
2½ teaspoons baking powder	1½ cups bran flakes, whole
½ teaspoon salt	wheat flakes, or
¼ cup sugar	3 cups corn flakes, slightly
1 egg, beaten	crushed
½ cup milk	12 pecan halves

Sift together flour, baking powder, salt, and sugar. Combine egg, milk, and slightly cooled fat. Add to flour mixture, stirring only enough to dampen flour. Fold in cereal flakes, being careful not to overmix. Fill well-greased muffin pans, 2½ inches in diameter, ¾ full. Place pecan half on top of each muffin before baking. Bake in hot oven (400°F.) 15 to 18 minutes. Yield: 12 muffins.

* * *



IF THE HEAT has you frizzled, try Fruit Basket Frizz. This cooling combination of fruit juices, bubbling with ginger ale and sweet with molasses, is a heavenly answer to the summer's heat. Easy, too. Chill 3 cups canned pineapple juice, 3 cups fresh or frozen orange juice, and ¾ cup lemon juice. Combine with 6 tbsp. sugar and 6 tbsp. molasses. Now add 3 cups pale dry ginger ale and pour over ice in 8 tall glasses. Garnish with orange slices and mint sprigs. Or put the sweetened fruit juice in a punch bowl on ice, add ginger ale, stir and garnish with orange and mint. (This is a healthy drink, especially for children, and a heat-beater.)

* * *

LAZY SUMMER DAYS means lots of card playing. But no one likes to play Canasta, Bridge — or any card game for that matter — if the pasteboards are dog-eared, limp and sticky. Fresh playing cards help create an illusion of coolness. . . What to do with the old cards? Well, when you're packing the children's suitcases for the summer-camp vacations, just tuck the old decks in with sneakers and tennis racquets. Camp counselors will thank you on dreary, rainy days when outdoor activities are halted.



"Lunch? Be there in a minute!"



TAKE 'EM... While They're Young!

(Editor's Note: If you're successful in photographing baby, why not send us a photo for publication in a future issue of the Bulletin?)

BBROWN COMPANY "little folks" are an important part of family life. They deserve frequent use of your best sharpshooting skills.

To do justice to baby, you have to keep the camera busy, especially in the first two years. They change so rapidly that you can't let much time pass without taking pictures.

Baby eating, bathing, crawling, laughing, crying, and playing all make good pictures. When he's young, he's naturally dependent so you can very logically work mother or another adult into the picture. As he grows older, and does more things, he'll star more often in a solo role.

The best way to take baby pictures indoors is with photo-flash since practically all modern cameras, even the most simple ones, are equipped for flash attachments. This means that you can shoot any time of day, any place in the house, and on the spur of the moment.

Check your camera angle carefully. A high camera position represents an adult point of view; a low camera position shows things the way baby sees them. Don't be afraid to get down on your knees, if necessary. Looking down on baby tends to minimize him and that's certainly the last thing you want to do.

When it comes to backgrounds, indoors or out, simplicity is the best rule. So, look behind the baby as well as at him when composing your picture. That way you can avoid distracting elements which would take attention from your important subject. If circumstances make this difficult, create a simple background by draping a blanket or sheet over the edge of a table or the back of a chair.

A trick you might borrow from professional photographers is giving baby a piece of sticky cellophane tape. This almost inevitably reproduces an interested study of fingers which become entangled, and the result is a good picture.

Mother should really be the family's official baby photographer. If she keeps a flash camera handy all the time, she can snap pictures when they happen rather than have to say, when baby's activities are priceless, "Gee, I wish I'd had my camera handy!"

"Bah-h-h . . . to you too!"



"Psh-h-h . . . that wasn't orange juice!"

"Guess I'll have to watch my figure!"



1952 FINANCIAL FACTS

WE TOOK IN

	Dollars	Percent
Money Received from Customers was	65,638,483	100

WE PAID OUT

For Raw Materials, (including woods labor costs) Supplies and Services furnished by others	31,646,549	48.2
For Federal, State, County, and City Taxes	5,330,369	8.1
For the Cost of Buildings and Equipment Wearing Out (Depreciation)	2,665,590	4.1
Repair Materials Used in Maintaining Buildings and Equipment	2,620,834	4.0

LEAVING A BALANCE FOR OUR EMPLOY- EES AND STOCKHOLDERS OF

23,375,141 35.6

This Amount Was Divided As Follows:

For Wages, Salaries, Paid Vacations, Paid Holidays,
Rest Periods, Company Contributions to Unemployment,
Group Insurance Plan, Old Age Insurance, Pension
Plan, etc. (Woods wages and salaries are included in
raw material costs above)

18,447,022 28.1

Paid to Preferred Stockholders for the Use of their
Money

1,027,940 1.6

(Common stockholders have received no payment for
use of their funds invested in the business since the
Company's reorganization in 1941.)

Interest on Debt

531,153 .8

Leaving a balance of

3,369,026 5.1

which was reinvested in the business to improve our
products, plants and to further protect our jobs.



Brown Company Products *in Review*



- Nibroc Papers
- Nibroc Towels
- Nibroc Toilet Tissue
- Cellate and Solka Pulps
- Bermico Pipe
- Chemicals
- Solka-Floc
- Onco

This article is the first in a series to be published in the BROWN BULLETIN from time to time to help familiarize everyone with the many quality products manufactured at all of our plants. In future articles, each individual product will be described and a "picture-tour" will be made to follow the product through all of its phases of development and even on to the customer so that you will also know what HE does with the particular item after he gets it from Brown Co.

It is hoped that these articles will help you to better understand the operation of our plants and to become more familiar with the products which you help to manufacture.

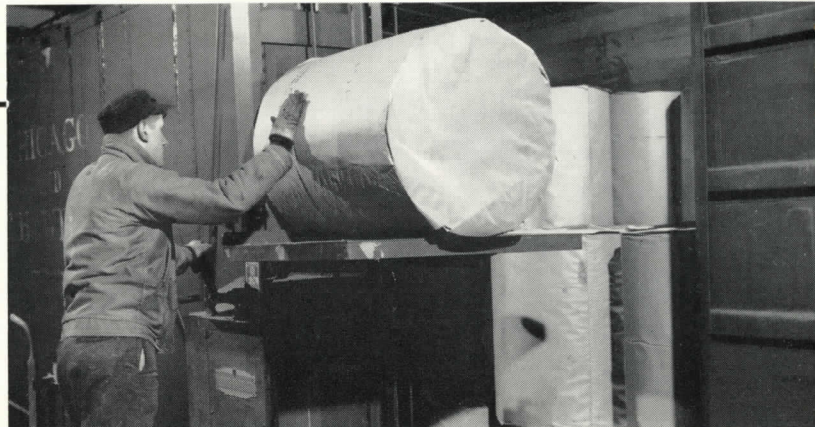
With better understanding of the over all picture of Brown Company's operations comes greater appreciation of the importance of each individual department of the company. You, as an individual employee, may also develop a greater understanding of the importance of your particular job in relation to the other jobs which make up the so-called "production line."

On the following two pages you will find brief descriptions of our products with individual photographs showing a particular phase in the manufacture of that product.

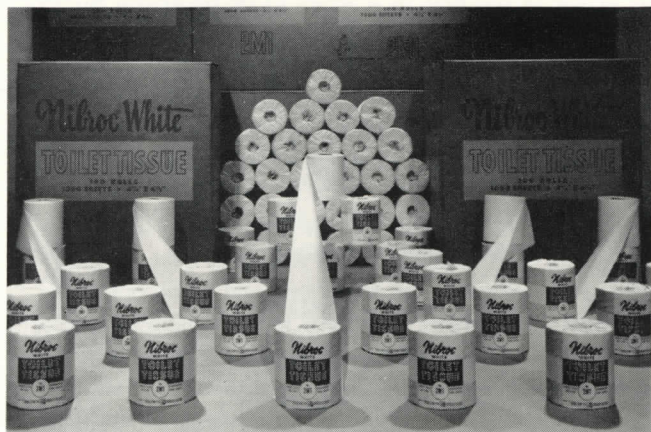
Next month you'll read about "*The Story of Pulp.*"

Products of B

NIBROC PAPERS are made in wide variety and are engineered to conform to specifications of customers, who process them into products ranging from coffee bags and building insulation paper to sandpaper and decorative table tops. Nibroc specialty papers, product of Brown Company research, can be created to fulfill untold industrial needs. Many of our present grades are exclusive with Brown Company.



NIBROC TOWELS are familiar to everyone. They are the world's largest selling paper towels for industrial and institutional use. Processed to make them strong when wet, they are soft, absorbent and lint-free. They are made in several grades and are used in offices, factories, restaurants, schools and hospitals, etc.



NIBROC TOILET TISSUE, the newest product of Brown Company, has just been developed and introduced in the market. A line of tissue of the highest quality, it is now being marketed by Nibroc Towel distributors.



SOLKA-FLOC might be termed a "miracle" product. Developed by Brown Company research, Solka-Floc is highly refined wood cellulose, similar in appearance to flour. Its usefulness is practically unlimited, and new applications are constantly being developed. Currently it appears in such products as plastics, rubber, welding rods, detergents and filter aids.

Brown Company



CELLATE and SOLKA are world-famous trade names for a complete line of wood pulps, of which Brown Company is a leading producer. Pulps from hardwoods and softwoods, bleached and unbleached, are made to specification to give different combinations of physical and chemical properties. From these pulps, every conceivable type of paper is made, from soft facial tissue to tough shipping bags; also rayon, cellophane and other items.

BERMICO products offer a fine example of what can be done with cellulose fibers. The Bermico division produces a line of underground electrical conduit tubes, sewer pipe and connection fittings. Light in weight, root proof and easy to install, Bermico pipe offers decided advantages in installation and use.



ONCO is our trade name for a tough, durable material made of Solka fibres, impregnated with compounds which give the sheeting a lasting resilience. Its most common application is for shoe insoles, where it is a leader in the field. Onco products are also used in making handbags, wallets, belts and similar articles.



CHEMICALS, the only non-cellulose products of Brown Company, are produced primarily for our own use in making other products, but profitable markets have also been developed for them outside. Liquid chlorine, soda bleach, chloroform and caustic soda are Brown products used by industries, cities and pharmaceutical houses.

BOWLING AVERAGES

1952-53 SEASON

BROWN CO. GIRLS' OFFICE LEAGUE

NAME	PINFALL	NO. STRINGS	AVE.
M. Jordan	2328	27	86.02
G. Amero	4626	54	85.36
P. Given	4846	57	85.01
L. Leavitt	3934	48	81.46
D. Jordan	4063	51	79.34
B. Sullivan	4288	54	79.22
T. Paulin	4192	54	77.34
D. Torro	3581	75	77.34
J. Lowe	2929	51	77.02
P. Arguin	4278	57	75.03
D. Dumont	1304	18	72.08
M. Paine	3851	54	71.17
D. Debonis	590	9	65.05

BROWN CO. MILL LEAGUE

R. Dube	5453	57	95.38
R. Croteau	5704	60	95.04
D. Morrisette	6247	66	94.43
R. Bedard	3701	39	94.35
D. Keene	5617	60	93.37
L. Birt	3087	33	93.18
P. Caron	5790	63	91.57
S. Parker	6039	66	91.33
C. Johnson	5483	60	91.23
A. Morneau	4388	48	91.20
A. Hazzard	3828	42	91.06
A. Betz	3281	36	91.05
C. Monahan	5734	63	91.01
H. Robitaille	5721	63	90.51
R. Fisette	2452	27	90.22
G. Page	3251	36	90.11
A. Hanson	5946	66	90.06
L. Fysh	4858	54	89.52
R. Webb	5627	63	89.20
L. Keene	5062	57	88.46
G. Barlow	3465	39	88.33
G. Lafleur	5312	60	88.32
E. King	2397	27	88.21
V. Mortenson	5296	60	88.16
J. Keating	2389	27	88.13
D. Kilbride	3443	39	88.11
A. Paradis	4480	51	87.43
F. Leblanc	3141	36	87.16
E. Sweet	4677	54	86.33
T. St. Hilaire	5442	63	86.24
J. Ouellette	4150	48	86.22
A. Ruel	4375	51	85.40
H. Gordon	4379	51	85.39
P. Peters	4876	57	85.31
R. Payeur	5640	66	85.30
R. Gillingham	4852	57	85.07
T. Ryan	2034	24	84.18
I. Potter	4025	48	83.41
D. Boutin	2000	24	83.08
J. Lundblad	4880	60	81.20
H. Blanchard	1449	18	80.09
E. Roy	4798	60	79.58
M. Arrodnia	1671	21	79.12
J. Chevarie	2356	30	78.16
C. Dustin	1863	24	77.15
C. Manton	5034	66	76.18
W. Anderson	1796	24	74.20
C. Johnson	1599	24	66.15

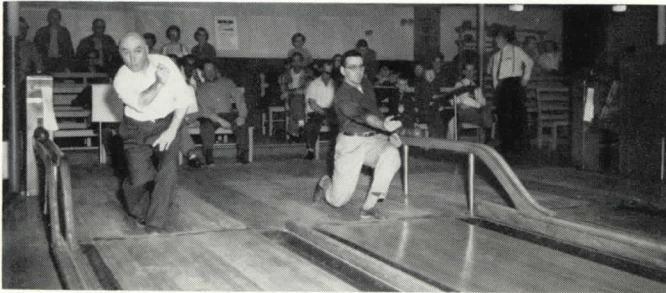
BROWN CO. MEN'S OFFICE LEAGUE

NAME	PINFALL	NO. STRINGS	AVE.
T. Stiles	5376	57	94.18
P. Kimball	7540	81	93.07
A. Martin	7462	81	92.10
B. Murphy	6836	75	91.11
P. J. Roy	5741	63	91.08
B. Riva	6810	75	90.60
M. Hayes	5723	63	90.53
C. MacKenzie	6782	75	90.32
J. A. Sullivan	6506	72	90.26
D. Taylor	3794	42	90.14
Bill Oleson	6219	69	90.09
D. Jordan	5134	57	90.04
D. Hall	5929	66	89.55
A. Given	6879	78	88.14
O. Carrier	6874	78	88.10
W. Oleson	3705	42	88.09
P. Ryan	4220	48	87.44
F. Willey	4721	54	87.23
E. Lynsky	6546	75	87.21
M. Standish	1831	21	87.04
G. Clark	3654	42	87.00
C. Veazey	7028	81	86.62
S. Hughes	3649	42	86.37
H. Holland	3646	42	86.33
O. Gonya	6471	75	86.21
T. Brown	4398	51	86.12
W. Purcell	5421	63	86.03
A. DeSisto	6689	78	85.59
C. Welch	6672	78	85.42
P. Bouchard	6398	75	85.24
L. Dubey	3591	42	85.21
B. Dale	6395	75	85.20
O. Hamlin	5629	66	85.19
A. Croteau	6643	78	85.13
J. Veazey	1789	21	85.04
L. Gagnon	6593	78	84.41
B. Raymond	5824	69	84.28
J. McGill	4060	48	84.28
S. Dziedzic	5567	66	84.23
L. Cote	3295	39	84.19
Bob Oleson	5556	66	84.12
L. Conway	5294	63	84.02
B. Lavernovich	6541	78	83.67
B. Landrigan	6533	78	83.59
W. Bertrand	5536	66	83.58
D. Welch	6277	75	83.52
A. Parent	6276	75	83.51
B. Hoos	5639	69	81.50
H. Spear	6090	75	81.15
J. Morency	5580	69	80.60
H. Lemire	3151	39	80.31
W. MacDonald	2377	30	79.07
W. Sharp	4971	63	78.57
T. Archer	5362	69	77.49

PLAY-OFFS Mill League-Office League

Lt. Generals					
Bob Landrigan	97	80	74	70	321
Oscar Carrier	86	83	119	102	390
Tommy Stiles	93	81	99	85	358
Bob Murphy	91	83	99	85	358
	367	327	391	342	1427
Bermico #3					
Ralph Webb	103	85	98	82	368
Arnold Hanson	81	87	96	92	356
Roland Dube	105	88	98	85	376
Henry Robitaille	96	102	86	89	373
	385	362	378	348	1473

KEEP 'EM ROLLING!



Clarence Monahan and Roland Dube are shown here in action.



A close race at this point, as all eyes are focussed on the bowlers and not the camera.



(Above) Arnold Hanson, Roland Dube, Henry Robitaille, and Ralph Webb of Bermico #3 team, Mill League champs, pose for Bulletin camera man, and look quite proud. (At right) Henry Robitaille "lets one fly" down the alley.

It's all over until next year!!

The three Brown Company bowling leagues ended the 1952-53 season with a banquet at the Chalet where fun and food was enjoyed by all.

The Girls' Office League, composed of only three teams this year, ended their season with Army (Donna Jordan, Janice Lowe, Phyllis Debonis, Lois Leavitt) in the lead. Genise Amero, Cornell, copped the honors for high average. She bowled an average of 85.36 for the season. Incidentally, the girls are already at work in an effort to increase their league to more teams for next year.

The Mill League was taken over by Bermico #3 (Arnold Hanson, Henry Robitaille, Ralph Webb, Roland Dube) when they took four out of five points from the Burgess Laboratory (Lawrence Birt, Clarence Monahan, Lewis Keene, Scott Parker). Roland Dube proved to be a consistently high bowler for the entire season ending up with the exceptional average of 95.38 and taking the honors for the Mill League.

PLAY-OFFS

Burgess Laboratory

Lewis Keene	105	86	94	80	365
Scott Parker	91	112	83	90	376
Clarence Monahan	88	78	57	91	314
Lawrence Birt	95	102	82	92	371
	379	378	316	353	1426

Bermico #3

Ralph Webb	94	104	88	102	388
Arnold Hanson	87	81	82	93	343
Roland Dube	130	84	89	87	390
Henry Robitaille	80	101	75	88	344
	391	370	334	370	1465





(Above) Interest was at its peak. (At right) Left to right, Stiles, Landrigan, Murphy, and Carrier, Office League Champs.



(Top) Janice Nelson, Lois Leavitt, Phyllis Debonis, and Donna Jordan of Army, Girls' Office League Winners. (Bottom) Peggy Arguin, Genise Amero, Doris Torro, and Barbara Sullivan, runners-up, Girls' Office League.

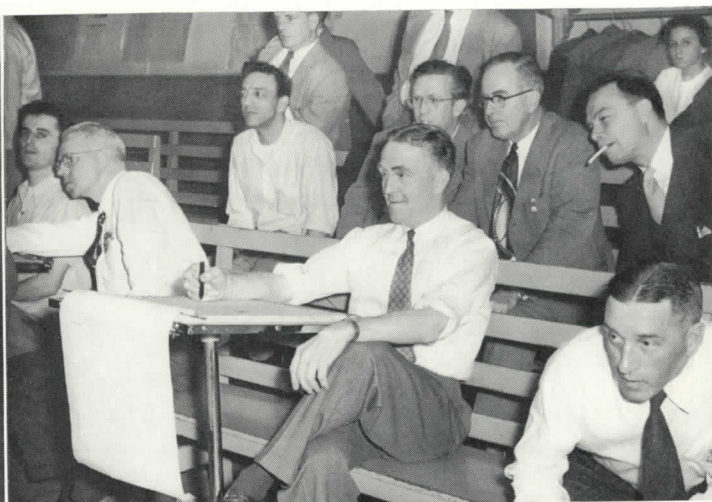
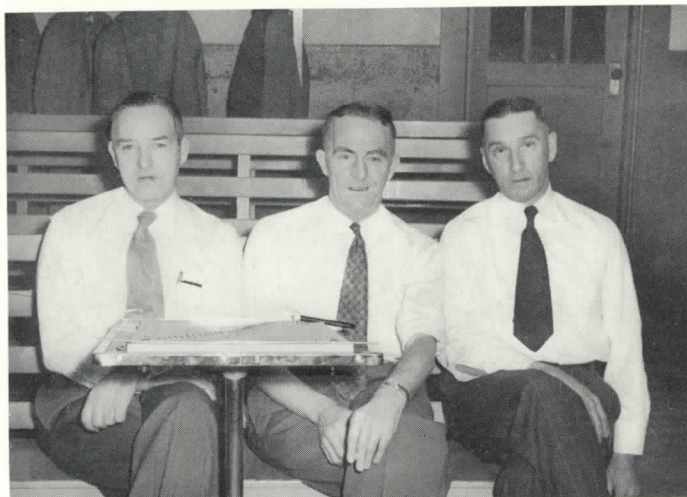
The Lieutenant Generals (Oscar Carrier, Bob Landrigan, Thomas Stiles, Bob Murphy) emerged the winners of the Men's Office League by taking four out of five points from the Seamen (Alfred Croteau, Bob Oleson, Bill Oleson, Jack McGill).

Tommy Stiles took the high average honors for the Men's Office League with 94.18

PLAY-OFFS

	Seamen				
Jack McGill	84	84	84	84	336
Alfred Croteau	62	83	95	84	324
Bob Oleson	90	84	89	82	345
Bill Oleson	86	89	89	97	361
	322	340	357	347	1366
	Lt. Generals				
Bob Landrigan	77	80	77	80	314
Oscar Carrier	93	96	88	108	385
Tommy Stiles	88	95	102	108	393
Bob Murphy	90	93	85	108	376
	348	364	352	404	1468

Recently the annual bowling banquet was held for all Brown Company bowlers, made possible through small donations each week from members of the three leagues.



(Above) Bill Oleson, Bob Oleson and Alfred Croteau (Jack McGill missing from photo and Company) were runners-up in Men's Office League. (Right) Once again Bulletin camera man caught most spectators unawares.



Arthur Sullivan is shown in these three photos presenting awards to team captains, left to right, Bob Murphy for Lt. Generals, Lois Leavitt for Army, and Arnold Hanson for Bermico #3. These teams were winners in their leagues.

Here the winners and runners-up were honored with team and individual trophies.

Yes, the bowling has ended, but now is the time to start planning, preparing and even training, if necessary, for next year's Brown Company bowling season. Why? So that we can make it one of the most successful seasons of our bowling history. (Mill League-Office League Playoffs See Page 12)



Bill Oleson adds humor to occasion as he ribs Bob Murphy about winning championship Men's League Award.



(Left) Joe Chevarie, still an ardent bowler and enthusiast, spoke briefly as did Bill Cotter (right).



(Left) Here is an overall view of one of the banquet tables at the Chalet with a smile on every face. (Right) Roland Dube, highest average Award Winner, tells of a few of his experiences during the bowling season.

OUR TOWN

(This is the second of a series of articles about Berlin and surrounding areas. Our sincere thanks to Miss Ruth Layes and the Berlin Chamber of Commerce for preparing these monthly articles.—EDITOR)

Membership in a Chamber of Commerce is voluntary and open to all local citizens, firms and corporations in good standing. That fact might prove interesting to a few, but it's what the local chamber does that really counts.

When you call the local Chamber and make such inquiries as "Can you tell me what the plane fare is from Boston to San Francisco?", "Do you have a road map to Washington, D. C.?", "Are the stores in Manchester open on Saturday nights?", "Could you tell me the address of Joe Brown in Brattleboro, Vt.?" (The Chamber has over 100 city directories with names and addresses of all residents), "Do you know the rates of the St. James Hotel in Philadelphia?" and countless others, that's what's important to you.

Frequently, however, someone will say that he called "about a dozen places" to find the answer to a particular question and when the Executive Secretary of the Chamber replies, "Well, you're supposed to call the Chamber for such things," the answer is invariably, "I know, but I didn't think of it." It is difficult to impress upon the general public in Berlin that the Chamber (any Chamber anywhere) is the most logical source of information of all kinds. Information a Chamber does not have, it is willing to try to secure through the many sources available to most Chambers. In the experience of the Berlin



Berlin Chamber of Commerce greets visitors to our town with this sign located on Main St. All active members of the Chamber are listed here.

Chamber there has been very little information that could not be obtained.

A particular service at this time of year rendered by the Berlin Chamber is tourist information. Vacation literature from numerous resorts is available not only to tourists but to local people as well. This material will prove helpful to those planning their summer vacations. Given sufficient notice the Chamber will be glad to write for hotel and cabin reservations upon request. Several plane, bus, and train schedules are available at the Chamber office. Road maps, hotel, inn and cabin listings, highway conditions in Maine and New Hampshire are also available.

A Chamber of Commerce can be

valuable to the general public in various ways, but many pass it up because they "just don't think of it."

Though the service of a Chamber of Commerce to the public is the main issue emphasized in this article, a Chamber's functions reach far and wide within many fields. It is an organization devoted to community progress. It is a promoter of industrial, financial, commercial, and civic interest. With proper financial support and teamwork, it is a vital force in any community.

Away or at home it will be to your advantage to become "Chamber conscious." These organizations can save you time, trouble and money. Use these facilities! They are at your service!

A LETTER FROM GERMANY

(President's Note: Carl Alwin Schenck is one of the world's greatest authorities on forestry. He came to the United States during the latter part of the last century and founded the Biltmore Forestry School, the first of its kind in this hemisphere. Dr. Schenck is now living in modest circumstances on his former estate in Germany. While the Nazis stripped him of his property in Germany during World War II, they dared not do any more because of his world-wide reputation. We believe that this letter, recently received from him, will be of interest to many of you.)

Dr. Phil. Carl Alwin Schenck

Telefon 128

*(16) LINDENFELS im Odenwald
(Hessen)*

May 2, 1953

Mr. Laurence F. Whittemore
President, Brown Company
Berlin, New Hampshire
Dear Mr. Whittemore:

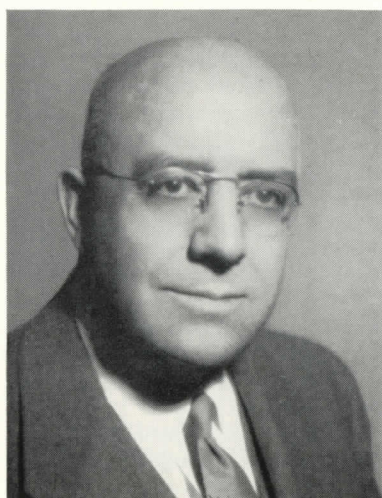
Really you have sent me, so to say, a Christmas gift in your annual report for 1952. I cannot help it but, for some 50 years, I have had more than a financial connection with Brown; and I have followed your continued and some times daring progress with really keen interest.

And thus it was to me, in 1951, a particular joy to see part of your works and operations in your good company.

Queer it is that the paper and pulp industry is converted more and more into a chemical factory. Rightly so! Is not the tree itself, everyone of them, the most glorious chemical factory imaginable, utilizing solar heat, splitting the atoms, producing in chemical processes which no human erudition so far has explored; working day for day uninterruptedly and with a cooperation among its workmen, the roots and the leaves extending from the lowest depth to the highest pike!

O that all of our factories were working as smoothly without any strike among the co-operators, with privileges for no one and all working for a common ideal, o, that they all were like trees!

Very sincerely yours,
Dr. C. A. Schenck



Burgess

(Continued from Page 4)



"Burgess Double-Skunk"

by Jeannette Barbin

On the lookout for a new home . . . two skunks . . . temporary habitat . . . Burgess Mill. For further information, please contact Henry Allain. The latter claims that our aromatic friends are the rightful property of Sam Croteau but Sam, in turn, refuses to accept them.

It all began in this fashion: Once upon a time, not too long ago during the noon hour at the Burgess Time office, Fred Dupuis asked Sam to fill in for him in a 6-handed cribbage game. Winners were Messrs. Henry Allain, Armand Arsenault, and Val Albert. "Double-skunked" were Messrs. Fortunat Murray, Val-dore (Sam) Croteau, and Henry Roy. Double-skunked with 11 holes to go!! Forty-nine holes were pegged with the biggest hand held being but 4.

Such a startling outcome was the only one of its kind in a year's playing of 6-handed cribbage amongst these gentlemen. Naturally, Mr. Murray and Mr. Roy both claim that this never would have happened if Mr. Dupuis had been playing as per usual — hence, Mr. Croteau claims that our roving striped quadrupeds should really amble over to Mr. Dupuis' quarters. Dilemma — ah, yes!!

For the time being, the poor little animals dismally await the final decision in a wire cage above the time office enclosure. The man of the hour in this "melee" was Armand "Marlouche" Arsenault with 19 in his crib of 7 cards and 2 in his hand with 3 to go out.



BERMICO

Hats off to the Bermico bowling team for winning the company cup for the second consecutive year. The time and effort put forth to retain the winning title is surely a gesture of good sportsmanship. They won over the salaried division by 4 points out of a possible 5.

Barbara Kilbride of the office staff returned from a week's vacation recently spent around Boston and vicinity. It is understood that an enjoyable time was had even though inclement weather prevailed during the week.

We extend a hearty welcome to our new Bermico office worker, Rita Fournier. May your stay here be a pleasant one.

Joe Fortier of our Yard department recently took an early spring vacation. We have an inkling that he might have skipped over to "Joisey"!!!

With vacations now in full swing, it is presumed that tall tales pertaining to fishing will be brought back. Present the photos as facts, boys, and this reporter will see that they are published. Dial 390 on the automatic.

The paint job recently given the interior of Bermico meets with the approval of all.

Edmond Baillargeon has recently taken over the job of relief clerk in the mill's shipping and inventory departments.

Congratulations are in order for Mr. and Mrs. Ed Gallagher on the recent birth of an 8½ lb. son.

Roland Bergeron, who was recently inducted into the armed forces, is now serving with an artillery battalion at Fort Dix, New Jersey. Roland performed the duties of shipping clerk before entering service.

Congratulations to David Lowe and Janice Nelson on their recent trip to the altar. Their honeymoon was spent visiting points of interest in New England.

Paul Leveille is recuperating from his second major operation in three months. The Miscellaneous Finishing department takes this opportunity to wish you a speedy recovery!

We hear that Herbert Balser has been partaking of smelts that have dollar signs on them. What's the matter, Herb, aren't the weight measures the same in Maine?

Felix Pelletier was recently taken ill

at the new Fittings Plant and was rushed to St. Louis Hospital. We understand that Felix is feeling better.

Joe Leroux, our Finishing department foreman, was recently elected Vice President of the Club Joliet.

Uncle Sam has released Constant Blais after serving 2 years in Europe. He is expected back on his former job in the Miscellaneous Finishing department.



CASCADE

Paper Sample Room

Dick Bisson is now referred to as "Papa-papa". Why? Because he is now the happy father of twins, a boy and a girl, born on April 2, 1953.

Maintenance

The U. S. F. A. Sentinel, the newspaper of the United States Forces in Austria, recently contained the following news that is of interest to many Berlin, Cascade and Gorham people.

"Tony Dinardo of the 70th Engr. Dozers recently won a decision from Denny Foster of the 1st Bn. Red Knights in a boxing bout recently held in the Saalfelden Gym, Salzburg, Austria. Tony, a middleweight, has a season's record of 4 wins and 1 loss. He is now in line for a shot at the S. M. P. Middleweight Title."

Tony is the son of Tony Dinardo, Sr., who is employed in the Machine Shop.

Office

Congratulations to the winners of the Mill League Bowling play-off represented by the Bermico Mill, for not only emerging victorious in their respective league, but also for defeating the winners of the Men's Office League (Cascade) in a play-off held recently at the Community Club.

May you continue in top place, and we hope to have the pleasure of meeting you again next year.

Storehouse

L. N. Bouchard, Storehouse Office, spent an enjoyable week-end in Boston recently.

We, of the Storehouse, extend our sympathy to Arthur Croteau and family on the recent death of his mother-in-law, Mrs. Eugene Jolin.

The fishing season may be here, but you would never know it, for no one in the Storehouse is doing much bragging. Apparently, they are not using the right bait.



onco

Sincere sympathy is extended to Wilfred John and to Roy Smith on the loss of their respective fathers.

Pete Belanger was seen passing out cigars April 29th. The occasion? A third addition to the family . . . Gary Robert, born April 28. Congratulations to you and Mrs. Belanger!

Joseph Rouleau replaced Sylvio Roy in the Finishing room while Sylvio was on vacation.

A group of girls from the Finishing room honored Helen Harp at a farewell supper held at the Berlin House. Helen sailed for Lebanon, Syria, on May 9th. Good sailing to you and your mother, Helen!

No fishing news as yet. Are the boys getting old?



MAIN OFFICES

Gals and Guys . . . How about getting together and turning out the best bowling league in Brown Company's history for the next season? Did you know that this is a wonderful opportunity to meet a lot of Brown Company employees? Gosh! We had a swell time this past season. Although the girls had only three teams, we stuck it out till the end. The winners were Lois Leavitt, Donna Jordan, Phyllis Debonis, and Janice Lowe. These four girls were presented with beautiful individual trophies. Then, of course, there was second place . . . Genise Amero, Barbara Sullivan, Peggy Arguin, and Dee Torro. They also, were presented with a runner-up trophy. By the way the runners-up held first place last year. Genise Amero was presented with a trophy for having the highest average of the season.

Let me tell you a little about the men's league. The Oleson, Oleson, and Croteau team (minus McGill) are not in first place any more. Seems they ran into some competition. Bob Murphy, Bob Landrigan, Oscar Carrier, and Tommy Stiles crowned first place. Oleson, Oleson, and Croteau came in second. Wait 'til Jack McGill hears about this. Bob Oleson really took the loss with a smile. Said he, "I like the runner-up

ONCO BOSTON

SALARIED PERSONNEL CHANGES

NAME	FROM	TO
Lillian Blouin	(New Employee)	Nurse
Paul Kehoe	Woods Hourly	Camp Clerk, Woods Accounting
Mary Marcou	Burgess Storehouse	Burgess Office, Clerk Typist
Robert Marois	Hourly	Bleachery & Alpha Tour Foreman,
		Burgess
Beede Parker	Clerk, Accounting	Clerk Typist, Onco

trophy better than the first place trophy." What a sport. . . That's our Bob!! Tommy Stiles held highest average for the season and he was presented with a trophy.

A wonderful banquet was held at the Chalet although not too many of the lads showed up. . . What I'm really aiming at, folks, is that we expect a real good crowd for next season. We'll get in touch with you. . .

Good luck to Bedee Parker on her new job at the Onco office. Bedee was previously employed in the Financial department.

Wedding bells rang out for Jackie Guilmette and Gene Marois on May 16th. Congratulations to both of you! Mr. and Mrs. Marois would like to thank the gang for the lovely gift.

A bridal shower was held for Jackie Guilmette at the home of Merna Joudrey. Jackie was presented with an assortment of beautiful gifts from all her friends. A rolling pin was included, of course!!

Julie Alonzie, Central Order Billing department, journeyed to Boston for a nice q-u-i-e-t week-end. While there, Julie attended a baseball game. What's so quiet about a Red Sox and Yankee game, eh?

We bid fond farewell to W. R. Purcell, Quality Control Manager, who has left the employ of Brown Company.

George Dion, Expediting Section, has been transferred to Burgess Storehouse. It was swell having you in the Main Office, even though it was just for a short time!

SALES OFFICES (BOSTON)

More new faces around the Boston office . . . keeping up with the expansion of the Towel & Tissue Sales division, there are now two additional salesmen. Harold Bradley, of Upper Darby, Pennsylvania, will be assisting Gil Thomas in the Philadelphia territory. Mr. Bradley was formerly with Personal Products Company and Proctor & Gamble. George

Carrigus, previously associated with American Greeting Cards and the Colgate-Palmolive-Peet Company, is now working in his home city, Chicago, with Bob Fyke. Here in the office we have Florence Burke in the stenographic pool, who comes to us directly from high school; and replacing Dean Publicover in the stock room is Tony Santucci, formerly with Baker Drug Company. Welcome to Brown Company, one and all!

Dean was transferred to the Woods department as Woods Clerk on May 26, but prior to that he took a week's vacation indulging in one of his favorite sports — fishing. Mary Pozza also took a May vacation, and spent the better part of it working in her garden.

The Messrs. Nourse and Nelson flew to Europe recently in order for the latter to become personally acquainted with several of our distribution channels in that part of the world. Included in the cities visited were Paris, Brussels and London.

Notice that extra glow around the Bermico Sales division lately? More wedding bells in the offing! Mary DiBona and her fiancé, Clayton Miller of Cambridge, have set September as the month to set the bells ringing.

Dotty Farrell is back in the office again after another sojourn at the Newton-Wellesley Hospital. She claims she's been there so often that they've hung a "Home-Sweet-Home" sign in her room. Let's hope the sign corrodes before her return!

DID-U-KNOW that every month Brown Company has approximately nine million "silent salesmen"? And effective salesmen, too, who can find their way into any office with the greatest of ease, prompting inquiries for more information about Brown Company products! These "salesmen" are our advertisements — millions of reproductions, appearing in such national magazines as NEWSWEEK, TIME, and BUSINESS WEEK as well as many others . . . watch for them!!

And that's about it for June . . . so until next issue, think of this: "There's nothing so easy but that it becomes difficult when done with reluctance". . .

POSTMASTER: If undeliverable FOR ANY REASON notify sender stating reason on FORM 3547 postage for which is guaranteed.

Sec. 34.66 P. L. & R.
U. S. Postage
PAID
BERLIN, N. H.
Permit No. 227



“E Pluribus Unum”

I was reading the inscription on a new half dollar the other day, “E PLURIBUS UNUM” — meaning, “from the many, one!”

I got to thinking how that might also very well apply to the place where I work—Brown Company. Many of us—nearly four thousand, in fact—are organized into one big enterprising and progressive company.

And do you know something? Unless all of us do our jobs to the best of our ability, the Company suffers. And when the Company suffers, every one of us feels it—**BECAUSE WE ARE THE COMPANY!**

A fellow in my department was absent from work for a few days. He wasn't sick; he just didn't come to work. The foreman had to put a substitute in his job. But—and this is important, I think—the substitute man didn't know the operation

as well as the man who was absent. As a result, things were slowed down all along the line. Production for our division fell behind.

“Well,” you may say, “that's only natural. so what?”

Because production fell off, an order that was due in a distant city didn't arrive on time. Not only that, but because a couple of other guys weren't watching their P's and Q's, quality wasn't up to par. So what happened? The entire order was cancelled. Orders and sales are the life blood of any company. The jobs we have, the amount of money we are paid, is dependent upon them. Anything we allow to happen that affects sales unfavorably, affects the Company unfavorably.

And who is the Company? **WE** are! Each of us, working together cooperatively, makes the Company. Remember, “from the many, one!”

One of a series of advertisements about BROWN COMPANY, appearing in local newspapers.

13 97.98